

burden of the investigation and the discovery of secrets that underlie the development of plant, animal and social life. The advance of our civilization will be accelerated or retarded in proportion to the efficiency with which we perform our task. Through bulletins, through public lectures, through the press, through efficient organization and co-operation, the producers should be made acquainted with the facts collected and then should be instructed how to apply these facts to the betterment of their condition. The two practical ends to be achieved should be constantly kept in view, namely: Obtaining cheaper money for carrying on the work of production, and securing to the farmer a larger proportion of the fruits of his labor.

The time seems auspicious for undertaking this work on a national scale. In his inaugural address, President Woodrow Wilson refers specifically to the need of better marketing facilities and cheaper money for the agricultural classes. The Secretary of Agriculture, Dr. David F. Houston, has long been interested in questions concerning rural life. He brings to his great office excellent training in economics. It may be reasonably hoped that his administration will be marked by distinct advances in the questions considered by this conference on Marketing and Farm Products. Certainly larger appropriations should be expected from the national Government as well as from State governments in promoting this immense project; and the progressive universities of agricultural sections of the United States may be relied upon to do their part. Education, the diffusion of information, the arousing of the public conscience, the enlightenment of the people, depend, in the last analysis, upon the happiness and contentment of the great masses of our population. This happiness and contentment again depends very largely on comfortable living; and comfortable living conditions are only possible when a fair return for labor is made available. So far as their resources in men and money permit, the educational institutions gladly assume their share in making the country an ideal place in which to live.

WHAT BARRETT SAYS.

To Officers and members of the Farmers' Union:

No problem of the day is so vital, so interwoven with the very fabric of the farmers' emancipation as proper, correct and adequate marketing. Many forces are working to solve it, but you have got to understand right here and now that all the other forces of the universe won't avail without your own help and co-operation. That may sound a bit far-fetched, but it is the simple, unadulterated gospel, nevertheless.

We have commissions working here and abroad to study methods of farming, marketing, financing, etc. I am not decrying their value, for every effort to throw light on our problems is worth while. But what we want and need today above all else is more men to get down to bed rock and things into actual practice.

If one half the effort and money that has been, is and will be spent on movements to study problems, were spent on doing something concrete, something in the way of putting things to the actual and absolute test, then we'd be much further along the path toward the farmer's salvation than we are today.

Let some of these fellows forever howling "plan, plan," get to work and do a little along the line of helping put plans into effect. He has theories—let him give practical demonstration of them. I have no patience with the kind of man forever willing to criticise and belittle the

other fellow, who is at least honestly and conscientiously trying to do something, get somewhere, though he may be bungling the job. I believe the Lord loves an honest, sweating, struggling bungler far better than he does a carping, useless critic.

We need real, earnest, sure help more along the line of getting a fair share in the fruits of our toil—in properly marketing what we produce, whether it be a dime's worth of string beans or 50,000 bushels of wheat—than we do so much advice and cheerful aid about producing more beans on a square of the garden, or wheat on the acre.

For what it profit us if we produce more and see prices go down and down until they vanish, so far as we are concerned? I do not wish to be understood as decrying larger yields, but I do want to impress with all of my power that the parity should be maintained, and our profits equalized along with increased production.

Last winter I saw thousands of bushels of apples and tomatoes rotting in Oregon and Washington, because there was no market for them. Potatoes were selling for 18 cents per bushel. This is sheer waste of prodigal nature's bounty. And while this food was rotting in the fields and orchards thousands of people over the Union wanted that product and were willing to pay good prices for it, if only the proper marketing of it were needed had been made available. It is said that thirty-five million dollars' worth of food stuff rot in the fields every year.

One of the greatest and most impressive things the Farmers' Union has accomplished has been to show the nation the absolute overwhelming necessity for a better system of marketing.

Stop critising; work. Stop crying for plans; create some or stand by the Farmers' Union plans, which are clear, clean-cut and definite. Stand by your neighbor; don't cuss

Seasonable Seeds.

Mammoth Yellow Soy Beans per bus	\$1.75
Clay Peas, per bus	1.80
Mixed Peas, per bus	1.75
So. Queen Sweet Potatoes, seed or eating stock, per crate	2.00
Chufas, per bus	2.75
Velvet Beans, per bus., (f o. b. Reddick, Fla.)	2.10
One million Sweet Potato Plants, leading varieties, per thousand	1.50

Write for special price list on other seeds.
HICKORY SEED CO., Hickory, N. C.

him. Stick to your own interprises; don't knock them.

Back up, brother, and while the world is busy at playing at your up-

lift, grab hold of your own destiny and get somewhere with it.

C. S. BARRETT.
Union City, Ga., April 12, 1913.

SUITS Made To Measure \$10.50 up. Express or Parcel Post Charges Paid

AT WHOLESALE PRICES TO MEMBERS OF THE F. E. & C. U. OF A.

Ask the Secretary of your Local to show you our line of woolen samples. If he hasn't it, write to us at once. We will send it to you FREE. Fit and satisfaction absolutely guaranteed. No risk to you. Practically every Division of the F. E. & C. U. of A. has made contract with us, and we refer to the officials, or to the Corn Exchange National Bank, Chicago, Capital and Surplus, Seven Million Dollars.

Producers & Consumers Alliance (WHOLESALE TAILORS) Chicago

Where to Buy to Best Advantage

Readers of this paper want to buy their farm and home supplies, as far as possible from the reliable manufacturer or wholesaler, who will give them advantage of lowest possible prices and at the same time give them first-class goods. You want to save unnecessary writing to those who do not have what you want. These wants are reasonable and this department will help you

Free of Charge

and will supply you with information in regard to the buying or selling of anything connected with the farm or farm home?

We give below a list of some of the articles for which we have a great many inquiries and if you will check those on which you desire information, we will be glad to give you the names of manufacturers and dealers, who will supply you, together with any other information we may have.

If there is anything not listed on which you want information, we will be glad to furnish same upon request. This service is designed to save you money and its privileges are available to our readers.

Union Farmer Service Bureau,
Box 342, - RALEIGH, N. C.

COUPON

I am interested in and intend to purchase within a reasonable time, the machines or articles checked below and will be glad to receive information concerning the same.

CHECK HERE	CHECK HERE
... Automobile	... Mower
... Buggy and Carriage	... Nursery Stock
... Cement	... Piano and Organ
... Churn	... Plow
... Corn Planter	... Pump
... Cotton Planter	... Roofing
... Cream Separator	... Sewing Machine
... Cultivator	... Seeds
... Clothing, Men and Boys	... Stoves Ranges & Heaters
... Coat Suits & Dress Goods	... Telephone
... Flour	... Threshing Machine
... Furniture	... Traction Engine
... Gasoline Engine	... Typewriter
... Groceries	... Wagon
... Harness	... Washing Machine
... Harrow	... Watch or Jewelry
... Harvester	... Wire Fencing
... Hay Rakes	... Paint
... Incubator	... Stump Fuller
... Insurance	... Cotton Chopper
... Live Stock	... Spray
... Manure Spreader	... Fertilizer

NAME _____
P. O. _____
R. F. D. No. _____
Local _____ No _____

Guaranteed Groceries at Way Down Prices!

Wholesale Prices You can save money on groceries, seed and feed, by buying direct from us. The old way of buying at retail meant that added to the cost of the goods was the very high cost of selling. Salesmen's salaries, and expenses, retailers' profits, had to come out of the price you paid. The new way of buying direct at wholesale means high quality at low cost. We are literally saving fortunes for farmers. All through the Southern States they are buying direct from us, saving the profits that used to go to the retailer.

Money Back Guarantee Don't imagine that because our prices are so much lower that our quality is not the highest. No stree! Our groceries are of the kind that delight the housekeeper's heart—tickle the family's appetite. Money couldn't buy better. Our seed and feed are guaranteed first-class. If our goods are not satisfactory, ship them back to us and we will refund your money and pay the freight both ways. It's buyer and seller getting together that has busted grocery prices. Don't put off buying. Buy now while we have prices battered down.

Uncle Sam Flour--As Good as Its Name. We Eat It Ourselves. \$4.70 Per Bbl. Be Patriotic. Try a Barrel.

GROCERIES AND FEED		SEED	
Pride of Elysian, Highest Quality Patent Flour	\$4.80 bbl.	Burt Seed Oats	\$.56 per bu.
SELECT, Good Patent Flour	4.70 bbl.	Red Rust Proof Seed Oats	.47 per bu.
Diamond Half Patent Flour	4.45 bbl.	Appler Seed Oats	.68 per bu.
Full Cream Cheese	15 per lb.	Black Oats	.48 per bu.
Fresh Roasted Coffee, Special Bargain	17 per lb.	Early Rose Seed Potatoes	.75 per bu.
Choice Greene Coffee	16 per lb.	Prime Timothy Seed	4.40 per hundred lbs.
Delicious Lake White Fish, Equal to Mackerel	\$4 per 100 lbs.	Prime Medium Clover Seed	22.50 per hundred lbs.
Granulated Sugar	\$4.40 per hundred lbs.	Prime Alfalfa Seed	14.50 per hundred lbs.
Five Table Salt	45 per 100 lbs.	Kentucky Blue Grass	10.00 per hundred lbs.
Prime Table Potatoes	.62 per bu.	Red Top Herds Grass	11.00 per hundred lbs.
Rice, Broken, 4 1-2c—Japan, 5 1-4c—Louisiana	.06 1-4 per lb.	Ochard Grass	11.00 per hundred lbs.
Molasses, Black Strap, 15c—New Orleans, 26c—Porto Rican	.28 per gal.	Dwarf Essex Rape	5.90 per hundred lbs.
Mixed Feeding Oats	.42 per bu.	Amber Cane	2.00 per hundred lbs.
Bran, 23.00 per ton—Ship stuff	\$23.00 per ton	Spring Vetch	4.50 per hundred lbs.
Red Dog Hog feed	29.00 per ton	Winter Hairy Vetch	9.00 per hundred lbs.
Ground Corn and Oat Feed	26.00 per ton	Tall Meadow Oat Grass	14.50 per hundred lbs.

HOW TO ORDER List the goods you want and remit by Money order or registered Letter. Write plainly giving your full address. Goods shipped same day order received or the following day f. o. b. Richmond. Send in your order now so that you will have the goods when you need them, as it takes a day or so for goods to reach you.

TERMS Free Cash with order, but where satisfactory references are given goods will be shipped C. O. D. with privilege to examine before payment required. C. O. D. shipments can only be made where there is a railroad agent. Our free price-list shows how we have busted prices on groceries, seed and feed. Write for a copy. Every time you buy without getting our rock-bottom price, its just like throwing away money. Send for your copy now. Tell your friends how we are saving you money by our war on prices. **Get our prices on Peas.**

RICHMOND GRAIN & PROVISION COMPANY,
212 South 10th Street, Richmond, Va.

EVERYTHING TO EAT FOR MAN AND BEAST.

The Richmond Grain & Provision Co. is recommended by your State Business Agent