

## CHATHAM MAKES BLANKETS FOR PATRONS' WOOL

### Barter System Started In 1845 by Alex Chat- ham Still Carried On

"You wouldn't expect to find such a modern business man as Charles M. Schwab indulging in such a primitive form of barter as exchanging wool for woolen blankets. Nor would you expect to find the largest maker of woolen blankets in the United States taking Mr. Schwab's wool in exchange for blankets. But there you are: Mr. Schwab more or less regularly sends the wool clipped from the sheep he keeps on his Loretto, Pa., estate down to Elkin, North Carolina, where the Chatham Manufacturing Co. accepts it, weighs it, and sends back nice, fluffy Chatham blankets. In fact five per cent

of Chatham's business is done this way. Not all five per cent with Mr. Schwab, of course, but with some fifteen thousand persons, including H. O. Havemeyer, Sir Ashley Sparks and S. Clay Williams."

This paragraph is from "Fortune," the illustrated magazine dealing with industrial and business subjects. "Fortune" goes on to say that the whole thing was started in 1845 by old Alex Chatham, founder. He bought no wool at all, but made woolen products and yarns for people who had sheep and took his pay in wool which he made up and sold for himself. Up to 1880 all Chatham business was done that way. Then the company began to grow. Average receipts for the last four years have been about 400,000 pounds. Last year the company made some 30,000 blankets this way.

Eleven pounds of wool and \$4 or twenty-four pounds of wool will make a double pair of blankets. The \$4 or the extra wool is Chatham's pay for doing the work. The customer doesn't get his own wool in his blanket unless he sends in as much as 500 pounds. Chatham gets wool from all over the country but most of it comes from the South,

which is why Chatham located in the South in the first place.

Chatham has a special department to handle the orders on the barter plan. He sends out 15,000 catalogues each year, and averages 6,000 orders. The company has continued this business through sentiment because Thurmond Chatham's grandfather felt he wouldn't like to stop it, his son felt the same way, and Mr. Thurmond, who is now president, feels the same way, too.

Chatham makes special designs only for people who send in at least 1,000 pounds of wool. A couple of years ago S. Clay Williams had sixty blankets made up for his friends. Years ago, wool from the sheep Woodrow Wilson kept on the White House lawn was made up and the blankets given to people like Joseph Tumulty and Rear Admiral Grayson.—Winston-Salem Journal.

#### MAY RECALL FUNDS

Displeased and disappointed by the delay of 14 states in beginning highway construction with federal money allotted to them, the public works administration Friday considered withdrawing the funds from the "dilatatory" states.

#### Brier Creek News

Wilson Redding, son of the late Abe and Mrs. Bettie Redding, of Clingman, died on September 26th and was buried at Pleasant Grove Baptist church on September 27th. Mr. Redding had been in declining health for four months suffering from a heart ailment, which was the cause of his death. He is survived by his widow, nee Miss Mollie Pardue; one sister, Mrs. Will Haynes and one brother, Japhie Redding, and his aged mother, Mrs. Bettie Redding.

Miss Grace Stewart, of Elkin, is spending some time with her aunt, Mrs. Sneed Gentry, at the Harrill farm, near Brier Creek church.

Mrs. Vetra Boyd returned to her home after spending two weeks with her daughter, Mrs. Gaither Gentry in Winston-Salem. Mrs. Gentry accompanied her mother home for a week's vacation.

Mr. Bob Johnson and family have returned to their home in Greensboro after spending a week here the guests of his parents, Mr. and Mrs. Peter Johnson.

Paul Boyd and his son, J. W. Boyd, spent Saturday and Sunday

with his grandfather, Richard Walker, near Clingman.

Mrs. Bob Johnson and daughter, Lois Marie, Miss Jettie Johnson, Misses Mae and Lizzie Hemric, Miss Mary Kate Sale and Mrs. Hazel Sale were the guests of Misses Mattie and Armisssa Sale Saturday.

Worth Sale entertained twenty-five of his friends at a cane stripping Friday evening at his farm on the Yadkin river. He has an evaporator and grinds his cane with a gasoline engine and makes an excellent quality of molasses.

Mr. and Mrs. Wake Byrd and son, Garvey, of Jonesville, are the guests of Mrs. Byrd's parents, Mr. and Mrs. J. C. Hemric.

The one hundred-thirteenth session of the Brier Creek Association will convene with Roaring River Baptist church on Thursday before the first Sunday in October, 1934. Rev. N. T. Jarvis, moderator and Sherman Crater, clerk, were re-elected for the ensuing year.

Mr. Charles Burchette, son of the late James W. Burchette, has charge of the Brier Creek school and has enrolled every child of school age in the district. We extend our good wishes to Mr. Burchette.

Rev. A. T. Pardue, aged and

sainted minister, recently joined Roaring River Baptist church by letter, and represented that church as a delegate recently at Pisgah church.

Watt Green, who spent his boyhood days near Pleasant Grove church, has moved his family to Ronda from Louisville, Kentucky. He has charge of a company store at Roaring River. His many friends welcome him back home.

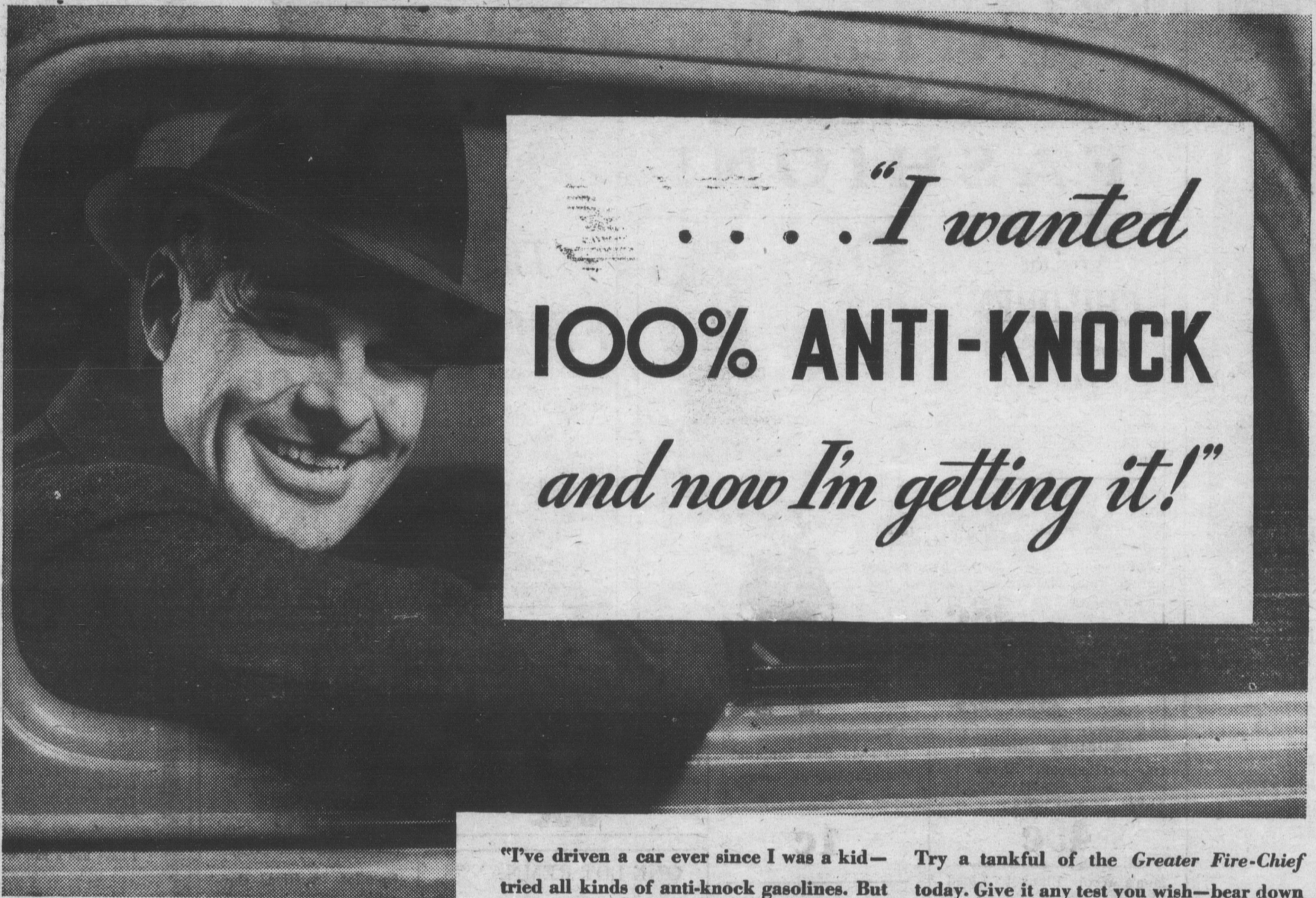
Mrs. Gertie Gray entertained the youngsters of that section at a chicken stew at her molasses factory last Tuesday night.

#### WARN POLITICIANS

Demands for a 30-hour week in all NRA codes, that politicians keep their hands off labor unions and that the federal government lead the way in increasing wages and shortening hours came Friday from meetings preliminary to the American Federation of Labor convention.

#### SHOOTS GIRL AND SELF

A love affair ended fatally Monday night when Walker Davis, 26, textile worker of Concord, wounded seriously Miss Pauline Hughes and then committed suicide.



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