

# TODAY and TOMORROW

by FRANK PARKER STOCKBRIDGE

**OPPORTUNITY** . . . today  
Whenever I hear young people complain that there are no opportunities for them I begin to wonder just what they mean. Often I discover that they think of "opportunity" as a chance to jump right out of school into a well-paid, easy job, with short hours, long week-ends and generous vacations.

It is true that that sort of opportunity no longer exists. What is more, it never did exist!

There is always a place, though, for the intelligent, industrious and ambitious boy or girl who really wants to work, is not afraid of long hours and low wages to start with, and has good health and good habits.

In these times it often takes more time to find such an opportunity than it did a few years ago, but the seeker who gives up after one or two discouragements demonstrates that he is not the sort of person employers are looking for.

**LUCK** . . . also goods  
I have a friend who started his business career at the same time that I did, in the same town and at the same wages—\$12 a week. Now he is the head of one of the largest business corporations in the world. I asked him once how he had climbed so far.

"Luck," he replied. "That's how most folks got wherever they are. But don't misunderstand me. When I say 'luck' I don't mean blind chance. Luck has to be stimulated."

He stimulated his own luck not only by mastering his own job but by preparing himself all the time to step into the next higher job. He made it a point to keep in perfect physical condition and to indulge in no bad habits. He studied ways to make a good impression on his superiors and associates.

"Window-dressing is as important for the individual as for the store," he said, "but you've got to have the goods on your shelves."

**HELP** . . . for ambitious  
Under my friend's direction, the great corporation which he heads takes pains to help its 60,000 or more workers to "stimulate their luck." Every employee who shows signs of special ability, and of ambition to get ahead, can count on a helping hand.

The only way to run a big business successfully," my friend once said to me, "is to show everyone in the organization the door of hope, and encourage them all to find their way through it. That, and to put just as much in their pay envelopes as can possibly be done."

**BOY** . . . now on job  
The son of one of my village neighbors has been doing odd jobs around my country place for three of four years, after school, Saturdays and vacations. Last month he graduated from our town high school, with high marks.

"What are you going to do now, John?" I asked him. He dropped the handle of the lawnmower and straightened up.

"I'm going to college," he said. "I don't know how, but I'm going. I've got to work my way—dad can't

## WANTS

**Auction Sale—Saturday, August 17, 2:30 p. m.**, all household and kitchen furniture of late John C. Davis, at home of Andrew Hayes, Highway 26. Dallas Carter, Administrator. 8-15p

**For Sale—17½ acres good land under cultivation** about 3 miles north of Elkin. Will sell at bargain. Address P. O. Box 353, Canton, N. C. 8-15c

**For Maryland Bus information and rates** see W. W. Hanks, at Hotel Barber Shop. 8-22+p

**McClung's Business College, Greensboro, N. C.** Fall term opens Sept. 2. Some free commercial courses offered in fall session. Write or call for Special Offer. 8-29-c

## Real Estate

**New 4-room bungalow in Arlington** on highway No. 26. This property can be bought for 1500. \$500 cash and balance on B. and L. terms.

**2 good store buildings in the best** retail section of the city at attractive price on easy terms. An opportunity for a good sound investment.

**13 acres of land with 5-room new** bungalow 3 miles out on Swan Creek road. The prettiest farm in this section. Has outbuildings, fruit trees, pasture and plenty of wood. Fine tobacco land. Price \$2,000. \$600. cash, balance on B. and L. terms.

**D. C. MARTIN and W. S. REICH** Phone 17

## "Three-Finger" Brown



**TERRE HAUTE, Ind.** . . . If baseball fans wish to know what becomes of great baseball stars of the past they may come here and look upon Mordecai "Three-Finger" Brown (above), rated as one of the greatest pitchers of all time. Mordecai has been one of this town's leading business men for years. His 8-year pitching average for the Chicago Cubs of .702 has never been equaled. He pitched 478 games, winning 239 and losing 131.

help me, with my seven younger brothers and sisters to bring up—but I'll find a way! I'm going to hitch-hike to New York and look for a job."

I smiled at his enthusiasm, but did not discourage it. Neither did I encourage the idea of a country boy seeking work in New York these hard times.

"If you get there, look me up, John," I said, and gave him my New York office address. Sure enough, a week later, John showed up.

I thought of my friend of whom I have just been talking. I wrote a note to him and gave it to John. "Try your luck there," I said.

Next day I got a letter from my friend. The head of a great company had personally interviewed a green country boy and—he had given him a job!

Now it is up to John.

## STIMULATION

It is easy to say that John was lucky in knowing a man who knew a man whose company hires a lot of boys. The answer to that is that I wouldn't have sent John to my friend if John had not been "stimulating his luck" so far as I am concerned, for four or five years.

Unconsciously, John had been demonstrating to me that he has the qualities of intelligence, ambition, resourcefulness, industry and—most important of all—character, which could not fail to open the door of opportunity for him.

I was glad to hand him the key to that door, for I believe John will make good use of his chance. All I did, though, was to shorten the time it might have taken him to find his opportunity.

## HARVEST AFFECTS GRAPE QUALITY

### Vineyard Owners Frequently Pick Grapes Before Ripe

A mistake frequently made by vineyard owners is that of picking the grapes before they are fully ripe.

Immature grapes lack the necessary sugar and solids to keep well and to develop a full, rich flavor after picking, says Prof. M. E. Gardner, horticulturist at State College.

Since many varieties are fully colored before maturity it is not easy to determine just when they are ripe, he added. The ability to tell when a grape is ready for picking comes largely from experience.

Gardner offered a few general suggestions as a guide to grape harvesting: Watch for the full development of flavor and aroma, color according to the variety, the turning from green to brown of the ends of the stems on the bunches, and the easy pulling of berries from the stem. Tasting a few berries pulled at random from the vine is also a guide.

Small pointed shears should be used in removing bunches from the vines, with the stem being cut close to the bunch so the point will not picture other clusters.

After picking, the grapes should be placed in the shade of the vines until they are packed or carried into the packing shed. All defective grapes should be removed from the bunches before they are offered for sale.

When the bunches are well trimmed and packed closely in the basket with the stems down, they will be in a good condition for shipping and will present an attractive appearance.

The muscadine grape, not of the bunch variety, is hard to ship and therefore is used largely at home, and in nearby markets for wine, grape juice, and for fresh consumption.

## Security Bill Is Explained

(Continued From Page One)

65 will the amount have to be reduced in view of the \$15 maximum which the government will contribute?

A. No, the state may continue to pay as much as it wants but the government will contribute a maximum of \$15.

J. What would the government contribute if the state pays only \$10 a month?

A. The government also would contribute only \$10.

Q. How many persons now reaching 65 are dependent upon public support?

A. One out of every seven.

Q. When does the federal contribution become operative?

A. At once.

Q. When do payments from the old-age benefit plan begin?

A. In 1942.

Q. When is the tax on employers and employees imposed?

A. In 1937.

Q. What are the conditions to qualification for old age benefits?

A. The claimant must be at least 65 years old and not regularly employed; must have received \$2,000 in wages after the bill becomes effective and before the age of 65.

Q. What happens to the man who reaches the age of 65 and does not want to retire but who has made regular payments into the fund?

A. His payments cease and he receives the amount he contributed, plus interest thereon.

Q. Is this procedure followed also in the case of a man who dies before he reaches retirement age?

A. Yes, his estate receives the money.

Q. At what intervals will old age benefit payments be made?

A. Monthly.

Q. Give the approximate amount of the proposed benefit checks.

A. Between \$10 and \$85 a month.

Q. Does the employee have to bear part of the tax to create the unemployment insurance fund?

A. No, the tax is on the employer alone.

Q. Does the employer who already is contributing to a state unemployment insurance fund get a federal credit and if so how much?

A. Yes; 90 per cent.

Q. How does the government propose to create a comparatively uniform system of unemployment insurance laws?

A. By withholding tax credits.

Q. How much benefits will a man get who has worked with a company 10 years since the enact-

ment of this bill and then loses his job through no fault of his own?

A. The amount he will receive and the period over which the payments may be spread is left entirely to the states.

## CANNING BUDGET IS RECOMMENDED

### Should Have Two Vegetables Daily In Addition Potatoes, Beans

Food and health authorities say that every person should have in his diet at least two vegetables each day in addition to potatoes and dried beans.

In order that rural families may have a sufficient variety and amount of vegetables in their diet during the cold weather months, some of the surplus of the home garden should be canned, says Miss Mary E. Thomas, extension nutritionist at State College.

In addition to canned foods, the table should be well supplied with greens, which may be grown through the winter, and stored vegetables such as onions, squash, beets, turnips, potatoes, cabbage.

She recommended that for each member of the family there should be canned 57 pints of vegetables and 45 pints of fruits. Twelve pints

## Trys G.O.P. Poll



WASHINGTON . . . Robert H. Lucas of Kentucky (above), former director of Republican National Headquarters, has mailed 4,250 letters with questionnaires listing 24 names, asking G.O.P. leaders who they want to nominate for the presidency next year.

of dried fruits and six pints of dried vegetables per person are also recommended as a supplement to the canned foods.

To further round out the diet, the housewife should provide for each member of the family four pints of preserves and jam, two pints of jelly, and two pints each of pickle and relish.

As a canning budget, Miss Thomas suggested the following vegetables for each person: Asparagus, two pints; beets, four

pints; carrots, four pints; corn, two pints; English peas, two pints; kraut, four pints; lima beans, two pints; okra, two pints; soup mixture, five pints; string beans, ten pints; tomatoes, 20 pints; apples, six pints; blackberries, six pints; cherries, six pints; fruit juices, three pints; huckleberries, three pints; grapes, three pints; peaches, six pints; pears, six pints; and plums, six pints.

## Final Clearance On At Spainhour's

With a final, sweeping reduction of prices, Sydner-Spainhour company is in this issue of The Tribune announcing their final clearance of summer merchandise.

Due to the fact that fall is fast approaching and that fall merchandise is beginning to arrive, it is necessary that summer merchandise be cleared to make room for the new goods.

A study of Spainhour's advertisement will disclose the many really great values that may be obtained during this clearance.

Both ultra-violet rays and infrared rays pass through porous fabrics such as wool more easily than through other materials.

A new and simple magnetic instrument developed by the General Electric Company can be used to measure lightning currents.

# 20% REDUCTION

On Any New Fall and Winter TOPCOAT OR O'COAT

For a very limited time . . . this UNEXPECTED good news. We have automatically knocked 20 per cent. off our regular Fall prices in our ADVANCE SALE of the newest fabrics in our Made to Measure line. Every detail of our service is the same. Perfect fit, style and tailoring just as you have a right to expect. Come in and be measured . . . EARLY!

Elkin, N. C.

## McDaniel's Dept. Store

WHEN it's your first car and your best girl, and you've taken good advice and stopped at the Esso sign . . and your car behaves like a V-16 and she says "My, I could ride with you forever!" (And you hope she will) . .

*that's Happy Motoring!*

**AERO ESSO · Essolene · Essolube**

The recognized leader among premium motor fuels, adapted from fighting grade aviation fuel. Guarantees smoother performance than any other regular-price gasoline. Contains a solvent oil. The oil of premium quality sold at regular price. Effectively combines economy and protection.

**ESSO MARKETERS**

**RADIO!**  
Listen to Guy Lombardo and his Royal Canadians every Monday night—7 to 7:30 Eastern Standard Time, Columbia Network and Affiliated Stations.

STANDARD OIL COMPANY OF NEW JERSEY

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