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REAL ESTATE

\$2,000,000 in sales in first two years of operation needs licen-sed brokers and salespersons to add to expanding sales for-ce. All replies kept in STRICT CONFIDENCE. Call Barry Weaver at 785-9181 days and 785-5505 evenings for an ap-pointment. 2-11chBW

MTN. TOP FOR SALE BY OWNED AT 4 acres MIL. Small trout pond. Spring water. Comfortable year around home. See the tower on Mt. Mitchell also the complete Black Mountain Range. Paved road frontage. Nice community, \$59,000.

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ARBUCKLE ROAD-Be self sufficient on this

ARBUCKLE ROAD—Be self stifficient on this 10 acre farm. Has a good 1485 sq. ft. brick home with 3 bedrooms, 1½ baths, large den. Real Good floorplan. New 40' x 32', 3 tier tobacco barn, good spring water, good neighborhood, and just a nice little farm.

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47 ACRES—More or less, Bear Creek-with 2 bedroom, 1½ baths, well built rustic cottage in a perfect setting. Secluded, but not far from paved road. \$68,500.00.

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and imagination, too. Picturesque barn & silo

and imagination, too. Picturesque barn & silo on about one acre in Celo. Small branch adds to setting. Borders Blue Rock Road. \$22,500.

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TANTALIZING TEN!

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Bill Sparks

Ray Howell

home or land? I have qualified buyers wanting the following! Nice brick home on 15.25 acres would like it to join national forest or be very secluded. Good house and 5-8 acres Jacks Creek area must be some tractor land. Nice Hse, barn with 5-15 acres could be Jacks Creek, Prices Creek or Cane River area. Call Doris Lunsford.

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Home heating bills can really hurt during winter months. Here are some cost-cutting tips. Be sure your entire house is well insulated-especially under the roof-where heat escape is the greatest. It is estimated that a proper insulation job, done from scratch, will pay for itself within five years. Be sure, too, that you have tight-filting storm windows and doors. Fit alone can make a tremendous difference in heat loss and often a few dollars worth of weather stripping can close off expensive heat escape routes.

And here are some measures you can take routinely: Turn your thermostat down ten degrees each night. Keep doors closed to rooms that you are not using and draw curtains and drapes closed at night. These last three simple steps alone can easily cut your overall fuel bill by 10 to 15 percent.

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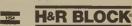
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