

# Professional Services

The Professional Services directory is published in each issue of the *Philanthropy Journal*. Listings are sold for periods of 6 and 12 months. A basic listing consists of four lines featuring the company's name, address and phone and fax numbers. To place a listing, call Marguerite LeBlanc at (919) 829-8991. The March's issue deadline is Feb. 11.

## ACCOUNTING SERVICES

**Coopers & Lybrand**  
150 Fayetteville St. Mall, Suite 2300  
Raleigh, NC 27601  
(919) 755-3000, FAX (919) 755-3030

**Frank & Company, p.c.**  
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McLean, Va 22101  
(703) 821-0702, FAX (703) 448-1236  
Audit, Tax, and State Registrations

## ARCHITECTURE

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Charlotte, NC 28204  
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## CHARITABLE ESTATE PLANNING

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## DONOR INCENTIVES

**BRICKWORKS, Inc.**  
540 Brickell Key Drive  
Miami, FL 33131  
(800) 645-1635, FAX (305) 375-8183  
New Ideas in Fundraising - Engraved Bricks, Tiles

## DONOR RECOGNITION

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## EXECUTIVE SEARCH

**The Sheridan Group**  
2700 S. Quincy St., Suite 230  
Arlington, VA 22206  
(703) 931-7070, FAX (703) 931-6249

## FUNDRAISING CONSULTANTS/FULL SERVICE

**Allen MAC, Inc.**  
440 West End Blvd.  
Winston-Salem, NC 27101  
(910) 721-1174, FAX (910) 721-1231

**Amidon & Associates**  
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Greensboro, NC 27401  
PHONE/FAX (910) 275-9406

**Capital Consortium, Inc.**  
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For inquiries, please call (607) 272-9144.

**Charles H. Bentz Associates, Inc.**  
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Warren, OH 44484  
800-582-3493, FAX (216) 836-6146  
SOUTHERN OFFICE: (910) 379-0669

**Donald A. Campbell & Company**  
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Chicago, IL 60601  
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Helping organizations achieve goals through fund raising and communications

**First Counsel, Inc.**  
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(704) 342-1100, FAX (704) 342-1700

**Jack Powers & Associates**  
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Pisgah Forest, NC 28768  
PHONE/FAX (704) 862-5824

**Ketchum Inc.**  
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**The Sheridan Group**  
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**Whitney Jones, Inc.**  
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Winston-Salem, NC 27101  
(910) 722-2371, FAX (910) 724-7381

**Winslow & Associates, Inc.**  
601 N. Cherry St., Suite 180  
Winston-Salem, NC 27101  
(910) 722-7982, FAX (910) 722-8671

## FUNDRAISING/ MAJOR GIFTS

**Alexander O'Neill Haas & Martin, Inc.**  
181 14th St., NE, Suite 500  
Atlanta, GA 30309  
(404) 875-7575, FAX (404) 875-2992

## INSURANCE SERVICES

**The Human Services Corporation**  
5608 W. Friendly Avenue  
Greensboro, NC 27410  
(910) 294-6828, FAX (910) 299-2641  
Nonprofit Property - Liability - Health

## NEW INSTITUTIONS/ NEW PROGRAMS

**James N. Skeen Consulting Services**  
553 North Superior Avenue  
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## RESEARCH

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Comprehensive Directory to North Carolina's 749 Foundations

## RETREAT FACILITATOR

**McGlynn Associates**  
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Carrboro, NC 27516  
PHONE/FAX (919) 968-7953  
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## SOFTWARE/ FUNDRAISING

**Master Software Corporation**  
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Indianapolis, IN 46250  
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## SOFTWARE/ GRANT GIVING

**Riverside Software, Inc.**  
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New York, NY 10027  
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The Grants Manager • Matching Gifts • Riverside Grants

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TO PLACE AN ORDER OR RECEIVE A SAMPLE COPY, CALL BECKY LIGHT AT 1-800-522-4205, EXT. 4763.



### MARCH SPECIAL REPORT: FUNDRAISING IN NORTH CAROLINA

In March, the *Journal* will take an in-depth look at fundraising. We'll examine who raises money in the state, how much they raise and how they raise it. We'll look at capital campaigns and explore the role of consultants, technology, campaign review boards and grantmakers' groups. The special issue also will include a list of fundraising consulting firms in the North Carolina. The list will be available separately to nonprofits free of charge. The March issue will be distributed at the NSFRE conference in Boston, March 6 - 9. Deadline for advertising in the special section is Feb. 11. For information, or to be included on the list of consultants, call (919) 829-8991.