

# Professional Services

The Professional Services directory is published in each issue of the *Philanthropy Journal*. A basic listing consists of four lines featuring the company's name, address and phone and fax numbers. To place a listing, call Marguerite LeBlanc at (919) 829-8991. The June issue deadline is May 13.

## ACCOUNTING SERVICES

**Coopers & Lybrand**  
150 Fayetteville St. Mall, Suite 2300  
Raleigh, NC 27601  
(919) 755-3000, FAX (919) 755-3030

**Frank & Company, p.c.**  
1360 Beverly Road, Suite 300  
McLean, Va 22101  
(703) 821-0702, FAX (703) 448-1236  
Audit, Tax, and State Registrations

## ARCHITECTURE

**Reinhardt Associates Architects**  
1125 East Morehead St., Suite 208  
Charlotte, NC 28204  
(704) 376-9473, FAX (704) 376-9145  
Diversified Design Services for Nonprofits

## CHARITABLE ESTATE PLANNING

**R. Daniel Brady**  
100 St. Albans Drive  
Raleigh, NC 27609  
(919) 781-1311, FAX (919) 782-0465  
Charitable and personal estate and gift planning, design and implementation

**Kidder, Peabody & Co. Inc.**  
One Commercial Place #1120  
Norfolk, VA 23510  
800-522-5782, FAX (804) 627-6846  
J. Howard Rodman, Jr.  
Wealth Preservation & Asset Maximization through comprehensive estate planning utilizing Charitable Trusts

**Wealth Creation and Conservation Planners, Inc.**  
5102 Chapel Hill Blvd.  
Durham, NC 27707  
800-886-9879, FAX: (919) 493-4611  
Specialists in Charitable Trust Design

## COMMUNICATIONS

**Dale Design**  
1600 Glenwood Ave., Suite C  
Raleigh, NC 27608  
(919) 664-8234, FAX (919) 664-8236  
Graphic Design and Advertising

## CONSULTING/COMPUTER

**Coleman's Help Desk**  
133 Windsor Circle  
Chapel Hill, NC 27516  
(919) 967-4690  
"Your helping hand in the world of computers"

**Cost Management Associates**  
635 H Chapel Hill Rd.  
Burlington, NC 27215  
(919) 228-6008, (800) 747-0906  
Computer Systems, Services & Support  
Dedicated to Nonprofit Organizations

## CONSULTING/FOUNDATIONS

**Services to Philanthropy, Inc.**  
P.O. Box 1660  
Davidson, NC 28036  
(704) 892-1621, FAX (704) 892-9662  
Serving Families, Foundations and Corporate Gift and Scholarship Programs since 1980

## DIRECT-MARKETING SERVICES DIRECT-MAIL COPYWRITING

**Clark Communications**  
2101 Mt. Vernon Avenue, 2nd Floor  
Alexandria, VA 22301  
(703) 548-8206, FAX (703) 548-8041

## DONOR INCENTIVES

**BRICKWORKS, Inc.**  
540 Brickell Key Drive  
Miami, FL 33131  
(800) 645-1635, FAX (305) 375-8183  
New Ideas in Fundraising - Engraved Bricks, Tiles

## DONOR RECOGNITION

**Award Crafters, Inc.**  
4449 Brookfield Corp. Drive  
Chantilly, VA 22021  
(800) 772-2701, FAX (703) 818-2157

## EVENT PLANNING

**Mystery**  
P.O. Box 4052-NC  
Nooksack, WA 98276  
(206) 966-4297  
**Murder for Fun and Profit!**  
Mystery Party Kits for groups of 30 to 80. Perfect fund raiser (profits to \$3,000) and fun-raiser. Money back guarantee

## ADDITIONAL CATEGORIES AVAILABLE.

## EXECUTIVE SEARCH

**The Sheridan Group**  
2700 S. Quincy St., Suite 230  
Arlington, VA 22206  
(703) 931-7070, FAX (703) 931-6249

**AST/BRYANT**  
One Atlantic Street  
Stamford, CT 06901  
(203) 975-7188, FAX (203) 975-7353

## FUNDRAISING/CAPITAL CAMPAIGNS

**Kersey & Associates, Inc.**  
4905 Del Ray Ave.  
Suite 300  
Bethesda, MD 20814  
(301) 718-2505

## FUNDRAISING CONSULTANTS/FULL SERVICE

**Allen MAC, Inc.**  
440 West End Blvd.  
Winston-Salem, NC 27101  
(910) 721-1174, FAX (910) 721-1231

**Amidon & Associates**  
809 Courtland St.  
Greensboro, NC 27401  
PHONE/FAX (910) 275-9406

**Capital Consortium, Inc.**  
2700 Wycliff Rd., Suite 312  
Raleigh, NC 27607  
(919) 783-9199, FAX (919) 571-9937  
Full range of consulting services for nonprofits of all sizes.

**Carol O'Brien Associates**  
9 Almont Court  
Durham, NC 27705-5478  
(919) 493-4884  
For inquiries, please call (607) 272-9144.

**Charles H. Bentz Associates, Inc.**  
8700 East Market St., Suite 7  
Warren, OH 44484  
800-582-3493, FAX (216) 836-6146  
SOUTHERN OFFICE: (910) 379-0669

**Donald A. Campbell & Company**  
One East Wacker Drive  
Chicago, IL 60601  
(312) 644-7100, FAX (312) 644-3559  
Helping organizations achieve goals through fundraising and communications

**First Counsel, Inc.**  
428 E. Fourth St., Suite 310  
Charlotte, NC 28202  
(704) 342-1100, FAX (704) 342-1700

**Institutional Development Associates**  
315 N. Main St.  
Salisbury, NC 28144  
(704) 637-1492, FAX (704) 637-1401

**Jack Powers & Associates**  
105 North Cherrywood Lane  
Pisgah Forest, NC 28768  
PHONE/FAX (704) 862-5824

**Ketchum Inc.**  
428 E. Fourth St., Suite 201  
Charlotte, NC 28202  
(704) 376-5616, FAX (704) 376-8255

**Ross, Johnston & Kersting Inc.**  
112 Swift Avenue  
Durham, NC 27705  
(919) 286-0721, FAX (919) 286-4303

## GRANTS

CONTINUED FROM PAGE 17

office; \$4,000, Thomwell Home for Children, Clinton, S.C., to construct a ROPES course.

For United Methodist Churches and Duke Divinity School: \$15,000, to sponsor study on membership in small Methodist churches; \$77,041, for stipends for student pastors; \$30,400, for stipends for student assistant pastors; \$3,675, to sponsor 17 pastors to attend seminar; \$12,000, Hinton Rural Life Center, Hayesville, to provide training oppor-

tunities for rural church lay people and clergy and \$12,500, to build a chapel.

\$4,300, Rehobeth-Harris United Methodist Chapel, Henderson, to fund crisis ministry program; \$1,000, Scott's Hill Wesleyan Chapel, Wrightsville Beach, to fund the Good Shepherd Program; \$500, Etowah United Methodist Church, to fund a child care program; \$1,000, Murphy Circuit I, to supplement salary of parish ministry coordinator; \$500, Mill Grove-Zion Charge, Indian Trail, to supplement pastor's salary; \$3,000, Cherokee-Olivet Charge, to supplement pastor's salary.

## HEALTH

Restless Legs Syndrome Foundation, Raleigh. \$1,000 grant from DuPont Pharma, to fund foundation's presence at American Sleep Disorder's Association national meeting.

## SOCIAL CHANGE

Palmer Drug Abuse Program of Robeson County. \$20,000 from Kate B. Reynolds Charitable Trust for operating expenses.

Blue Marble, Chapel Hill. \$40,000 from Nathan Cummings Foundation, New York, to begin testing a Mobile Design Education Lab.

## SOCIAL SERVICES

Special Olympics. Eight grants totaling \$12,625 for use in sports training. \$5,000, Cemala Foundation, Greensboro; \$2,000, Marion Stedman Covington Foundation, Greensboro; \$1,500, Holdemess Fund, Greensboro; \$1,000, Mary Lynn Richardson Foundation, Greensboro; \$1,000,

Florence Rogers Charitable Trust, Fayetteville; \$1,000, Timberlake Foundation, Lexington; \$625, Felix Harvey Foundation, Kinston; \$500, Schechter Foundation, Kinston. Also, programs in Wake, Durham and Orange counties received a two-year sports training grant of \$25,000 from Glaxo Inc.

Baptist Children's Home, Thomasville. \$190,477 from G. Richard Davison's estate; four condominiums valued at \$116,000, to help establish a trust for Baptist Children's Homes.

The Women's Center, Raleigh. \$10,000 grant from Z. Smith

Reynolds Foundation, to fund development of a Family Law Service for low-income women; \$9,595 grant from Kate B. Reynolds Charitable Trust, to fund the Goodbye Cinderella program for at-risk girls; \$10,000 grant from Glaxo Inc., to support center's 10th Annual Art Show.

The N.C. Coalition on Adolescent Pregnancy, Charlotte. \$60,000 grant for two years from Z. Smith Reynolds Foundation, for organizational goals; \$75,000 from Mary Reynolds Babcock Foundation, to allow 30 North Carolina teachers to attend course at UNC-Charlotte.

## PEOPLE

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**Thomas M. Belk Jr., Herman Blumenthal, Dr. Lawrence K. Boggs, Charles T. Davidson, Frank E. Emory Jr., Kathleen D. Hamrick, Deborah S. Harris, Isaac Heard Jr., Lawrence M. Kimbrough, James R. Nisbet and Isaiah Tidwell.** Elected **Edwin L. Jones Jr.,** Director Emeritus.

**The Education Foundation, UNC-Chapel Hill.** Elected **George S. Erath** of High Point, chairman of the board; **John G.B. Ellison** of Greensboro, first vice

chairman; **E.H. Hardison** of Charlotte, second vice chairman, **William M. Moore, Jr.** of Raleigh, third vice chairman.

Elected **Miltom E. Petty** of Burlington, Executive Committee; **William W. Bunch III** of Raleigh, legal counsel.

## FUNDRAISING

**NSFRE, Charlotte.** 1994 Awards. Outstanding Philanthropic Organization: **Hoehst Celanese Corp.**; Outstanding Fundraising Executive: **Clarece S. Walker**; Outstanding Volunteer Fundraiser, **Edward E. Crutchfield Jr.**; Outstanding Philanthropists: **Marie R. Rowe.**

## HEALTH

**Susan Hill.** Appointed treasurer, Epilepsy Association of North Carolina.

**Patricia Potter Taylor.** Named to board of directors, AIDS Service Agency.

**Martha Walston.** Named chairman-elect, Easter Seals Society of North Carolina.

## SOCIAL SERVICES

**Margaret Anne Biddle.** Named child day care consultant, Methodist Home for Children.

**HopeSpring, Charlotte.** Named **Larry**

**Taylor,** program coordinator; **Bobbie Smith,** and **Dana Froelich,** volunteer coordinators.

## CAPITAL CAMPAIGNS

**Davidson College.** Through July 1995. Goal: \$150 million. Raised: \$133 million.

**North Carolina Outward Bound School, Morganton.** Through June 1995. Goal \$6.5 million. Raised: \$6.3 million. Goal will probably be raised to 8.5 million.

**Triangle Hospice.** Through June 1994. Goal: \$2 million. Raised: \$1.7 million.

## WINSLOW & ASSOCIATES

FUNDRAISING AND MANAGEMENT CONSULTANTS

*Celebrating  
a decade of service  
to North Carolina's  
Nonprofit Community*

601 N. Cherry Street, Suite 180 • Winston-Salem, NC 27101  
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