

# Professional Services

The Professional Services directory is published in each issue of the Philanthropy Journal. A basic listing consists of four lines featuring the company's name, address and phone and fax numbers. To place a listing, call Marguerite LeBlanc at (919) 829-8991. The November issue deadline is October 7.

## ACCOUNTING SERVICES

**Coopers & Lybrand**  
150 Fayetteville St. Mall, Suite 2300  
Raleigh, NC 27601  
(919) 755-3000, FAX (919) 755-3030

**Frank & Company, p.c.**  
1360 Beverly Road, Suite 300  
McLean, Va 22101  
(703) 821-0702, FAX (703) 448-1236  
Audit, Tax, and State Registrations

## ARCHITECTURE

**Reinhardt Associates Architects**  
1125 East Morehead St., Suite 208  
Charlotte, NC 28204  
(704) 376-9473, FAX (704) 376-9145  
Diversified Design Services for Nonprofits

## CHARITABLE ESTATE PLANNING

**R. Daniel Brady**  
100 St. Albans Drive  
Raleigh, NC 27609  
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Charitable and personal estate and gift planning, design and implementation

**Kidder, Peabody & Co. Inc.**  
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800-522-5782, FAX (804) 627-6846  
J. Howard Rodman, Jr.  
Wealth Preservation & Asset Maximization through comprehensive estate planning utilizing Charitable Trusts

**Wealth Creation and Conservation Planners, Inc.**  
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Durham, NC 27707  
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Specialists in Charitable Trust Design

## COMMUNICATIONS

**Dale Design**  
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Raleigh, NC 27608  
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## COMMUNICATIONS/TRAINING

**Not for Profit Associates**  
944 Jones Wynd  
Wake Forest, NC 27587  
(919) 554-4312,  
Communications, Management,  
Development-Training-Consultation

## CONSULTING/COMPUTER

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133 Windsor Circle  
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"Your helping hand in the world of computers"

**Cost Management Associates**  
635 H Chapel Hill Rd.  
Burlington, NC 27215  
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Computer Systems, Services & Support  
Dedicated to Nonprofit Organizations

## CONSULTING/HEALTH, HUMAN SERVICES

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Program planning/evaluation; TQM;  
leadership training; staff/board development

## CONSULTING/FOUNDATIONS

**Services to Philanthropy, Inc.**  
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Davidson, NC 28036  
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Serving Families, Foundations and Corporate  
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2101 Mt. Vernon Avenue, 2nd Floor  
Alexandria, VA 22301  
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**David A. Watson**  
826 Polk Street  
Montgomery, Alabama 36107  
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26 years experience in direct mail fund raising

## DONOR RECOGNITION

**Award Crafters, Inc.**  
4449 Brookfield Corp. Drive  
Chantilly, VA 22021  
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## EVENT MANAGEMENT

**Ardis Hatch Events Management**  
2005 Progress Court  
Raleigh, NC 27608  
(919) 828-2008

## EVENT PLANNING

**Mystery**  
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Murder for Fun and Profit!  
Mystery Party Kits for groups  
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Money back guarantee

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**The Sheridan Group**  
2700 S. Quincy St., Suite 230  
Arlington, VA 22206  
(703) 931-7070, FAX (703) 931-6249

## FUNDRAISING/ CAPITAL CAMPAIGNS

**Kersey & Associates, Inc.**  
4905 Del Ray Ave. Suite 300  
Bethesda, MD 20814  
(301) 718-2505

## FUNDRAISING CONSULTANTS/FULL SERVICE

**Allen MAC, Inc.**  
440 West End Blvd.  
Winston-Salem, NC 27101  
(910) 721-1174, FAX (910) 721-1231

**Amidon & Associates**  
809 Courtland St.  
Greensboro, NC 27401  
PHONE/FAX (910) 275-9406

**Capital Consortium, Inc.**  
2700 Wycliff Rd., Suite 312  
Raleigh, NC 27607  
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Full range of consulting services  
for nonprofits of all sizes.

**Carol O'Brien Associates**  
9 Altmont Court  
Durham, NC 27705-5478  
(919) 493-4884  
For inquiries, please call (607) 272-9144.

**Charles H. Bentz Associates, Inc.**  
8700 East Market St., Suite 7  
Warren, OH 44484  
(800)-582-3493, FAX (216) 836-6146  
SOUTHERN OFFICE: (910) 379-0669

**Donald A. Campbell & Company**  
One East Wacker Drive  
Chicago, IL 60601  
(312) 644-7100, FAX (312) 644-3559  
Helping organizations achieve goals  
through fundraising and communications

**First Counsel, Inc.**  
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Charlotte, NC 28202  
(704) 342-1100, FAX (704) 342-1700

**Farmer Consulting Services**  
521 Woodland Drive  
Greensboro, NC 27408-7531  
(910) 370-9007

**Institutional Development Associates**  
315 N. Main St.  
Salisbury, NC 28144  
(704) 637-1492, FAX (704) 637-1401

**Jack Powers & Associates**  
105 North Cherrywood Lane  
Pisgah Forest, NC 28768  
Phone/FAX (704) 862-5824

**Ketchum Inc.**  
428 E. Fourth St., Suite 201  
Charlotte, NC 28202  
(704) 376-5616, FAX (704) 376-8255

**Röss, Johnston & Kersting Inc.**  
112 Swift Avenue  
Durham, NC 27705  
(919) 286-0721, FAX (919) 286-4303

**The Sheridan Group**  
2700 S. Quincy St., Suite 230  
Arlington, VA 22206  
(703) 931-7070, FAX (703) 931-6249

**The Suddes Group**  
655 Metro Place South, Suite 100  
Dublin, Ohio 43017  
(800) 761-1113, FAX (614) 761-1105  
New Raleigh Office: (919) 676-2487

**Whitney Jones, Inc.**  
119 Brookstown Ave. Suite 302  
Winston-Salem, NC 27101  
(910) 722-2371, FAX (910) 724-7381

**Winslow & Associates, Inc.**  
601 N. Cherry St., Suite 180  
Winston-Salem, NC 27101  
(910) 722-7982, FAX (910) 722-8671

## FUNDRAISING/ MAJOR GIFTS

**Alexander O'Neill Haas & Martin, Inc.**  
181 14th St., NE, Suite 500  
Atlanta, GA 30309  
(404) 875-7575, FAX (404) 875-2992

## GRANT PROPOSALS

**GrantQuest**  
11610 Glendevon Road  
Chesterfield, VA 23838  
(804) 796-9777, FAX (804) 796-9784

**Anna Neal Blanchard**  
2517 Colton Place  
Raleigh, NC 27609  
(919) 781-0720  
Grant Writing and Legal Services

## INSURANCE SERVICES

**The Human Services Corporation**  
5608 W. Friendly Avenue  
Greensboro, NC 27410  
(910) 294-6828, FAX (910) 299-2641  
Nonprofit Property - Liability - Health

## INVESTMENT COUNCIL

**Eastover Capital Management**  
212 S. Tryon Street  
Charlotte, NC 28281  
(704) 336-6818, FAX (704) 336-6824

## LEGAL SERVICES

**R. Daniel Brady**  
100 St. Albans Drive  
Raleigh, NC 27609  
(919) 781-1311, FAX (919) 782-0465  
Charitable and personal estate and gift  
planning, design and implementation

**Nathaniel E. Clement**  
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Chapel Hill, NC 27515  
(919) 929-9298, FAX (919) 968-9413  
Member, National Network of  
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Estate Planning, Living Trust Planning,  
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**James N. Skeen Consulting Services**  
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Decatur, GA 30033-5401  
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## NONPROFIT MANAGEMENT

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106 Watters Road  
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We show the positive economic  
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## RETREAT FACILITATOR

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## SOFTWARE/ FUND ACCOUNTING

**Blackbaud, Inc.**  
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(800) 443-9441, FAX (803) 740-5410  
Software for fundraising, fund accounting,  
planned giving, academic administration

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**Blackbaud, Inc.**  
4401 Belle Oaks Drive  
Charleston, SC 29405  
(800) 443-9441, FAX (803) 740-5410  
Software for fundraising, fund accounting,  
planned giving, academic administration

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INFORMATION.