

See Breathtaking Fall Sunsets From Your New Home At The Beach!

Real Estate
PERMANENT HOME. TERRIFIC neighborhood. 3 BR, 2 baths, almost new. Vaulted ceilings, foyer, screened porch and deck. Many amenities. Restricted area. Nice home, large lot. \$98,500. SEACOAST DEVELOPMENT (919)842-6415.

HOME ON SHALLOTTE RIVER. 2 BR, 2 baths, C/H/A, Jenn Air stove, dishwasher, oven refrigerator, 1100 sq. ft. (approx.), 12x20 dock on water. \$79,500. SEACOAST DEVELOPMENT, (919)842-6415.

VALUABLE PROPERTY adjoining Shallotte bypass. Commercial and industrial zoning. City water and sewer available. Contact SEACOAST DEVELOPMENT, (919)842-6415.

1987 R-ANELL 14X70 MOBILE HOME on private 60x125 wooded lot at Holden Beach with ICW view. Excellent condition. 704-634-1326.

SHALLOTTE- HOUSE ON TWO LOTS. Hwy. 179, 2000 sq. ft. split foyer, great potential. \$79,500. By owner. 754-1867 anytime.

EQUAL HOUSING OPPORTUNITY
 All real estate advertising in this newspaper is subject to the Federal Fair Housing Act of 1968 which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex or national origin, or an intention to make any preference, limitation or discrimination."

ATTN: WATERFRONT BUYERS!
 \$36,550. Rare opportunity to own pristine waterfront lot on 25,000 acre mountain lake. Parklike setting, extra bonus. Call today, 800-344-0947, ext. 7952.

LARGE CAMPER & MOBILE HOME lots, paved streets, \$6,000 to \$6,500. 90% financing on some. SEACOAST DEVELOPMENT, (919)842-6415.

BEAUTIFUL WATERWAY VIEW lot in Hideaway Estates. Priced right. Call Mary Locklear. 579-0300 or 579-3598. Nations Realty Island Coast Associates.

IF YOU OWN A LOT we can build you a house. No money down to qualified land owners. Call for free book. 1-800-292-4966.

Brierwood Estates Golf Course
 100x200 (1/2 acre) corner lot. City water, sewer, underground services, paved streets, garbage pick-up. Nicely wooded but not heavily wooded.
 For sale by owner
 (919)754-8644

BRUNSWICK MORTGAGE COMPANY
 1st or 2nd Mortgages
 Home Improvements
 Call Rich Carlich 579-5626
 Registered NC Mortgage Broker

RAMPAGE REALTY
 (919)842-4663
 Office located on Hwy. 130, 1/2 mile from Holden Beach Causeway



HOLDEN BEACH—2 BR, 2 1/2-bath duplex (west side) overlooking ICW. Hot tub & dressing room w/shower under house. Very well landscaped, partly furnished. Call Larry.



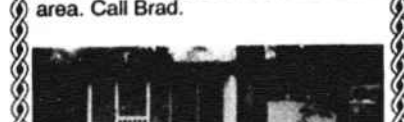
BREEZE & TREES—Mainland piling home in Holden area. 3 BR, 2 baths with ancient live oaks, landscaped on 2 lots. Call Brad.



YOU WILL THINK YOU ARE A PIRATE when you steal the 3-BR, 2-bath home on 2 lots. Furnished. Tennis and boating access. On Bluebeard St. Call Brad.



WRAP-A-ROUND DECK, pampas grass with good lawn. 3-BR, 2-bath home is on a paved street in Holden area. Call Brad.



FURNISHED MOBILE HOME. 3 BR on paved street, lots of shade, has a screened porch. Fall special. Call Brad.

LITTLE PONDEROSA—28 acres. Fabulous site for country living. Make your home on this private parcel. 3-BR septic tank and deep well in ground. Call Floyd for showing. \$46,900.

Real Estate
W. TANGLEWOOD ESTATES— 108x130 lake front lot. \$12,000. 842-3932 after 5 pm.
CAROLINA SHORES FAIRWAY LOT for sale. Wooded site. Over 17000 sq. ft. View enhanced by adjacent right of way. Price \$45,000. Call 919-579-0491.

5 ACRES WITH OLD HOUSE. New roof, new porch, septic and well. To be remodeled, \$28,500. 842-3186 after 6 pm.

BEACH LOT LOCATED IN EXCELLENT area of Holden Beach, second row to ocean. Approx. 50x114, rolling terrain, good rental location. \$49,000. Compare to \$60,000 for second row lots. SEACOAST DEVELOPMENT (919)842-6415.

EXCELLENT STARTER OR RETIREMENT home. quiet, peaceful, established neighborhood minutes from beach or downtown Shallotte. 7 year old home, 1200 sq. ft., 3 BR, 2 bath, deck vaulted ceiling with fan, C/H/A. Call 754-5377.

LOCKWOOD FOLLY RIVER LOTS. 4 lots, lovely trees, deep in size, paved streets, boat ramp, tennis court, restricted. \$13,500-\$16,500. Owner will finance. SEACOAST DEVELOPMENT, (919)842-6415.

CANAL HOUSE WITH BOAT DOCK, 2 porches, large sun deck, floating dock, 2 BR, 2 bath, C/H/A, paved street, \$99,900. SEACOAST DEVELOPMENT, (919)842-6415.

CUSTOM-BUILT WATERWAY HOME, large lot, fireplace, huge screened porch, dock, one level, excellent floor plan. \$189,500. SEACOAST DEVELOPMENT, (919)842-6415.

PRICE REDUCED. 28X64 DOUBLEWIDE. 3 BR, 2 1/2 baths, C/H/A, fireplace, dishwasher, 2 75x125 lots, 12x24 finished building included. \$32,900. (919)754-6486.

3-BR HOUSE IN WINNABOW. \$27,000. 253-7935 or 253-8032.

2 LOTS WITH SEPTIC TANK, average one-half acre. Old Shallotte Road and Mintz Cemetery Road. \$12,500 per lot with owner financing. Shallotte. 919-579-5235.

IF YOU OWN A LOT we can build you a house. No money down to qualified land owners. Call for free book. 1-800-292-4966.

All American Home Sales
 US Hwy. 74 & NC 701 By-pass
 Whiteville, NC 28472
 "Selling For Less"
 919-640-2699
 1994-14x80, 3 BR, 2 Full Baths, Stove & Ref., Furnished. Free Set Up & Delivery. Only 1 at this Price!
\$15,205⁰⁰

1994-14x70, 3 BR, 2 Full Baths, Deluxe Carpet, Storm Windows, Extra Insulation, Deluxe Furniture. Free Set Up & Delivery
\$15,995⁰⁰
 1973-12x65 with Expando Living Room, New Paint, New Carpet, New Gas Furnace, 3 Bed, 1 1/2 Bath, Free Set Up & Delivery.
\$6995⁰⁰

25 Ft. Fifth Wheel Campers, Bath with Shower & Window AC
\$1500⁰⁰
 12x50 Front Kit, 2 BR, 2 bath, New Carpet
\$3995⁰⁰

CARS
 1980 OLDS 98—\$2200
 1981 BUICK—\$1800
 1984 REGAL—\$1800
 1985 FORD TRUCK—\$2500
 1986 CADILLAC—\$4200.

FREE
 Septic Tank If You Own Land On Some Models.

MFG. HOUSING
 1979 12X60 MOBILE HOME. 2 BR, 1 bath, on \$50/month rented lot. Call for an appointment. \$4,300. 842-7798 or 704-479-6384.
 9184 REDMAN MOBILE HOME, 70x14, 2 BR, 2 bath, central air, partially furnished. Very good condition. Mobile home location available for rent. Located on Village Road near Shallotte Point. Call days 754-7658, nights 754-8759.

Mfg. Housing
AREAS LOWEST PRICES ON new single and doublewide homes. New Fleetwood doublewide \$20,900. Special prices on all singlewides in stock. R. G. Enterprises, at junction of Hwy. 17 & 904, turn West to Longwood. 1 1/2 miles on left. Call 287-4884, 579-5926.

Mfg. Housing
 1991 14x70 TRAILER. 2 BR, 2 full baths. Just like new, ready to move in, located in Sea Village, 65x120 wooded lot. 579-0058.
 MOBILE HOME AT SEASIDE. 2 BR, 1 bath, good condition, 919-654-3841.
 12X45 AMERICAN MOBILE HOME. 1 BR, 1 bath, in Holiday Haven. Must be moved. Good condition. \$2,000. 704-733-1535.

Mfg. Housing
BUYING OR SELLING A USED mobile home? We provide financing. Call Green Tree Financial, America's largest mobile home lender. 1-800-662-7751 Eastern NC. 1-800-331-1838 Western NC.
FINANCING-BUYING, SELLING or refinancing a used mobile home? We provide financing! Call Green Tree Financial at 1-800-662-7751 and ask for Melissa.

1986 24X44 FLEETWOOD doublewide. 3 BR, 2 bath, central air, W/D. \$15,500. 642-4317.

USED HOUSES AT DISCOUNT prices. Must got 919-640-1157.

Classified Ads
 Call 754-6890

REAL ESTATE UPDATE
 From Mike Noonan
IMPORTANCE OF COMPARABLES
QUESTION: I understand the most important task in selling a home is deciding on the right sales price. How do you come up with the best price?
ANSWER: This is not done by looking into a crystal ball or consulting with a guru. The most important factor is the price of comparable sales in your immediate area. These are sales which have already been completed of homes as nearly like yours as possible.
 The sales should also be near in time, for five-year-old sales have almost no meaning in today's volatile financial market. Also, the homes should be similar in style, size and condition as your property—the closer the better.

Century 21
SUNSET REALTY, INC.
 502 N. Sunset Blvd., Sunset Beach, NC 28459
 (919)579-1000 Toll Free (800)451-2102
©1993 The Brunswick Beacon Century 21 Real Estate Corporation INDEPENDENTLY OWNED AND OPERATED

WATERWAY, ACREAGE, COMMERCIAL WATERWAY
IDEAL CAMPER PARK SITE—100x355 on waterway with house, overlooks Holden Beach along with 100x100 lot, 3 septic tanks, county water. Buy as package for \$190,000! Great owner financing available.
BROWN'S LANDING—ONE-OF-A-KIND PROPERTY ON INTRACOASTAL WATERWAY, large tract. Panoramic view of Lockwood Folly Inlet and Holden Beach. Call.
ACREAGE
KIRBY ROAD—3.58 acres, 343.26 road frontage, two-way paved streets, approx. 3 miles from beach. \$45,000.
HOLDEN BEACH ROAD—15.19 acres ideally located between Holden Beach and Shallotte, wooded. \$75,000.
COMMERCIAL
.45 ACRE TRACT—Highway 17 Business north. \$85,000.
111 JORDAN BLVD., HOLDEN BEACH—Ready for immediate occupancy! Located next to public parking area. Call 919-842-2585 for details. \$115,000.
J Bob Campbell Realty
 PHONE (919)842-2585, 842-2698
 HOLDEN BEACH, NC 28462
 HWY. 130 PAST HOLDEN BEACH CAUSEWAY ON LEFT.

PINEHURST PROPERTIES, INC.
 10239 Beach Road SW (Hwy. 179)
 Calabash, NC 28467
 1-800-833-6330 • Local 919-579-4097
ERA MULTI MILLION \$\$\$ PRODUCER
JUST LISTED
443 Pea Landing Rd. NW
 Adorable low country on neatly manicured acre. 2800 sq. ft. spacious story and a half home lends elegance to country living. Large open living areas, enormous bedrooms, storage galore, outbuilding, only 5 years old.....\$119,900.
I specialize in exceptional properties
©1993 THE BRUNSWICK BEACON

GREAT FOR INVESTMENT, RETIREMENT & YEAR 'ROUND LIVING
WILDWOOD VILLAGE
 Located just off Hwy. 17 Bypass at southern exit of Shallotte, 6 miles from ocean.
 We have it all—location, price, size!
 Large wooded, restricted lots for permanent homes. Adjacent area for mobile homes. Features paved streets, landscaped entrance, beautiful fresh water lakes. Near beaches, fishing and golf.
PRICED FROM \$7,000—OWNER FINANCING
©1993 THE BRUNSWICK BEACON
Grady Hardwick Construction Co.
 Builder & Developer • Over 35 Years Experience
 Quality On-Site Custom Built Homes
 Let us build your dream house, our plans or yours.
 (919)754-4950 • 800-238-6358
 20 Wildwood St. NW
 Shallotte, NC 28459

218 EAST FIRST STREET
 Oceanfront home with 4 BR plus loft, 2 full baths, 3 sun-decks, covered porch, tastefully furnished. Well maintained and prime location. Excellent rental property. Great investment!! \$279,500.
Williamson Realty, Inc.
THE REAL ADVANTAGE GROUP
 BETTY WILLIAMSON FRANK WILLIAMSON
 BILL BRIGHT PAULA JOHNSON
 119 CAUSEWAY DRIVE • OCEAN ISLE BEACH, NC 28469
 919-579-2373 • 1-800-727-9222
©1993 THE BRUNSWICK BEACON

Fall Into the Season With a New Home
BRIERWOOD ESTATES—8 Hogan Court—One of Brierwood's finest, situated on a quiet cul-de-sac with 225 ft. overlooking fairway. 2661 sq. ft. heated area, enclosed garage, 3 large BR's, 2 full baths and two 1/2 baths. 12x40 heated pool, maintenance-free stucco exterior. TRULY ONE OF A KIND. Was \$198,500. REDUCED TO \$185,000.
VILLAGE POINTE ESTATES—Shallotte—Nice starter or retirement home. 2 BR, 2 baths on nicely landscaped yard in quiet neighborhood. Close to beach, golf. \$74,000.
278 EAST SECOND ST.—3 BR, 2-bath home built for year 'round living with Carolina room, decks front and back, Jacuzzi, C/H/A, ceiling fans in every room, new carpet and vinyl, all appliances, landscaped yard, direct beach access plus much more \$149,500. REDUCED TO \$138,000.
141 EAST SECOND ST.—Top of the "T", nice corner lot. Great views from concrete canal with pier, floating dock, gazebo, lots of decking. 4 BR with loft, 2 baths, double garage, recreational area. Only \$239,000. Owner financing.
 For all of your real estate needs, call Sand Dollar Today!
Sand Dollar REALTY
 102 Causeway Dr. Ocean Isle Beach, NC 28469
 919-579-7038 • (800)457-7263

Featured Home of the Week

VILLAGE GREEN
 2-BR, 2-bath brick home in a small, friendly subdivision. Bar area in kitchen, screened porch, raised ceiling in living room and brick fireplace. Interior of home recently painted. Within walking distance of shops, restaurants and banks in Calabash. \$82,500.
 Call us **FIRST** for complete area information and details of other listings: waterway, commercial, planned communities or weekend hideaways!
 We are also associated with LEWELLYN-LEWIS BUILDERS. If you have your property and wish to build, we will be delighted to design a home for you.
Lewellyn Realty (919)579-3463
 1-800-654-5735
 TRADERS' VILLAGE
 CALABASH