

# The Listings You're Looking For Are Right Here!

## Real Estate

**SELLING OUT-PRICES REDUCED.** Two homes, three lots, river access. Call Wade 754-7465. Room for your mother-in-law.

**NEW LISTING-** Incredible waterway home, pier, dock, boat lift, lots of windows, decks, wonderful views. \$179,000. Owner financing. Sunset Harbor. Call listing agent, Peggy Walker at Seaside Realty. 1-800-541-3968 or 278-5066.

**OWNER WILL FINANCE 2-BR,** 1 bath mobile home on two wooded lots. A/C, gas heat, screened porch. \$26,500. SEACOAST DEVELOPMENT, (919)842-6415.

**YOUR CLASSIFIED AD COULD BE** reaching 1.4 million homes through the North Carolina statewide network. Have your message printed in 100 NC newspapers for a low cost of \$200 for a 25-word ad. Additional words are \$6 each. The whole state at your fingertips! Call Carolyn, at The Beacon, (919)754-6890. A great advertising buy!

**TWO LOTS 75X150 EACH.** Dark Oak Street, Lakewood Estates near Ocean Isle. Both for \$12,000. 842-8219 or 704-399-5520.

**A HOME TO BE PROUD OF,** on a beautifully manicured lawn with a scattering of trees, on the 18th fairway. Low upkeep brick, handsome bay window on the front, split bedroom arrangement. Phone Bea Johnson, 579-3369 or 579-3685. Century 21 Carolina Shores Realty.

**BRICKLANDING PLANATATION.** Large lot on Settlers Way. High lot on street, most lots already developed. One block to pool and tennis, 3 blocks to clubhouse and waterway. By owner. After 5 pm, 919-887-3262.

**FOR EQUITABLE TRADE, HAVE 6** mountain lots near Boone, NC. Want property in or around Southport to Holden Beach area. Call 919-822-3997.

**HARBORAGE AT BENTREE.** On ICW, 2-BR, 2-bath, furnished or unfurnished, garage/carpport, tennis courts, clubhouse, pool, boat dock. Call 919-294-1966.

**INCREDIBLE VIEW.** Don't pass up the chance to own this 70x279 lot on the Intracoastal Waterway at Gause Landing across from Ocean Isle Beach. Priced to sell fast. Owner will finance part. Call Peggy Walker, listing agent, at Seaside Realty, 919-278-5805 or 278-5066.

**A TREASURE IN A WOODY** setting. Sunlight filters through trees on this delightful home. Beautiful Carolina room brings the outdoors inside. Designed for comfortable living, and the lowest priced per square foot in Carolina Shores. Fireplace, 2 car garage. Phone M. O. Brush, 579-2466 or 579-3685. Century 21 Carolina Shores Realty.

**HOLDEN BEACH, WEST END** oceanfront lot. 71x660 ft., 6 BR permit. 804-685-2924.

**MOBILE HOME LOT WITH WELL** and septic. River Run Plantation at Sunset Harbor. \$12,000. Call 754-8183 or 1-919-285-7475.

**BUY A GIFT THAT** will last forever. Mountain land. \$100 down. Owner financing. Near (NC) Blue Ridge Parkway & Boone. Up to 10 acres. Call owner 1-919-835-2281.

## Real Estate

**PERMANENT HOME. TERRIFIC** neighborhood. 3 BR, 2 baths, almost new. Vaulted ceilings, foyer, screened porch and deck. Many amenities. Restricted area. Nice home, large lot \$98,500. SEACOAST DEVELOPMENT (919)842-6415.

**HOME ON SHALLOTTE RIVER.** 2 BR, 2 baths, C/H/A, Jenn Air stove, dishwasher, oven refrigerator, 1100 sq. ft. (approx.), 12x20 dock on water. \$79,500. SEACOAST DEVELOPMENT, (919)842-6415.

## Real Estate

**SUNSET BEACH ISLAND-** Inlet subdivision (West End), building lot on canal, bulkhead complete. Offered by owner. 413-296-4268.

**1992 AND 1988 MOBILE HOMES** and lots. Holden Beach area. 919-738-3250 or 842-3967.

**LOT ONLY \$5,500 WITH SEPTIC** permit. Mobile home or camper. Wooded. 60x142 average size. About 3 miles from beach. SEACOAST DEVELOPMENT, (919)842-6415.



## REAL ESTATE UPDATE

From T.J. Spach

### WHO ARE THE BUYERS

**QUESTION: Can you classify types of buyers and how each class operates?**

**ANSWER:** Basically, there are three classes of people who look at homes. The first is in a hurry to move. They may have been transferred or already sold their present home. These are the buyers. The second kind is looking for a real bargain. They look only for ads by owners and for thousands of dollars under fair market value. The third kind will never buy. They enjoy looking at homes for a pastime.

Since Realtors publish 85% of classified home sale ads, the 2nd and 3rd groups of non-buyers will be compressed into viewing only 15% of the ads. It makes sense to list with a REALTOR.



**SUNSET REALTY, INC.**  
502 N. Sunset Blvd., Sunset Beach, NC 28459  
(919)754-1000 Toll Free (800)451-2102  
©1993 and Century 21 Real Estate Corporation  
INDEPENDENTLY OWNED AND OPERATED

## Fabulous FALL HOMES

Beautiful 2-BR, 2 1/2-bath home in a waterway community. Large family room, 2 lofts, 2-car attached garage, 1/2-car detached garage with guest quarters. Lots of storage, excellent for year 'round living. All this on an exceptionally large lot at a reduced price. \$150,000.

Charming 2-BR, 1-bath, fully furnished home, has been freshly painted, new carpet and vinyl. Big screened porch with a great view of the waterway! Large outside storage building. This home is just 200 yards from the bridge at Ocean Isle. Possible owner financing. \$68,888.

**HOMEOWNERS: SEE US ABOUT PROPERTY MANAGEMENT, THE WAY IT OUGHT TO BE...**



6266 Beach Dr., SW Ocean Isle Beach  
579-9100 • Fax 579-9176

# Fall Festival of HOMES

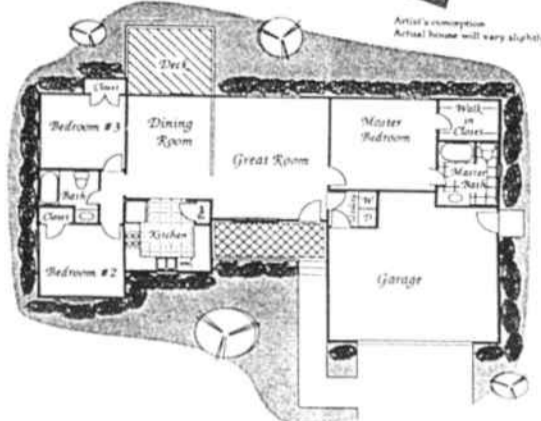


### Meadow Drive Located In Forest Lake Estates

- Large Lot • County Water
- GE Appliances
- 2-Car Garage • Approx. 1360 sq. ft.

**\$96,615**

Homes on large lot \$70-\$90 range  
Lots begin at \$15,900.  
8-acre lake



Homes open daily  
Call 754-6614 for directions



### Clubhouse • Tennis • Golf • Swimming Pool • Lake

County water, minutes from Shallotte and Ocean Isle Beach.

### Under Construction

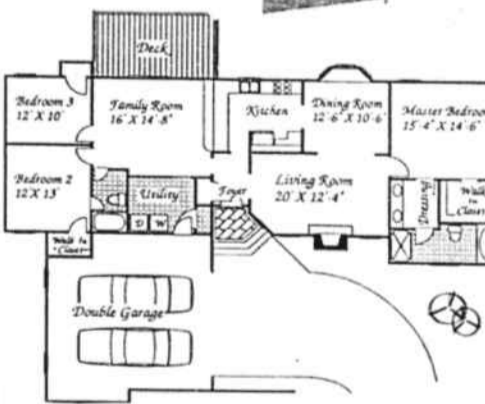


### 169 Country Club Drive

Country colonial 3-bedroom home offers plenty of privacy—located in Brierwood Estates

- Half-acre Fairway Lot
- Wallpaper • Fireplace
- Approx 1800 sq. ft.
- G.E. Appliances • Whirlpool
- Split Bedrooms • 2-Car Garage

**\$169,267** including homesite



### 143 Country Club Drive

Luxurious living—this unique 3-bedroom is located in Brierwood Estates.

- Half-acre Landscaped Lot
- Wallpaper • Fireplace
- Approx 1800 sq. ft.
- G.E. Appliances • Whirlpool
- Split Bedrooms • 2-Car Garage

**\$143,260** including homesite

### 3000 Sq. Ft home on Brierwood Golf Course

Large wooded fairway lot facing 6th green and tee

- Landscaped Lot • 4 BR
- 3 baths • Large Family Room • Fireplace • Whirlpool
- 2-car garage • Brick BBQ

**\$189,000**



Sandtrap Drive

We have many beautiful golf course lots at Brierwood Golf Course in Shallotte.

Prices beginning in the low \$20's.

Model Homes Open Daily—Located In Brierwood Estates

# Shreve Properties

Call for directions • (919)754-6614 or 1-800-528-5740  
P.O. Box 2575, Shallotte, NC 28459

**BRUNSWICK MORTGAGE COMPANY**  
1st or 2nd Mortgages  
Home Improvements  
Call Rich Carich 579-5626  
Registered NC Mortgage Broker

**Brierwood Estates Golf Course**  
100x200 (1/2 acre) corner lot. City water, sewer, underground services, paved streets, garbage pick-up. Nicely wooded but not heavily wooded.  
For sale by owner  
(919)754-8644

## ROACH REALTY

Holden Beach Road  
919-842-2488

### LOTS

Lots on Intracoastal Waterway, starting at \$35,000.

Owner financing available on most lots. \$6,000 and up. One to four miles from Holden Beach. Paved streets and county water on some lots. Some camper lots available. Call for more details.

- LAKESIDE
- SANDY BLUFF
- FOREST HILLS
- WATERWAY ACRES
- SEA BREEZE
- HOLIDAY PINES
- SHORELINE ESTATES
- GREENWOOD ACRES
- MOBILE HOMES

**SEA BREEZE ESTATES—1988**  
Norwood by Sterling, 14x70, 3 BR, 2 baths, 12x8 screened porch, paved streets, county water. \$39,000.

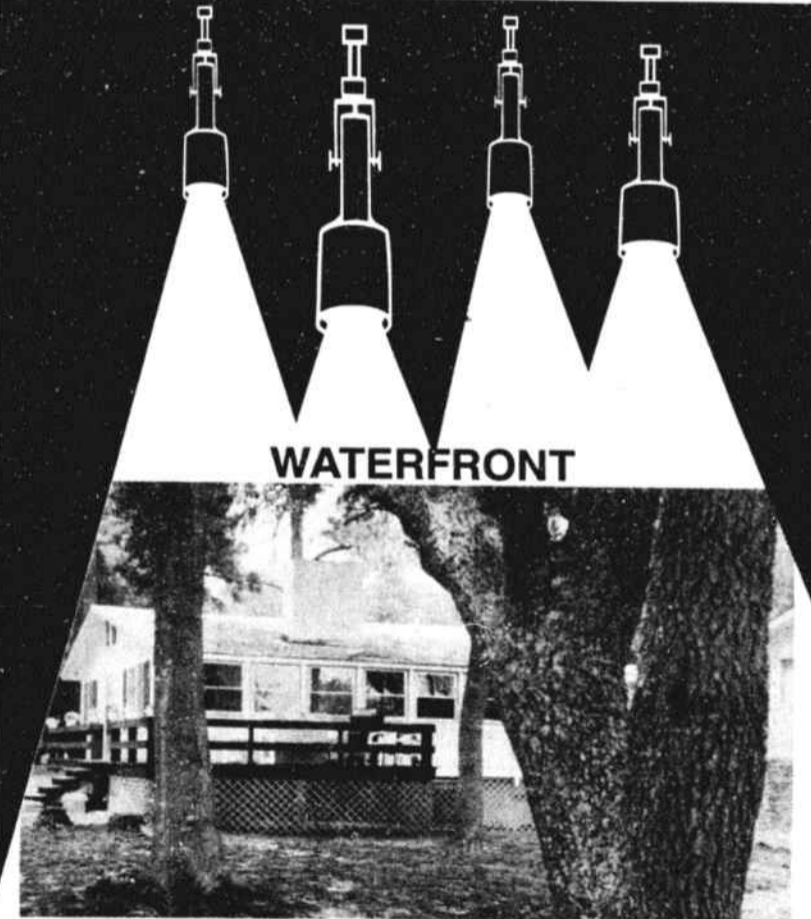
**HOLIDAY PINES—1979** Century, 14x60, 2 BR, 1 bath, 70x150 lot with county water. \$25,000.

**BUCCANEER HILLS NORTH—1989**  
14x70 Redman, 3 BR, 2 baths, on corner lot. Boat ramp, pier and tennis privileges. \$38,500.

**SANDY BLUFF—1989** 24x40 Skyline, 3 BR, 2 baths, dishwasher, washer, 12x16 storage building. On 50x175 lot. \$55,000.

**SEABREEZE ESTATES—1985**  
Zimmer 14x70, 2 BR, 2 baths, on marsh. \$52,000.

AFTER HOURS  
William Roach  
842-3685



### WATERFRONT



Located on Shallotte River. 2 BR, 2 baths, C/H/A, Jenn Aire stove, dishwasher, oven and refrigerator included. 92x200 approximate lot size. Gorgeous live oak trees. \$79,500.

Adjacent lot available with 82 ft. on water. \$44,000.



(919)842-6415  
Office located on the mainland at the Holden Beach Bridge