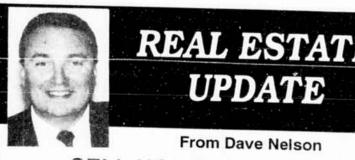




Brierwood Estates-Traditional executive brick home on quiet cul-de-sac. Formal living/dining, large family room with FP. kitchen with breakfast area, study, 4 BR, 2 baths. Oak floors, large garage plus many extras. Possible seller financing. REDUCED from \$169,900 to \$159,900.

NEW LISTINGS

Village Point Road-Cozy 2-BR, 2-bath, low-country style home on large lot in quiet setting, but near river, golf courses and beaches. \$74,500.



SELL HOME YOUSELF?

sense for me to sell my house on my own? This way I can Rocket the Realtor's commission. Right?

ANSWER: Wrong! It's not that simple. For one thing, the typi-cal buyer is no fool. He'll expect you to deduct the commission for HIS benefit before you even start serious negotiations. Then you're on your own to handle some tough bargaining, curiosity seekers, credit checks and intricate financial arrangements.

price and in the shortest amount of time. You've got a lot invested in your home. It makes sense to sell it the professional way.



1244 Ocean Blvd. West-4-BR, 2-bath \$239,900

house in exclusive Holden Beach West. Beautiful waterway and ocean views. DUNES

116 Ferry Road-6-BR, townhouse duplex. 3 BR, 2 baths each side of this cus-tom-home designed for maximum energy efficiency. Huge porches provide great views of ocean and ICW. 75x105 lot, fenced backyard, greenhouse. S. side \$122,500. N. side \$105,000, SOLD.

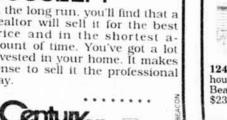
\$159,900.

372 Ocean Blvd. West-3 BR, 2 baths

with decks off almost every room. At end of canal with floating dock. Great

views. Very nice vacation retreat

110 Clippership-4-BR, 2-bath exce SOLDy nice home with beach access at tend of street. \$112,000.





Mill Branch Rd., Ash-Peaceful country setting with renovated 3-BR, 2-bath home. 4.34 acres with 4 ponds stocked with fish, large pecan trees. Plenty of room for gardening and perfect for aquaculture. \$82,500.









bath home features cathedral

ceilings, skylight, utility room

and carport. Lot 100x200 in nice

MT. PISGAH RD.-3-BR, 2-bath brick ranch has approximately 1600 sq. ft. heated, outside storage, nicely landscaped. Only \$69,900.



DUCK HAVEN-Lovely 3-BR, 2bath home features vaulted ceilings, skylight, scr porch, gas pack has 1621 sq. ft. heated in restricted development. \$89,900.

SMITH AVE.-Beautiful 2 or 3-BR, 2-bath home on 1.37 acres in Shallotte. Great commercial or residential setting. Formal liv/ din rm, FP, large kit. \$134,900.

MOBILE HOME LOTS starting at \$4,000.

MOBILE HOMES starting at \$15,500 with owner financing.

LOTS on Shallotte River and Intracoastal Waterway starting at \$25,000.

COMMERCIAL, RESIDENTIAL and ACREAGE available.

Call for information on other listings.



Don't just dream of a home at the coast. Make your selection today from these great listings!

OCEANFRONT HOMES

332 EAST FIRST ST.-4 BR, 2 baths with living area and kitchen combination. C**Stan** dishwasher, washer and dryer, covered porch. \$172,900.

410 EAST FIRST ST.-2 BR, 1 bath, living room and kitchen, hardwood floors, ceiling fans, covered porch, outside shower, wall heaters. \$91,000.

114 EAST FIRST ST.–6 BR. 3½ baths, large living, dining and kitchen area combined, C/H/A, kitchen and laundry appliances, carpet, covered porch, sundeck, wellmaintained by owners. East side only. \$245,000. **342 E. FIRST ST.**–4 BR, 2 baths, living, dining and

kitchen combination, all the appliances including microwave, C/H/A, carpet, sundeck, storage underneath. lots of glass on oceanfront, 47 ft. lot. \$205,000.



16 PENDER STREET 5 BR, 2½ baths, C/H/A, living room, dining room and kitchen, carpet, furnished, 8229,500.

452 EAST SECOND STREET-4 BR. 2 baths, C/H/A, carpet, storage underneath, covered porch, sundeck. located on two lots, also excellent rental history. \$179,900. 334 EAST FIRST ST.-4 BR with loft, 2 baths. C/H/A. carpet, all appliances, furnished and equipped. Excellent rental. \$219,000.

390 E. FIRST ST.-5 BR. 3 baths, C/H/A, carpet, all kitchen appliances, covered porches, enclosed garage, large storage room with washer and dryer, excellent rental history. Priced to sell. \$159,000.

220 EAST FIRST ST.-Oceanfront, 4 BR, 2 baths, living room, kitchen, carpet, C/H/A, new roof April 1993. furnished and equipped as is. \$265,000.



44 EAST FIRST ST.

5 BR, 3 baths. 2000+ sq. ft. Fully furnished. Excellent location. \$259,000.

266 EAST FIRST STREET-4-BR, 2-bath cottage in excellent condition-one of the first on Ocean Isle. Great rental as is or build a new one on the valuable oceanfront lot. Only \$175,000.

364 EAST FIRST STREET-3 BR. 2 baths. lviing room and kitchen, window A/C unit, baseboard heat, outside shower, sundeck, covered porch, ceiling fans, \$139,900.

CANAL HOMES

6 WILMINGTON STREET-4 BR. 2 baths, living room and kitchen, C/H/A, dishwasher, W/D, carpet, fully furnished. Close walk to beach. \$142,000.

7 CONCORD STREET-4 BR, 2 baths fliving and dining area looking out **OFFER PENDING** cation with easy access to ocean. \$127,500.

73 CONCORD STREET-4 or 5 BR. 3 baths, central vacuum, pool on deck, sundeck, great view of ICW and canals, floating dock, easy access to waterway. Parex finish. \$239,900.

50 ANSON STREET-4 BR. 3½ baths. lg. great room. upstairs den/playroom, hardwood floors, fireplace, 2 floating docks, 2880 sq. ft. heated, covered porches, 2 garages. MUST SEE \$349,500.

ISLAND LOTS

438 AND 440 E. 2ND STREET-Lot 19 and lot 20 Blk 33. 29 UNION STREET-Lot 11, Canal 19, Sec. B & C



Nights 754-9474 Nights 754-4538 Nelda Johnson, Sales Associate Nights, 579-6018