

Tell The Realtor You Saw It In The Beacon!

Real Estate

HOUSE FOR SALE. Located in foothills of Smoky's. 40 minutes from Gatlinburg/Dollywood area. 3 BR, 1 1/2 bath, brick, living room, den, dining room, kitchen, utility room, carport. Lot approximately 100x170, near mountain stream. Owners moving. sacrifice \$60,000. (615)623-6941.

CHOICE LOT, Windjammer Village of Little River, near clubhouse, level, on main road. \$16,800. (803)249-1729 anytime.

VACATION HOME UNDER \$21,000. 2 BR, 2 bath manufactured home, out building, paved street, close to Holden Beach. Don't miss out on this opportunity. Call ALAN HOLDEN REALTY SALES DEPT. 800-720-2200 or 910-842-8686.

REAL ESTATE SCHOOL! Get your license now. Complete all required hours in just 3 weekends. Saturday/Sunday classes begin monthly in Fayetteville. Super instructor. J.Y. Monk Real Estate School. 1-800-849-0932.

MOUNTAINS CALLING? Brevard, Western North Carolina. Rated #1 retirement living. Free information: Culture, recreation, living quality/cost, properties. Evergreen Realty 1-800-805-6534.

**Canal Lot
Ocean Isle Beach
Only \$57,500
WILLIAMSON
REALTY
(910)579-2373**

**MARINER
REALTY**

Stone Chimney Rd.—1 acre w/pool. Reduced to \$169,900.

Oceanfront—4 bedrooms

Joseph St.—100 sq. ft. \$49,999
132 Ocean Blvd. West • Holden Beach
842-6145

Real Estate

2 1/2 MILES FROM THE BEACH. Two lots with well and septic tank. \$9,950. (910)626-5885 or (910)626-2604.

LAKE MURRAY, SC waterfront bargain! 1.2 acres/158' frontage \$27,900. Beautifully wooded homesite on one of America's finest fishing lakes! Enjoy great fishing, mild climate, low taxes. Easy-to-own terms! Call 1-800-554-9564 Carolina Country Properties.

CANAL LOT-HOLDEN BEACH Conventional septic tank w/3-BR permit already installed. Nice landscaped lot w/ bulkhead on deep water canal. 117 Charlotte St. \$69,500. 704-693-5385.

FOR SALE BY OWNER Brickland Plantation Lot #5, 120X168. Call 754-4962 after 6 pm.

RIVER LOTS-HIGH BLUFFS, wooded, interior lots with river access. \$7,500 to \$24,500. 90% financing. SEACOAST DEVELOPMENT. (910)842-6415.

3-BR, 2-BATH HOME. Many up grades. Dry wall throughout. Storage shed, large lot, quiet neighborhood. \$65,000. 910-754-8969.

Real Estate

3 LOTS AND 1988 FLEETWOOD, 14x80. Call 842-5973.

1.05 ACRES wooded, near Shallotte. \$8,000. SEACOAST DEVELOPMENT. (910)842-6415.

VILLAGE AT CALABASH, spacious 3-br, 2 bath manufactured home on corner lot across from clubhouse, pool and tennis court. Public water and sewer. Many features. Call Mary 579-3598 or 579-0300 \$74,500 NATIONSREALTY ISLAND COAST ASSOCIATES.

MUST SELL. 14X60 2-br, 1 bath, heating and air condition, 2 lot. Near waterway, Holden Beach. Deep fresh water well, storage building, large screened front deck, small back deck. \$30,000 or best offer (910)842-4392 leave message.

OCEAN ISLE BEACH—Concrete canal lot. Beautiful view, city water and sewer. Low \$70s. By owner. Call (910)754-3447.

3-BR, 2-BATH. Approximately 2,000 sq. ft. Behind Sea Trace. Call Teresa, LANGLEY & FULFORD REALTY, 842-3900.

Real Estate

HOUSE AND THREE LOTS. Screened porch, storage building, window air, only \$38,500. SEACOAST DEVELOPMENT, INC. (910)842-6415.

CLEARED LOTS, COUNTY WATER, waterway pier access, \$9,500 with owner financing. SEACOAST DEVELOPMENT, INC. (910)842-6415.

CAROLINA SHORES, LOT #21, on Myrtlewood Drive. \$21,900. Call (910)458-9038. Broker.

LOCKWOOD FOLLY RIVER lots. Lovely trees, deep in size, paved streets, boat ramp, tennis court, restricted. \$13,500-\$16,500. Owner will finance. SEACOAST DEVELOPMENT (910)842-6415.

WOODED AND CLEARED LOTS. Some include septic tank, well and driveways. Mobile homes allowed. \$6,000 and up. 90% financing. SEACOAST DEVELOPMENT (910)842-6415.

Real Estate

SEA TRAIL PLANTATION. Lot #80 on 6th fairway of Maples Golf Course. \$82,500. Call (407)692-1573 collect.

Real Estate

1200 SQ FT HOUSE, almost 4 acres of land. Small subdivision west of Shallotte. \$45,000. Call 754-2834.

Ocean Isle Beach—For Sale By Owner 48 Raeford St.

Beautiful canal home built for permanent living. 3 BR, 3 full baths (1 w/Jacuzzi tub) upstairs. Downstairs has large rec. room and full bath. Spacious living and dining areas, walk-in closets, sunrooms, central vac. appliances including Jenn Air range. Landscaping, gazebo, dock and more. Must see to appreciate. \$259,000. Shown by appointment only (910)754-3767 (home) (910)754-7177 (office)



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**REAL ESTATE
UPDATE**

From Don Lewis

COMPARABLE PRICING

QUESTION: How important to the value of my home is the relative value of other homes in the neighborhood?

ANSWER: Very! It is generally best - in terms of long-term values - if all homes in given neighborhood are in the same price range. Professional real estate appraisers have this theory on the neighborhood's influence on home prices: A home will tend to go up in value if other homes around it are more expensive. It will tend to go down in market value if other homes in the area are in a lower price range. I should also note that this is a good selling point if your home is for sale and is priced below the average for your neighborhood.

Century 21

SUNSET REALTY, INC.
502 N. Sunset Blvd., Sunset Beach, NC 28459
(910)579-1000 Toll Free (800)451-2102
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