

"THREE CHEERS FOR HENDRICK LEXUS!"

[BETSY M., CHARLOTTE, N.C.]

WE COULD TELL YOU ALL ABOUT HENDRICK LEXUS — THE GREAT SELECTION, THE CONVENIENT LOCATION AND THE WORLD-CLASS SERVICE. BUT OUR CUSTOMERS SAY IT BETTER THAN WE EVER COULD.

"Their customer service far surpassed my expectations. This included all departments — the receptionist, sales representative, general manager and service department."

[KRIS K., CHARLOTTE, N.C.]

"This is by far my most positive experience in 40 years of selecting a car."

[THOMAS C., CHARLOTTE, N.C.]

"I have received an extremely high level of service — these guys have exceeded my expectations."

[SCOTT R., DAVIDSON, N.C.]

"The dealerships in Virginia are low-class compared to Hendrick Lexus in Charlotte. We preferred to fly to a dealership that provides a service rather than drive to one down the road who doesn't care."

[KATHARINA F., HAMPTON, VA.]

"Excellent service, friendly, courteous — best car ownership experience ever."

[BRENDA A., MOORESVILLE, N.C.]

"Prompt, professional service and a dedicated team of courteous and thoughtful people — sales consultant was of greatest help."

[AARON W., CHARLOTTE, N.C.]

"The best car purchasing experience ever — simply delivered in every way and was the utmost professional."

[JAMES F., CHARLOTTE, N.C.]

"This is the highest rating of this type I have ever given."

[THEODORE S., CHARLOTTE, N.C.]

"Top management understands what a luxury buyer wants."

[SHARON B., CHARLOTTE, N.C.]

"Absolutely the best experience in buying a vehicle. First-class customer service every step of the way."

[MICHAEL B., CHARLOTTE, N.C.]

"Excellent dealer — sales and service. Moved out of Mercedes-Benz (wife) and Porsche (me)."

[DAN H., CHARLOTTE, N.C.]

"Great experience — ordinarily don't like buying a new car."

[ELIZABETH W., CORNELIUS, N.C.]

"They treat their customers well. Doing business with them was truly a pleasure."

[ARYING K., CHARLOTTE, N.C.]

"Very professional environment."

[HARRY B., CHARLOTTE, N.C.]

"Very positive buying experience."

[WILLIS S., SIMPSONVILLE, S.C.]

"Salespeople were very friendly and made me feel comfortable."

[MARY M., FORT LAWN, S.C.]

"I recommend a lot of people to Hendrick Lexus — best salesperson I ever had in my life. He gave me everything and more in my Lexus."

[VALMA W., WINSTON-SALEM, N.C.]

"Red carpet service. I felt like a VIP"

[WILLIAM S., CHARLOTTE, N.C.]

"No other dealership is so well organized and professional in all areas."

[DESMOND H., CHARLOTTE, N.C.]

"Outstanding professionalism, courtesy, and willingness to work with the customer. Took the stress and worry out of my buying experience. A great dealership and more specifically — great sales representative."

[WALTER G., GAFFNEY, S.C.]

"Service after the sale — quality people in sales and service. I am also glad to see a woman in the service department."

[JANE P., CHARLOTTE, N.C.]

"After this experience, I will never buy another car from any other dealer. I will always go back to Hendrick Lexus. I would highly recommend this dealership."

[CHARLES K., CHARLOTTE, N.C.]

"Hendrick Lexus is without question the best I have ever dealt with. I wouldn't hesitate to continue telling potential buyers about Lexus and the Hendrick dealership."

[DONALD F., FAYETTEVILLE, N.C.]

"A female could often feel uncomfortable at a dealership. I felt very comfortable."

[JAN T., CONNELLY SPRINGS, N.C.]

"It's important to my wife and me that they care. We love our car and being able to keep it maintained with a group like Hendrick Lexus. It makes it easy to recommend."

[MR. & MRS. DAYLON W., CHARLOTTE, N.C.]

"I am treated with respect. And I have confidence in the quality of service provided. This is very important to me being a single female driver."

[ELAINE G., CHARLOTTE, N.C.]

"Always exceeds expectations, very nice and helpful service personnel."

[MARY H., FORT MILL, S.C.]

"These folks are always professional and efficient. They are also respectful, which is a rare thing to experience these days."

[ANN S., STANLEY, N.C.]

"Very thorough, courteous, and professional. They make the customer feel appreciated — unlike other dealerships in town."

[SHARON B., CHARLOTTE, N.C.]

"The salespeople and the service people are professional and courteous. Even the receptionist has a positive attitude. They are always pleasant, friendly and knowledgeable."

[JANE P., CHARLOTTE, N.C.]

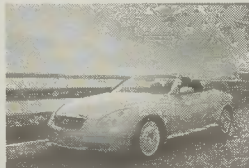
"They showed concern. We traveled from Alabama to North Carolina, and their personnel were friendly and professional."

[LESHIA G., FAYETTE, ALA.]

— THE 2002 LEXUS COLLECTION —



LEXUS RX 300
AMERICA'S FAVORITE LUXURY SUV



LEXUS SC 430
THE LEXUS OF COUPES



LEXUS GS 430
THE ULTIMATE LUXURY TOURING SEDAN



LEXUS LS 430
AMERICA'S FINEST LUXURY SEDAN
(WWW.FINESTSEDAN.COM)



LEXUS ES 300
"BEST PICK" FOR SAFETY AMONG MIDSIZE LUXURY CARS



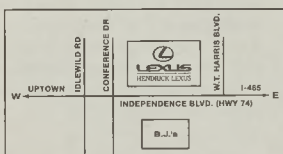
LEXUS LX 470
THE ULTIMATE LUXURY SUV



LEXUS IS 300
"BEST PICK" FOR SAFETY AMONG MIDSIZE LUXURY CARS



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