### THE PIEDMONITOR

Piedmont Aviation, Inc. SMITH REYNOLDS AIRPORT WINSTON-SALEM, N. C.



Dorothy Preslar, Editor

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### First Flight Service

When Piedmont Airlines began passenger service nearly twelve years ago, it recognized certain disadvantages—as far as passengers are concerned—which are inherent in local service air travel. For Piedmont, as for any local service airline it was like stepping into the batter's box with two strikes already called.

Piedmont, restricted by its original certificate, was not permitted non-stop, or one-stop, flights. The required stops at all intermediate points tended to produce a slower and generally less attractive service. But after all, Piedmont was designed to serve the passengers of intermediate cities in a way no other airline could.

Furthermore, Piedmont was unable to offer passengers deluxe equipment. Although the DC-3 is a well-built plane certainly it is not modern, pressurized, nor air-conditioned.

Despite these disadvantages to passengers, Piedmont has grown. Why? Because we have given our passengers First

When our airline began operation, passengers were surprised by the high quality service they received. Consequently, many of them are still flying Piedmont. If they remain our passengers, it will be because they continue to get First Flight Service.

Many times, this quality service has made flight time dif-ferences between our schedules and those of other airlines relatively unimportant to our customers. It has made the

frequent stops less annoying. First Flight Service means several things. It means we treat each passenger as if his Piedmont flight is his very first time aloft. We give him the most courteous attention possible; we give him prompt, efficient service. We take a

personal interest in his travel problems. First Flight Service means also that we are still enthusiastic about air travel. And we share that enthusiasm with our passengers. Perhaps many of us still remember our first flights—the excitement and the wonder—and despite hard work and headaches still catch a thrill when a plane lifts

from the runway and heads for the clouds. Many Piedmont employees have been with the company since its infancy. No doubt, it is because they like working with a company that has a challenge to meet and because they like to share with others the joy of flying with First Flight Service.

We are very proud of our airline's growth. We want it to grow more. We hope that in the not-so-distant future the CAB will no longer require all our flights to stop at all intermediate points. And though our DC-3's will be flying for some time to come, our modern F-27's provide air-conditioned pressurized flying for many customers.

Nevertheless, as we grow, First Flight Service will become more and more important. It has always been most important to those we serve.



Captain, we must be getting close. Some of the passengers are putting on their coats.



# Line's Busy

By DON BRITT

ears Piedmont employee has been recruited to do a column for the PIEDMONITOR. So bear with me, Gentle Reader, and we'll see what can be done.

During the last month I've made two trips to east Tennessee. Got with District Sales Manager Don Edmondson to visit Knoxville folks one week, Tri-Cities folks the next. Hats off to Knoxville Station Manager Ted Arnold who, though new to that station, is doing fine. A salute, too, to TRI Station Manager Don Woods and his busy, busy crew. I was there around 6:30 p.m. and watched four Piedmont flights zoom in within about 20 minutes.

WENT DOWN to Raleigh-Dur-ham and joined District Sales Manager Harold Warner for visits to civic leaders in Raleigh, then a good supper, then on down to Goldsboro with Harold. We spent the night there, then went out to Johnson Field to see the commercial transportation people there.

Wish we could have gotten closer to those sleek F-105's, but

This not-yet-dry-behind-the-security blocked us. One of the men said the F-104 is capable of Mach-2, straight up. That's flying!

Kinston Station Manager Wade Allen took Harold and me to see Galt Braxton, publisher of the KINSTON FREE PRESS, a newspaper that has given Piedmont some mighty fine publicity in that area, for which we're grateful. We also saw Charlie McCullers, Chamber of Commerce manager in Kinston, and others. Met the "Smith Brothers" Glenn and Keith, who are not related at all. Thanks to Wade and Harold for a good trip

MET LOUISVILLE District Sales Manager Joe Wathen in Lexington the next week. We saw Chamber of Commerce and Airboard members there. How did Good Bachelor Wathen manage to miss getting married! At lunch with Joe and Station Manager A. B. Casey I failed to order Hot Brown, Lexington's famous dish. Hope it stays on the menu until I get back.

Comment from one civic leader in one community Piedmont serves: "If all our aviation problems were as small as the ones we have with Piedmont, we'd be happy." Remember, you, all of you, helped create that compliment.

#### RUMOR SQUELCHING

RUMOR—Piedmont plans a merger with another airline. SQUELCH—'Taint so. Not a

Nothing is planned or even anticipated.

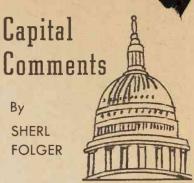
RUMOR—Piedmont definitely expects a route case decision within thirty days. (This one was in the newspaper! SQUELCH-Not so. Nobody at Piedmont knows when a route decision is coming, nor does any body have any "inside" informa-

#### DAFFYNITIONS:

Missile—a small girl Beefed up-"I've simply got

Configuration—bone structure

Approach path-proposal of marriage



Since the 86th Congress is adjourned at present it may look like an inopportune time to start a column on federal affairs. However, during the recess I would like to give you a rundown on past legislative highlights that affect airlines.

There were two major bills signed into law that directly concern our industry:

Public Law 86-72, approved June 29, extends the time limit on making grants under the Federal Aviation Act until June 6, 1961. Simply stated, this new law continues the present law and \$63 million level for each of the next two years.

It is implied that the FAA administrator will use his discretion in closely limiting federal funds for terminal building pur-

Public Law 86-75 is the transportation tax repeal amendment which was approved June 30. The long and interesting fight on this amendment went this way:

A bill to extend the corporate and excise tax rate originated in the House. The bill had to be signed by the President by July or there would be a terrific loss of revenue to the govern-

#### Bill Goes to Senate

When the bill got to the Senate, Sen. George Smathers (D-Fla.) added an amendment to repeal the ten per cent tax on personal transportation. Sen. Smathers is a strong supporter of the scheduled airlines.

When the bill with the Smathers amendment was referred to the Senate Finance Committee, it was approved.

Sen. Harry Byrd (D-Va.) heads that committee.

The amended bill was sent back to the floor of the Senate, which approved it. Since the original bill had been changed, the Senate had to send the bill back to the House where a conference of senators and repre-sentatives were to settle the is-

#### House Attempt Fails

House supporters of the airlines attempted to get a vote to instruct the conference to accept the amendment just as it came from the Senate. But the move failed. Also the House-Senate conference rejected all Senate amendments to the original bill.

However, they agreed on two are (1) a five per cent reduction on travel tax and (2) elimination of the ten per cent tax on local telephone service.

#### Opinion Varies

Right now, there are several schools of thought of what will happen to this particular bill when congress reconvenes. Some people think that congress will simply keep extending the effective date of repeal.

Other people think that congress will attempt to repeal the remaining five per cent of the travel tax. However, I agree with those who think that the tax will be cut five per cent on July 1 next year—just as the recently-passed law states.



## BLOCK TO BLOCK

With STAN BRUNT

ants may not have gotten the news of its "inauguration." So, if month were held in Wilming.

However, they agreed on two compromise amendments to become office COUNTY of the new of the new of the new office COUNTY of the new of the n anything is left out, please just send it on in for next month.

First of all, congratulations to Bob Evans and Max Tatum on receiving five year pins.

Also to Charlie Perry (ORF) and wife on the adoption of a son. We didn't get the name and details. But if Charlie will give us the information, we'll put it in next time.

Good luck and best wishes to Andy Foster (INT) who is taking a leave of absence to attend flight training school in Texas. Hope Andy will be back with us

Livengood (ILM) who has re- fare, Gene Johnson and Don

ton, Norfolk and Winston-Salem.

Vacations during August went to Paul Whitson (INT), Andy Foster (INT), Mac McMillan (ORF), Ed Sullivan (ILM), Brownie Wagner (ILM) Bob Courtney (ILM), Lonnie Dennis (ILM), Bob Myrick (ILM) and Dick Sorrells (DCA).

George Stack (INT) went on vacation with plans for the beach. But his young son Chip picked up the famous virus going around so the Stack's stayed home all week.

attendants busy, especially the Also luck and wishes to Wes weekend of Sept. 19. Bob Wel- State.

Since this column is brand signed to attend Wilmington Col-Byrd worked the Clemson flight word of truth in it. Carolina.

> Virginia Tech traveled from Roanoke to Norfolk with Alan Kirk and Herman Barco to play N. C. State. State won that one. and Barco and McKenney took the losers home.

> Tom Adams and Bruce Lundy went one way with the University of West Virginia to Washington. Danny Lambert and George Hicks took the winners over the University of Maryland back to Morgantown.

Hosts to Wake Forest College down to Tallahassee, Fla. were Charters have been keeping George Stack and Charlie Cross, Wake won 22 to 20 over Florida of the new stenographer

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