



Chairman Bill McGee points to a simulator of the new TCAS II unit (Traffic Alert and Collision Avoidance System) on display at a recent press conference in Washington, D.C., at which Piedmont announced plans to purchase and install 81 units initially. With McGee are (l to r) Captain Fred Womack, director flight operations and flying safety; Fred Wenninger, president of Bendix/King, the manufacturer of the TCAS II units; and Paul Gralnick,

TCAS program director for Bendix/King.

Piedmont, which has been jointly involved in development of the TCAS with the FAA and manufacturers of airborne collision avoidance equipment since 1970, has been conducting airborne evaluation of a fully operational TCAS system since last March. This multi-million dollar purchase will enable us to initially equip some 45 percent of our existing fleet.

PI receives two honors

Piedmont has received the first North Carolina Department of Transportation Distinguished Aviation Service Award for the company's contributions to air transportation in the state.

"The award recognizes Piedmont's 39 years of distinguished airline service and 47 years of service to the general aviation community," James E. Harrington, N.C. Department of Transportation secretary, said. "Over the years, Piedmont has established itself as a benchmark in aviation, and we want to honor such an achievement."

Joe Culler, president of the General Aviation Group, and Jim Taylor, vice president and general manager of GAG, accepted the award at a banquet held October 10 at GAG's headquarters.

Piedmont has also received the prestigious PRO PATRIA Award, the top

award given in a state by the secretary of defense to an employer of members of the National Guard and Reserve, at the group's annual awards banquet in November.

The award, which was presented to Chairman Bill McGee, is given to no more than one company in each state annually. This year, there were over 400 nominations from North Carolina. Major Andrew F. Hileman (CLT-based first officer) nominated Piedmont for the award.

The award symbolizes the patriotism of the recipients, who have indicated support of the national defense by adopting personnel policies which make it easier for employees to participate in the National Guard and Reserve.



Marianne Raab, sales manager-Canada, has been named the 1987 Ontario Carrier Representative of the Year by *Agent Canada*, a weekly travel and tourism trade magazine. Raab received the award at the 10th annual Canadian travel and tourism industry awards presentation November 14.

Awards are made on the basis of nominations sent in by agents, suppliers and carrier people from all over Canada. An anonymous committee screens the nominations, and those selected are invited to the annual dinner in Vancouver.

Piedmont serves two Canadian destinations, Ottawa and Montreal.

traffic

	November		First Eleven Months	
passengers	2,168,306	+ 10.2%	23,152,887	+ 12.0%
revenue passenger miles	983.5 million	+ 15.3%	10.4 billion	+ 12.4%
available seat miles	1.6 billion	+ 9.5%	17.3 billion	+ 8.6%
load factor	60.32%	+ 3.03 pts.	60.45%	+ 2.04 pts.

*Record November for passengers, RPMs, ASMs, and load factor.
*The following stations set new boarding records in November: BGM, BHM, CMH, IND, MSY, TLH, and NAS.

*Our seven reservations centers answered 2,902,869 calls in November.
*On Wednesday, November 25, Piedmont set a record for boardings with 109,649 passengers. On Sunday, November 29, we eclipsed that record with 114,903 passengers, and on Monday, November 30, we boarded 108,900 passengers, the first time Piedmont has exceeded 100,000 enplanements on two consecutive days. The week ended November 27, we flew over a half million passengers in a single week for the first time in our history.

cargo

	November		First Eleven Months	
U.S. Mail	2.3 million	+ 30.8%	23.4 million	+ 28.1%
Air Freight	4.8 million*	+ 108.4%	37.1 million	+ 78.8%
Air Express	60.164	+ 21.8%	636,237	+ 17.5%
TOTAL	7.2 million	+ 74.0%	61.1 million	+ 54.5%

*most air freight ton miles in company's history

around Piedmont

Four members of the Piedmont Aviation, Inc., Board of Directors have been elected to the Board of Directors of USAir Group, Inc. They are Bill McGee, Piedmont chairman, president, and chief executive officer; Tom Davis, Piedmont founder and former chairman; and Edward Horrigan and John Medlin, both residents of Winston-Salem.

At year end, Piedmont will have 181 aircraft, including four 767-200s, 62 737-200s, 34 727-200s, 36 737-300s, 25 F28-4000s, and 20 F28-1000s. Twenty-two aircraft are scheduled for delivery in 1988. In the first quarter, three 737-300s and one 767-200 are to be delivered; in the second quarter, five 737-300s and one 767-200s; in the third quarter, three 737-300s and two 737-400s; and in the fourth quarter, seven 737-400s.

Voters of Cooleemee, a community near Winston-Salem, have elected INTRO Reservations Agent Jackie Morton to the position of town commissioner. Morton led the seven candidates running with 267 votes. Congratulations!

Tom Welch, general manager of the Piedmont Aviation Credit Union in Winston-Salem, has been appointed an at-large director of the North Carolina Credit Union League, Inc. (NCCUL) board of directors. Welch, chairman of the N.C. Credit Union Commission, will also be chairman of the board's program development committee and a member of First Carolina Corporate Credit Union's administrative committee.

Piedmont's Credit Union now has more than 15,000 members and approximately \$42 million in assets.



Sam Guill, ORF sales representative, was recently awarded the 1987 Spenser Rice Memorial Sales Representative of the Year Award, presented by the Norfolk chapter of the American Society of Travel Agents.

Piedmont was host for the annual Inter-Airline Training Conference (IATC) held at Charlotte's Radisson Plaza Hotel in November. Charlie Cross, director-flight attendant training, was in charge of the event, and Annie Meadows, manager-flight attendant training, and Dave Workman, vice president-human resources, spoke to the group which included representatives from over 30 airlines.

Our first city ticket office in London opened December 1 at 14/16 Cockspur Street, and we opened a CTO in Columbia December 15, bringing the total number on our system to 43. In early 1988 we will open our fifth CTO in Charlotte, a second one in Richmond, and our first one in Savannah.

The guaranteed interest rate for 1988 contributions to the Piedmont Supplemental Retirement Plan is 8.56 percent. The blended rate for pre-1988 contributions will be approximately 8.95% during 1988.

on January 6

number of departures: **1,354**
miles flown daily: **492,214**
ASMs: **58,369,256**
number of aircraft in fleet: **181**
average aircraft hop: **363.5 miles**
daily block time flown: **1,633 hours**
59 minutes
next schedule change: **February 5**

