

February 7, 1950

7. CHARTER QUOTATIONS - We are interested in charters, but you can make things a lot easier on yourselves by using the charter tariffs to give approximate quotations. In most cases, this can be used to determine the seriousness of the prospect. If still interested, this office will be glad to give a firm price. Remember we must have desired date and departure time from origin and return date and departure time from destination. Otherwise, our quotation will most likely be higher than it should be. Traffic Memorandum No. 39 covered the subject very nicely. Please review it.
8. COURT DECISION - We are all very happy about the decision and that it is over. I think that Mr. Davis' statement to the press expressed our feelings and the situation very well indeed. Now for the first time we can all settle down to those things that have to do with running an airline.
9. NNW AREA - We have found that some traffic into this area is being routed to RIC. The following communities are served through NNW: Williamsburg, Hampton, Yorkville, Ft. Eustis, Langley Field, Phoebus and Fort Monroe. For the good of the passengers and the additional \$5.00, let's send them to NNW in the future.

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