

# SAILING VIKING SQUAD



Sessoms adds more yards to his massive total during Viking-St. Paul contest.

Sailing  
To  
Victory



Players Await Their Turn To Go On Field.

## "NO-QUIT POLICY" KEYS SUCCESS



Ever wonder why some people have what it takes to get ahead in spite of what seem to be insurmountable odds?

Marion Kennedy of Phoenix, Arizona, is such a man. Employed as a crane operator, he was plagued by arthritis, a condition which normally would have forced him to leave his job and go on the welfare rolls. Being a negro, with only 4 years of formal schooling, Kennedy was doubly handicapped. Together, these suggested a not bright future for a proud man with five dependents.

With his wife's encouragement, Kennedy took their small savings and enrolled in a course in Radio & TV Servicing from International Correspondence School, Scranton, Pennsylvania. He studied about five hours a night for eighteen months and completed the course. Kennedy's initial investment for the course and equipment was \$660

While still studying, he repaired a TV set for a neighbor who was willing to take a chance on an amateur if the

price was right. Then another. Soon word got around and work poured in. By then, he was no longer able to operate a crane and began servicing TVs full time.

Halfway through his studies, Kennedy had to hire an assistant. By the time he completed the course, he was



employing four helpers, and farming out ten jobs a week. "I was netting \$800 per month before I even completed my course," Kennedy

noted.

After he received his I.C.S. diploma, at the age of 50, Kennedy's annual income went up to \$17,000. Through it all, he never advertised. His services were so in demand that people sought him out, even to the point where he had to disconnect his business phone.

Today, Kennedy gives a great deal of the credit for his success to his I.C.S. course. But the man who sold it to him, I.C.S. Representative Bob Pollock, said in a re-

cent interview that, "Men like Kennedy become successful with or without I.C.S. Like any educational institution, we can only give a student the tools to shape his own future... we can give guidance... But self-determination puts the tools to work. And Kennedy has this."

Today, Kennedy is semi-retired. He has two helpers, but he only works when he wants to and no longer makes house calls. He and his wife live comfortably in Phoenix.



1968-69 FOOTBALL TEAM

## WELCOME ALUMNI FROM MGA

On behalf of the Men's Government Association, we would like to extend to the Alumni of Elizabeth City State College a very sincere welcome to enjoy all of our Homecoming Festivities.

The Men's Government Association welcomes you, our Alumni, to attend the Breakfast Dance at 6:00 a.m., Saturday, November 9, 1968. We especially welcome you our Alumni, to the football game, Saturday, at 2:00 p.m. We welcome you to attend the dance in Williams' Hall Gymnasium.

We hope that while you are here, you will again tour the campus. While touring the campus, you will notice our new constructions and will observe the constructions in progress.

Again, on behalf of the Men's Government Association, we welcome you, OUR ALUMNI.

Ernest Bell  
President

## WELCOME ALUMNI FROM WGA

The Women's Government Association is extending a most sincere welcome to the alumni and friends of Elizabeth City State College.

A home is defined as a place where something was founded or developed. Elizabeth City State College is your foundation (home). We have planned many activities for your enjoyment this weekend. With the slogan, "There's no place like home" in mind, keep in your heart the feeling that there's no place like Elizabeth City State College.

Again, the Women's Government Association welcomes you!



Head Coach Tom Caldwell and assistants Alvin Kelly, Marion Mendenhall look the situation over.



has served the nation  
in all the  
major conflicts of  
the twentieth century.  
That's strength in reserve.