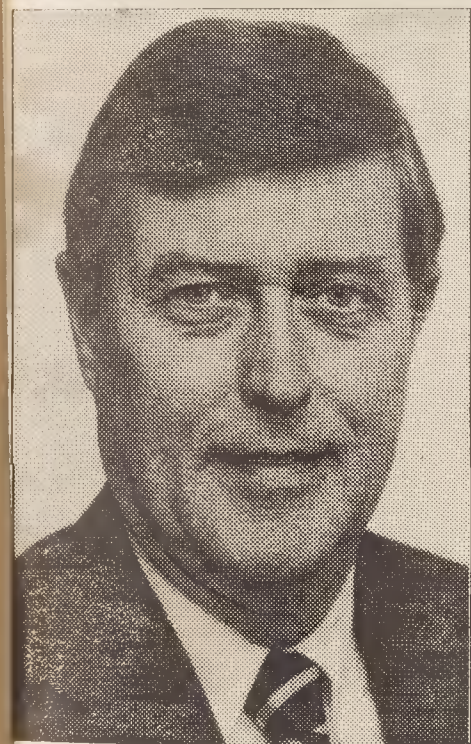


Harman cont from page 3

ceedingly positive." At this time, he has approximately 9 people working with him at the director or assistant director level. He characterized them as a "a great group—energetic, bright, and cooperative." In October at the meeting of the Board of Trustees he will present his "plan" for increasing the endowment.

Mr. Harman was also pleased to see students returning. He felt it was "like children off to camp. You're glad to see



Mr. Harman

them go—then you miss them—and then you're glad to see them back." Mr. Harman probably knows quite a bit about sending children off. He and his wife, Carrollee, of twenty-two years, have five children. One daughter, Laura, is a journalist, while their other daughter is a helicopter test pilot for the Texas Army National Guard. Their three sons also have varied careers: Christoph works for a Danish shipping line, Reggie is involved with IBM, and Kent is an Army sergeant on his way to Saudi Arabia. When asked how he felt about that recent development Mr. Harman replied, with a grin: "You have to do what you have to do." A good philosophy for the work ahead of him here at Salem.

# Karen Raftus Appointed Dean of Admissions

Dean Karen Lowe Raftus has made several changes as the new Dean of Admissions. New view books are soon to arrive, new recruiting and student search letters have been written and a new scholarship has been added.

The letters, read during a recent interview with the Dean, seemed to describe Salem in a nutshell.

Dean Raftus comes to Salem after 18 years of work in college admissions at The College of Wooster, Wooster, Ohio. She, her husband Jim, and their six pets -three cats and three dogs- have been in Winston-Salem since July.

Dean Raftus said that a higher rate of admissions is a "challenge for the entire institution." She said that it takes everybody to give the image of Salem we want to portray.

"I believe in this school," she said. "I think Salem is worth it."

The role of the students at Salem is also important. Dean Raftus said that it is important for present students to "greet prospectives with the same

warmth as you would fellow students."

Students may also become involved in phon-a-thons through the Admissions Office. Dean Raftus said that having a student contact a prospective student from her hometown is important. Students can call or write to these prospectives to help support the increase in admissions.

Salem can house 500 students, and Dean Raftus would like to work toward such a goal during the next few years. "Salem is a wonderful school, and the people are terrific," she said.

Dean Raftus also plans to study the growing attrition rate at Salem by contacting those who have transferred to discuss their reasons for transferring.

"The grass is always greener on the other side of the fence," she said in explaining the transfer rate. "There are various reasons people leave," she said. "But some do return."

Salem has found a woman who "doesn't mess around."



Dean Raftus

**Pierrettes Auditions**  
**Tuesday September 4**  
**at 7 p.m.**  
**Drama Workshop**  
**Fall Play: Cast of Nine**  
**Spring Musical**  
**Annie: a minimum cast**  
**of 15**  
**Bring a song to sing!**

*Archways*  
**Auditions**  
**Monday,**  
**September 3**  
**Chorale Room**  
**6:30 p.m.**  
**Bring a Song**  
**to Sing!**  
  
**Even if it is**  
*Happy Birthday !*