

Take Your Tobacco to the Warehouses Whose Ads. Appear In This Paper

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## Various Tobacco Markets Ready For Opening Sept. 6

## Three Men Killed When Motorcycle-Auto Collide

### Smithfield Tobacco Market Ready to Sell

Three Warehouses Will Serve the Tobacco Growers This Year.

Smithfield, Aug. 28.—Preparations are being completed in Smithfield, one of the oldest tobacco markets in North Carolina, for the coming season which opens on September 6. Two of the old houses are ready for the opening, and one new house is now being completed. These, with a redrying plant that can easily handle 15,000,000 pounds of tobacco, make Smithfield ready and able to handle the tobacco of this county and section.

The chief tobacco companies will all have representatives on the Smithfield market as usual. Price averages for the past in Smithfield have been as high as on any other market and good prices are expected this year.

For over 30 years the growth of the Smithfield tobacco market has been steady under the guidance of experienced tobacco men. Established in 1898, by Capt. H. L. Skinner and the late T. S. Ragsdale, and joined one year later by L. G. Patterson, the market has always been noted for fair dealings with the farmers.

There will be three warehouses this year—the Peoples, the Planters and the Dixie—which is a new house. The Peoples will be managed by L. G. Patterson, Frank Skinner and H. L. Skinner. This warehouse is the largest in Johnston county, and is amply equipped to handle tobacco in the best possible way.

The Planters will be operated again by Dixon Wallace, who has had much experience in handling tobacco. Mr. Wallace has been in the tobacco business all his life, and has always gained and maintained the confidence of the tobacco farmers.

The new Dixie warehouse will be run by N. L. Perkins, sometimes known as the "Farmers' Friend," and H. E. Spilman of Huntington, W. Va.

The Glass-Staples Tobacco Company will be operated again by W. G. Glass and Gray Staples, who are already well known among farmers and tobacco men. Their factory is well-equipped to handle all the tobacco that will be sold in Smithfield this year.

The combined warehouse floor space in Smithfield totals 150,000 square feet, which will hold in one day around half a million pounds of tobacco. Smithfield is able to take care of tobacco as well as any market in the State in so far as buyers, warehouse space and redrying capacity, and the best tobacco season in the history of the market is being prepared for this year.

### Wendell Chief Gainer Among Tobacco Marts

Wake County Town Last Year Sold More Tobacco Despite Smaller Crop Grown in Belt.

Wendell, Aug. 28.—With the opening date fast approaching the Wendell Tobacco Market is getting ready all its facilities for the handling of the 1932 tobacco crop. Opening date has been set for Tuesday, September 6, and although many farmers are not yet through curing a fairly large opening day break is forecast. Of course the large breaks of previous years on opening day are not expected to be duplicated on account both of the lateness of the crop and the shortage in both acreage and yield per acre this season.

The crop in this section has improved remarkably since the rains of some weeks ago, and it seems now that the quality will be fair to good, but the acreage has been sharply reduced both on account of plan shortage and because farmers generally decided last fall to reduce this season's crop. Experienced observers place this year's crop at about 55 to 60 per cent of a normal crop.

The Farmers this year will be

again under the management of the old reliable firm of Wiggins and Hobgood. They have been considered the backbone of the market here for many years, being by far the oldest firm here. To this inimitable pair this season will be added Mike Griffin, who made many friends on the local market last season. He is an excellent auctioneer, and a splendid tobaccoist. This house has for many seasons led the sales here in point of pounds sold, and the management is aggressively going about keeping that record.

The Whitley Warehouse will be under the management of Phillip R. Whitley, E. Coore, and George E. Moore. Mr. Whitley has been connected with the house for several years, and has been successful in its operation. E. Moore was associated with him in its operation last season, and made many friends here. George E. Moore is a newcomer to the local market, coming to Wendell from Wilson, where he has been associated in the management of a warehouse for many years. He has a reputation throughout Eastern North Carolina both as an auctioneer and as a sound and thoroughly competent tobaccoist. At this house also many changes and improvements are being made. Here too the floor space is being enlarged, the flooring of the driveway in this case adding nearly twenty-five per cent to the space for the display of the golden weed. Several new skylights are being put in to insure ample lighting for this new floor space, in keeping with the reputation this house has for being one of the best lighted houses in the belt.

Mr. E. Moore is formerly from Johnston County, near Selma, and has many friends in Johnston county, and will be glad to welcome them to the Whitley Warehouse.

### Smith and Sugg One of Oldest Warehouses

Greenville, Aug. 27.—Of the seventy-five or more tobacco warehouses located on the various markets of Eastern North Carolina, there is none better equipped or more modernly constructed for the convenience of farmers than the New Star Warehouse, owned and operated by Guy V. Smith and Bruce B. Sugg, two of the oldest warehousemen of Greenville from the standpoint of actual experience in the sale of leaf tobacco at auction. Forming a partnership in 1913 Smith and Sugg have conducted one of the most popular warehouses of the local market and there is none who have strived harder to get the highest prices for the farmers tobacco when it is placed on their floor, and the hundreds of satisfied customers scattered throughout the eastern belt of North Carolina will testify to this statement. Their new warehouse has every modern warehouse for the convenience of handling and preserving the farmers tobacco and the team work of these two veteran warehousemen has been worth much to the tobacco growers of this section.

### Watson Warehouse Is Biggest in the State

Big Wilson Warehouse Is Under the Management of Selby H. Anderson.

Wilson, Aug. 28.—The Watson Warehouse of Wilson is the largest and best lighted warehouse in the State and is one of the oldest in Wilson. The house began business in 1904 and has grown gradually to its present size. The Watson warehouse again led the Wilson market last season.

The warehouse's growth has been made possible, its managers declare, by the increasing loyalty of its friends and customers and by steady efforts to sell tobacco at the highest possible price.

A number of farmers in Eastern North Carolina own an interest in the Watson warehouse, numbering nearly five hundred stockholders composed of the most substantial and leading

farmers of this section.

The best accommodations for the comfort and convenience of their friends and customers have been provided at the Watson and these quarters are complete in every detail and are unsurpassed by any warehouse in the State. The sleeping quarters are steam heated throughout. Ice water is conveniently located on the warehouse floor and also in the office.

The Watson is under the management of Selby H. Anderson and his knowledge of tobacco and the warehouse business is indicated by the success which has been attained by the Watson Warehouse and its high standard of service maintained. He is assisted by the following experienced sales force: Will P. Anderson, Hobb Anderson, Boyd Clark, Jesse B. Williams and Robert Creech. Manager Anderson says he believes this to be the strongest sales force that has ever been assembled in one warehouse, and this assures their farmer friends of the highest price for every pile of their tobacco.

The auctioneers are Joyce Gibbons and Leslie Alphin, who are recognized as two of the best in the business.

It will probably be of interest to many Johnston County farmers to know that Mr. E. G. Holland, who was with the Peoples Warehouse at Smithfield last year, will be with the Watson Warehouse this year.

### Banner Warehouse Expects a Big Year

J. E. Crute and A. W. Fleming Manage Well Known Wilson Warehouse.

Wilson, Aug. 27.—A warehouse that has held its own and has continued every year to add to its large list of customers located in every part of eastern North Carolina is the Banner Warehouse of this city, under the management of J. E. Crute and Allie Fleming.

Mr. Crute has been identified with the tobacco interests from a mere boy. He was raised in Mecklenburg county, Va., one of the counties of the old belt where tobacco has been successfully grown for generations. His father before him was a tobacco farmer and Mr. Crute is still a large tobacco grower of that county.

Mr. Crute has also been long identified with the selling end of the tobacco industry, for he has operated warehouses in Danville, Va., Rocky Mount and Wilson. For thirty years he has been representing the farmers in the sale of their weed, and understanding both the growth and the sale of tobacco, he is in a position to appreciate all sides and all phases of the tobacco industry. Mr. Crute has been a citizen of Wilson operating a warehouse here for twenty years which represents the length of time that the Banner warehouse has been serving its numerous farmer friends and patrons.

Associated with Mr. Crute is A. W. Fleming, a young man of ability and experience, a son of the late C. M. Fleming, who for years was manager of the Imperial Tobacco Company of Wilson. Messrs. Crute and Fleming make a happy combination in the management of their warehouse and in the service that they are able to render their customers. They have the same office and floor force this year as last.

Mr. J. B. Bruton, formerly with the Planters Warehouse, will be connected with The Banner. Mr. Bruton will be on the sales with Mr. Crute and Mr. Fleming.

### Tobacco Prices Are On the Up Grade

Prices advanced further on North Carolina's tobacco markets Tuesday. At Chadbourn the estimated average was \$17.90 per hundred and that this was not far from correct was indicated that the official average on the market Monday was \$17.62. Official average at Fairmont Monday was \$15.73.

### Unique Features In Wilson Warehouses

Two Smith Warehouses Provide For Better Marketing and Comfort.

Wilson, Aug. 28.—An inspection of the construction and arrangement of the two Smith warehouses in Wilson, shows in a rather marked degree the modern tendency of all business serving the public to give more thought to the comfort, convenience, and welfare of their patrons.

These two warehouses, containing as they do 144,000 square feet of floor space, provide sufficient space for unloading and handling tobacco without confusion and the fact that this space is divided between the two warehouses results in one or the other of these two houses having a first sale every day this season.

Probably the most interesting and unique feature of the equipment is the installation of over 100 large ceiling electric fans by means of which any portion or the whole floor may be swept by a cooling breeze when needed. Another unique feature is the use of rubber tired warehouse trucks to reduce the noise and confusion of trucking tobacco while the sale is in progress. Clean, airy, sanitary sleeping accommodations have been provided for farmers who come from a distance.

The active management, consisting of Ben Smith, R. T. Smith, R. C. McElroy and E. K. Wright are comparatively young men who are firmly convinced that a sound and lasting business must be based primarily on a sincere and conscientious interest in the welfare of their patrons and a real desire to be of service to them. Ben Smith and R. T. Smith, the sales managers, have had years of experience in the selling of tobacco and are well known throughout the entire Bright Belt.

### Johnston House Is Ready For Weed

Tom Timberlake, of Wilson, and W. C. Spence Lease Greenville Warehouse.

Greenville, Aug. 27.—Tom Timberlake, who has operated the Carolina Warehouse in Wilson for the past three years, and W. C. Spence, of Goldsboro, have leased the Johnston Warehouse in Greenville and are ready to greet their friends on the opening day, Tuesday, September 6th.

The Johnston Warehouse is one of the best located in Greenville and has the reputation of being one of the best lighted houses in the state.

Mr. Spence will have charge of the office. He and Mr. Timberlake declare that they believe they have in Hart Shewmaker one of the best auctioneers in the belt. Mr. Shewmaker has been associated with Mr. Timberlake in Wilson for the past two years.

Mr. Timberlake, who will conduct the sales in the Johnston Warehouse, was the only man in Wilson last year who showed a gain in poundage sold over the previous year, while the Wilson market sold between 19 and 20 millions pounds less.

In coming back to Greenville, Mr. Timberlake declares that he is coming back "home", having lived here from boyhood to manhood, and having worked on the Greenville market for many years.

### Oldest Business Found At the Center Brick

Cazart and Eagles Ready For New Season In Two Big Warehouses.

Wilson, Aug. 28.—The oldest warehouse in Wilson in point of management and efficient service is the Centre Brick, which was established in 1893, and for the past 38 years has served the farmers of Eastern Carolina. Its owners, and the force of capable assistants who have been selected through these long years of service comprise this organiza-

tion, and are waiting to serve their farmer friends.

The name of Cozart and Eagles is synonymous with the growth and success of the Wilson Tobacco market; the largest in the world. The members of the firm have given their undivided attention and time to their business, and as a result have built up a patronage that has grown from year to year until it has reached its present gigantic proportions.

Since 1929 the Centre Brick has operated two warehouses, Centre Brick No. 1, and Centre Brick No. 2, to handle the enormous volume of business offered by their customers. The combined floor space of the two houses is in excess of 170,000 square feet which affords ample room for handling over a million pounds of tobacco daily. The firm by operating the two houses can offer a first sale every day, and is fully prepared to meet every demand for satisfactory service made by their patrons.

Messrs. Cozart and Eagles, its proprietors, are acknowledged as leaders on this market, and they are known over the entire belt for their honesty, integrity, and upright dealing. This warehouse has led in volume of business since its organization, and today leads all warehouses in the bright tobacco belts.

Messrs. Cozart and Eagles are also tobacco farmers and as such share in common with the farmers in their success and prosperity. Therefore, there is a common bond of sympathy, and interest in securing for farmers the best price possible. Those who entrust their tobacco to them may rest assured that their interests are in the best of hands, and that they will receive the highest prices obtainable for their weed.

### Farmers Warehouse Awaits Opening Date

J. S. Leach and A. B. Baines Will Operate Old and Important Warehouse.

Wilson, Aug. 28.—For the past twenty years the Farmers Warehouse has held an active and important position on the Wilson tobacco market. During that time the house has done much to make Wilson the largest bright leaf tobacco market in the world. During this period, too, the Farmers has built up its own business by seeking the confidence and loyalty of many farmers in the great territory from which Wilson draws its tobacco.

The management is preparing to make this year another big year in its business.

The Farmers warehouse is well lighted and has ample floor space to accommodate all farmers who wish to sell their tobacco here. It is up to date in every respect, and tobacco brought to this warehouse will bring the highest market price.

Sales will be conducted by the proprietors, J. S. Leach and A. B. Baines, assisted by J. F. Deans. These tobaccoists are known throughout Eastern North Carolina and parts of South Carolina and Georgia for their sound judgment of tobacco, also their straight forwardness, and untiring efforts to bring the farmer to the front. The Farmers warehouse will try to make this year one of its most outstanding years.

The entire sales force of the Farmers warehouse is made up of men who are farmers at the present or who have been in years gone by.

Auctioneering for the Farmers Warehouse will be done by Jim Moore. He is well known by his auctioneering attainments and his capability in obtaining the highest market price. Mr. Moore has many friends in this section and elsewhere.

### MONDAY'S AVERAGE AT CHADBURN WAS \$17.62

Chadbourn, Aug. 30.—Approximately 185,000 pounds of tobacco sold here today at an estimated average of \$17.90 per hundred. Yesterday's official total sales were 174,000 for \$17.62. The highest grade brought \$59 per hundred and the lowest \$5.

F. J. Guilford, An Occupant of the Car, Sustains Broken Skull Which Proves Fatal After Being Removed to Johnston County Hospital.

Last Sunday afternoon about one o'clock another tragedy occurred at the overhead bridge crossing on highway just south of Holt Lake, when a Chevrolet coupe, of Aurora, N. C., and occupied by F. J. Guilford, 56, and J. A. Fulford, 29 years respectively, was headed south on the downward curve on the south side of the railroad and said to have been on the wrong side of the road, when a motorcycle carrying the two unfortunate Fayetteville youths headed into the car and met instant death.

Both the car and the motorcycle are said to have been going at a high rate of speed when they came together. The dead men are Victor Motz, 23, and Giles H. Clute, 21, both of Fayetteville.

F. J. Guilford, one of the occupants of the car, received serious injuries, his skull being fractured. He was taken to the Johnston County Hospital where he died from his injuries on Tuesday of this week.

J. A. Fulford, who is said to have been driving the car, was not badly hurt. He was lodged in the county jail to await a hearing before Coroner J. H. Kirkman.

There were evidences of liquor found in the wrecked car, and it is believed the occupants were well under the influence of whiskey when the wreck occurred.

The bodies of the two Fayetteville men were put in charge of Undertaker J. D. Underwood and were taken to Fayetteville.

This is only one out of many wrecks and near wrecks to occur at this point, and while this one would probably not have occurred had the car driver been on his job, it makes it the more easy for the fellow who wants to cut the fool show on the highway to make it much more dangerous for the sane driver because of the treacherous curve at this point.

### Funeral of Mrs. Jesse Bailey Well Attended

A large concourse of relatives and friends attended the funeral of Mrs. Lucy Anne Bailey, wife of Jesse W. Bailey, and daughter of the late Mr. and Mrs. Stephen Brown, which took place at the home of the deceased near the Corbett-Hatcher school, seven miles north of Selma, Friday afternoon at 3 o'clock. The services were conducted by Elder J. T. Collier, of Micro; Rev. D. F. Waddell, pastor of the Selma Presbyterian church, and Rev. Mr. Smith, pastor of the Smithfield Presbyterian church.

The nephews of the deceased acted as pallbearers and her nieces flower girls.

Mrs. Bailey passed away Wednesday night after an illness of two weeks of heart trouble. She is survived by her husband and the following children: C. A. Bailey, of Selma; J. E. Bailey, of Smithfield; Miss Minnie Bailey, of Raleigh; Misses Myrtle and Mamie Bailey and D. T. Bailey.

### Stolen Goods Found And Arrest Is Made

A large quantity of merchandise alleged to have been stolen in Vance county, was found Friday afternoon at the filling station recently operated at Pine Level. The find was made by Special Agents H. F. Hogeboom and K. W. Gales of the Seaboard Railroad; Deputy Sheriff Harvey Parker and Chief of Police E. R. Hales of Selma.

Priest Crocker, who had operated the filling station recently, was arrested and placed in the Johnston county jail at Smithfield. The stolen merchandise found at the filling station was brought to Selma and later taken to the sheriff's office at Smithfield. The search and arrest were made following a telegram to the sheriff of Vance county. The merchandise consisted of several dozen pairs of overalls, socks and miscellaneous goods.