

Intered as Second Class matter April 3rd, 1914, at the Postoffice at Reanoke Rapids, North Carolina, under Act af March 3rd, 18/9.

PRINTERS, LITHOGRAPHERS, ENGRAVERS

WHY A CIRCULATION DRIVE

Many of our friends and readers want to know why it is necessary to go to the expense and trouble of an intensive campaign for new subscriptions and they also wonder how in the world a newspaper can afford to offer such inducements.

In answering these questions as to why such few newspapers hope to make any money on their subscriptions. The one dollar and a half per year hardly pays for the blank papers and 52 mailings.

The revenue from a newspaper comes from the advertising and the success of that advertising is in proportion to the number of readers and the reader-interest a newspaper has. The rate which can be charged for that advertising is it is necessary to have subscribers, paid in ad- State foremost in the Governor's mind. vance for the year or a period of years.

Other methods have been tried to build up circulation on weekly newspapers, but they are as the plan now being used by practically every weekly paper in the country along the lines of the one being held by this paper. In six weeks, the stress and strain of getting the bulk of your subscribers in has happened and is over. You then have the necessary figures to impress your local and foreign advertisers and upon which to base future rates. Instead of always messing with the mailing lists, they are compiled and completed after the campaign and remain practically untouched for a year. You concentrate in those six weeks all the work that might drag along for twelve months, and the results are far more satisfactory.

You have a live, interested group of readers year was \$849.41. This did not include the supwho are paid up and who are never bothered with plements paid to the teachers in seven or eight pesky collectors thruout the year.

in life has its risks and uncertainties-so here

may not always agree with our editorials or salaries of teachers, it will mean that policies. We know it is impossible to please ev- during the cming year they would erybody—we do not try to do the impossible. But you must admit whether you agree with every of less than \$65. If we cut 20 per you must admit, whether you agree with everything we do or say, that we are giving you your to work for an average monthly salmoney's worth. It's your home town and county

paper. You need not be ashamed of it. Every home should have it. You can help us and help some hard worker by subscribing now during this campaign.

to pick up-but we feel that we are nelping good ary for rural teachers last year was times to come back by taking the buil by the \$772.12. The average for horns and starting something like this right now with better times and happy days just around the corner.

The merchants and business men can help us-it is to their benefit to see that a copy of this ing and their certificates therefore paper goes into every home in their trading territory in order to carry their messages of values taught longer than did the teachers and bargains thruout the year. They can help by

proceedure is necessary, we wish to state that boosting the workers, by talking to prospects, by cooperating in every way.

ness houses and public improvements.

THE FIGHTING GOVERNOR

Governor O. Max Gardner made a speech the other day before the 1931 General Assembly. likewise based on the number of readers. There- it is not so important whether we agree with fore, in order to get and hold advertising and in some of the drastic measures he recommended. order to be able to charge a fair amount for same All were prompted with the best interests of the

The outstanding feature of the address was that North Carolina can point with a great deal of pride to a Chief Executive who was not afraid all drawn-out, spasmodic and never as successful to speak his mind and who met and wrestled with touchy problems in a fearless and unassailable manner. There was no beating around the brush or the taking of long and devious rhetorical lanes in the Governor's handling of the paramount issues of the day.

Among those who like a strong, fearless, 4t-1-15-31 honest man to speak his convictions, regardless of the consequences, Governor Gardner made more friends last Friday.

1S \$70.78 TOO MUCH?

The average annual salary of teachers in the white schools of North Carolina during the past

of the larger city school systems, where the cost Halifax; Now, as to the cost of such campaigns: it is of living is considerably higher than in the rutrue they are expensive. But it is the same story ral districts. The salary figure given above is as that of the pair of shoes. Pay more and you the state salary schedule which is now in force. get a pair of shoes that fit better, feel better, When this figure is divided by twelve, which last longer. While these campaigns are appar- represents the twelve months of the year, it will ently costly, with an even break, it is possible to be found that the average monthly salaries of come out with a good list of subscribers, prizes white teachers in the schools of North Carolina

various quarters of the state where goes. You can help us—we are giving you a read-able, newsy, interesting, helpful newspaper. You may not always arres with our editorials or cent it would mean they would have

> The thing that the public needs to keep in mind is that the teacher has to live twelve months in the year, alshe does not actually draw

teachers in the special chartered schools was \$1,045.35. The increase in the salaries of the special chartered school teachers was due to two facts: first, on the whole they had more train commanded a little higher salary and second, in most instances, they in the rural schools, because all

teachers working on a six-months Service of Summons By basis are in the rural schools of the A good newspaper is the sign of a good com-munity, just as are good churches, schools, busi-schools work from eight to state. As a matter of fact, all of schools work from eight to ten NORTH CAROLINA,

This the 22nd day of Dec. 1930.

Notice of Election

WHEREAS, there is a vacancy in

I, O. MAX GARDNER, Governor

int to Article II, Section 13,

North Carolina, therefore, pursu-

onstitution of the State of North

arolina, declare tha tan election

hall be held in the County of Hali

fax, on Thursday, January the twen

of th

4t-1-15-31

GEO. C. GREEN

A. W. ANDLETON,

F HALIFAX COUNTY:

GREETING:

months. These are the actual salar-ies in which the state participates. HALIFAX COUNTY. IN THE SUPERIOR COURT, These are the salaries the statewould HALIFAX COUNTY, Plaintiff out if it adopts a horizontal reduc

MRS. E. J. GAFFEY and her Another point that the public needs to keep in mind in considering husband. ----- -- GAFFEY alary cuts is that the supplements The defendants, MRS. E. J. GAFFEY or so-called bonuses, are in the seven or eight larger school systems and her husband are required to take notice that an

of the state. These are in the cities action, entitled as above, has been where the cost of living is higher and commenced in the Superior Court of the vast majority of these bonuses Halifax County, for the purpose of r supplements are paid by those ciforeclosing the lien of a certain ceries and counties which do not par tificate of tax sale, which was exeicipate in the equalizing fund. cuted and delivered to the plaintiff. HALIFAX COUNTY, by G. H. Johnon, Sheriff of Halifax County, N. C.

on June 3rd, 1929, against certain E. L. TRAVIS, JR., Clerk of The Superior Court land in Roanoke Rapids Township, Halifax County, North Carolina, list-

ed in the name of the defendant, MRS. E. J. GAFFEY, s of May 1st, 1928 and described a 1 Lot Roanake Rapids Township, and

DOUBLE-EDGE RAZOR (old or new model)

OF YOUR MONEY back

nended by doc-

PROBAK CORPORATION

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Cleansing, refreshing antiseptic for women.

As a deodorant, it pre-

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Lydia E. Pinkham's

Sanative Wash

Lydia E. Pinkham Medicine Co. Lynn, Man.

Publication

vents embarrassm

BETTER RAZOR

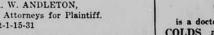
SLADES make your

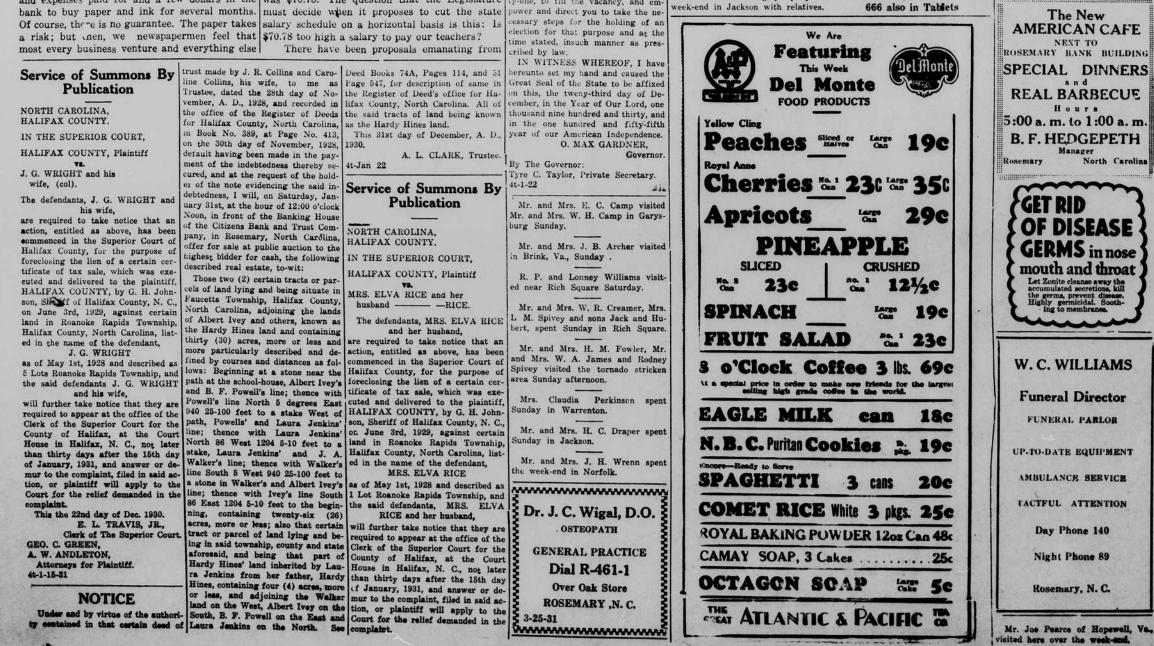
the said defendants, MRS. E. J. GAF-FEY and her husband. will further take notice that they are TO THE CHAIRMAN OF THE required to appear at the office of the Clerk of the Superior Court for the OUNTY BOARD OF ELECTIONS County of Halifax, at the Court House in Halifax, N. C., not later than thirty days after the 15th day

of January, 1931, and answer or dehe House of Representatives caused by the death of Clement C. Kitchin, tion, or plaintiff will apply to the ected to represent the County of Court for the relief demanded in the complaint.

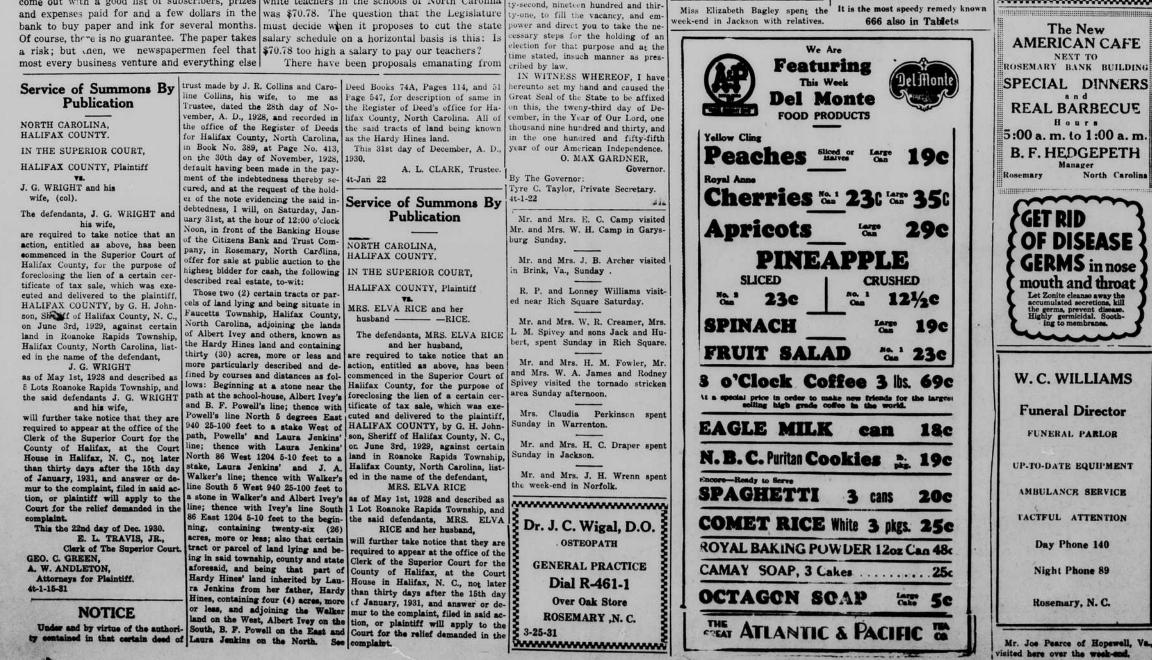
This the 22nd day of Dec. 1930. E. L. TRAVIS, JR.,

Clerk of The Superior Court. GEO. C. GREEN. A. W. ANDLETON,









ary of \$56.54. though

tion.

campaign. We could have waited and waited for times her salary more than six, eight, or ten months. The average annual sal-