

CITY'S LARGEST BLACK-OWNED DOWNTOWN BUSINESS INVOLVED IN FORECLOSURE DISPUTE

By John Raye

Winston-Salem's largest Black-owned downtown business has been locked out of its building

because of a foreclosure dispute. The business, located at 6th and Trade streets and Liberty and 6th Streets, known as the Trade Street Galleria & Liberty Commons buildings, are owned and operated by Tanya Wiley and her husband Dorrel Brown. Wiley is a popular Winston-Salem businesswoman known for her civic involvement and advocacy of African American and minority business ownership.

The business, which houses commercial office and retail space (with 18 tenants), is the largest Black-owned business in downtown Winston-Salem. It is also the largest

Black-female headed business in the city. The shutdown came when the mortgage holder, Mechanics & Farmers bank, began foreclosure action last year.

The strained relationship between the two Black firms began when a major tenant in Wiley's building moved out. The departure of that tenant, the Department of Social Services, left a hole in excess of \$14,000 per month that Wiley-Brown and their team said they were unable to fill immediately. According to Wiley three other smaller tenants were forced to move as a result of budget cuts and financial hardship, resulting in an additional income loss bringing the total loss to more than \$17,000 per month. Wiley said this

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THE SECRET MOVIE WILL CHANGE YOUR LIFE

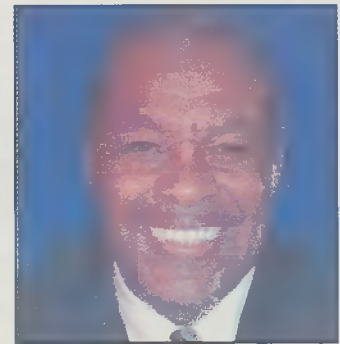
I finally saw "The Secret", the much acclaimed movie that's causing so much buzz around the nation these days. First, a Winston-Salem woman, Larzella Patterson told me about it. A brother in the Washington, D.C. area, Deacon Felix McKay told me about it. Next, a Greensboro man, Nate Harriston also told me about it, but again, I took no action. I received an e-mail about it from Constance, the beautiful and brilliant sister who owns the Honey Bee health food store in Greensboro, but I got distracted and missed the opportunity to see it.

The opportunity presented itself again when brother

Rodney, a young barber in Little Rock, Ark., was talking about it. With great passion and enthusiasm, he told me how this nearly two-hour movie had changed his life. Still, I never found or took the time to see the movie. What finally moved me to action was the input and influence of a young A & T graduate student, Yusuf Pogue, who sent the entire movie to me, via e-mail.

In between this action, several other good friends either called, or urgently told me to sit down and watch see it. Another young sister said, "this is what you have been

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John Raye

GREENSBORO TO HOST WATCHFUL NETWORK'S 12TH ANNUAL BUSINESS EXPO



Founder Tyrone Smith

The Watchful Network's Business Expo is an annual event held each year during the month of February in celebration of Black History Month. The event will be held at the Greensboro Coliseum - Special Events Center on Wednesday February 28th from 10:00 a.m. to 7:30 p.m. This is the organization's major event of the year where small business owners and entrepreneurs come out to showcase their products and services to the consumer. The Expo has been a tremendous success, so please come out and participate in this historic event," said President and Founder, Tyrone

Smith.

The Watchful Network, Inc. was founded in 1994 through the determination of a group of professionals to build an alliance amongst black business owners and the community through networking. It is estimated that African Americans now earn in excess of 650 billion dollars annually, yet we only spend seven percent of our income with black business owners; ninety-three percent is spent elsewhere.

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DISCOVERING NU DIMENSIONS



Contillus Archie-Myers

By: Tammy Bankhead WCP Communications®

There is a new upscale salon in town, designed with you in mind. Nu Dimensions Hair Studio will celebrate their third anniversary in January 2007. You have not had the ultimate experience in being pampered and healthy hair care if you have not been to Nu Dimensions.

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