

Business Today

Merchant's Problems and Current Trade Conditions

Prices and Unemployment. The upward turn in prices will not come until the country has passed the peak of unemployment...

Of determining what should be called normal profits. Just what war profits mean can be shown by the fact that the net income of corporations in the United States leaped from \$3,750,000,000 in 1914 to \$10,750,000,000 in 1917...

Octogenarian Office Boys. We are trying a new experiment by replacing our office boys with old men. Says a New York business man...

Interesting the Country Merchant. We have found that a traveling salesman with a fund of general information on live current topics engaged in the country trade...

What is a Profiteer? Since the slump in prices began last spring less has been heard of the profiteer, and some think that he is rapidly going the way of the dodo...

So Say We All. Since woollen goods are getting so much cheaper an individual who exchanged man the other day...

The Investor

Opportunities and Problems

The Order of Bond Advance. The investor has been shown that gilt-edged bonds invariably have advanced with the lessening demand for bank credit in past periods of business readjustment...

St. Louis Southwestern 4s Due 1939. St. Louis Southwestern railway first mortgage 4 per cent bond certificates, due in 1939, yield 6.20 per cent to maturity and give a current return of 6.10 at their present market price of 65 1/2...

Rules Work Both Ways. The history of economics not only supports the rules cited in the preceding paragraph, but also testifies to the fact that they work both ways...

DURHAM SHIRINERS LAY PLAN FOR A COUNTY SHIRINE CLUB. (Special to The Star) DURHAM, Jan. 2.—Durham Shiriners have announced that a meeting will be held next week at which time plans will be discussed looking to the formation of a Durham County Shirine club...

New York Central Refunding 4-1/2s. New York Central—refunding, series A 4-1/2s, due in 2013, offer a good opportunity to the investor seeking to invest funds for a long period at a favorable rate...

WEATHER BUREAU. U. S. WEATHER BUREAU. Wilmington, Jan. 3, 1921. Meteorological data for the 24 hours ending at 8 p. m. yesterday.

WANT ADS

Male and Female Help Wanted

CLERKS (men, women), over 17, for office mail service. \$130 month. Examinations January 15. Experience unnecessary. For free particulars write J. Leonard...

WANTED—Young man to sell on trains. Blue suit and cash security necessary. Apply in person. The Union News Co., Union Station. 12-1-tf

WANTED—Young women for interesting office positions; no previous experience necessary. Write Union Telegraph Co., 213 Front St. 12-1-tf

SEIO-U OIL GAUGE for Fords shows exact amount of oil engine needs without driver moving from seat. Saves oil waste, prevents fouling spark plugs and dirty pistons. Saves repair bills and trouble of getting under the car. Attached in ten minutes, guaranteed indefinitely. Great seller at \$5.00 retail. 100 per cent profit for county distributors. Address "Manufacturer," Box 256, Columbia, S. C. 12-19-tf

BOY WANTED to help around newsstand. Gordon Bros., 17 Princess St. Phone 745. 1-3-tf

TRAVELING saleslady for North Carolina, South Carolina and Georgia for a New York house of national reputation. Must be between the age of 25 and 35 and have fair education and qualified to interview high class clients. Satisfactory arrangements will be made for the right party. Address all week, giving phone number or address for interview. "C. W.", care 1-3-tf

COOK wanted at Broadway Restaurant, 109 Princess street. Good salary. Phone 134. 1-1-2t

SALESMAN with established trade, can make profitable connection with large wholesale house furnishing and crockery house. Take line on commission basis. Goods sold from illustrations. Party traveling by auto preferred. Address J. R. C., 32 S. Howard St., Baltimore, Md. 1-1-2t

WANTED—Young men to learn barber trade, the best college in the south. Jobs furnished. Charlotte Barber College, 40 E. Trade St., Charlotte, N. C. 12-25-30t

DISTRICT manager traveling with an auto can earn \$500 per month selling "Hornblende Brand" Asbestos Fibre Fire Resisting Liquid Compound, "The Seal Proof Barrier." Protected territory. Commission basis with liberal drawing account. Settlements made monthly. Opportunity for advancement to field executive. References necessary. North American Fibre Products Company, Atlanta, Ga. 12-25-30t

DEMONSTRATORS and agents wanted to demonstrate and sell our little wonder art and embroidery needle. Good proposition to hustling agents. Male or female. Write or call for full particulars. H. J. MacSherry, Wilmington Hotel. 12-28-7t

"GOVERNMENT JOBS," a book telling how to get U. S. government positions; send your name and address for free sample copy. Franklin Institute, Dept. 315 K, Rochester, N. Y. 12-19-26-1-2-9-5t

BE a detective, \$50-\$100 weekly; travel over world; experience unnecessary. American Detective Agency, 631 Lucas, St. Louis. 1-3-2t

WANTED, AT ONCE—Ship painters; must be fully experienced in this kind of work. Apply Geo. A. Fuller Company, Employment Office, Carolina Shipyard. 1-2-3t

WANTED, AT ONCE—Lady stenographer; must be fully experienced in stenographic and clerical work. Apply or address: Geo. A. Fuller Company, Employment Office, Carolina Shipyard. 1-2-3t

Wanted—Miscellaneous. BOARDERS WANTED—Reasonable rates; near shipyard car line. Address 1021 South Fourth. 1-3-1t

Lost and Found. FORD COUPE STOLEN at Goldsboro night of December 18. Reward for recovery of same; car practically new. T. handles on doors; small hole in end of cushion; has new Kelly tire on rack, non-skid; motor No. 4426378. Notify T. W. Corbin, Fremont, N. C. 12-31-5t

LOST—Near Front and Dock streets, a small pocketbook containing a five dollar bill and 75 or 80 cents in change, change pin, small gold pulley, essential, two rings, pair men's cuff buttons, one furniture receipt. Reward if left at Star office. 1-2-1t

YOU lost money on that order for lumber you did not let us figure on. Phone 1555-W and see how much you lost. McIver Lumber Co., corner Sixth and Campbell Sts. 1-1-7t

LOST—Large white and black Lewellyn setter dogs, answers to the name of Bob, with long black silky ears, wide black band running from left fore leg up to and across back. Reward if returned to J. G. Skinner. Phone 7524-W. 1-2-21t

THROUGH error I exchanged Ithaca guns on New Bern train last Friday 24, will thank party who got wrong gun to notify H. L. Bell 118 Church St., Wilmington, N. C. 1-1-tf

Wanted—To Rent. WANTED—Two furnished rooms for light housekeeping, with bath, heat and light; couple without children. Address No. 15, care Star. 1-2-3t

WANTED TO RENT—Small house in suburbs or on Castle Hayne road; two to five acres, land. Apply Box 1231, city. 1-2-3t

WANTED—Flat, furnished or unfurnished, with conveniences. Permanent resident. Private dwelling essential. Either central or near car line location. Reference exchanged. Phone 1729. 1-2-6t

WANTED—By responsible party without children, to rent small house with improvements, central location preferred, or near car line in desirable location. Call 1729. 12-30-7t

Situations Wanted

YOUNG man of ability wants connection with progressive concern. Have had 17 years' practical experience in banking, accounting, selling and general office management. Can handle any kind of clerical or executive work. Services available after January 1. Address, "Capable," care Morning Star. 1-1-2t

For Rent. FOR RENT—One large furnished bedroom; next to bath; suitable for two men; also furnished room down stairs. Mrs. J. T. Vick, 214 Red Cross St. 1-2-2t

FOR RENT—Furnished or unfurnished, one-room bungalow, 1204 Chestnut street; possession given at once. One two-tone blue velvet rug for sale. 1-2-3t

FOR RENT—One furnished room to two men or couple. 115 North Fourth street. Phone 276-L-2. 1-2-2t

FOR RENT—One conveniently furnished room in private home to gentleman only; if looking for room address Box 16, care Star, and references exchanged. 1-2-tf

FOR RENT—Desirable two-story brick store, 313 North Front street; elevator and all modern improvements. Immediate possession given. Apply Samuel Bear, Sr. & Sons. 1-2-7t

WOOD! WOOD! WOOD!—2 or 3 pine or oak wood, big loads and quick delivery. Call phone 940-J. Williams Wood Yard. 12-14-18t

FOR RENT—One large furnished front bedroom. Apply 317 N. Fourth St. 1-3-1t

FOR RENT—Nicely furnished room, heated, near bath, in private home near business section. Phone 774. 1-3-1t

NO MATTER what the trip—whether vacation, honeymoon or business—see our line of Handbags, Trunks and full line of Handbags and Suitcases at the right prices. Charles Pinkelstein, Front and Market. Phone 642. 12-1-tf

FOR RENT—One furnished bedroom suitable for two men. Board if desired. Phone 2198-W. References exchanged. 1-1-3t

FOR RENT—Two partly furnished rooms for light housekeeping. No. 3 Post Office Ave., or phone 918. 1-1-12t

FOR RENT—Large furnished bedroom next to bath; all modern conveniences; centrally located. Phone 841-W. 12-18-tf

FOR RENT—Three-story store building, with elevator, No. 18 Market St. Apply Meares Harris, 12 Princess St. 12-1-tf

FOR SALE—That desirable property, No. 1511 South Fourth street, on car line, good location, reasonable price and very attractive terms. Wright's Real Estate and Fire Insurance Agency. 12-1-tf

LESS THAN ONE MILE from the city on the Castle Hayne road, we have a small farm and a five room cottage, barns, etc. The entire property is considerably less than \$4,000. Ask us for particulars. Wright's Real Estate and Fire Insurance Agency. 12-1-tf

TYPEWRITERS REPAIRED—All makes. Satisfaction guaranteed. Phone 2333 and let us send our repairman around. Wilmington Typewriter Exchange, 515 Murchison Building. 12-14-30t

FOR RENT—20 acre farm, modern dwelling and good out buildings; located North West township, Brunswick county; white man, small family able to furnish self preferred. Address W. F. Gaylord, Phoenix, N. C. 12-30-4t

FOR RENT—Two rooms, furnished or unfurnished; lights, water, and use of telephone. Apply 302 South Second St. 1-2-2t

Automobiles For Sale. FORD cars are receiving the same attention with us, the high priced cars do; we have a special Ford man who will be glad to prove his efficiency on any job you favor him with. "Genuine Ford" parts from the Ford factory. Highsmith Garage, Fourth St. Bridge. 12-31-7t

HONEST automobile repairing is what has properly executed afford most beneficial results. That's the only kind we furnish—just like typewriting. Our printing is unsurpassed. Make us prove it. Harris Printing & Adv. Co. 12-1-tf

FOR SALE—1920 Buick Six 5 passenger, 5 good tires, with bumpers and spot light, and full set of tools. Only 40 per cent down and balance in 20 months. Apply to M. A. King, 2nd and Ann street. 12-11-tf

AUTO painting, topping, tops dressed, upholstering, furniture, repairing, whitewright and blacksmith work. Prices right; work guaranteed. E. G. King, Front and Ann Sts. Phone 2411. 12-1-tf

Miscellaneous For Sale. WOOD! WOOD! WOOD!—For nice pine or oak wood, big loads and quick delivery. Call phone 940-J. Williams Wood Yard. 1-2-31t

DRY PINE—When I say dry, I mean dry; this carload will not last long. Phone your order early. Irving Wood Yard. Phone 1555-W. 1-2-3t

FOR SALE—Solid mahogany leather upholstered living room suit 4 pieces, Axminster art square, 8x10, full size white enamel, bed complete, baby carriage, folding leather go-cart, Bohn Syphon refrigerator, kitchen chairs, 2 heating stoves, electric iron and miscellaneous items including wearing apparel, all in good condition. Phone 1656 or call 1511 South Fourth St. 1-2-2t

FOR SALE—Office furniture, rolling top desk, Globe file cabinet, typewriter, office tools, etc. Call 10 a. m. Phone 572, or P. O. Box 31. 1-2-2t

FOR SALE—Household and kitchen furniture. Phone 1855. 1-3-1t

Miscellaneous For Sale

WOOD FOR SALE—Dry slabs, green strips and gum binders, cut stove lengths; also, four-foot dry slabs. Prices reasonable and quick deliveries. Give us a trial. Chadbourne Brake Co., phone 611. 12-15-tf

FOR SALE—About 180 tons mine-run coal. Universal Oil Co., Tenth and Hall Sts. 12-23-7t

WE HAVE REDUCED the price \$5.00 on all Christmas bicycles; over 500 Crotons and Gandrans and other standard makes on hand. They are going fast. See us about one before they are picked over. Wilmington Cycle Co., 215 Market Street. Phone 526. Skates, Velocipedes. 12-18-tf

FOR SALE—Second-hand oak sewing board and sewing machine. 107 North Sixth St. 12-23-tf

FLOORS LAID, scraped and finished; old floors scraped at attractive prices. A card will bring us. Brothers & Wadgen, 709 Dawson St. Call telephone 1925-W between 8 a. m. and 6 p. m. 12-18-tf

FOR SALE—Dry pine wood, big loads 3000 split oak and ash \$3.50 delivered. Delivered anywhere, any time. Call 372-J. A. P. Blanton Wood Yard, foot of Barclay St. 12-17-14t

PINE slabs \$2.75; split pine \$3; split and blackjack oak \$3.50. For the above prices I will saw split and deliver to any address in the city. E. J. Irving Wood Yard, phone 1555-W. 12-23-7t

WOOD! WOOD! Pine cut and split to stove length \$2.75 load. Also oak \$3.25 delivered. Let us have your orders. Phone 1955 and 1896-W. 12-28-7t

THE VALUE of a business college training has been proven to have the highest endorsement of the big men of the country. Start with us January 3rd, 1921. The Motte Business College. 12-28-7t

FOR SALE—\$10,000.00 worth of Tidewater Power and Light Company preferred stock. Address C. B. Riddle, Burlington, N. C. 1-2-3t

PLUMBING and Heating—Have your plumbing and heating, both new and repairs, done by reliable workmen. Every job done by us is a value, sometimes a bargain. R. R. Benson, phone 2338. 12-28-30t

FOR SALE—In Audubon, lot 355; one block from station; corner lot; adjoining M. J. Cowell. Price \$600, half cash, terms for balance. Address Box 397, Graham, N. C. 1-1-3t

FLOORS LAID, scraped and finished; old floors scraped at attractive prices. A card will bring us. Brothers & Wadgen, 709 Dawson St. Call telephone 1925-W between 8 a. m. and 6 p. m. 12-18-tf

SPECIAL prices on all gas ranges and big water heaters; money saved is money made; come in and see our line of all over enamel ranges, with copper lined ovens. Tidewater Power Co. 12-30-6t

BUY your fresh eggs by parcel post. 11-2 doz for \$1.00; 2 doz., \$1.30; 5 doz., \$3.15, postage paid; terms cash. Postmaster, Watha, N. C. 1-2-4t

Announcements. R. R. BENSON—Plumbing and Heating, Gas Fitting and Water Heaters, 212 Princess street, phone 2338. 12-28-30t

FIRST ANNUAL BALL Under Auspices of International Association of Machinists Local No. 539 Wednesday, Jan. 5th—Lakeside Park Music Furnished by Granger's Orchestra Admission \$1.00 1-3-3t

STAR SERVICE SUB-STATIONS Payne's Drug Store, Fifth and Red Cross streets. Payne's Drug Store, Seventeenth and Market streets. Hall's Drug Store, Fifth and Castle streets. Smith's Drug Store, 914 N. Fourth street. STAR SERVICE—Give your STAR ads, subscriptions and buy your FAVORITE paper, "THE STAR," at the NEAREST "STAR" substations listed above. 12-24-tf

MULTIGRAPH CIRCULARS and FACSIMILE LETTERS when properly executed afford most beneficial results. That's the only kind we furnish—just like typewriting. Our printing is unsurpassed. Make us prove it. Harris Printing & Adv. Co. 12-1-tf

NEW SERIES building and loan opens January 1. Take stock now. Mechanics' Home Association, Walker Taylor, president, William Struthers, Jr., secretary, 210 Princess St. 12-20-14t

BARGAINS IN TYPEWRITERS UNDERWOOD, REMINGTON, L. C. SMITH, OLIVER and HAMMOND WILMINGTON TYPEWRITER & SUPPLY CO. 515 MURCHISON BLDG. 12-1-tf

WALL PAPERING—With a stock of wall paper and practical mechanics on hand, I can do your papering and painting on short notice and prices reasonable. Phone 2245. John R. Robinson, 16 South Second St. 12-31-7t

WE saved our friends money during the year of 1920 by selling and buying machinery to and for them. We are all the better prepared to buy plants, sell all classes of machinery and handle your surplus machinery, scrap iron and metals during 1921. Once a customer always odd. Lingo City Metal Works. Phone 314. 1-1-6t

A GOOD commercial education is more valuable today, more of a necessity for ambitious young persons than ever before. An education is better than money. Spring term begins Monday, January 3rd, 1921. The Motte Business College. 12-25-7t

LITTLE JOE Electric Shoe Repairing, 113 1-2 S. Front. All goods sent for and returned. Special attention to parcel post orders. Phone 203. 12-1-tf

CHRISTMAS CARDS Printed or engraved. Latest designs; reasonable prices. General commercial printing; multigraph letters; direct mail advertising. Harris Printing & Adv. Co. 12 Princess St. 11-16-tf

FOR the average young man and young woman a commercial education is the open door to prosperity and happiness. Enroll with us January 3. The Motte Business College. 1-2-2t

W. E. & J. H. TAYLOR FAMILY GROCERIES AND COUNTRY PRODUCE. Fruits, Candies, Cigars and Tobacco, Chickens, Eggs, Meats, etc. North Carolina Specialty. 612 Castle St. Phone 1916

SUBURBAN SCHEDULE

Table with columns for Leave Wilmington For Wrightsville, Leave Wilmington For Beach, Leave Wilmington For Wilmington, and Leave Wrightsville For Wilmington. Includes times and dates for various routes.

STATE SECURITIES COMPANY

INVESTMENT BANKERS STOCKS : BONDS : INVESTMENT SECURITIES R. L. HENLEY, President 903 Murchison Bank Building—Telephone 290

STOCKS and BONDS

COTTON, GRAIN AND PROVISIONS H. G. Latimer, Jr. Member New Orleans Cotton Exchange Direct private wires to New Orleans, New York, Chicago and all principal points.



What Do You Think of This? AN IVER-JOHNSON BICYCLE FOR CHRISTMAS! QUEEN CITY CYCLE CO. 209 Market Street TELEPHONE 562

STARKEY & GOLDBERG STILL LEAD THE WAY BACK TO 1914 PRICES

FOR SALE! Irish potatoes, onions, cabbage, lima beans (the kind that cook), navy beans, blackeye peas, dried peaches, apples, prunes, Lily Brand full cream cheese, Franklin and Cortez cigars, Wascot and Rief's Ginger Ale.

Bear Produce and Merchandise Company (Wholesale Only) Cor. Nutt and Grace Streets Phones 452-453

Coal : Cement : Wood Orders Solicited Phone 173 BECKER COAL AND BUILDERS' SUPPLY COMPANY Sixth and Campbell Streets

WILMINGTON MATTRESS AND UPHOLSTERING CO. FOURTH AND WRIGHT STS. Upholstering and Repairing Furniture Packed and Crated PHONE 1851-13

FIRE SALE 5111 Going On NEW YORK BARGAIN HOUSE 22 Market Street

Abdominal Belts Special to Order. The Rexall Store

CITY ELECTRIC CO. 206 Princess St. Phone 905 APPLIANCES : Mazda Lamps WIRING : SUPPLIES

UNION METAL WORKS Tin and Sheet Metal Work Radiators and Fenders Repaired Hot Air Furnaces Installed 14 S. Second St. Telephone 1202

Save Coupons From DIX-E BREAD They Are Valuable Atlantic Baking Co.

Attention, Everybody! We have marked every item down to present value, regardless of what they cost. An inquiry will bring our quotations. D. L. GORE COMPANY Wilmington, N. C.

DRUGS CANDIES CIGARS J. HICKS BUNTING DRUG COMPANY Second and Princess Sts.

Your Boy Wants A CROWN MOTO-BIKE Cash or Weekly Payments Wilmington Cycle Co. 215 Market Street Phone 526

WALKER TAYLOR INSURANCE

W. E. & J. H. TAYLOR FAMILY GROCERIES AND COUNTRY PRODUCE