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BOONE, WATAUGA COUNTY, N. C. THURSDAY OCTOBER 14, 1920.

NO 1.

Retailer And Situation.

Chas. T. Brown in Charlotte Observer.

Relative to present trade conditions also prevailing retail prices, and the inability of manufacturers to make their capitalization in six months, as claimed by some, the manufacturer for many months has been glad to accept orders at actual cost, merely to keep his plant running. When the situation changed, he faced the situation, and in many cases kept operating, even at a loss.

The principal reason why the manufacturer has no business today is because the retailer has crawled in his hole, and rather than follow the example of the manufacturer, and cutting his profit and operating on a cost basis during this period of readjustment, he prefers to stay in his hole, buy no more goods, and insist upon getting the old high profit on goods in stock. Many retailers refuse to accept the fact that conditions demand cheaper prices, and prefer to hold to old time profits by sacrificing volume of business.

The uncertainty of practically all markets; the positions taken by some merchants relative to the "dear public," reminds me of a western story. Away back, when herds of buffalo grazed along the foothills of the western mountains, two hardy prospectors fell in with a bull bison that seemed to have been separated from his kind and run amuck. One of the prospectors took to the branches of a tree and the other dived into a cave. The buffalo bellowed at the entrance of the cavern and then turned toward the tree. Out came the man from the cave and the buffalo took after him again. The man made another dive for the hole. After this had been repeated several times, the man in the tree called to his comrade who was trembling at the mouth of the cavern: "Stay in the cave, you idiot!"

"You don't know nothing about this hole," bawled the other. "There's a bear in it!"

Even in his hole, however, the retailer is finding a bear and a many of them are clearing out high priced stocks at a loss and stocking up with cheap merchandise, hoping to increase trade volume and thereby profit, even on a much smaller profit basis.

Munds, Rogers & Stackpole, whose cotton trade letter is considered one of the most conservative and soundest, say, in a letter just out, among other things:

However, we look for no big spontaneous demand until retailers wake up to the situation and reduce prices. Public buying has been held in check by the short-sightedness of merchants who insist that they should be immune to the reduction of profits resulting from readjustment. As a consequence people are not buying. Manufacturers and jobbers offer goods at concessions in vain, for retailers insist that they must sell off goods at high prices before they can replenish their stocks.

We, therefore, believe that the most important indication of a turn in conditions will have to come from extensive retail price reductions. This will be bullish instead of bearish as it will mean the necessity of replenishing stocks of goods, which the public is willing to absorb on a reasonable price level, or on a basis with the decline in raw materials.

The question is, will the retailers recognize a nation-wide condition and go back into a low market, buy cheap goods and sell them at a moderate profit in large volume? If this is done, it will not be long until business will go back to normal.

WESTERN N. CAROLINA APPLE SHOW.

Asheville, N. C., Wednesday, Thursday, and Friday, Oct. 27, 28, 29, 1920. Correspondence of The Democrat.

That the Appleshow to be held in Asheville October 27, 28 and 29th and which will be the biggest agricultural features in Western North Carolina this year, was actually clinched by a meeting of the Executive Committee a few days ago.

Large tents will be provided to house the big displays of exhibit apples which are being secured from the growers in the western part of the State. County agents are busy distributing premium list, and in a few days the big catalog of 3,000 copies will be mailed direct to the apple growers. Colored shipping tags are being furnished to all who desire them in order that the early varieties of apples can be shipped direct to cold storage in Asheville, and held until the time of the Show. Cold storage space has been arranged free for the apple show exhibitors.

All of the expenses for the Apple Show have been arranged and it will be absolutely free to anyone who desires to attend. Besides the apple exhibit there will be an industrial exhibit of spray machinery, spray chemicals, trucks, tractors and grading and packing machinery. Many novel demonstrations will be given while the show is going on.

The program has been completed and many men prominent in public life and many horticulturalists will deal with Western North Carolina apple problems. This program will be of importance to every one interested in the apple industry.

A free moving picture show will be given with a long film showing good commercial apple production in the mountains to which everyone is invited, as it will be free to all those who are interested.

Anyone interested in exhibiting at this Apple Show should see their County Agent or write to H. Buckner, Secretary of the Asheville Board of Trade.

I Am a Farmer.

I love the country—it's God's land.

I love the trees, the birds, the flowers.

I love the starry skies and the sun-lit fields.

I love the rain and the glistening snow.

I love the pure air and the sparkling brook.

I love the spring, summer autumn and winter.

I till the soil and plant the seed.

I cultivate the crop and gather the harvest.

I supply the food that none may starve.

I work from sun-rise to sun-set.

I work for the joy of work and for my loved ones.

I have no time to strike.

I believe all who eat should work.

I believe in co-operation.

I believe in the brotherhood of man.

I believe my children should have the best in education.

I believe my wife should have every home convenience.

I believe in work, sleep and play.

I believe my rights and privileges are those of every man.

I believe in a government of the people, for the people, by the people.

I believe in my God, in my country and in you.—Ex

Can't Stand Analysis.

Charlotte Observer.

Every once in a while, Chairman Hays, of the National Republican committee, is tempted in moments of undue enthusiasm to specialize to some extent in his claims. Whenever he undertakes to do that, he makes revelation of hopes cherished that "give away" the hand he professes to believe he is holding. Undoubtedly many Democrats were disposed to believe his recent brag that Harding will carry all of New England, New York, New Jersey, Pennsylvania, Delaware, Maryland, West Virginia, Ohio, Michigan, Indiana, Kentucky, Wisconsin and Illinois, because they have had no way of knowing upon what information Hays based his claims. They would be disposed to accept the claims on their face, without giving any thought to the improbability of such an indicated sweep.

But when Hays gets down to where the people know somewhat of the situation and begins laying his claims, he breaks his slate. In connection with his claim that the Republicans are going to carry all the States named, he was indiscreet enough to add North Carolina and Tennessee to his list. If he is no better informed about New York than he is about North Carolina, or no better informed about Ohio than he is about Tennessee, any man with a well-balanced mind would see at once that Hays' so-called claims are nothing but

Right To Vote Not Conferred.

Raleigh, Oct. 7.—Contrary to the popular impression ratification of the 19th amendment to the federal constitution does not confer the right to vote upon women but rather prohibits the State from discriminating against the women in conferring the privilege of suffrage upon its residents, according to an opinion handed down today by Attorney General James R. Manning.

Therefore the practical effect of ratification, as interpreted by the attorney general is to eliminate the word "male" from the state constitution and state statutes wherever it appears with reference to voting. By deduction the effect of ratification of the amendment makes the qualifications for voting identical for woman as for men. Women who cannot read and write are not eligible to ballot, since the opinion makes it plain that the grandfather clause of the constitution expired by limitation on December 1, 1908.

The attorney general's opinion was written today to John M. Dillard, of Murphy, who had requested a ruling as to the effect of the amendment. It follows:

"The popular impression seems to be that the 19th amendment bluster and brag, meant not so much to fool the Republicans as to discouraging the Democrats. Hays' enthusiasm is false pretense of a kind that would bring quick conviction at the hands of any jury that might hear the evidence."

confers the right to vote upon women. It does not. It prohibits the states from discriminating against women as women in conferring the privilege of voting upon its residents. The practical effect of this is to strike out the word 'male' in the state constitution or state statutes where the qualifications for voting are defined. It is a necessary deduction from this understanding to the effect of the 19th amendment that the qualifications for the exercise of suffrage are identically the same in the case of women that they are in the case of men. Any proposed woman voter, then, must have resided in the State of North Carolina for two years, in the county for six months, and in the precinct, in the ward or other election district in which she offers to vote, four months preceding the next election. Of course this four months' residence is qualified by what is said in the provision of Section 2, of article six of the state constitution. She must, in addition to this, when presenting herself for registration, be able to read and write any section of the constitution in the English language. What is known as the grandfather clause expired by limitation on December 31, 1908. The new women voters, then, can not avail themselves of that clause. The opinion expressed herein in regard to the effect of the 19th amendment is based upon decisions of the United States supreme court interpreting the 15th amendment which is similar in form to the 19th amendment."

KENTUCKY FARM FOR SALE.

Here is one of the best farms of its size in Pulaski county, Ky., containing 479 acres, 3/4 miles from a good railroad town, one-half mile from church and school; 300 acres cleared, balance in good timber estimated to be from five hundred thousand to one million feet such as white oak, black oak, poplar, etc., 150 acres in rich bottom land all cleared, will grow this season, 75 bushels of corn per acre, 60 bushels of oats, two tons of clover hay and other stuff in proportion. 75 acres of farm lays level to gently rolling and limestone at that, fine for all crops; in a high state of cultivation, remainder is hill land which is in timber; farm is under good woven wire fence. Creek water for stock. 100 acres of farm is in clover and grass.

IMPROVEMENTS: One new 9 room house, one 4 room house, and one 3 room house. Good barn 56x72, two other barns, 90—T concrete silo, all kinds of outbuildings, hydraulic ram pumps water through house and barn. The following stuff goes with farm: Five thousand bushels of corn, sixty tons of clover hay, fifteen dairy cows and 8 head of other cattle, 8 head of horses, 60 head of hogs, 10 brood sows, one new tractor with disc plows and harrow, mowing machine, rake, binder, wheat drill, 3 riding cultivators, 3 wagons, 3 sets of harness and one new Ford car.

For price and terms write for my free price list of Kentucky, Ohio and Indiana farms. Remember we have any size or price farm you want. Visit our country while the crops are on, see our corn, tobacco, clover, alfalfa, blue grass, etc. ROBY L. JOHNSON, Main Office, Somerset, Ky.

CENTRAL OHIO FARMS.

We have sold several farms within the last few months to North Carolina people, and we desire to announce that we will send to any one interested, our catalogue free of charge, upon request for same.

This section of very fertile land, is a natural grass and clover soil, in fact in the limestone and heavy clay districts, blue grass and clover become self seeded, and just naturally grow well, all through this section are fine flowing springs and creeks, plentiful supply of pure water the year around. The wonderful hay, corn and forage crops, the silo, the climatic advantages, the ready markets for farm products within easy reach, these things mean profit for stockmen and dairymen.

There are few sections of the United States where a greater variety of crops can be grown and where the danger from failure is less.

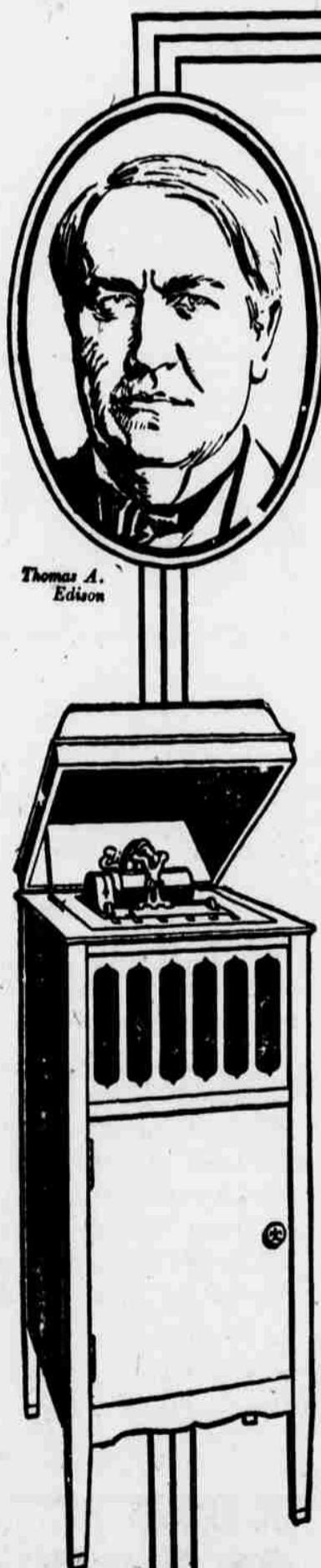
A total crop failure in this country has never been known. In this land of promise, with our remarkable variety of crops, WE ARE SAFE.

Write us for the free illustrated and descriptive catalogue with free list of farm bargains. Address: E. A. STROUT FARM AGENCY, Blake V. Mizer, Mgr., Shelby Building, COSHOCTON, OHIO.

Road Construction Outfit For Sale.

One Erie Revolving Steam Shovel, Type "B", No. 400, good condition; 6 good teams; 5 dump wagons; one water tank on wagon; 1 one and a half ton International truck, plows, etc., making a complete road grading outfit. Write or see C. D. Taylor, Chairman Watauga County Good Road Commission, Valle Carucis, N. C.

FOR SALE, CHEAP: I am now offering for sale one five-room house and five of the best lots in town; lots all in one boundary. House metal roofed; good outbuildings; in good settlement. Good well and good young vineyard. An ideal home for some one. Will sell cheap. Call on or write, J. W. Dyer, Butler, Tenn. 8-29 tlc.



From Edison To YOU!

EDISON'S NEW DIAMOND AMBEROLA

The World's Greatest Phonograph Value

THINK of the vast difference between Edison's Amberola and ordinary phonographs or "talking machines". The Amberola is the product of matchless inventive genius—of inspiration. Other phonographs are plain, factory-made machines, devoid of inspiration.

Thomas A. Edison's master mind conceived the Amberola to entertain mankind. Commercial phonographs are put together with just one object in view—to sell at so much profit.

No wonder the Amberola has demonstrated its superiority time and again in public comparative tests with "talking machines" and commercial phonographs.

The marvelous tone of the Amberola—the permanent, genuine *Diamond Point Reproducer* (no needles to change)—the practically unbreakable, everlasting *Amberol Records*—all reveal the genius of Edison. And the surprising, low cost of the Amberola puts high-priced "talking machines" and commercial phonographs to shame.

Let us show you how easy it is for anyone to own an Amberola. Call at our store or write to us in the next few days. Even if you are convinced you cannot afford an Amberola, put it up to us to make it possible. So remember—call or write—soon.

GREENE & BINGHAM