 to develop the savings habit is now. During the fall of the year we start making plans for the spring and summer vacation - for our children as they start to school and for completion of their school years. Saving needs to be more than a habit - it needs to be a definite part of your plans for the present and for the future. Here at Watauga Savings and Loan we, over the years, have developed a habit of serving people. The most important asset we have is service. We can serve you in many ways. Would you come in and let us discuss our service programs with you? We believe we have something to offer.

James P. Marsh
Secretary \& Treasurer

-At the end of each year
*More than you saved still in acThese figures are projected at $41 / 2 \%$ a year, compounded semi-annually

42\%
On Passbook Savings

## 5\%

On Bonus Savings

