

Wildcats Fleeced Farmers of Huge Sums With Fake Stocks

Middle West Robbed of Billions and Now Whole Country Feels Effects of the Swindles—American People Need Economic Education—Quality in Goods Pays Handsomely.

By RICHARD SPILLANE.
(Copyright, 1921, by Philadelphia Public Ledger.)
Philadelphia, Dec. 25.—It is the estimate of leading bankers of the middle west that the horde of swindlers who swept over the agricultural belt in the flush days of 1919-20, selling stock in oil wells that never produced oil, packing house projects that never operated, phonograph concerns that never made phonographs and all kinds of other fly-by-night affairs, robbed the farmers of \$2,000,000,000.

Never before was there so great a fleecing of the farmers. The conditions were most favorable for the schemers. The men of the soil had made fine profits in the war period out of the high prices they received for their wheat and their corn, their hogs, their beaves and all their products. Some country bankers are said to have aided the plunderers, giving information to them of the financial condition of "prospects," acting as "bird dogs" to flush the game for the

hunters in search of gullible victims. Persons in cities and industrial districts who read of these swindles probably remarked contemptuously, "The poor rubes" and thought no more of it, not thinking it concerned them. But it did and it does concern them. No people in America can suffer or be plundered without the people of all other parts of America being affected to some degree.

Agricultural implement makers today have small sales of their machines because the farmers have little buying power. If the farmers had not been robbed they would be in position to purchase some of the machinery they need urgently and more men would be working in agricultural machinery plants.

The worker in shoe factory, cotton mill, woolen mill or automobile plant may not see how the fleecing of the farmers concerned him, but \$2,000,000,000 taken from the agriculturists has impaired the buying power of the farm people in the purchasing of shoes, or clothes, or motor cars and a thousand other things.

Not only that, but the man in the coal mine has less work and earns less wages when the factories are idle or operating less than full time and the men in the steel industry have less employment when the needs of general business are reduced. The railroads have less traffic. The jobbers, commission men, retailers, and bankers, big and little have fewer items to handle.

To carry the illustration further, the butcher, the grocer and every supplier in every city, town and village feels it in his purse when anything happens to reduce the buying power of any one branch of the American people.

It is not the "poor rubes" alone who are plundered when any swindle of considerable size is perpetrated on the people. All the people are robbed. Not until this fact sinks into the consciousness of the public will effective measures be taken to stop this great evil.

The American people need nothing so much as economic education. Does quality pay?

There is not a commercial or manufacturing establishment of any size in America the success of which is not based on quality.

Many attacks have been made on the Standard Oil company but never on the high grade of the products it sells. The world over Standard Oil is the standard of excellence. In the middle of China its cans are the gauges of measurement.

The Standard Oil corporation never would have withstood the storms of years but for the quality of its products.

No one can measure the worth of quality.

Dr. Gustavo Munizaga Varela, Chilean consul general in New York, visited Philadelphia yesterday. He told with pride of having bought in Buenos Aires in 1903 an American hat which he wore for 10 years.

"I wore that hat all over the world," he said. "When I was consul general in Belgium that hat won the admiration of various men and I told them it was made in Philadelphia. I do not know how many persons took the name of the maker and said they would write to America and get their hats from the same concern."

Charles S. Caldwell, president of the Corn Exchange National bank, suggested that the consul general visit the plant where the hat was made. Senor Varela did so. When he was about to leave, a hat, just like the one the Chilean bought in Buenos Aires, was presented to him with the compliments of Mr. Caldwell.

In 1851 an American made locomotive was sent to Chile. It was a small affair made by hand by Matthias Baldwin. It went in a sailing vessel. It still is in use after 70 years of service.

Does quality in a locomotive, even in a small engine that costs perhaps only \$1,000 or so, pay?

It does. From Chile the Baldwin people recently received a \$7,000,000 order for locomotives.

The quality of that little bit of machinery that has served its buyers for 70 years helps a lot in selling the products of the Baldwin plant in Chile today.

HANDSOME CANE PRESENTED JUDGE WAKEFIELD AT LENOIR
(Special to Daily News.)
Lenoir, Dec. 25.—On Christmas eve the younger lawyers of Lenoir presented Judge Lawrence Wakefield with a handsome cane, the ceremony taking place in his office. The cane was presented by Attorney Williams. "Out of esteem for me and gratitude for Mr. Wakefield's interest in them, and the kindly attitude which he has always held towards young limbs of the law by assisting them so readily when they are confronted with knotty problems in their practice."

In accepting the gift Judge Wakefield made an eloquent speech thanking his young friends for their thoughtfulness of him at this time of the year, and wished for them many years of success at the bar. The lawyers who gave Mr. Wakefield the cane were: Jas. T. Pritchett, L. S. Spurling, H. J. Singleton and B. F. Williams, all of whom are warm friends of the judge, and wished for him many more years of health and prosperity.

CHRISTMAS DAY PASSED VERY QUIETLY AT HICKORY
(Special to Daily News.)
Hickory, Dec. 25.—For the first time in several years organized effort to provide Christmas cheer for the poor and orphaned of this section was made this Christmas, and it is believed that more persons were reached than ever before. The Hickory Rotary club, through its committees, distributed baskets to the poor in this vicinity, aided in making the inmates of the county home happy, and put on a free picture show in the auditorium this afternoon for the children of all this section. One of the local banks received subscriptions for the Baker Mountain orphan home.

The Christmas season passed quietly in Hickory, the police officers reporting only a few arrests for drunkenness, and the quietest pre-Christmas business in their line in many years. All the cases in recent weeks have been for minor infractions of the law.

TOTAL PROPERTY VALUATION IN BUNCOMBE IS \$92,550,421
(Special to Daily News.)
Asheville, Dec. 24.—Total value of real and personal property in Buncombe county for the present year, according to reports of the county auditor, is \$92,550,421. Of this total negroes own properties amounting to \$1,876,897.

The average price of town and city lots in Buncombe county is \$2,253.43 and the average price per acre for land is \$82.15. The total value of real estate is placed at \$64,144,017 and of personal property at \$28,406,404. Records at the courthouse show a total of 222,285 acres of land within the bounds of Buncombe county.

There are 8,081 polls, 600 of whom are colored. Negroes own 2,725 acres of land valued at \$1,770,520.



MRS. DELLA KUNZE, Chicago, Ill.

"I understand now why so many people praise Tanlac as I have tried it myself and it certainly is a wonderful medicine," said Mrs. Della Kunze, 356 Lill Ave., Chicago, valued employee of the Boston Department Store.

"I eat with so much zest and enjoyment now that my family really jogs me about it. A short time ago, however, I had absolutely no appetite and was eating so little that I was losing weight and strength every day and I suffered so much from indigestion and nervousness that I was on the brink of a breakdown."

"There are absolutely no words that can express my delight at the remarkable and immediate results I obtained from Tanlac. It benefited me in every way. Instead of being depressed and melancholy and tired and worn out I am full of life and energy and cheerful and happy all the time. I've gained twelve pounds in weight, too."

Tanlac is sold in Greensboro by Greensboro Drug Co., and all leading druggists.

CALOMEL USERS TAKE AWFUL RISK

Very Next Dose of Treacherous Drug may Start Terrible Salivation

The next dose of calomel you take may salivate you. It may shock your liver or start bone necrosis. Calomel is dangerous. It is mercury, quicksilver. It crashes into your bile like dynamite, cramping and sickening you. Calomel attacks the bones and should never be put into your system.

If you feel bilious, headache, constipated and all knocked out, just go to your druggist and get a bottle of Dodson's Liver Tonic for a few cents which is a harmless vegetable substitute for dangerous calomel. Take a spoonful and if it doesn't start your liver and straighten you up better and quicker than nasty calomel and without making you sick, you just go back and get your money.

Don't take calomel! It can not be trusted any more than a leopard or a wild-cat. Take Dodson's Liver Tonic which straightens you right up and makes you feel fine. No salts necessary. Give it to the children because it is perfectly harmless and can not salivate.



IT GIVES US PRESTIGE

The fact that we have been reliable high class funeral directors in this community for several years gives us a prestige which means much to you in engaging a firm for this purpose. Our training and equipment, the courtesy and skill of our men must be taken into consideration. Before making arrangements, we invite a consultation.

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Thirsty Fibre is the secret of the most vital of towel features—drying power. To the user of ordinary towels he brings a distinct surprise that any towel should really dry so instantly, pleasantly and economically. To the man who always figured towel cost by the case he reveals the great saving in figuring cost per user.

Thirsty Fibre is more than a word or name for talking purposes—he is the symbol of absorption superiority that makes ScotTissue Towels consume four times their weight in water. He makes ScotTissue dry—one for the hands, another for the face is sufficient. You'll forget "paper towels" and think

of ScotTissue the moment you meet Thirsty Fibre.

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In addition we will gladly arrange to have a towel efficiency representative discuss towel or toilet paper service with anyone who is interested in improving service and lowering annual costs, by addressing:—

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