Observer Want Ads Produce Results and

PAY THE ADVERTISER

Resulting in an increased patronage every month

WANTED

Wanted—Two or three unfurnished rooms for light housekeeping or small unfurnished apartment immediately. Phone 1907. 28

Wanted—To rent a 4 or 5 room house in or near some town. Write particulars to J. A. Dorman, Red Springs, N. C. 28

Wanted by Gentlemen—One or two unfurnished rooms, with all conveniences, close in. References exchanged. Box 1062. 28-30

Wanted—5 or 6 room house or 5 or 4 room apartment by young couple permanently located in Charlotte. No children. J. A. B., care Observer. 26-30

Wanted—Room and board, couple with six year old girl, private family preferred. Elizabeth section. Can furnish room or would rent two rooms and kitchen with family at home at night as man travels. Rent or board in advance. References. D. L. G., care Observer. 28

Wanted—A base burner. Phone 3126. 28

Genuine kiddie kars saves servant's hire. Great for little girls and boys. They come in three sizes. Queen City Cycle Co. 42 N. College St. Phone 817. eod

Honest, dependable watch repairer. Box 8, Yadkinville, N. C. 28-5

Wanted—To buy home in Charlotte. Address W. M. 45, care Observer. 28-29

If you are looking for good service call at the Fourth Ward Shoe Repairing and save money. Fourth Ward Shoe Shop, corner Eleventh and Graham. Phone 4402 28-6

WANTED—FORD COUPE OR DODGE ROADSTER. CARSON WHITE COMPANY. 28

Wanted—To exchange large base burner for set of Ford tires. Phone 1643. 28-2

Wanted—To save you 25 per cent on your fountain pens. Office Supply Co., 3 West Fourth St. 28-30

WANTED—DIAMOND, PERFECT BLUE WHITE, ONE CARAT. DIAMOND 100, CARE OBSERVER. 28

Wanted—Kodak owners everywhere to write us for prices on developing, printing and enlarging. Four-hour service. The Carolina Developing & Printing House, P. O. Box 691, Charlotte, N. C. 8

Safes unlocked, combinations changed. All kinds of Yale keys fitted. J. Will Kesterson, lock expert, gun and locksmith. All work guaranteed. 36 E. 5th. Phone 845. 8

Wanted—To rent store house January 1st in good location in good live town. State size building and price per month. Box 106, Cobb, Ga. 8

Kodak finishing. We do an enormous mail order business. Highest quality, quickest service. Send us your orders or write for prices. The Speed Cranks, Charlotte, N. C. eod

Wanted—Second hand hammerless shot gun, sixteen gauge preferred. E. L. Keesler, Charlotte, N. C. 28-30

Whitlow Paint & Paper Co., Wall Paper paints. 5 S. Poplar St. Phone 3634 28-tf

Don't overlook ordering that box of select Indian River Oranges for Christmas. Shipment made by express direct from grove. Phone 2044. 24-30

Living Room Furniture Repaired—Large assortment of coverings. Prompt service, expert workmen. Send us your repair work by motor express. Carolina Parlor Furniture Co., Statesville, N. C. 23-3

Conco, "the live tonic for dead hair." Ask your barber. 1-tf

Wanted—About half dozen young hens. Rhode Island Reds only. Please quote lowest price. Address Poultry 10, care Observer. 27-28

Wanted—To renovate, make over, clean your pillows, feathers and mattresses. Phone 1595, Lawing. 3-tf

Mattresses renovated, made over into new ticks. Phone 1568-J. 1-tf

Wanted—To do your cabinet and carpenter work. We have the best of mechanics and woodworking machinery, so we can give prompt and efficient service at reasonable prices. Plant West Ninth and Smith Streets. Phone 4316. Carolina Fly Screen Co. 4-tf

Wanted—Several houses or apartments furnished or unfurnished to rent. F. C. Abbott and Company. Phones 2038 and 243. 4-tf

Wanted—Barber to write us for our new catalog. Conner & Walters Co. 20-tf

Wanted—Barber to push Conco, "the live tonic for dead hair." It makes you friends. Connor and Walters Co. 1-tf

Wanted—To buy your iron, rags, books and magazines. Phone 74 and we will call. Carolina Junk and Hide Co. 1-tf

Wanted — To buy furniture and stoves. Charlotte Stove Co., Phone 477. 1-tf

MOVING AND HAULING

Either in the city or long distance. We use only pneumatic tired trucks and employ experienced help, guaranteeing your goods to be delivered in ship-shape and at reasonable prices. Call on us.

J. C. WARREN

1102 North Caldwell. Phone 1166 28tf

MOVING OF ALL KINDS PROMPTLY DONE

By experienced men.
Reasonable Rates.
Call Bradshaw
ANDREWS MUSIC STORE
Phone 3626. eod.

Do not ask us for information regarding "keyed" advertisements, as they are strictly confidential. eod.

BUILDING MATERIAL

U. S. SURPLUS MATERIAL.
Window Sash, Army Cots, Blankets, Mattresses, etc., at bargain prices.
J. S. RUST,
Warehouse No. 10. Phone 3934
Camp Greene, Charlotte, N. C.
8-tf

Wanted—Contractors and builders to come to our shop and see the Wallace Portable Electric Saws and Jointers in operation. W. G. Jarrell Machine Co., 30-36 West 4th St., Charlotte, N. C. 26tf

For Sale—Juniper poles 25 to 60 ft. long, standard specifications. The Williams Co., Inc., Maxton, N. C. S

Sand of all grades. Riverside Sand Co., Gastonia, N. C. Phone 254. S.

FOR SALE

Parents—Give that boy a nice gold watch for Christmas and watch him smile. I am taking orders for open face models, in gentlemen's sizes, gold plated, Swiss movements. Fully guaranteed at $2.95 each, postpaid. Place your order now. Remit by money-order. Address E. P. Patterson, Lynchburg, Va.

FOR SALE—WE OFFER FOR SALE A CONTRACT WITH LONG MARGIN FOR N. C. AND GUARANTEE LARGE SALES VOLUME. SEE IT WITHOUT FAIL. CALL FOR APPOINTMENT (TWO DAYS LIMIT) 4562-J. 28

FURNITURE FOR SALE—INCLUDING WEBER GAND PIANO, ORIENTAL RUG, CEDAR WARDROBE, KITCHEN CABINET, MADERIA TABLECLOTH. MANY OTHER PIECES AND SETS. MAKE YOUR APPOINTMENTS PROMPTLY. 3 S. McDOWELL ST., MANNING APTS., PHONE 5462. 28-30

For Sale—One Detroit Jewel gas range, high oven, one 4 burner oil stove with oven, one spot light for auto. Phone 3115, 711 N. College. 28

Army tents and cots—16x16 B grade pyramidal tents $25.00 each; 8x6 one man tents $5.00; all wool heavy coats $5.00. Camp Salvage Co., Fort Valley, Georgia. 28

FOR SALE—U. S. ARMY GOODS—O. D. WOOL SHIRTS, RECLAIMED, $1.98; O. D. WOOL SHIRTS RECLAIMED, BUT GOOD AS NEW, $2.98; U. S ARMY SWEATERS, BUTTON FRONT, ROLL COLLAR, $3.98, NEW; U. S. ARMY NEW WORK SHOES, ALL SIZES, $5.45; U. S. MARINE LEGGINS, LEATHER STRAPS, 75 CENTS PR, $6.00 PER DOZEN PAIR; U. S. ARMY OVERALLS, 68 CENTS; O. D. WOOL BREECHES, CLASS B $2.98; CLASS BB, $3.98; U. S. KHAKI BREECHES, CLASS B 98 CENTS; BB $1.48; MEN'S DRESS COATS, RECLAIMED, BUT IN GOOD SHAPE, $1.48 TO $5.48; MEN'S DRESS SUITS FROM $3.00 TO $14.48, RECLAIMED; WRAP LEGGINS, 98 CENTS; MEN'S OVERCOATS, RECLAIMED, FROM $6.48 TO $17.48. TEN PER CENT WITH ORDER NOT LESS THAN ONE DOLLAR. JOHN N. MOHR, NO. 2 NORTH COLLEGE, ST., CHARLOTTE, N. C. 28

Wanted—You to list your property with us for sale. W. C. Harris & Co., Realty Bldg., Phones 936 and 2443. 28-30

FOR SALE—FLORIDA ORANGES, AND GRAPEFRUIT. $3.50 PER BOX, CASH WITH ORDER. W. P. MARONEY, NOCATEE, FLA. 26-30

7 Per Cent Meal—Prompt and future shipment. Kainit, Acid Phos. Nitrate Soda. Write me for prices. C. F. Dwyer, Sumter, S. C. 28-tf

For Sale—Large Size Rund water heater, first class condition, real bargain. F. E. Harlan. Phones 3528 or 2478. 18-tf

For Sale—Hundreds of almost new garbage cans, all sizes. Carolina Junk and Hide Co., Phone 74. 1-tf

School Tablets, 5 for 10 cents while they last. Office Supply Co., 3 W. Fourth St. 28-30

Levy's eye glasses fit all eyes, none better, 7 East Trade St., upstairs. 1-tf

For Sale English terrier, good blood, 60 lbs. Well trained. Telephone 4525. 27-2

For Sale—Piano, price $200.00 and one 5 piece parlor suit, price $40. Adress 11 W. Liddel St. 27-28

For Sale—1920, 5 passenger Maxwell touring car. Call at 612 Worthington avenue. Telephone 4597-J. 27-28

For Sale—Extra fine single combed cockerels. W. L. Watterson, 408 N. Graham. 28

CHICKEN FEED

Full of Pep Laying mash, 100 lbs...$4.65
Baby Chick, per 100 lbs..... 3.65
Scratch Feed, per 100 lbs..... 3.25
Union Special horse feed, per 100 lbs. 3.00
Crushed Corn, per 100 lbs..... 3.10
Crushed Oyster Shell, per 100 lbs.... 1.35
No. 2, White Feed Oats, bushel 1.85

A part of our poultry supplies are now in. Our laying mash and meat scraps will be in a few days. Still have a full supply of apples, why pay more.

AMERICAN SEED CO.
311 E. Trade Street. Phone 2061

4-ft. Pine Wood—Carloads, 15 to 20 cds. Good sound wood. H. W. Livermore, Pates, N. C. eod.

ELECTRIC HEATERS IN STOCK FOR IMMEDIATE SHIPMENT
ELECTRIC SUPPLY AND EQUIPMENT CO.
220 WEST FIRST
CHARLOTTE, N. C.
ELECTRIC SUPPLIES

For Sale—450 empty oak Barrels which contained creosote and oil, complete with heads, all in first class condition. Lockwood, Greene & Co., Engrs., Winnsboro, S. C. 24-28.

Army Blankets for Sale —Must be sold while it is cold, all wool at $4.00. Piedmont Iron & Metal Co. Phone 886.

QUARRY FOR SALE
We are paving contractors and are not using stone from our quarry in Charlotte and will sell reasonably and give terms. Address, Atlantic Bitulithic Co., Richmond, Va. 19-tf.

FOR SALE

For Sale—Roses and ferns:. Roses 25c each; 5 for $1.00; 12 all different, $2.50. Table ferns, 20c each, 5 all different for 50c. Mrs. M. L. Horne, Peachland, N. C. eod

Berry & Ross famous brown dolls. 1920 catalog with their new line of improved bisque dolls just out. Inclose 2 cent stamp. Mrs. T. G. Williams, sole agent, 4336 Langley, Chicago. Mail orders a specialty. 8

For Freshly Salted Mullets, pickled, dried, or smoked. One dozen by parcel post, prepaid, $1.25. Prices quoted on larger quantities on request. Write The Mail Order Fish Co., Cedar Keys, Fla. eod

GREAT REDUCTION SALE ON ARMY GOODS
Selling for less than one-fourth what they cost the U. S. Government. Why should you not take advantage of the opportunity when you have helped to pay for them.

GREAT REDUCTION ON SHOES.
HOME GUARD, MUNSON LAST. NOT A FINE SHOE, AND NOT A COARSE ONE, JUST BETWEEN ALL LEATHER —SIZE 6 TO 11, $4.48. CUSHWELL SHOE, A GOOD BARGAIN, JUST THE SHOE FOR EERY DAY, $4.98. NATIONAL GUARD, MUNSON LAST, GUARANTEED IN EVERY RESPECT $7.98. NATIONAL ARMY MUNSON LAST, GUARANTEED ALL LEATHER AND TO GIVE WEAR, $7.98. OFFICERS DRESS SHOES A BEAUTIFUL CHOCOLATE—HAS A RUBBER VAMP TO KEEK YOUR FEET DRY—HAS BEEN SOLD AS HIGH AS $16.50, NOW $7.98. WILL SEND ANY SHOE BY PARCEL POST C. O. D., IF $1.00 DEPOSIT ACCOMPANY ORDER, OR YOU CAN REMIT FULL AMOUNT.

SHIRTS.
ALL WOOL ARMY O. D. SHIRTS, GREAT VALUES, $4.98, SIZES 14 TO 17. NEW FLANNEL COTTON SHIRTS, $1.98. OFFICERS DRESS RAIN COATS, 100-JUST IN, ALL SIZES, $9.98.

ARMY TENTS.
FOR THE NEXT TEN DAYS WE OFFER YOU OUR $37.50 TENTS FOR $19.50. THEY ARE IN GOOD CONDITION FREE FROM LARGE HOLES—IF YOU ARE NOT PLEASED WITH IT TAKE IT BACK—SENT BY EXPRESS. C. O. D. $5.00 MUST BE SENT WITH ORDER.

COMING IN MONDAY—A LARGE LINE OF LEATHER LEGGINS FOR $7.98.

ONE BIG LOT SPECIAL LEGGINS—USED BUT GOOD, 98c.

COMFORTS.
BIG LOT COMFORTS—GOOD AS NEW $5.98; BIG LOT WOOL BLANKETS, O. D. COLOR, 75 PER CENT WOOL, $4.98; NEW ARMY BLANKETS—THE BEST GRADE—NEVER BEEN TAKEN OUT OF PACKAGE, COST U. S. G., ABOUT $8.00, OUR SPECIAL PRICE $6.98.

ARMY STEEL COTS—REPAINTED—CAN'T TELL FROM NEW, $4.50.

MATTRESSES FOR SAME, IN GOOD CONDITION, $1.98; COTON PILLOWS, 98c; FEATHERS $1.48.

YOUNG MEN!—ALL WOOL SILK LINED SUITS. BOUGHT BECAUSE WE GOT AT A SACRIFICE. BEAUTIFUL COLORS, WORTH AT LEAST $40.00, AND ARE SOLD FOR THAT—WILL SEND THEM OR ANY ONE OF THEM FOR $18.00, BY PARCEL POST. SIZES 35 TO 38.

SOMETHING NEW.
HEAVY FLANNEL BACK LEATHERETT WIND PROOF, WATER PROOF. A COAT FOR ALL KINDS OF WEATHER, DOUBLE BREASTED ALL AROUND BELT, STYLISH AND SERVICEABLE. SIZES 36 AND 42, $18.00.

ALSO HIGH CLASS MOLESKIN OVERCOAT AND RAIN COAT, ALL IN ONE. THE BEAUTIFUL COAT OF THE SEASON. WORTH NOT LESS THAN $50.00 A YEAR AGO, NOW $18.00. ANY OF THESE SENT C. O. D. TO OUT-OF-TOWN PEOPLE WITH THE PRIVILEGE TO RETURN IF NOT A FIT AND SATISFACTORY.

CLOTHING AND OVERCOATS.
WE HAVE A SUIT MADE OF GOOD MATERIAL—THE BEST THAT IS MADE. COAT AND PANTS, ALL NEW, NEVER AS CHEAP AS NOW. IF YOU ARE NOT PLEASED RETURN. WE WILL SEND C. O. D. FOR $17.50. SIZES 35, 40, 42, AND 44. LONG PANTS, DOUBLE BREAST, BELT ARR ROUND, NOTHING NEVER SHOWN LIKE IT FOR LESS THAN $48.00.

ARMY COTTON PANTS—USED—59c; ARMY COTTON PANTS—PERFECT—CAN HARDLY TELL THEY HAVE BEEN USED—ALL SIZES, $1.50.

ALL WOOL O. D. PANTS, GOOD CONDITION, SOME MENDS, $1.98; ALL WOOL ARMY PANTS, NO MENDS, PERFECT, SOME ONLY BEEN SOILED SLIGHTLY, GOOD AS NEW, $1.98 or $16.00 PER DOZEN.

COATS AND VESTS TO MATCH. PERFECT CONDITION, $2.38 or $20.00 PER DOZEN. SENT POST PAID.

NEW TROUSERS—MADE FROM O. D. CLOTH—NONE BETTER MADE. SIZES 31 TO 40, DIRECT FROM MAKER $4.98.

BLANKET SALE.
ONE THAT WILL SURPRISE YOU WHEN YOU SEE THE PRICES AND QUALITY. LESS THAN BEFORE THE WAR. BESIDES THE ARMY BLANKETS WE SELL YOU THE ELKIN WOOL BLANKETS.

GRADE ONE—(TWO BLANKETS)—A PAIR, 64x84, $6.98.

GRADE B.—WHITE WITH BORDER, BEAUTIFUL, PAIR, $7.98.

GRADE C.—THE BEST AND NO BETTER, WHITE WITH BLUE BORDER, $8.98.

SENT C. O. D. WITH PRIVILEGE TO RETURN IF YOU HAVEN'T GOTTEN WHAT YOU THINK IS CHEAP.

SWEATERS.
ARRIVING ANOTHER LOT OF SWEATERS—BROWN AND BLUE, ALL WOOL—ARE WORTH $10.00, TO OUR CUSTOMERS, $5.98. ALL SIZES. ONE LOT HEAVY RIB—NOT ALL WOOL, $3.19. SIZE 36 TO 44.

SHEEP SKIN LINED COATS, SIZES FROM 36 TO 44, $17.50.

LEATHER JACKETS, USED BUT GOOD, $7.50.

COTTON SWEATERS—GOOD, ALL NEW—NO USED ONES TO OFFER $1.98. HEAVY RIBBED SWEATERS, A DANDY $2.48; SWEATER VEST, THE THING TO KEEP WARM, $3.48; ALL WOOL ARMY SWEATERS, NEW—BROWN, $5.98; THERMO SWEATERS, SELLING IN CHARLOTTE TODAY AS HIGH AS $12.50; OUR PRICE $8.98. IF YOU DO NOT THINK CHEAP RETURN THEM. BEAUTIFUL MACKINAWS, NEW ONES. RETURN IF NOT SATISFACTORY, WORTH $20.00, NOW $12.50. ALL WOOL ARMY OVERCOATS, ALMOST NEW, $10.

BIG LOT CANVAS LEGGINS, BOUGHT AT A SACRIFICE FOR 10c OR $1.00 PER DOZEN. THEY ARE CHEAP AT 25c EACH. NO LESS THAN ONE DOZEN SENT OUT OF TOWN.

326 E. Trade Street, Below the Subway, Next to Wearns.
D. J. Carpenter & Son
Managers. 20-tf.

Christmas mail order propositions can be advertised to advantage by using Observer want ads. The Observer has from 25 to 600 circulation in each of 130 of the best towns and cities of the two Carolinas. This type 5 cents per word. eod

FOR SALE

Geaver for range cooking; saves housewives millions dollars, time, labor. Price 50c. Send no money, booklet free. Independent Gas Appliance, Park Row Bldg., New York. 11

For Sale—Hemstitching and pleating attachment. Works on any sewing machine; price $2.50; full instructions with attachment. Mutual Sales Co., Box 934, Charlotte, N. C.

Three Concord Grape vines sent you by prepaid parcel post for $1.00. This is the right time to plant. Write me your wants. W. D. Sydnor, Ellerson, Va.

Don't overlook ordering that box of select Indian River Oranges for Christmas. Shipment made by express direct from grove. Phone 2044. 24-30

Stearns, Liberty and Stutz juvenile automobiles, will make great fun for the boys and girls. Visit our store early and see the many practical toys. Queen City Cycle Co., 42 N. College St. Phone 817. eod

FOR SALE—STOCK OF GROCERIES, FIXTURES AND DELIVERY TRUCK, ALL IN FINE CONDITION. IF INTERESTED, APPLY TO N. F., CARE OBSERVER. 28-30

This is the skating season and nothing will please the boy or girl better for Christmas than a pair of our ball bearing skates. Queen City Cycle Co., 42 N. College St., Phone 817. eod

HOME FOR SALE—NINE-ROOM BUNGALOW FINISHED IN HARDWOOD. LOCATED IN TOWN OF 1,500. GOOD SCHOOLS, CHURCHES AND CONVIENCES. MAIN LINE SOUTHERN RAILWAY. ADDRESS HOME-CARE OBSERVER. 28

For Sale—Beautiful home in a grove of large pines. Near the Community Store on Providence Road. Hot air heat; hardwood floors; garage and big garden. $15,000. Easy terms. For other information phone J. C. Harley, at F. C. Abbott & Company. 28tf

For Sale—Ten-room house in excellent condition. Near the center of town on paved street. Suitable for rooming or boarding house. $10,000.00 is absolutely the bottom price on this property. F. C. Abbott & Company, phone 3022. J. C. Harley, Salesman. 28tf

For Sale—6-room house and good big barn. On a tract of twelve acres. About four miles from town, on macadam road. This property is near Myers Park and has a bright future. F. C. Abbott & Company, phone 3022. J. C. Harley, Salesman. 28tf

For Sale—Attractive five-room bungalow on Park Drive, one-half a block off Hawthorne Lane. Near three churches, two hospitals, school and playground. One thousand dollars cash will swing this deal. The rest in easy payments. For other information, phone J. C. Harley, at 3022. F. C. Abbott & Company. 28tf

Genuine kiddie kars for little girls and boys, three sizes. Queen City Cycle Co. 42 N. College St. Phone 817. eod

Big cut prices Wagons and buggies. All leading makes. Sehorn & Hipp, Charlotte distributors. Phones 4050-4051. eod.

FARMS & TIMBERLANDS

Farm For Sale—Located two miles from Davidson, N. C., on Cotton creek, 277 acres, good land, 100 acres in cultivation, 40 in bottom pasture, balance in second growth timber. This farm has a 10 room house worth $5,000.00, also two tenant houses. Good well and spring water. We offer this at $60.00 per acre, one-half cash balance good terms. Southern Trading Co., 313 W. Trade St., Phones 4503-3450. 28

We have several small farms suitable for trucking or dairying and larger tracts for general farming for sale on easy terms. Call or write for list. Southern Trading Company, Phone 4503. 313 W. Trade St. 28

For Sale—Small farm, 5 miles from square, with 5 room bungalow, large nicely decorated rooms with closets, stone fireplace in living room, large porch, water in kitchen. Many fruit trees, only $5,500. Possession January 1. F. O. Box 625. 28

For Sale — Small suburban farm near Camp Greene. Close to street car line and Lakewood park; with very beautiful home site, lying on splendid road. Large amount of wood on this place would help materially to pay for it. An ideal location for a large suburban home or small farm, suitable for trucking, dairying, or general farming, and is right for improvement by anyone desiring to build homes for rent or sale. Very reasonable price for quick sale and will make good terms to a reliable man. Let us show you this attractive property. F. C. Abbott & Company, Real Estate Department, T. M. Abbott, Mgr., Phones 3022 and 243. 27-tf

Burke County Farms, large and small on Central highway and near the big Southern Power company lakes. Pasture, orchard and timber lands. Prices and terms attractive. Write, stating your requirements. Realty Loan & Guaranty Co., P. O. Drawer 139, Morganton, N. C. eod

For Sale—Special offer of small farms—Soil second to none for tobacco, grain, grass; climate, water unsurpassed, $1,500, $2,000, $1,800, $2,750, $3,000, and up. All with fair improvements. Also some fine grass and stock farms. Send for new catalog. Geo. McD. Blake, Real Estate Agent, Louisa, Va. 8

For Sale—My obscurity farm, containing 631¼ acres in Cumberland county, on easy terms. For particulars, apply to Wm. M. Smith, Cumberland, Va. 8

Farms for sale—We have several desirably located, well improved Murray county farms for sale at reasonable prices. Write for bulletin. The Moore Realty Co., Chatsworth, Ga.

Farm For Sale—275 acres eight miles from Charlotte on macadam road and railroad. Land lies practically level. About 150 acres in cultivation; some heavy timber, running streams. Good buildings. You can't beat it at $125.00 per acre. Our price $115.00. W. C. Harris & Co., Offices 1016-18 Realty Bldg., Phones 936 and 2443. eod

30-Acre Florida Farm With Orange and Pecan Grove; situated in pretty village, fine homey house, large piazza, shade; ample barn, 20 acres rich loamy tillage, 10 acres well fenced pasture, valuable timber; large number orange and pecan trees; owner called away, makes price $1,000, $600 down easy terms. Details this and many other Florida and semi-tropical groves, farms and ranches, page 16 Strout's Big Illustrated Catalog Farm Bargains 33 States. Copy free. Strout Farm Agency 1210 X M Graham Bldg., acksonville, Fla. 28

For Sale—1,000 acre tract of hunting and fishing land at Hatteras, North Carolina. Has two-mile frontage on Pamlico Sound and two miles of ocean frontage. Lies on the very best ducking grounds in Pamlico Sound. Property unexcelled as a hunting and fishing preserve. Good sport all the year round. Price and terms reasonable. Address S. L. Dosher, Southport, North Carolina. 28

SALESMEN

Wanted—Yellow Pine Lumber salesman familiar with Georgia, the Carolinas and Virginias, to begin work the first of the year. Give reference. Address, Yellow Pine, care Observer. 28-4

Wanted—A man in every town in North Carolina, where we do not already have an agent to sell and install International One Pipe heaters. Small capital and no experience required but good profit for one who will put in all or part time and work. Address, Langley Sales Company, 208 South Elm Street, Greensboro, N. C. 28-tf

Salesmen Wanted—A large and financially responsible land and oil leasing company, with big holdings in Texas and Mexico, qualified under the North Carolina Blue Sky Law, desires to communicate with a few first class salesmen. State experience with stocks, bonds and oil properties. Address, Texas Land & Leasing Company, 520 Stahlman Building, Nashville, Tenn. 26-1

Salesman—We desire a forceful and aggressive salesman to sell our 1922 line of high class calendars and advertising specialties in Charlotte and adjacent territory. Will consider applications only from men of reliable character and real selling ability. Send references of banks and business men. Thos. J. Beckman Co., 810 N. 11 St., Philadelphia, Pa. 27-29

Fertilizer Salesmen—Exclusive territory allotted to active representatives for sale of highest grade Precipitated Lime and Pulverized Rock Phosphate, either or both. Quality and prices right. In answering give responsible references and state territory preferred. P. O. Box 106, Richmond, Va. 28

Salesmen Wanted—No trunks to carry; with 10 sample work gloves you sell all class of trade. Merchants Glove Mfg. Co., 1513 Milwaukee Ave., Chicago.

Sideline salesmen calling on banks, hotels, public institutions and large corporations, dealers and jobbers. We have ink, paste and mucilage superior in quality and used by every department of the United States Government. It is a repeater. Address Jasmine Ink, Hall St., Norfolk, Va.

King of Texas made $180.00 his first day and had the cash in his pocket that night. You can too. New plan. Giving away big outdoor electric signs. Biggest money getter ever. Tryout as sideline one day and you will drop everything else. Simple. We teach you all in ten minutes reading. Write today. Snowite Sign Works, 2126 N. Hudson Ave., Chicago.

Salesmen—Make $100 to $500 weekly selling "Barometer" made for Fords. Sells on demonstration. Saves 20 to 50 per cent gasoline. Retails $7.50 Salesmen! Send $3.50 for sample. Money back guarantee. Milford Specialty Co. 1562 Ogden Ave., Chicago.

Salesmen—For Standard Bank Check Covers, pass books, twelve sheet, roll-top, art calendars, leather goods and advertising specialties. Established house; good commissions; reference required. Banker's Supply Co., Iowa City, Iowa.

Salesmen—Twelve men who have had experience selling pharmaceuticals to physicians and druggists. Territory open in West Virginia, Ohio, Virginia, Indiana, North Carolina, South Carolina, Florida, Tennessee, Michigan and Illinois. Apply to H. J. Somerville, Sales Manager, Maltbie Chemical Company, Newark, New Jersey. 28

Salesman—We will have a vacancy in this territory January 1. We want the services of a good man to handle our large line of advertising calendars and specialties. A fine opportunity to establish a permanent and profitable trade. Commission proposition. Interesting all year work. Not a side line. Write today for full particulars. Geiger Bros., 17-23 Nevada St. Newark, N. J. 28

Insurance men should write for agency proposition to sell the accident and health policies of America's leading company. Double your income. Cash compensation and liberal renewals. Johnson & Adams, Southeastern Managers, 514 Southern Bldg., Washington, D. C. eod

$200.00 monthly, selling new patented gasoline Vaporizer, 56 miles per gallon made with Ford. One sample free. Stansky-Vaporizer Co., 577 Pukwana, S. Dak. 7

We recognize no competition because of the unique and most essential nature and U. S. protected articles, exclusively owned and controlled by us, clearing upward of $40.00 per day for salesmen. Government created demand. If you cannot sell this specialty you will fail selling life preservers on a sinking ship. Definite co-operation. Jerome Leadt, Pres., 8 South Dearborn St., Chicago, Ill. 7

Territory Salesmen—We want 150 capable men at once to sell new 12 pound kerosene gas plant, for kitchen and heating stoves. Men who can organize and place county sub-agents. This burner burns kerosene, is sure, economical, quickly installed. Wonderful seller with coal high and scarce. Commissions unusually liberal. State territory preferred. Write Wonder Burner Company, 3035 Iron St. Dayton, Ohio.

Distributor wanted in every town for Speedoline; $300 to $500 per month; exclusive territory; automobiles free to workers. Speedoline Co., Dept. 123, Dallas, Texas. 8

Salesmen. Koverwel Floor Coverings are in great demand, at market prices with prompt shipment and spring dating, liberal commission paid weekly, write today. The Camden Mills, Camden, N. J." 28

Salesman by manufacturers well known Brand Cotton Goods o every description, White, colors, prints, for retail trade. Cities and small towns. Samples 30 pounds. Keystone Textile Mills, 640 Broadway, New York. S

Salesmen wanted to handle silk waists as a sideline. Jos. Lazarus, 56 N. 6th, Philadelphia, Pa. 26-28

The Observer has more than 25 circulation in each of 130 of leading towns and cities of the two Carolinas, and is considered one of the best want ad mediums in the Southeast. eod.

POULTRY, LIVESTOCK AND SEED

Frost proof cabbage plants. Charleston and Jersey Wakefield varieties. Early setting insures earliest crops. Orders filed promptly as follows: 100 postpaid 35c; 300, $100; 500, $1.50; 1,000, $2.50; 5,000 and up, by express, $1.50. J. D. Hope, Sharon, S. C. eod

A thousand frost proof cabbage plants delivered your mail box for only dollar ninety. Five thousand at dollar eighty. Offer not good after Christmas. Farmers Co., Youngs Island, S. C. 8

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