

The Eastern Life Insurance Company

CHARLOTTE, N. C.

T. S. Franklin, Pres.

J. N. McCausland, Vice Pres.

Chase Brenizer, Sec.

R. L. Gibbon, Med. Director.

M. M. Dawson, Consulting Actuary.

H. Susman, General Manager



Provide for your future NOW and protect your family should YOU die An adequate Endowment in the EASTERN does both

EASTERN LIFE INSURANCE CO. OF AMERICA

THE GREATEST MODERN INVENTION

"Extension and enlargement of our own faculties." That is what a famous thinker calls our modern inventions.

The Telegraph is the extension of the arm as by nerves of wire so that we may write at the distance of a thousand miles.

The Telephone is the extension of our voice and of our neighbor's ear.

The Telescope enlarges our vision so that we can see millions of miles instead of five.

A Policy in the Eastern Life Exemplifies the foregoing.

How?

Because, like the Telegraph, it bears a message of comfort and cheer to far off old age, and extends your earning power beyond three score and ten.

Because, like the telephone through it you hear the happy voices of your children, and know that they will be educated, clothed and fed, even though the hand that now provides these blessings for them may be stilled.

Because, like the telescope, it enables you to peer far into the future, and see those children educated and equipped, as well as any, to fight the battles of life, and carry on the good work which you have so well begun.

Because the great strength and stability of the Eastern make it the best possible instrumentality for carrying out these sacred trusts.

H. SUSMAN, General Manager, CHARLOTTE, N. C.

Best for Agents because the Eastern's renewal Contract guarantees the good agent a steady income, instead of a hand-to-mouth existence.

The 'Eastern Life' is a regular old line company, maintaining the "Legal Reserve" required by law.

The Eastern's new Continuous Annuity Policy secures for the beneficiary a LIFE income which cannot be Squandered, Mismanaged, Taxed or Lost.

"The Eastern" has nearly \$2,000,000 insurance in force. Its System of insurance has stood the test for over half a century.

STOCKHOLDERS

T. J. HACKNEY Vice President Rocky Mount Bank, N. C.
GEO. T. LEACH President Eureka Lumber Company, Washington, N. C.
R. H. WRIGHT President Durham Street Railway, Durham, N. C.
B. F. AUSTIN, Cashier, Bank of Nashville, Nashville, N. C.
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J. W. ZAMMERMAN, Commission Merchant, Charlotte, N. C.
J. N. McCAUSLAND, of J. N. McCausland Company, Charlotte, N. C.
CHASE BRENZER, Attorney at Law, Charlotte, N. C.
A. E. McCAUSLAND, of J. N. McCausland Company, Charlotte, N. C.

The Eastern Life Insurance Co., chartered by a special act of the General Assembly of North Carolina, holding the full legal reserve as required by law for the protection of its policyholders; therefore as sound and solvent no matter how large Reliable Agents wanted for desirable territory. Address Company, Charlotte, N. C.

THE INDUSTRIAL CHEMIST

A FACTOR IN EVERY DAY LIFE.

Application of Scientific Discoveries to Industrial Needs Has Conferred Numberless Benefits Upon the Modern Man and Woman and Affects the Very Vitality of Nations—United States Exports of \$100,000,000 Annually Due to This Work—Attempts to Guard Against Impure Food—Share in Building, Railroad and Cotton Industry.

rooms devoted by the Institute to whole problem of armored warships turns upon chemical methods of securing such intimate combinations of iron and steel with varying amounts of carbon, nickel and other elements as shall provide the greatest resisting power against hostile missiles, and gunpowder itself was a chemical discovery. The operation of a modern railway is hardly seem likely to be much in evidence, but every large railway system maintains expert chemists in whose laboratories questions of vital importance to railroad economies are constantly undergoing minute chemical study. Chemistry is here chiefly concerned with the quality of the materials used by the road, from its steel rails to its car paint, even going deeper than very soil of the roadbed. Some years ago, when a passenger coach on the Pennsylvania Railroad had just come from the car cleaners, an official noticed that the car paint had apparently been injured in cleaning. An investigation proved that both varnish and paint had been seriously injured and the car cleaners blamed the soap furnished by the company. The soap was sent to the chemical laboratory, declared guilty and the car cleaners cleared of all responsibility. The chemist, with his expert and minute knowledge of the action of one substance upon another, had thus verified the statement of even so humble a person as the car cleaner and incidentally saved the company thousands of dollars in its future purchases of so humble a commodity as soap.

in the larger sense this same chemist safeguards the entire traveling public. His delicate apparatus not only determines the working value of the raw material that makes the locomotives and trucks and couples the cars together, but keeps this material up to the standard. When new sections of track are built the soil is first carefully analyzed to see how it will stand the weight of the structure and on this analysis depends the depth to which piles must be driven or rock ballast laid to make the track permanently level. In building the typical American city, as well as in managing its public works, the chemist is equally important. Chemical investigation has made all steel and iron construction possible and is still working out the question of the skyscraper as the characteristic structure of the coming century. To protect steel and iron from the chemical action of air is the great problem of the 20th century construction; and it is here also that the "pure science," seeking solely for knowledge, is always likely to find the new combination, such a discovery, for example, as would lead to a new kind of steel and iron immune to atmospheric conditions.

seems to be some misapprehension. If you investigate the record of this alleged Democrat, from his accession to the office of sheriff of Erie county, N. Y., to the presidential election of 1892, you will find his success was due entirely to dissensions in the Republican ranks every time. In 1882 he was chosen Governor of New York by 200,000 majority. This was caused by the fight between the Stabular Republican (Conkling adherents) and the Half Breeds (Blaine supporters). He carried the State by a close margin, as presidential nominee, in 1884. Here again his success was due to the Blaine and Conkling men. When the election of 1888 took place, Conkling was dead, and Blaine was sick in Europe. Cleveland received only 168 electoral votes, and was beaten. In 1892 Mr. Whitelaw Reid, editor of The New York Tribune, sought the Republican nomination for Vice President. He had for years closed his newspaper composing room to union men, but when the office hunger seized him, he quickly made peace with the local typographical union, paid the expenses of a committee of its members to the Minneapolis convention, to vouch for him, and was nominated. But, although a few union printers had sided with Mr. Reid was "all right," their statements did not convince the organization labor men in the country at large. There are not lacking those who say Cleveland won in 1892 on the tariff issue. But to those who analyze the vote of that year it is plain he had the support of organized labor, which loved him not over much, but loved Whitelaw Reid a great deal less. Hence Harrison and Reid met defeat in about the same proportions as did Parker and Davis in 1864. As a successful politician, Mr. Cleveland was always an ardent Democratic policies have not been endorsed unreservedly by the people since 1856.

When the time again arrives for a Democratic national convention to assemble, I trust it will nominate a Southern statesman in whose sincerity there can be no question. I believe the Northern and Western voters will respond to the invitation to vote for a man who represents not only a principle, but whose environment is such as to command confidence.

THOUSANDS CURED. DeWitt's Witch Hazel Salve has cured thousands of cases of Piles. "I bought a box of DeWitt's Witch Hazel Salve on the recommendation of our druggist," so writes C. H. La-Croix, of Zavalla, Tex., "and used it for a stubborn case of Piles. It cured me permanently." Sold by R. H. Jordan & Co.

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