

MRS. JOE PERSON,

MANUFACTURER OF

MRS. JOE PERSON'S REMEDY

TO SHOW the public how MRS. JOE PERSON'S REMEDY stands and the satisfaction it is giving to suffering humanity, we print below a few of the many letters we have received. We have endorsements enough to fill every page in this issue of the Observer. Why not take this home-made Remedy—made here in Charlotte—and do like thousands who have taken it—be cured—and sing its praises?

The letters below are only from Jobbers, and do not take into account the vast number that we have received from the Retailers, and those from the Consumers. We have them.

We want you to try this great BLOOD PURIFIER, and you will be one of the many thousands who will be made happy. Do not delay, but try it.

Mrs. Joe Person's Remedy,
SPECIFIC FOR
All Blood Diseases

Mrs. Joe Person's Wash,
Will Heal Any External Sore or Eruption
Used in Connection With the Remedy.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We have been handling your Remedies for about twenty years and they have been growing in favor all the while and there must be great merit in them.

Respectfully,
R. W. LAWSON CO.,
South Boston, Va.

March 9, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—It gives us pleasure to say that we have handled your Remedy constantly for fifteen years, and it has been a most satisfactory seller. The confidence that it has won with the retail trade has made it one of the best selling preparations we have ever had. The first sale never loses a customer, but makes one.

Very truly yours,
JNO. M. SCOTT & CO.,
Charlotte, N. C.

March 6, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We have been handling your preparation for several years and have never had any complaint of the goods. In fact, they all seem to give satisfaction, and we can commend them to the trade.

Very truly,
THE MURRAY DRUG CO.,
Columbia, S. C.

March 8, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—Replying to yours of the 7th, we beg to say that we have been handling your preparation for several years, and while our demand is somewhat limited, it is a pleasure to state that we have never had a complaint from the customers to whom we have shipped it.

Very truly,
CHARLESTON DRUG MFG. CO.,
Charleston, S. C.

March 8, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We are pleased to state that we have handled your Remedy for fifteen years or more, and have sold thousands of bottles to our customers in this section. We have never heard one word of complaint from any of them. You have a good medicine and have worked faithfully and conscientiously to place it before the public and richly deserve the success you are meeting with.

With all good wishes, we remain, sincerely yours,
W. H. KING DRUG CO.,
Raleigh, N. C.

March 9, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—It affords us great pleasure to state that we have sold a quantity of Person's Remedy in the past twenty years, and so far as we know, it has always given entire satisfaction. We have never had complaint of it. Hoping you will meet with success in your enterprise, we remain,

Yours respectfully,
POWERS-TAYLOR DRUG CO.,
Richmond, Va.

March 8, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We have been handling your Remedy for the past six years, and we are pleased to say that it has given satisfaction, and as good evidence of this fact, the demand is increasing; that is, our customers enlarge their orders.

Very truly,
THE LOWEY DRUG CO.,
Baltimore, Md.

March 8, 1906.

Mrs. Joe Person, Charlotte, N. C.

We have sold Mrs. Joe Person's Remedy and Wash for many years, and so far as we know, it has given satisfaction to our customers. We know that she has repeated orders from the same section, which shows it to be a Remedy that wears.

BURWELL & DUNN CO.,
Charlotte, N. C.

March 16, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We are in receipt of yours of the 6th, and beg to advise in regard to your Remedy and Wash, that we have handled them both for twenty years, during which time our relations have been most pleasant. We have never had any complaint in regard to the goods being dead stock, nor have we heard of their not giving satisfaction.

Yours very truly,
PURCELL, LADD & CO.,
Richmond, Va.

March 8, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We write to say that we have been handling your Remedy and Wash ever since we have been in business—over twenty years—and they have given universal satisfaction. We have never had the first complaint. It is a great satisfaction to us to be able to say this, and it shows with what care you have prepared it and that it must be a Remedy that does all that you claim for it. Our dealings have been of the most satisfactory nature and we trust that they may continue so for a long time to come.

Yours very truly,
OWENS & MINOR DRUG CO.,
Richmond, Va.

March 8, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—The merit of a medicine, if judged by an observer and by the increased sales, surely demonstrates it in your "Mrs. Joe Person's Remedy." We have been selling it to the trade for a number of years, and we believe that it has done the work for which it is prescribed, as the steadily growing demand for it would indicate. We always carry it in stock, and feel that we can always class it as being worth the price all the time.

Wishing you continued success, we are, very respectfully,
CARR-OWENS CO.,
Baltimore, Md.

March 10, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—It gives us great pleasure to state that we have been handling Mrs. Joe Person's Remedy and Wash for the past six years. We know of no patent or proprietary medicine which gives greater satisfaction than your Remedy. We have never had a complaint from any customer that your preparation does not accomplish all that you claim for it.

Your courtesies to the wholesale drug trade are of such a character that it gives them special interest in Mrs. Person's Remedy. We never lose an opportunity to say a good word for you and shall continue to pursue this policy. May you live long and prosper.

Yours truly,
GOLDSBORO DRUG CO.,
Goldsboro, N. C.

March 9, 1906.

Mrs. Joe Person, Charlotte, N. C.

Dear Madam—We wish to thank you for the co-operation you have given us in the sale of your Remedy since we have been handling it, and to say, further, that up to the present there is nothing in our stock that we are more pleased to sell, both on account of the profit and the ready sale for it. We think the Remedy must be everything that is claimed for it, as the sales continue to grow.

Yours truly,
JUSTICE DRUG CO.,
Greensboro, N. C.

March 9, 1906.

