

MARKET FOR COTTON GOODS.

Augusta, Ga. Mills Selling Much of Their Goods in Atlantic Turkey. How the Market Was Opened Up—A Machinery Agent Talks.

"I was in the shipping rooms of the Enterprise Manufacturing Company, of Augusta, Ga., several days ago," declared a well-known machinery agent to an Observer reporter yesterday, "and I saw there something that made me open wide my eyes. There were piles and piles of goods, heaped everywhere, all bearing strange addresses, some being marked to Smyrna, some to Beirut, some to Constantinople and others to unheard-of cities of Asia and Asia Minor. Nothing was consigned to the Far East, the present foreign market of America's cotton goods. But there were stacks of cases ready to be shipped to Asiatic Turkey, a market which heretofore has been largely controlled by the English and Continental mills.

"A very interesting story was told of how this had come about. Three years ago, the Enterprise, with one or two other Augusta mills, sent a representative over to Constantinople for the purpose of advertising their goods. This representative carried with him some 3,600 head-ends, each bearing the address of the producing mill. These he carried to the jobbers in all the Turkish cities. This agent explained the superior quality of the goods, spoke of the importance of the American factories and asked that samples be kept for future reference. Being a jolly good fellow, efficient and up-to-date in his work, this representative made a fine impression upon the jobbers, who did not fail to speak to the smaller commission men about the Augusta mills in the course of a short time, orders came to the Enterprise and other mills for one and two cases each of sheetings and drills to be shipped clear to Asia Minor. These orders were carefully looked after, and were shipped with the proper expedition. On each piece of goods sent over, the name of the mill was printed and full particulars were given, showing how similar goods might be ordered. This was done so that the smaller merchants might order direct from America and thus save the middle-man's profit. After the first small shipments were received and inspected, the Turkish jobbers duplicated their orders, doubling and in many cases quadrupling their size. This continued until now the Enterprise, as well as the other mills in the association, sell most of their goods to Turkey. Eight drafts on a London bank are attached to the bills of lading and are forwarded with the shipment. This expedites the payment, which seldom requires more than 30 days. The commission merchant's usual 4 per cent, together with the discount and other fees, are thus saved and there is a profit on every hand.

"The orders are frequently very large. Some time ago an order was received for 10,500 cases of sheetings and drills. The output of the mills is said to be sold for a year ahead."

MR. JOE KLOUSE HAPPY. Forces Payment of \$5 Account After 15 Years' Trouble—An Interesting Story.

Mr. Joe Klouse was in a very happy mood when he accented an Observer reporter in the court house yesterday morning. As usual, he was in his shirt sleeves, a broad smile was on his face and he carried in his hand a new \$5 bill. He shook it before the eyes of the newspaper man and declared: "I have been waiting just 15 years for that bill. Away back in 1891 a marble cutter lived in Charlotte and ran an account with me at my market. He left without settling the bill and I have been trying to collect it ever since. I have written letter after letter, for even a trifling sum I have had that bill but about 10 minutes and yet it has given me more downright satisfaction than any other that has ever passed through my hands."

With a hearty laugh Mr. Klouse passed on, highly pleased with the world.

A PRETTY HOME WEDDING.

Miss Jean Lafayette Davis, Daughter of Capt. J. M. Davis, Becomes the Wife of Mr. Thomas Contee Bowie—A Well-Known Couple.

A quiet home wedding, beautiful in its simplicity, was solemnized last evening at 8 o'clock when Miss Jean Lafayette Davis, the daughter of Capt. J. M. Davis, became the wife of Mr. Thomas Contee Bowie. The wedding took place at the home of the bride's father, north-east of the city, the ceremony being performed by Rev. H. M. Presley, pastor of Sugar Creek Presbyterian church. The parlor, where the ceremony was performed, was tastefully decorated for the occasion.

The bride was dressed in a princess gown of radium and carried a shower bouquet of lilies of the valley. Her attendants were her sister, Miss Louise Davis, the maid of honor, and her little niece, Miss Dorothy King, ring girl. Miss Davis wore a French mulle and carried La France roses. Little Miss King was dressed in hand-embroidered mulle. Mr. Paul C. Whitlock was best man to the groom.

Immediately after the ceremony a reception was tendered in compliance with the wishes of the bride and a large number of friends called to congratulate them. After the reception Mr. and Mrs. Bowie left for their future home at Jefferson.

The bride is one of the most attractive young ladies in the county. She is a graduate of Elizabeth College and is accomplished and cultured. Mr. Bowie is a well-known young attorney and Jefferson, and is a candidate for the Democratic nomination for Congress in his district.

A MOUNTAIN OF GOLD. could not bring as much happiness to Mrs. Lucia Wilke, of Caroline, Wis., as did one box of Bucklen's Arnica Salve when it completely cured a running sore on her leg, which had tortured her 23 long years. Greatest antiseptic healer of Piles, Wounds and Sores. At R. H. Jordan & Co.'s drug store.

YOUR MONEY does DOUBLE DUTY at our store on Thursday in buying Washable Four in Hand Summer Ties!

"Just for a fier" we will make a ONE DAY SALE of 50 dozen washable four in hands at 15c each or 2 for 25c, regularly sold at from 25 to 50c each and worth the money. No limit on the number sold to each customer—buy as many as you like while they last, but you'll have to get here early.

The Tate-Brown Co. Boulevard St. West of Fair Grounds Friday, May 11th.

PLANS FOR COLORED HOME.

County Commissioners Consider the Building of a New Home for Colored Inmates of the County Home. The board of county commissioners spent yesterday morning at Capt. H. C. Little's convict camp, west of the city, looking over the camp and the progress of the work. In the afternoon the commissioners held a session at the court house and discussed plans for the new building to be erected in the near future for the colored inmates of the county home. No action was taken on the plans.

It was ordered that a number of new shelves and files be placed in the office of the register of deeds. After auditing some bills and transacting other business the meeting was adjourned.

DEATHS FROM APPENDICITIS decrease in the same ratio that the use of Dr. King's New Life Pills increases. They save you from danger and bring quick and painless release from constipation and the ill growing out of it. Strength and vigor always follow their use. Guaranteed by R. H. Jordan & Co., Druggists. 2c. Try them.

THE GOOSE That laid the golden egg was probably a myth, but the fact that a well-designed and cleverly-worked piece of advertising matter is productive of results is a known and proven quantity. Surely no better proof of the quality of the pudding can be found than in the eating of it. We do not lay eggs—we do not make pudding—but we do construct advertising matter. A card or phone call will bring us.

THE G. W. GIBBONS CO. Ad Francis. Phone 593. P. O. Box 313.

OUR STORE —IS— CLOSED TO-DAY Our Annual stock taking. For important business use telephone 220.

Stone & Barringer Co. La Marguerite Shop Our Midsummer Models are arriving daily—Hats of all kinds—exquisite dainty creations for summer gowns and new ideas for traveling. Tortoise Shell Barettes and Combs of all kinds; also new devices for improving the figure.

La Marguerite Shop 211 North Tryon Balitmore's Way Sample Order from a Baltimore Dealer in Mrs. Joe Person's Remedy

Baltimore, Md., May 4, 1906. Mrs. Joe Person, Charlotte, N. C. Dear Madam: Please enter our order for the following: 24 Ds. Mrs. Joe Person's Remedy, 6 Ds. Mrs. Joe Person's Wash; and of the above lot, please ship 3 Ds. of the Remedy, 1-2 Doz. of the Wash to D. P. Baker, Ahsokle, N. C., and ship us the remainder, 21 Ds. Remedy and 5 1-2 Ds. Wash, with invoices for the 24 Ds. Remedy and 6 Ds. Wash. Yours truly, THE LOEY DRUG CO.

EMERSON AND ADAM SCHAAF PIANOS Emerson-Angelus Interior Players classed everywhere with the best in the world. Sold at one uniform low price. Charlotte Piano Co. 213 N. Tryon Phone 313. Come in and hear the Victor Talking Machine, Edison Phonograph or New Music.

C. M. CARSON, Insurance, Fire, Bonding, Plate Glass and Accident. Room No. 4, Carson Building. Charlotte, N. C., May 9, 1906. MR. C. H. WILMOTH, Manager. Chief Music House, City.

Dear Sir: I have been using a STIEFF Piano in my home for four years, and am well pleased with my purchase. The piano has a very sweet tone, and its action is easy, and I don't see how the instrument could be improved on. Your claim, "STIEFF'S ARE THE BEST," is in my opinion a just one. Yours truly, C. M. CARSON.

Southern Wareroom: 5 West Trade Street, CHARLOTTE. C. H. WILMOTH, Mgr., West Trade Street.

EXECUTOR'S SALE. On Monday, the 28th day of May, 1906, at noon, I will sell at public auction at the Court House door in the City of Charlotte detached coupons of the bonds of Stanly County, representing interest due, in the sum of \$5,113. The said coupons were detached from the bonds held by the late H. G. Springs, deceased. This the 8th day of May, 1906. J. C. SPRINGS, Executor of the last Will and Testament of H. G. Springs, Deceased.



This Is It The smartest style of the season— Patent Colt and Gun Metal Price \$3.00. Our stock of smart styles, depleted by the great Easter rush, has almost recovered, and by the middle of this week will be above par. The best shoes, the best styles, the best prices.

GILREATH & CO. YOUR ATTENTION is called to our line of WASTE BASKETS, both wire and wicker. Also WIRE, WICKER and WOODEN and T A R - B O A R D, DESK TRAYS. You need them, we need your business.

Houston, Dixon & Co. Books, Stationery and Art.



WE STUDY YOUR NEEDS We've learned our lesson. There's no tailoring problem too difficult for us to solve—no question of style we can't answer. Our service is prepared to meet every exigency. The fact that we study your needs is evident in the graceful draping and perfect fit of those men's garments whom we tailor. We not only study styles—we originate them. That's why we're in a class by ourselves. The distinctive appearance of our garments shows the value of our years of experience in the tailoring field—the satisfactory service they give proves the integrity of our workmanship.

SUITS TAILORED TO TASTE \$18.00 to \$50.00 Cabaniss & Co. Inc., Tailors. 9 S. Tryon St., Charlotte, N. C.

Men's Furnishings ONE of the biggest and best stocks of MEN'S FURNISHINGS ever shown to Charlotte buyers is now displayed in our store. We can suit any one from the man who wants plain serviceable material to the one who wants fancy silk. See our line of SHIRTS, COLLARS, CUFFS, TIES, HOSIERY, Etc. It's Remarkable. A special line of silk and mercerized silks with cuffs and collars attached in Tans, Blues and Whites, very popular and just the thing for an outing. Ed. Mellon Company LEADING CLOTHIERS Mail Orders Receive Prompt Attention

Parlor Furniture At this time it might not be out of place to suggest that a few new pieces might be added to the parlor. Sometimes a few new pieces added in this way, of Fancy Chairs, Rockers, a Table or Divan, makes the old suit look entirely different. Our stock of Parlor Chairs is especially strong at this time. Almost every imaginable style is here and the prices for artistic styles are most reasonable. In the special 3 and 5 piece suits just received— 3-Piece Moh. Suits in Velour and Tapestry \$25 to \$75 5-Piece Im. Moh. Suits in Velour and Tapestry \$35 to 150 SEE WHAT WE ARE NOW SHOWING. PARKER - GARDNER COMPANY

Panama Season Has arrived and we are in better shape than ever to fit you in one of the Swellest Panamas ever shown in Charlotte. PANAMAS—Fit Better Look Better, Wear Better, Are Better Than other hats. Our prices are low enough to suit the most economical buyer. Come and see them. The Long-Tate Clothing Company Oldest Clothing Store in the City. Goods sent on approval returnable at our expense.

\$1.98 For This Handsome Reed Rocker ONLY ONE CHARGED AT THIS PRICE NO ROCKER ROCKED TO A CUSTOMER We secured this lot of 100 rockers at an unusual low figure and will give our trade the benefit of the reduction in price. If it's Chairs and Rockers you want, don't fail to see our mammoth stock. See the rockers in our show window. W. T. McCOY South Tryon St.

COLLAR INSURANCE Our new machine for finishing wing-point collars is a "winner." Turns them evenly and smoothly, does not break them, and actually means "life insurance" to the collar. Let us have your next bundle and test it. Charlotte Steam Laundry Latenders, Dyers, Cleaners 29 South Tryon Street.