

What You Want and What You Get

Usually, when a man pays out his money for anything, he gets what he wants, or there's a good, strong kick for the man who sold him a disappointment.

Why isn't this true of cigar purchases?
Why has the public been so long-suffering with cigar manufacturers? Why will a man pay out his good money for poor cigars ?

It's hard to say. But it's easy enough to see how a great many manufacturers take advantage of this careless buying, and unload inferior cigars on unsuspecting purchasers. This flimflaming game can't last forever.

Smokers every day are waking up more and more to the fact that

Cigars are now made better than ever they were.
Smokers can tell good cigars when they smoke them - and they are fast finding out that cigars in boxes stamped with the "Triangle A" are invariably of better quality than cigars which are not guaranteed in this way.

The "Triangle $A$ " on a cigar box is a sign of honest cigar values-and that's just exactly what the American smoking public has wanted for many a day.

The better value we are able to produce through our new scientific manufacturing methods is particularly noticeable in

The New CREMO
5 Cents
Every box is now extrewwrapped
in glaasine paper, to keep the eigars
frechiclon and lo wood condilton.


The sreatest music teachears in the world are now rangef
the stde of the Pianola-not half-heartedly, but enthusff cally.
$\qquad$ heed of the profession
In musical educetio Tho great colleges like Harvard, Vassar, Columbla, use it in their repuran as a teaching mean schoole, preparatory schools and high-class boarding for young ladies.
Parents ean glve their children famillarity in the hom
the great componer, arecting their nels rather than letting them bebome formed by the 8 street melodies. Where the child is learning to play keen interest, in good musle.
$\qquad$ Pay $\$ 25.00$ down and $\$ 10.00$ per month, with small added. $\qquad$ at $\$ 150.00, \$ 175.00$ and $\$ 200.00$. On these pay $\$ 15.00$ Three-fourths of all the plano players sold are Pienolas
are sole distributogs.


THE COMING
WARM WEATH

Will make Peerless Ice Cream Freezers, 1 pint te quarts; Odorless Refrigerators, prices $\$ 8.50$ $\$ 100.00$; charcoal lined Water Coolers, Gem Ice S ers, Ice Picks, Lemon Squeezers, Ice Cream Spo Garden or Lawn Hose, Lawn Sprinklers and in other articles actual necessities.
We carry a very large stock of these goods they are the best of their kind,

We want your trade.
WEDOMGGON HRROWMRE COMPANY,


