

THE SUMMER BUSINESS.

Traveling Man Tells of the Fight for the Timber Land Interests—The South Has Between One-third and One-half of the Standing Timber—The Southern Pine National Substitute for White Pine.

The timber interests of this country are largely controlled by men of great wealth. It is claimed that 75 per cent of the standing timber is held by lumber kings.

In talking with a traveling man yesterday an Observer representative gathered the following facts: The best timber now in Mississippi, Louisiana and Alabama. These States contain much round long-leaf pine—that is long leaf pine that you do not buy. There is much wealth in this and the demand for it is on the increase.

The river lands of the South are rich in gum, which is known abroad as white gum. It is nearly the color of walnut and it takes a high polish. Much of this is shipped to Germany, where it is manufactured into toys and sent back to this country.

Gum, which has not been considered here, is enhancing in value all the time. Much of it is used now instead of sycamore to make tobacco boxes. One mill in this State is doing a fine business in gum.

The farther South you go the bigger the heart and the richer the color of the red gum, which is our old sweet gum.

Southern pine is valuable now. It is the natural substitute for white pine, which has been cut, and where you find a good piece you find ten men who want to buy it.

Between one-third and one-half of the standing timber is in the South. The moneyed men of the country have invaded this section. Russell Sage owned large sections of timber in Alabama. The Alger-Sullivan people are also largely interested there. The Southern States Lumber Company covers a large area.

North Carolina has realized more out of its timber than has any other Southern State. The Tar Heel is a timber man. This State took the lead in turpentine twenty years ago and when the forests here begin to fall North Carolinians went South and invested. Georgia and Florida are full of North Carolinians who have more than made good.

Take E. E. Britton, of Florida. Ala. He is Tar Heel. He is a big mill operator, president of a bank and an all-round successful business man. He is worth about a half a million. John F. McNair, of Scotland county, has made a fortune in Florida.

Hundreds of others could be named. In every prosperous locality in the South you find well-to-do sons of the Old North State. Many of the wealthier ones got their starts in the turpentine business and then changed to lumber.

At present there is a lull in the lumber business. Most of the large mills have shut down for August. I am told that the railroads of the country are countermanding orders. This means that improvements that were to be made will not be made now. I have no idea to what extent this will go. The railroads are curtailing expenses and discontinuing all except necessary improvements.

Just at present the demand for hard woods is greatest. Experienced men are searching everywhere for good timber.

A CHARMING WOMAN.

Two Men Discuss a Friend and Try to Find the Secret of Her Popularity—She Claims to be a Friend of the Sinner—An Interesting Question.

"She is an interesting woman," said the man in black.

"You are right, but what is it about her that attracts? She is popular with all classes. She charms—how does she do it? She is not good looking."

"I cannot fathom her. I like her more and more, yet I know she is a heathen. Emerson says that when you fathom a person you lose interest in him or her. Every day this woman surprises me. I know her, and yet I do not know her."

"Did you ever hear her arguing religion with that preacher?"

"A man or woman with a dash of meanness in his or her make-up always attracts. I know that Mrs. So-and-So is wicked, but I can't help but like her."

The person in question passed on. She is one of the favorites of Charlotte. She does not tell all she knows, nor does she give tongue to half her convictions about life. She is a puzzle even to her intimates. She cannot be fathomed. She reads much, thinks day and night and smiles all the time but rarely ever laughs heartily. She argues that she is haughty, but they do not know her. There is a puzzle about her. There is something about her that appeals to the world. She offers this explanation: "People do not know because I am a friend of the sinner."

The explanation is unique. The sinner needs friends. In being such friend Mrs. So-and-So believes that she is a Christian.

Rev. A. R. Shaw in the Mouthpiece.

Rev. A. R. Shaw, pastor of the Tenth Avenue Presbyterian church, is in the mountainous section of the State spending his vacation. At present he is near Sparta. Next week Mrs. Shaw, with the two sons and the daughter, will leave for an absence of several days.

Mr. Shaw has been in Charlotte less than two years, and yet during his brief pastorate he has grown to be one of the most popular and one of the best loved of the city's pastors. He is admired also as one of the best preachers in Charlotte. Under his direction the Tenth Avenue church has grown rapidly, and every phase of the work of the church is advancing satisfactorily. There is a membership of several hundred persons in this church, and the fact that not one of them is known to the pastor to violate the rules of the church by indulgence in card-playing, dancing or other forms of worldly amusement has received much notice throughout the State.

Mr. Shaw is uniting in his work for his church, in the pulpit and in the homes of his people, and no pastor in the city is more deserving of the vacation which he is now taking.

Catarri

Which usually commences with cold in head, Hay Fever, rapidly infects the mucous membrane of the throat, and leads to graver complications, unless promptly attended to. We recommend King's Saraparilla internally to purify the blood, and direct treatment with Dr. King's Catarrh Remedy (a douche comes with each bottle). It gains a foothold from which it is hard to dislodge. With treatment of these two medicines any ordinary case will yield quickly—the very worst cases will be greatly relieved. The price, \$1.00, three for \$2.50, and guaranteed. Sold by Burrell & Dunn.

CAN'T GET STATE CONVICTS.

People at Lumberton Are Having an Interesting Experience Trying to Get Prisoners to Work on Their New Line—They Have to Hire From Outsiders.

Mr. A. W. McLean, a prominent lawyer and prosperous business man of Lumberton, was in the city yesterday. He was telling of an interesting experience that the people of his section, who would build a railroad from his town to Hope Mills, Cumberland county, are having with the State penitentiary.

A number of local roads in the State are working convicts from the State prison. Last January, the Virginia & Carolina Southern, the road in question here, made application to the State for convicts, offering to pay \$1.50 for them. The State declared that it had no convicts available at that time. Again, in February of this year, when the Legislature was in session, application was made with the same result. The road was promised the first in hand, but none has been tendered yet.

But those interested in the enterprise have secured fifty North Carolina convicts from outside contractors by giving them a raise of 15 per cent, a day on each man. In other words, Mr. McLean claims that his people are hiring North Carolina convicts from Florida contractors, who are at the State prison. Last January, for \$1.25 a day, instead of getting them direct from the State for the \$1.50 offered.

This makes interesting reading. Mr. McLean has no explanation for it, but says that his people do not like the way they are being treated.

SUCCESS OF JOHN WINDER.

For a Time Mr. Winder Was General Manager of the Seaboard Road—He is Now a Coal Miner in Ohio.

Do you recall John H. Winder, who was general manager of the Seaboard before Mr. E. S. John took that of an Observer reporter yesterday.

"Yes—of Raleigh?"

"That is the man. Well, he is doing well in the coal-mining business in Ohio. It is said that he is worth more than \$1,000,000. Winder is not more than 45 years old. He is well-bred, handsome, polished and able."

I have been told that he is interested in the Seaboard Air Line. Some say that it is his ambition to control it by and by."

Two Million Dollars for Missions. The strongest Christian society in the world to-day is the Young People's Society of Christian Endeavor, which has just closed its twenty-third fiscal year. At the recent international convention held in Seattle, Washington, the report of the general secretary showed a net gain of 2,000 societies since the convention of 1905. The society holds biennial conventions, and the interest in them by the Endeavorers in all parts of the world increases rather than shows any sign of decrease. The society is inter-denominational and the entire membership is now almost three and one half millions. During the year just closed the young people constituting this society gave over two millions of dollars for missions and other benevolent objects, their contributions being directed through the channel of the various denominational boards of the churches with which the societies are connected.

Steel for Auditorium Arrives. The steel work for the new auditorium which has been delayed somewhat in arrival, has come and was practically all delivered yesterday. This forms the material for the trusses and beams. No further delay is anticipated and rapid progress is being made. The walls are up to the second story and the building will be completed, it is confidently believed, by early fall.

Decrease in Cotton Handled. The receipts at the cotton platform yesterday amounted to 5 bales, the price realized being 13 1-2 cents. For the corresponding day last year the number was 13 bales, the price being 10.60. The total receipts for the month of August, up to and including yesterday, were 21 bales. During the same period last year 309 bales were sold.

The person in question passed on. She is one of the favorites of Charlotte. She does not tell all she knows, nor does she give tongue to half her convictions about life. She is a puzzle even to her intimates. She cannot be fathomed. She reads much, thinks day and night and smiles all the time but rarely ever laughs heartily. She argues that she is haughty, but they do not know her. There is a puzzle about her. There is something about her that appeals to the world. She offers this explanation: "People do not know because I am a friend of the sinner."

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THE AMERICAN MOISTENING COMPANY

79 Milk Street, Boston, Mass. J. S. COTHRAN, Southern Representative, 405 Trust Bldg., CHARLOTTE, N. C.

ACCEPTANCE BY MR. RUFFIN.

Will Assume Charge of the University's Law Department at the Opening of the Fall Term.

Mr. Thomas Ruffin, of the local law firm of Ruffin & Preston, has decided to accept the professorship of law recently tendered him by the University, and will take charge of his new duties at the beginning of the fall term next month. He will dissolve his partnership with Mr. E. Randolph Preston, with whom he has been associated for the last three years. Mr. Ruffin is at present teaching in the summer law school at Chapel Hill. At its close he will seek the mountains for a rest and will then proceed to Chapel Hill.

Mr. Ruffin was formerly associate professor of law at the State University and made a reputation for himself there as a man who knew law and knew how to teach it. It is entirely fitting that a Ruffin should be at the head of the University's law department, as the name has long been associated with all that is highest in the legal history of the State. Mr. Ruffin's grandfather, Chief Justice Ruffin, having been a lawyer and judge of national reputation. Mr. Ruffin is a lawyer of erudition and ability, besides being a fine gentleman, and there are many friends here who will mark his departure with regret.

The Green River Mill.

The foundation for the dam and the mill building of the Green River Manufacturing Company, near Zirconia, Polk county, is being made. The construction work will be pushed.

FRANK P. MILBURN & CO.

ARCHITECTS WASHINGTON, D. C.

Just a Minute for a Hat Chat



We would prefer to talk through one of our Longley \$3.00 Hats, as they will speak for themselves, but until you wear one of them we shall have to put in a word or two. Our \$3.00 Longley Soft and Derby is the best Hat for the money we know anything about. If there were a better Hat for the price, we would have it in its place. See the new Fall styles, \$3.00 Each.

Yorke Bros. and Rogers

Business Opportunity

The complete plant of the Morganton Steam Laundry in the flourishing town of Morganton, N. C., is offered for sale, on account of proprietor desiring to retire from business. The machinery and appurtenance in first-class condition. Apply to M. Sliver, Box 224, Morganton, N. C.

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Charlotte Steam Laundry, Launderers, Dyers, Cleaners, 219 South Tryon Street.

The Tate - Brown Co.

Monday, August 12th

CLEARANCE SALE OF Negligees Shirts

95 Cents Each. Former prices \$1.50, \$2.00, \$2.50 and \$3.00. The assortment includes plain and plaited fancy summer shirts with attached collars. Every one of them made by two of the leading American manufacturers. Sizes from 13 1-2 to 18. Terms strictly cash. See Window Display.

The Tate - Brown Co.

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The Artistic Stieff Piano

is used exclusively in homes where art and musical refinement are cultivated to the highest degree. Only artistic standard sold direct from factory to home.

Chas. M. Stieff

Manufacturer of the Piano with the sweet tone.

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5 West Trade St., CHARLOTTE, N. C.

C. H. WILMOTH, Manager.



Special August Sale

On Parlor and Library Tables

For the next week we are going to sell Tables at a liberal discount. We do this to make room for our new fall stock, which will arrive very soon. You save from 25 to 33 1-3 per cent. It will pay you to buy a Table here, whether you are ready to buy or not. Our line of Centre and Parlor Tables is very complete, embracing the latest styles in Golden Oak and Mahogany. Golden or Weathered Oak Library Tables from \$7.50 to \$30.00. Mahogany Library Tables \$12.00 to \$35.00. Satisfaction guaranteed or money refunded.

W. T. McCOY

The Home Furnisher. South Tryon St.

Fall Style Hats



Every Stetson bears the Stetson Name

Stetson Hat

wherever civilization has made its way. In every country, in every clime—the men "who know" demand the Stetson—because in it, they have the assurance of correct style; high-grade character and beauty of finish.

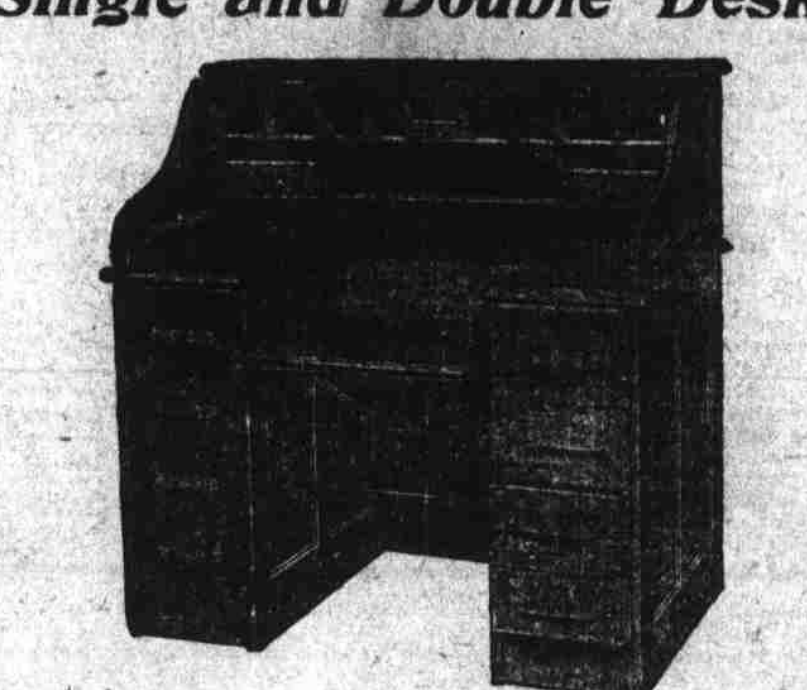
We have just received an advance shipment of Fall Style Hats, a great variety of colors, blocks and makes. The hat includes the different blocks turned out by the famous Stetson house, and in addition many imported hats.

The hat that will please you is certainly in our advance shipment.

Ed Mellon Co.

Leading Clothiers. 5 West Trade St. Mail orders always receive prompt attention.

Roll Top Desks Flat Top Desks Single and Double Desks



Office Furniture of all kinds is what we carry in stock all the time.

The office is the home of the business man and the professional man. You cannot have things too convenient around you. Modern office equipments are the best investment you can make. They should not be viewed as an expense but as an investment that pays.

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Flat-Top Desks \$15.00 to \$75.00
Office Tables \$3.50 to \$40.00
Typewriter Desks \$5.00 to \$60.00
Book-keepers' Desks \$18.00 to \$25.00
Copy Press Stands \$12.50 to \$20.00
Index File Cabinets \$1.00 to \$8.00
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SHOW CASES and COUNTERS

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Don't wait too long. Buy Coal NOW for prompt delivery. We sell the best and the CLEANEST, therefore the CHEAPEST. Daily Ice capacity 160 tons. Standard Ice and Fuel Co. Coal and Ice Phone 19