THE TRAVELER. S. Engle Savannah

you ever think of the traveler, rellow without a home, speins free from care, with no Ent he's often blue and lone.

e thinks of his wife and bainy While over the land he roams, and the broad grin he carries with him is only a cloak of groans.

<text><text><text><text><text><text> and prepare for another year's strug-gie. Our best wishes and sympathy so with you brother. As your motto for 1908, say: "I will do my duty better than ever before: I will speak kindly of all or not speak; I will ex-tend brotherly love and sympathy to these in distingtions and the so. The second sympathy to the hose in distress, and God being my it will go" is the philosophy of the the lower continent of Prof. Shepemployer. helper live a better life."

to you, brother.

cause others expect you to. Give be- mate as his-and nine times out of ama. ause you love to.

great deal more, and, you may be sure. I felt pleased when the other salesmen asked me how I landed the business, as they thought him very hard to get around. acts high-than value now of mic-introduced. Seats are now of mic-at Hawley's. Ladies will be ad-mitted free to-night wath accom-panied by a 36-cent paid ticket pur-chased before 5 p.m.

100 00

herd, of Columbia University. This Briefs. * A most prosperous 1908 is our wish o you, brother. A happy New Year's greeting to Make a Friend of Salesmen. Said an experienced man of busi-ness recently: "It is so foolish for a merchant to make an ass of himself the instance of the Bureside over by John Barenn, Pan-American di-plomatist, pushful politician, and every U. C. T. Don't give New Year presents be-him. Their business is just as legiti-Argentina, and the Republic of Pan-

> ten, the traveling man is a gentle- Prof. Shepherd, at some considerexpense, acquired in his travel

> > venture to tell the Right Hon. Mr.

Prefer the same beer-that is true.

They are guided by taste; and tastes differ, as beers do.

But taste can be cultivated. And absolute purity is much more important.

Judged by likes, the few best beers may not differ enough to matter.

Judged by purity, there is a vast difference in beers. And purity means healthfulness, cleanliness, freedom from germs. It means a beer that cannot cause biliousness.

Ask for the Brewery Bottling.

14

HOW KING WON AT BARBER.

Hub, in The Sportsman's Heview. We'd run the first seties and Pearl was shead; And Rose was a' shoutin' 'Its Garr could see red. We'd run 'em through timber, through rag weed and sedge. The boys bet on Pearl and no one wished to hedge.

The day of the finals we'd put the dogs down On a long ridge of soubble and headed for fown. Dave Rose was exultant

while Garr was quite blue. When a happy thought strock him and braced him arew.

Common beer is sometimes substituted for Schlitz. -To avoid being imposed upon, see that the cork or crown is branded It is purity, above all.

> that makes Schlitz so important. All orders sent to Whitlow and Perrow. Old Phone, 366, Middlesboro, Kentucky, will receive prompt attention.

men you enter the door of your ing man without trying to scare him me. Be happy, cheerful and sweet, to death or out of the store, had bet-

success factor cannot be over-estimated.

cite your friend for a New Yoars, sift membership in Charlotte Coun-tell U. C. T. He will appreciate it. Do not be discouraged even if the salesman is always ready to 'give up.' turn cargoes, no matter if a com-mercial armada be sent down there. The Panama Canal will not win

double your own happiness. Try it he can't trim you, some one else will. Buenos and see the results. While on the other hand, if you will Janeiro. and see the results. One hundred members in one hun- give him a square deal, you will find

dred days. Get busy boys. Each day many little favors coming your waynow means something on this work.

Personals.

Mr. L. N. Scalff returned to the try for it?" city last Monday. He had been at Charleston, S. G., to organize a new council. Thirty-three members re-council. Thirty-three members re-ceived the medicine at his hands. Stonia Will Re-Open Soon Under course of time will make one of the

Our Meeting.

Beginning January 4th, Charlotte nell will hold regular meetings in cll chambers every Saturday the at 7:20 until April 1st. We ops to see every member present ing this three-months' campaign one hundred new members. Let very one put forth his very best efwith you. He will appre-

LANDING A BIG ORDER.

w a Salesman by Refusing to Sell tically be furn in Unratisfactory Article Was Giv-n an Order For a Big Bill. The property

ms an Order For a Big Bill.
W. R. In Saturday Evening Post.
I had just started on the road for machinery concern and had been far the buyer for a large abattoir, he was buying a complete plant for here new building, so I had a great and of competition from older and nore experienced salemen; and a strat and of competition from older for a buye a great deal of confidence in my.
However, I staad my man up as here fair and herel-beaded, and, as here fairs no distance. I watched for a hance to win his confidence. The hance to win his confidence for a hance to win his confidence. The hance to win his confidence for a hance to win his confidence. The hance to win his confidence for a hance to win his confidence. The hance to win his confidence for a hance to win his confidence for a hance to win his confidence. The hance to win his confidence for a hance for his state to win his confidence for hance for his state to win his confidence for hance for his state to win his confidence for hance for his state to win his confidence for hance for his state to win his confidence for his for for his for the more groad for his for his for his for his for his for

If you insist on worrying during man, and will treat the merchant in able the week Mr. Traveling Man, do not a gentlemanly manner, and besides, a in South America the following bring your worries home at the end merchant who has not the gentleman-of your trip. Leave your troubles that is force of character and ability to the part of the United States manu-you have had during the week behind not sufficient study of the precise needs of customers; that goods are Many an honorable career has re-suited from a kind word spoken in season, or the warm grasp of a friendly hand. there are only a few of these, and they are getting more and more like

The power of a clean record as a 'hen's teeth-scarce, "The average merchant is aware of

Barett and the wandering Shep-herd that what alls American trade the fact that thousands and thousands Confidence is the key that unlocks of dollars are spent annually by the with South America is the high tarthe bank to the young man who is most progressive firms in educating iff, shutting out the staple exports trying to establish himself. Give your friend for a New Year's knowledge relating to their different ica, and making it hard to get re-

cli U. C. T. He will appreciate it. Do not be discouraged even if the people you try to help and encourage are ungrateful: use your best efforts to help others slways. Mr. Salesman, don't be jealous or selfish; drive this habit away. A good salesman must be a clear Make a friend of him and see of south America, so long as the standpatters of protectionism keep of ways you little suspect. If you he can 'get back' at your in hundreds are made a fool of yourself, you may he can 'get back' at your picture will be dead sure that your picture will he can 'metchal armana canal will not win any more trade wilt the west coast of South America, so long as the standpatters of protectionism keep out the Dingly tariff bars. Till the cariff is taken off characteristic be dead sure that your picture will he can the ways of every he can walk of memory of every he can the ways of ways of ways and the be of he dead sure that your picture will he can the ways of the state of the state off the state of he dead sure that your picture will he dead sure that your picture will he dead sure that your of every he can the ways of ways of state ways he dead sure that your picture will he ways of state ways of state ways of yourself. thinker. Think, brother. Mr. Salesman, try and make some one of his friends, and his friends is tramship lines, or to set up Ameri-one happy. By so doing you will have friends and so ad infinitum. If

Buenos Ayres, Montevideo, and Ric HAD SHOT PLAYMATE.

bits of information-tips as to bargains. They always have something good up their sleeves. Why don't you

TO RENOVATE HOTEL.

New Management.

Course of time will make one of the largest councils in the Carolinas. Best wishes. Keep the good work going to the sucky mumber at Messrs. Shelor 4 will be lucky mumber at Messrs. Shelor 4 to the lucky mumber at Messrs. Shelor 4 to the fawing was over for the handsome grip.
Mr. J. A. Means leaves January ist. We wish for him great ar things than ever before.
Mr. Bardis changes his trying time Mr. Trank Landis changes han ever before.
Mr. Mr. Means han ever before.
Mr. Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter was called to Limbar Messrs.
Mr. Tanki Carl Detter We wish for him great ar things than ever before.
Mr. Tanki Carl Detter We wish for him great ar things than ever before.
Mr. Tanki Carl Detter We wish for him great ar things than ever before.
Mr. Tanki Messrs.
Mr. Tanki

 stock of groceries are being moved to the store the lade
 it is the store further south on Chest-nut street and the entrance to the hotel will be from the corner in the future. A plate glass front will be the store attractive. A cafe will be tun in attractive. A cafe will be tun in connection with the hotel, this beto ing in charge of Mr. Peter Wood, of New York, who has had years of experience in this line. The cafe will be on the sast side of the building instead of the south side, as formerly, and new furniture.
 The damage for the building instead of the south side, as formerly, and new furniture.
 The oronext has been hone in the sum of the south side, as formerly and new furniture.
 The oronext has been hone in the sum of the south side, as formerly and new furniture.
 The oronext has been hone of the building instead of the south side, as formerly and new furniture.
 The oronext has been hone of the south side the board the building instead of the south side, as formerly and new furniture.
 The oronext has been hone of the building instead of the building instead of the building instead of the south side throughout with he provide the south side throughout with he base the building instead of the south side, as formerly and new furniture.
 The oronext has been hone of the building instead of the south side throughout with he provide the south side throughout with he provide the south side throughout with he provide the south side the provide the provide the south side the provide the southe side the provide the south side the provide the "Dear Lord, I asked humbly, hets King, if you can, And also the judges to think how he ran "Genut se many obstacles:, snow, mud an' briars; "Gainst hurrs an "sainst critics; gainst so many lass.

new furniture. The property has been leased to Mesers. Wiggins and Coburn, of Greenville, S. C., who will take hold "Buffalo Bill" Will Probably Re-Ma ry His Divorcei Wife, Denver Disputch, 26th.

A reconciliation between Col. Wil-liam F. Cody (Buffalo Bill) and Mrs Cody will probably take place withis the next few days. J. L. Sabin, & frien.l of Buffelo Hill who is stopping at the Albany Hotel, is authority for the statement that the famous scout will be in North Platte. Neb., where his divorced wife lives, this week, and that he will remain

KNOWS NOTHING OF RAY CASE. **SPORTING NEWS**

onsul-General Anderson, of Brazil, Says He Knows Nothing of San Francisco Lad's Appeal For Aid— Boy Claims He Was Shanghaled at Norfolk and Carried to Brazil by British Vessel.

British Vessel. St. Louis, Mo., Dec. 29.—The story from Pittsburg concerning Howard Ray, aged 14 years, wao said his home was in San Francisco and that he was ahanghaled at Norfolk. Va.. by a British vessel and carried to Rio de Janeiro, Brazil, where his appeal for aid to the United States consul at that place was not heeded, was shown by the Assocheted Press to George E. Anderson, consul-general at Rio de Janeiro, who passed Unough St. Louis to-night from his home in

Dains of." Consul-General Anderson called at-tention to the fact that all such cases as that of Ray could not be relieved at government expense, unless the unfortunate person comes from an American vessel, or is by "habit and calling an American seaman' in which category Ray would not come, even had he been able to prove his Amer-ican citizenship.

Our Pace Too Swift.

Toledo Blade. The desire to possess wealth, hon-sity, if possible, but at any cost, if necessary, is the bane of Cleveland people, according to a clergyman of that dity, who arges the pressing im-portance of a return te the simple life. While the declaration was based on local observation. Clevel-and is no exception to the rule. Similar conditions prevail in all parts of the country. The desire is not born so much of covetousness as it is emulation. A man who is earning a moderate salary seeks to keep pace with his more fortunate neigh-bor, and the result is disaster. There is no doubt that the great Toledo Blade.

There is no doubt that the great masses of American citizens are liv-ing wholly beyond their incomes, The remarkable era of prosperity has brought to many larger returns than they ever dreamed of, and this budden acculation or material mailth adden acquisition of their equilibrates a seemingly upset their equilibrates of increasing their exp instead of increasing their expan-ure within reason, they have their heads and are running wild if the supply of funds were in haustible. So, tou, the Amer haustible. So, tou, the Amer

haustible. So, tou, the America people are misusing the favors the are being bestowed upon them a gractous providence. He is an is chamer who imagines that this of for will never again be forced practice rigid economy. And period of distress is being haster by present prodignity. Better put on the curb now and anjoy of cess temperately than he forced

ad on husics MISSIRATIN O. SHIPP!

EDDY GIFT HELD UP.

Notice Served on Trustees Not to Make Appropriations From Mrs. Eddy's Estate, Pending Outcome of Litigation—Proposed Appropriation a Direct Violation of Mrs. Eddy's Deed of Trust.

Boston, Dec. 29.-Disputing the power of Mrs. Mary Baker Glover Eddy, head of the Caristian Science Church to make disposition of so large a part of her fortune, formal notices home was in San Francisco and that he was shangheled at Nortolk. Va. by a Bittish vessel and carried to Rio de Janeiro. Brazil, where his appent for aid to the United States consul-gravitation of the States consul-shown by the Associated Press to George Z. Anderson, consul-general at Rio de Janeiro. who passed Lirouth St. Louis to-night from his home in Springfield, III., to Nashville, Tem. preparatory to returning to his post after a leave of absence. Concerning the story of Ray, the vonsul-general said that while there were on an average of 400 applica-tions for relief a year at the Rio consulate, he was positive that in such case as that offered in the story of Ray was presented before his de-parture from Brazil on October 18th. "It is possible that such a case has come up since that time," he said, "but in such event T am sure that it has been property taken care of it is the policy of the office taxt every deserving tase abould be taken care of even at perional appense to our seives. I have no doubt but that Ray, If he applied for relief and de-served it, has been maintained at the personal bounty of the men he com-plains of." Tonsul-General Anderson called at-tention to the fact that all auce case.

March 6th, 1907, by which she turned over all her property to the three trustees for life, reserving only the right to use the income and certain reality and which act marked the par-tial termination of litigation against her and the trustees by the "Next Friends," a few months ago. The new action, it is declared, will be entirely independent of another suit now pending against F. 8. Street-er, Mrs. Eddy's attorney in Concord, demanding information concerning the deel of trust for \$125,000 set uside by Mrs. Eddy for the benefit of her son, George W. Glover and his daughter.

"THE COUNTERPETTERS.

desta now on sale al Hawley's Ladies free to-night when mpanied by a 30-cent ticket pu ased before 6 p. m.

LINCOLNTON, N. C.

A preparatory home school

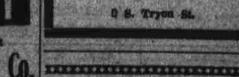
for fifteen girls. One vacancy. For terms apply to

the principal,

NIORE

Acta





BRIAD

Color

Combinations

are indulged in by many care-

ful dressers, and the effect is

Many of our patrons order

coat and pants of one pattern

SUITS-OVERCOATS

TAILORED TO TASTE \$20.00 to \$50.00.

and yest of another.

Let us show you.

most pleasing.

\$50.00 worth of goods; winning tumber_ 8,284. 2d prize, \$35.00 worth of cods; winning number 10,955. 2d prize \$15.00 worth of

roods; winning number 7,044. Customers holding duplicate of the above numbers will

lease call and make selection of anything to the amount of the above prises in the store.

adquarters for Boliday

"My colors are flying, Lord, don't let them furl. Whatever you do, Lord, please, please don't help Pearl. I think I was answered, sir,-now, sir, don't you? I allow that that Pearl dog is great and true blue." ut when Grar an' the Lord

[Note-The foregoing was writte Mr. Hubbard, of Atlantic, 1978, E2 Gerr, of Louisville, and Dave of Lawronceburgh, Tenn., veteran vial trainers. Oaldey Hill King with Count Whitestone's Peorl secon he recent Earber field trials).

To Cure a Cold in One Bay Take LAXATIVE BROMO Out

there for averal days. He believes that peace will be as-tablished in the family before Cody returns to his Wyoming ranch. Table is on each box. 150.

He went to the wagon, took King from his crate; Embraced him and sized him and now I'll relate The reason sthat King won while Pearl was set back. Gurr told me the story going home in the hork.

Gerney Jackson in Forsyth Jail For Wounding William Mayberry-Claims It Was an Accident.

Wounding William Mayberry-Claims It Was an Accident. Special to The Observer. Winston-Salem, Dec. 29.—Gerney Jackson, a young white boy about 17 years old, of Southside, is in the county jall awaiting a preliminary bearing on the charge of shooting William Mayberry, ared 11 years I inf ole Kaintuck I