

. The Order of United Commercial

Travelers of America is a social, fraternal, beneficial, secret society, exclusively for commercial travelers, known most quickly. It was incorporated under the laws of Ohio in 1888. Its purpose is to unite fratenally all commercial travelers of good moral character and the black there into one grand brother. to bind them into one grand brotherhood for their greater social advancement and the protection of mutual interests. It now has subordinate point, councils in all the principal commercial cities of the United States. The degree of the order is both beautiful and impressive, exemplifying the tenets of unity, charity and temperance. The strength of its fraternal ties is witnessed every day in the cor-dial greeting of members of the or-diar, who perhaps, hall from widely Mr. H. H. Hunter is confined to his dial greeting of members of the order, who perhaps, hall from widely separated sections of the country.

Who is Eligible.

To be eleigible to membership 31 the Order of United Commercial Travelers of America, you must have been engaged for not less than one year immediately preceding the date of your application, in the capacity meeting is making the "Selwyn" his head-quarteds for the next two weeks. of commercial traveler, city salesman or merchandise broker, selling goods Mr. Ninner's line is imported molasat wholesale from sample, catalogue, 808. price list or description. It is requir-ed that the applicant be a man of in his line. Mr. John Bloke, the popular salesof good moral character, and free from man for Burwell-Dunn Company is physical infirmities, and must be over at home for a few days. Mr. Bloke and not over 60 years of

is one of the largest salesmen that age. The loss of one eye or both goes from Charlotte. eyes or a limb, hand or foot, renders the applicant not eligible. Applica-tion must be made to the council few days' trip through the State. Brother Dorr sells Octagon soap. Mr. Allen Young is in off a two nearest your place of residence.

A Story.

good Mr. H. J. Herh is out of the city A titled Englishman visiting New York, said to the American who was for a few days. He will return Fri-entertaining him: "What strange day. people you are to be sure. In Eng-

land we have our nobility. We are THE LITTLE THINGS COUNT. born to the purple, but here any man, "Tar Heel Traveler" Gives an Inregardless of ancestry, may rise to

"fresh

for

highest positions, political and stance of the Shortsightedness of social." "Now, I suppose." continu-ed he, "that the man we see out the Southern Railway. To the Editor of The Observer:

there, cleaning the streets may some day by chance be President of the United States." The American turned to look at the street cleaner and after observing his method of working a moment, replied. "No, that man will never be President."

"Why?" asked the Englishman. "That man will never be Presi-nt," answered the American, "because he is sweeping against the

The Supper Saturday Night.

Mr. Louis N. Schiff has in charge the supper for next Saturday night. He will make all arrangements and tet you know the hour and place at ington to Alexandria. Ve, and then the afternoon meeting. Brother buy a two-cent ticket from there to

land a new member by Saturday. Bring him with you. If every member of Charlotte Council would bring a new member Saturday wouldn't we have a time. THOUSANDS GAZE UPON DEAD. Portuguese Look Their Last Upon King and Crown Prince—Mortal Remains to Be Consigned to Sepul-chre To-Day—Coronation of King Manuel May Never Take Place. Fun booked for you next Saturday.

Salesmen, present your proposition in few words, right to the point, with force and enthusiasm. Salesmanship is nature, it will run pretentious, filed slowly to-day

its course. through the noble cathedral of San Salesmen, count your customers, Vincente and gazed for the last time

estimate their purchases and compare your sales with the estimate. It Prince. When night fell and the will surprise you. Salesmen, you can get the business, but you cannot get h so long as you think the other fellow has a better awaiting admission. They turned chance than yourself.

Salesmen, it requires a little time for your trade to know you. Salesmen, it is not the price cutter who succeeds in becoming rightly Salesmen, you have just as good a the caskets will be closed and transin the sepulchre.

ones who get as high or higher prices than you do. Look around and I think you will agree with me on this of violets and others elaborate crea-tions and rare exotic blooms. The

PERSONAL.

He reports business very good

Mr. W. S. Dorr leaves to-day on

weeks' trip. He reports business

tough for some time and is still up

against it. It has not been treated

right in many cases but we believe it

is responsible for nearly all of its own troubles, by acting in a picayunish

way with the general public. Subordi-

nate officers are too often discourte-

ous and in carrying out some fool ruling to make a few dollars for the

road they lose thousands in damage

sults by the same act. This is short-

sightedness on the part of somebody

in the general management of the

road. For instance, passengers com-

bodies were guarded constantly by of-Mr. B. F. Massey, the well-known salesman and member of Charlotte were said at various altars for the Council, U. C. T., is confined at his dead and prayers were offered in many homes. In official circles it is believed that the ceremony in connection with the by the coronation of King Manuel may not home on East Fourth street, Brother Hunter lost his voice after riding all occur for two or three months, and day last Monday in the wind. Mr. Albert Baynes, the popular

"Snowdrift" lard salesman is in the city. Mr. Baynes will be among the reign with as little ostentation as pos-sible, not unlike Gustave, of Sweden. meat" at next Saturday's Indications point to relative tran-Mr. Frank Pinner, of Wilmington,

lican activity and determination to proclaim a republic, which appears strongly in evidence may force im-portant developments.

ed the memorial services to-day for people of Japan. the late King Carlos, of Portugal, and

Lisbon, Feb. 9 .- Thousands of Por-

nore than three thousand persons.

Alexandra entered the Cathedral the band of the Oxfordshire Light Infantry, of which King Carlos was hon-orary colonel, played Chopin's funeral march and during the service it play-

ed the dead march from Saul with nuffled drums. Queen Amelie, relating her experlence to an intimute friend who The Southern Railway has had it death, said:

"I spread out my cloak to protect ment that at least my son will escape, in his favor. that I shall die like a true French

staggered and fell." The Queen added that she would never leave her son Manuel, now of this ruling, in 52 out of a total King, but would remain at his side, of 88 counties in the State, the regu-alding him with counsel and inspiring lar Taft delegates will be chosen ing south from Washington, D. C., aldi have been in the habit of buying a ticket for fifteen cents from Washaiding him with counsel and inspiring him to do his duty and love his peo-

Suburb of Tokio Chosen For the Af-fair of 1912—Nations of the World to Take Part in It—Scope of the Correspondence' of The Associated

Press tuguese, poor and rich, humble and Tokio, Jan. 9 .- Aoyama, one of the

THE JAPANESE EXPOSITION.

highest and most healthful parts of Tokio, it is officially announced, has een chosen as the site for the grand exhibition of Japan, to be held from on the faces of their King and Crown April 1st to October 31st, 1912.

Aoyama lies in the Akasaka section doors of the church were closed there of the city, not far from the imperial palace and near the important adminwas still a large crowd patiently istration buildings of the government The exhibition ground will cover a that day at 2 o'clock in the afternoon der from Kitamachi Aoyama.

Thus far a number of nations perted to the pantheon, where with sent their approval of the exhibition further ceremonies they will be placed to the Japanese government. Among these the first to make such expres All the people to-day wore some was Germany and Mexico, Canada and emblem of mourning and in passing New Zealand also have signified their the coffins placed beneath them floral interest in the enterprise. Great offerings, some budding wild flowers Britain has communicated her wishes from the fields; others simple clusters to lend every possible assistance. The favorable consideration of the exhibition given by President Roosevelt in his annual message to Congress, when he recommended that the invitation ficers of the army and navy, royal he recommended that the invitation archers and the palace guard. Masses of the Japanese to the United States to participate be accepted and a generous representation be provided for, has been received with appreciation

by the authorities in charge of the Viscount Kentaro Kaneko, who is known in the United States through perhaps may never occur, as the young King wishes to inaugurate his visit there as a special representative of the Emperor, in speaking of the exhibition of which he is president, said:

"The coming exposition of Japan in

Memorial Services in London. London, Feb. 9.—King Edward and Queen Alexandra, the Prince and will be made to set before the eyes of Princess of Wales, Princess Victoria the world that the exhibition is the and many government officials attend- crystallization of the minds of the

"The exhibition is to show to . the the Crown rince at St. Paul's. Im- peoples of the world the development mense crowds filled the streets along and progress of Japan. The governwhich the King and Queen drove and ment has planned to spend \$5,000,000 about the Cathedral and within were and it is expected that the various provinces and municipalities will When King Edward and Queen appropriate \$5,000,000 more."

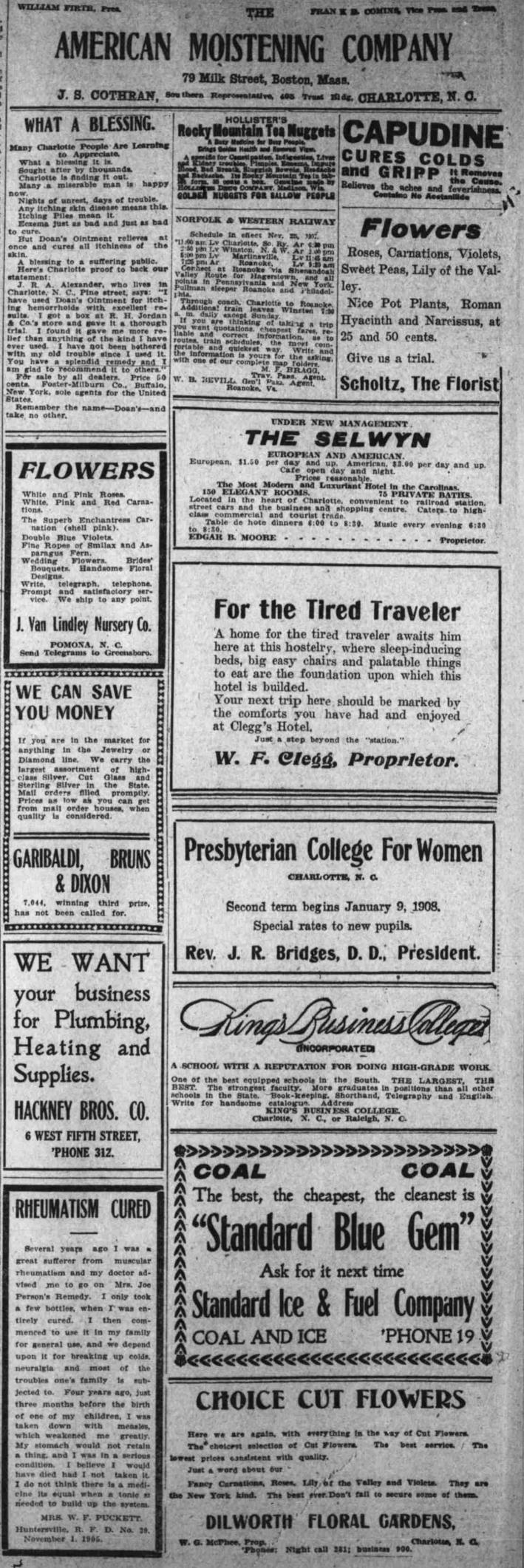
OHIO PRIMARIES TUESDAY.

Overwhelming Majority of the Dele-gates Will Vote For Taft and Con-vention May Unanimously Favor Him.

Columbus, O., Feb. 9.-Next Tuesperience to an intimute friend who congratulated her on her escape from leath, said: "I spread out my cleak to protect selected, will be held throughout Laiz Phillippe after seeing my hus- Ohio. An overwheiming majority of band stretched lifeless on the cushions. these delegates will be in favor of I aw a man levelling a weaon at me William H. Taft for President at d and I thought ni that fateful mo- the convention may be unanimously

Under a recent decision of the Rewonsha for my adopted country and publican State central committee, 2 son, when suddenly the murderer will not be necessary to hold actual primaries unless there is more than one ticket in the field, and by virtue merely by the certification of their

names. let you know the hour and place at the afternoon meeting. Brother Schiff does not know how to do things half way, so be sure and come to the afternoon meeting and let him to the afternoon meeting and let him tell you all about the supper that we are going to give that night. You will miss something if you do not come. We have something special to In the remaining 36 counties pri to ad-The convention will be attended by and I \$15 delegates, of which number Tan



We have something special to tell you at this time.

"Ask the Man."

The foregoing phrase is borrowed for the occasion-the occasion is possess you of some fa relative to the Order of United C merical Travelers of America.

'No man lives unto himself. intelligent person doubts the

power of wholesome associations. This is the fundamental principle

of fraternalism. No one is in a better position to be benefited by fraternal association than the commercial traveler.

A realization of these facts prompt-I the organization of The Order of United Commercial Travelers of Am-STICE.

Founded on un v--exemplifyirg charity-counseling temperature in all things-the order has accomplish-10 ed and is accomplishing more toward the upholding of the principles of true and honorable manhood than any

other force in our commercial life. After nineteen years of successful existence as an organization, during which time its fundamental princi-ples, its systems and manner of conducting business have been thoroughly tested in the crucible of experience, the Order of United Commercial Travelers stands to-day an exponent of the best and highest priniples of fraternal, social and business

It embraces four distinct features: Fraternalism

Social advariages.

Moral and material aid to its mem-bers and those dependent upon them. Indemnity to its members for loss

of time resulting from accidental in-Juriea

promotes good fellowship. fords opportunities far social enjoyment, relieves the needy mothers, widows and children of deceased brethren, and provides protection for its members.

To be eligible you must be over 20 and not over 60 years of age and you must have been engaged for the perior of one year immedi-acely preceding the date of your ap-plication for membership, 11 the ca-pacity of commercial crave of city salesman or merchandise broker, seiltrig goods at whill male for wholesale mmission houses or manufacfurer

Are you interested?

Do you want 'all particulars' If so. "Ask the Man," who wears U. C. T. button-there are over \$5,000 of them.

BRIEFS

The Dixle Traveler Magazine is an dissured success

The Dixie Traveler neels the support of every U. C. T. So brother do not stand back and weit, but give us

all the help you can such day. Talk "The Dizie Traveler" every-

your magazine. So boost it. Next Saturday afternoon at 4

c'clock in our council chamber we awaited with interest, especially as will hold a special section. Have in some of the liquor dealers seem loath hand at present over iwenty-five new to make large monetary contribuafter of Charlotte Council earnest-Every THE PLANS by urgod to be present.

Lots and lots of fun booked for Faturday's meeting. Don't miss it. Come brother.

Saturday afternoon

The Southern Rallway Company has given instructions to every ticket Crown Prince Avenged Kings Death. agent in Washington not to sell a ticket to Alexandria going out on any through train, which forces the traveling public to buy tickets from Washington to Charlottesville, thereby holding up each passenger for \$1.25 more than the regular legal passenger fare. This is a very contemptible trick on the part of the Southern, as it forces its licket agent in Washington to stand up and sell tickets and lie to each passenger, saying the train doesn't stop between Washington and Charlottesville,

when the truth of the matter is the twice. train stops at seven different places between Washington and Charlottes-ville. Such small things as this is what has caused the people along the Three-Year Agreement Entered Into line of the Southern Railway to be so bitter and unjust towards the road. All trains going south from Wash ington on the Southern Railway stop at Aexandria and the traveling public should buy a street car ticket and go from Washington to Alexandria and there take the train for the South and in that way save \$1.25 on

each trip. I am, and always have been, a friend of the Southern Rallway, but I am a'most convinced that it doesn't appreciate the friendship of any one TAR HEEL TRAVELER.

TO FIGHT PROHIBITION.

Liquor Dealers of North Carolina to Organize at Wilmington To-Day and Endeavor to Save the State-Believe There is Strong Hope For the Cause.

Wilmington Dispatch, 8th.

That the liquor dealers of North larolina intend, or at least strongly want to fight the enactment of prohibition in the coming State election is made manifest by a call to arms that has just been made. The local iquor dealers' association has issued call to other liquor dealers in the State, especially in towns like Salisbury and Winston, calling for a meeting to be held in this city Monday. February 10th, the object being to organize a State association, to affiliate with the National Liquor Dealers' Association, and fight against prohibi-

The letter sets forth the fact that an organized fight must be made, articles being inserted in leading newspapers of the State and orators employed, and that there is strong hope for the cluse, as there is a probability that the discontented elements in North Carolina can be organized against prohibition. It gives as in this class nearly all the Republicans. The Democrats, ergo, have been made by hostile legislation, and those Demi crats who deem the provisions of the Long-Dowd bill, under which the election is called, a farce, as it does not where you go. Brother The "Dixle Traveler" is permit the voters in prohibition

of the wet places. The outcome of the meeting will be of suicide. tions, thinking that there is no hope whatever under the angialative art. One reads many ads claiming won derful results. Some we believe, othaturday afternoon. We will miss you if not there next storday afternoon. Try brother and see if you can not H. Jordan & Co. Some we believe, oth-ers we don't. We are not trying to as it falls, prestrating telegraph and telephones wires. Electruck street car itelephones wires. Electruck interfered with 40 cars being tele up in differ-ent parts of the city at midnight. No casualties have been reported.

will stand or fall with my ministers, is certain to have 745, almost certain London, Feb. 10 .- A London dispatch to a news agent here says that all the official medical inquiry indicates Ways to Continue in Full Charge of that before being killed the Crown

Prince avenged the death of his father It shows that two bullets in the Prince's revolver had been discharged and that a bullet wound In the of one of the assasing was the same Taft for President at the coming Resize as the bore of the Crown Prince's revolver. Members of the household aver that they saw the Prince rise after the King had been shot and fire press to-day while passing through twice.

TRANS-ATLANTIC RATES.

at Steamship Conference Held in London-No Rebates to Be Given. Liverpool, Feb. 9 .- It is officially nnounced that as a result of the steamship conference in London last week a three-year agreement has been arranged by which all steamship lines will have uniform saloon rates all the year around and no rebates as hitherto on first or second-class return tickets.

have the option of making a reduc-

tion of 30 shillings for the winter Third-class rates are back SPREOD. to the old basis and the first and second-class minimum rates are back to the old basis and first and secondlass rates are generally one pound higher than before the cutting began, but all fares by the Cunarders Lusitania and Mauretania are higher than by any other steamer.

The following are understood to be the new rates: Lusitania and Mauretania, first

lass 125 10s; second class (12. Kron . Prinzinessina Cecelie and Kaiser Wilheim II £25 16s; second class £12. Kalser Wilhelm der Grosse, Kronprinze Wilhelm and Deutschland 123 10s; second class 112. Adriatic and Amerika £22, 10s; second class £11. The rates are fixed on a gradually descending scale to £17 10s for first lass on the steamers of the Canadian Pacific Rallway and Allan Companies, and 19 10s for second class on these liners.

Two Prominent Texans Suicide.

San Antonio, Tex., Feb. 9.-C. A. Beasley, president of the American Bank and Trust Company, at Houston. Tex., and until recently president of the Texas Bankers' Association, shot and killed himself late to-day, He had been in San Antonio for the inst five weeks. Til-health is believed to be the caus of the act.

Fort Worth, Tex., Feb. 9 .- L. C. Hutching, 50 years of age, second vice president of the Fort Worth National Bank, committed suicide to-day by shooting himself. Ill-health and mental avorry are given as the cause

Atlanta in Storm King's Grasp. Atlanta, Ga., Feb. 9 .--- With the emperature hovering around the freezing point, rain and sleet have been falling here for the past 12 hours and to-night is freezing as fast

of 752, and his political managers are confident that he will have them

Taft Company.

Columbus, O., Feb. 9 .- That Arthur Vorys will continue in full control of the management of the can-vass for the nomination of William H. publican national convention was made clear by the Secretary of War in a statement which he gave to the

where he will speak at a banquet to-, morror night. The statement in jarts is as follows:

"Mr. Vorys is in charge of the whole matter and will continue to be so until the end. The general head-quarters will be at Columbus, but Mr. Vorys himself required that the assistance of Mr. Hitchceck be procured because he felt the need of some one to look after affairs in the East and South and it was at Mr. Vory's earnest request that the assistance of Mr. Hitchcock was solicited and procured.

The Canadian lines, however, will The Evil That Men Do Lives After Them

Fort Worth, Tex., Feb. 9 .- Brooding over the suicide of Banker Hutchins, a man he did not know, Eric C. Gambrell, 38 years old, shot and killed himself at a local hotel to-night. Gambrell was a son of Rev. Dr. J. B. Gambrell, the noted Baptist divine, and had practiced law in Dallas for many years. He formerly edited several newspapers in Mississippi. To. day he called on Hunt MoCaleb, an old newspaper friend, and discussed the suicide of Banker Hutchins. He later went to a hotel and wrote a note asking that McCaleb be notified of what he had done.

He leaves a widow and a 6-year-old son in Dallas.

Stone Explosion Kills One and Injured Three Others. OIL

Philidelphia, Feb. 2.—The explosion of an oil stove in the home of Walter Clifford, where a small family reunion was being held to-day in the north-eastern section of the city, resulted in the death of Mrs. Jennie Thomas and the serious injury of three other persons. Mrs. Clifford was eutertain-ing her friends at the plano, when the atove exploded, throwing oil over Mrs. Thomas, who was burned from head to foot and died shortly after being admitted to a hospital. Mrs. Clifford admitted to a hospital, airs, Chitord was also severely burned and is in a serious condition and both Walter and Ernest Clifford were painfully burned about the face, neck and arms, They, too are in a hospital

Rheumatisin

This is often a disease of the blood, though not always. It attacks usual-ly the joints and tissue and causes a deposit of uric acid. In its acute stage it is one of much pain and suffering, sometimes affecting a large part or even all the body. When near the heart it is dangerous to life. We are "vankful to say there is a proper ...costment...Dr. King's Sarsaparilla... internally, to eradicate the polson internally, to eradicate the poison from the blood. Dr. King's Nerve and isone Liniment-externally, to give life to the stiffened, painful joints and tissue. Sold by Burwell-Dunn Retail Store Retail Store.