

PEOPLE'S COLUMN

All advertisements inserted in this column at rate of ten cents per line of 30 words. No ad taken for less than 20 cents. Cash in advance.

WANTED

WANTED—Applications for the positions of principal, principal and teacher for the Charlotte public schools. Election June 24. Write at once for application blanks. R. K. Blair, chairman teachers' committee.

WANTED—To rent hotel in a good town in any State. Address "Town," care Observer.

WANTED—A teacher to act as principal for the high school, Granite Quarry, N. C. Apply to L. J. Knotts, or J. H. A. Lyster.

WANTED—Carpenter to do some repair work. Apply at Observer office Monday morning.

WANTED—To borrow \$5,000 for one or two years on first-class business real estate in heart of Charlotte. Address "Estate," care Observer.

WANTED—1000 railway mail clerks, mail carriers—clerks, salary \$1,200. Examinations here soon. Preparation free. Franklin Institute, Rochester, N. Y.

WANTED—To make contracts with cotton mills to take their output of old bedding and lin. Address A. H. Boykin, Jr., Boykin, S. C.

WANTED—Plasterers, architects and contractors to insist on their dealer furnishing them the genuine "Acme Plaster." It is a little higher in price per ton, but by far more economical and satisfactory. Carolina Portland Cement Company, Sole Distributors, Charleston, S. C.

WANTED—For U. S. Army able-bodied, unmarried men, between ages of 18 and 25, citizens of United States, of good character and temperate habits, who can speak, read and write English. Men wanted now for service in Cuba and the Philippines. For information apply to Recruiting Office, 15 West Trade St., Charlotte, N. C.; 245 South Main St., Asheville, N. C.; 431 South Main St., Salisbury, N. C.; 374 Liberty St., Winston-Salem, N. C.; or Glenn Building, Spartanburg, S. C.

FOR SALE—Two nice building lots (one a corner lot) at Craighard Park; lots \$500 each for quick sale. Address Box 205, Monroe, N. C.

FOR SALE—Two first-class 5-year-old combination horses, sound and city broke. Cochran & Bos.

FOR SALE—An established business near square. Doing a yearly cash business of \$10,000. Good reasons for selling. A splendid chance for a hustler. Address S. C. C., care Observer.

FOR SALE—Leading dry goods store in progressive town of 1,000. Stock in excellent condition. Will inventory about \$12,000. Practically no competition. Health reason for selling. Address "Dry Goods," care Observer.

FOR SALE OR RENT—Cheap, two second-hand road rollers. Address Box 147, Durham, N. C.

FOR SALE—King Cotton Seed for replanting. If you need cotton seed for replanting, it is furnished from my own first pickings. Price 50 cents per bushel. Fred Oliver, Charlotte, N. C.

FOR SALE—Foreign second hand runabout car 1907; Wayne runabout 1907; Courier runabout 1908. Ham & Ross, Charlotte, N. C.

FOR SALE—The famous Cleveland Springs property, containing 240 acres, in easy terms. Full particulars on application to J. C. Beam, Shelby, N. C.

FOR SALE—300 acres 4 1/2 miles from Salisbury on macadam road, rural lots and telephone line, 30 acres pine timber, 40 acres hard wood timber, will cut 2,000 cords wood or half million feet lumber, and a large amount of cord wood. Will make first-class farm with clean, good school and church across road. For price and terms, address: D. W. Burdett, Salisbury, N. C.

FOR SALE—New Peerless Thrashing Machine, large size, used two years in good condition. Also a McCormick self binding reaper, used three seasons, in good condition. Call on, or write to Fred Oliver, Charlotte, N. C.

FOR SALE—We have on hand four crushing machines for crushing ore (built for the late O. K. McCutcheon) which must be sold at some price. Southern Machine Works, High Point, N. C.

FOR RENT—Houses in and around Hendersonville, N. C. From five-room cottages to large boarding houses. Write what you want desired to the publisher. Wantaika Trust & Banking Co., Hendersonville, N. C.

FOR RENT—4-room cottage, 218 North McDowell St. All modern conveniences. 10 per week. Apply J. A. Pressley, 13 East Trade street.

FOR RENT—Two apartments in Norman flats. Hot and cold water. Apply to Chas. W. Norman, at Stone & Barringer Co.

FOR RENT—Furnished house for summer months. Apply to C. E. Hutcheon, 1 Phifer avenue.

LOST—Diamond scarf pin, three stones. Finder will be rewarded by leaving it at 25 N. Tryon St. or Observer office. V. Mahoney.

LOST—Two rings; one signet with monogram F. M. G. and one set with two emeralds and two pearls. Reward if returned to Observer.

FARMS WANTED. WANTED—Information regarding a good farm for sale; not particular about location; wish to hear from owners only who will sell direct to buyer; give price, description and state when possession can be had. Address L. Darbyshire, Box 404, Rochester, N. Y.

MISCELLANEOUS. SPECIAL SALE—Ladies' Panama Hats Monday, May 25th. Tote-Brown Co.

SALE—AND 5 Ladies' Panama Hats Monday, Tote-Brown Co.

BETTER than the best, the work done by the Queen City Dyeing & Cleaning Works.

THE DILLON Drug Company must be sold. Apply to C. Henales, Assistant, Dillon, S. C.

YOUNG LADY stenographer and book-keeper, eight years' experience. Address position in or near Charlotte. Address E. C. care Observer.

PANAMAN are the correct outfit hats for ladies. Special sale Monday, Tote-Brown Co.

PANAMA HATS cleaned and shined in the latest style. Michael Kirschbaum, The Hatter. Established 1888. Charlotte, N. C.

SUMMER VISITORS to Lenoir, N. C. On the mountains write to the proprietors, with or without board. Board of Trade, J. E. Matlock, Sec., Lenoir, N. C.

UNITED COMMERCIAL TRAVELERS' COLUMN

REWARDS OF AGE.

Age has its compensations; though youth's no longer mine, though care are thrust upon me, I'll not let gloom repress me. My hair will soon be hoary, Life's not all bitter, though; I'll be in bed while white, New cares lead the walk of snow.

GRAND COUNCIL MEETING.

The Address of Welcome, the Report of the Grand Council and the Report of the Secretary—Masters of Interest to the Traveling Men.

Following are extracts of the opening session, the address of welcome and the reports, at the recent meeting of the Grand Council, U. C. T. at Asheville.

Secretary George S. Powell, of the Asheville board of trade, presided at the opening session. There was an opening prayer by Rev. Thomas E. Smiley, and then J. D. Murphy delivered the address in the absence of Locke Craig, who had been selected for the occasion but who could not be present. Mr. Murphy was at his best and in a pleasing and timely address extended hearty welcome to the visitors. Mr. Murphy, like Mr. Powell, paid glowing tributes to the traveling man. He said that their characteristics were pronounced; that they were a broad-minded, generous, open-hearted set of men who ever followed the principle of a "square deal" and whom the people delighted to honor.

On behalf of the city and her organizations Mr. Murphy extended welcome. His remarks were frequently interrupted by hearty applause. He referred to Asheville's climate and her magnificent supply of pure water and a whole sea full of any other kind—even freewater.

THE RESPONSE.

Mr. C. C. Taylor, of Greensboro, the recognized orator of the traveling men's ranks, made a most beautiful response to the address of welcome delivered by Mr. J. D. Murphy. The response of Mr. Taylor was indeed beautiful and was delivered with that grace and ease which always characterizes the utterances of this delightful speaker.

His response was as follows: "A man's desires are largely controlled by his environment. And, oh, how greatly I need and how earnestly I wish for this one thing—the divine gift of eloquence, that I might respond with proper sentiment and in fitting language to this extraordinary welcome, extended so graciously by one of your most distinguished citizens, who may be justly characterized as the mockingbird of the mountains. To this extraordinary city in the land's granite base of her eternal hills, and as warm and graceful in hospitality and all the niceties of life, as the rays of the morning sun glides the gossamer clouds that float above her lofty mountain peaks.

"In the name of every United Commercial Traveler, I thank you profoundly for this cordial welcome, to this beautiful city that has been sought by health and pleasure seekers from all parts of the civilized world. We are proud to be here, because this is the home of the late Gov. Zebulon Baird Vance, North Carolina's greatest statesman, and being a native of the Old Dominion State, I am peculiarly pleased to be here.

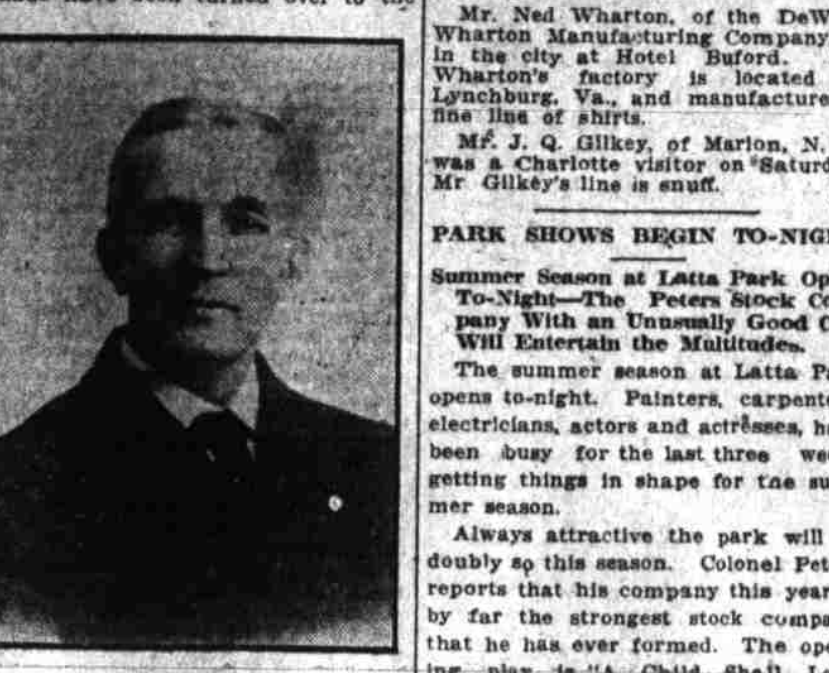
"Once Governor Vance was sent a check for \$1,000 by W. W. Holden, the impeached Governor, to come to Raleigh and defend him. He looked at it with great desire, but said: 'Bill Holden knows chaps are a hundred better lawyers in North Carolina than I, and he don't want me for my legal services. He knows I hold the affections and have the confidence of the people and this is not for sale.' So saying, he enclosed the check and returned it to Mr. Holden.

"In this day of schism—of greed and graft—let us learn this lesson from this splendid example of honor: a noble distinction, that any business achievement that requires a sacrifice of true friendship or the confidence of our fellows is not a desirable enterprise and a losing venture in the end, that we as United Commercial Travelers can not afford to engage therein.

"So let the order of United Commercial Travelers stand for this principle; let the association to which we belong be a synonym for honor, truth and virtue. With these qualities constituting the warp and woof of the character of our noble order, a cheerful spirit shining in every face, and a brave heart beating in every bosom, each and all will come off more than conquerors in his field of operation.

"These conventions are for the purpose of raising our standard of business ethics; improving our methods of business; giving greater assurance of success; improving railroad and hotel accommodations; and last, but not least, to have a good time and fellowship with the other, and to enjoy the royal hospitality of those who welcome us so heartily as has been done here to-day.

ing. Therefore you will have to pro-rate the balance. The financial report from the various councils, while not complete, shows them in a very healthy condition. I regret that during the past year so many changes have been necessary in the office of secretary and treasurer at Wilmington, Charleston and Spartanburg. I would suggest that each council look to that office as the most important, and, therefore, select an officer who can and will fill it for several terms. Right here I wish to thank each of the secretaries for the kind, courteous and prompt treatment of all matters pertaining to our duties. All the funds that came into my hands have been turned over to the



Mr. E. Van Schoack, Past Councilor, Columbia Council, No. 294, U. C. T.

grand treasurer, I holding his receipt therefor. During the year Grand Councilor Trogdon has requested me to issue special dispensations to all the special councils, thinking it would be of benefit to them, as well as the brotherhood at large; and I must say this was a wise move, as the increase from March 31, 1907, to March 31, 1908, testifies.

During the past year Columbia Greensboro and Charlotte conferred the degree of past senior councilor upon their respective secretaries, who have held the position for three years. My best congratulations to them. They are now members of the grand council. I would further suggest that those councils who have yearly dues of only \$4 to increase same to \$5, as money in your treasury will increase your membership; also that same be semi-annually; also that your secretaries join the secretaries and treasurers' association. The cost is small and the gain is great.

I wish furthermore to thank Grand Councilor Trogdon and Grand Treasurer Shannonhouse for kind and willing help at all times; and I also wish to thank the officers and members of the grand council, as well as the subordinate councils, for courtesies during the term.

Our increase has been great, yet we have not started. I have communications from Raleigh, Greenwood and Anderson, in which cities councils will soon be instituted. So, brethren, let us get together and make this our banner year. Too much praise cannot be given Wilmington, Columbia and Spartanburg for their grand increase in membership in the past year. Respectfully submitted in U. C. T. LOUIS N. SCHIFF, Grand Secretary.

BRIEFS.

Who's all right? Asheville. She's all right. Here's to our good friend, John Call, chairman of the entertainment committee. I have attended many many meetings in our lives, but as chairman of entertainment arrangements we give you the place at the top.

When you find a cleverer set of fellows than Beadle, Burns, Brown, Call and Bouscaren, of Asheville council, please let us know. There were about 250 delegates present at Grand Council meeting at Columbia, Orangeburg, Spartanburg, Wilmington, Charlotte, Greensboro, Stateville, Charleston and Asheville.

If any man who went to Asheville and did not have a good time in fact the best time in his life—well, it's his own fault if he didn't. The Charlotte boys were much in evidence this morning. They were loyal to Charlotte and had with them a liberal supply of red badges bearing the word "Charlotte." The badges were pinned to the lapels of many coats and over the streets-to-day Charlotte badges were prominent—Asheville Citizens.

Grand Council meets next year at Charleston, S. C., May 14th, 15th and 16th. Be there if possible. Come to one meeting and you will always make it a point to attend every one thereafter. There are 10-day 800 U. C. T. men in North and South Carolina. "Watch us grow." Grand Council only two years old.

A feature was the parades borne by the Charlotte and Wilmington councils, fire-colored affairs, which were exceedingly ornamental even if scarcely large enough to protect one from the weather. The Charlotte men were not going to let so much good advertising space go to waste, so they had their parades placarded with Charlotte talk. "Watch Charlotte Grow." Of course it will grow—how could it fail to do so with such men behind it—Asheville Citizens.

One of the largest employers of advertising brains hit the nail on the head when he said, "Give me the man who can hold on when others let go; who pushes ahead when others turn back; who suffers up when others weaken; who knows no such word as 'can't' or 'give up'; and I will show you a man who will win in the end." There will be no meeting of Charlotte council until the first Saturday night in June. Profit and prestige lie in selling good goods. Real success only fol-

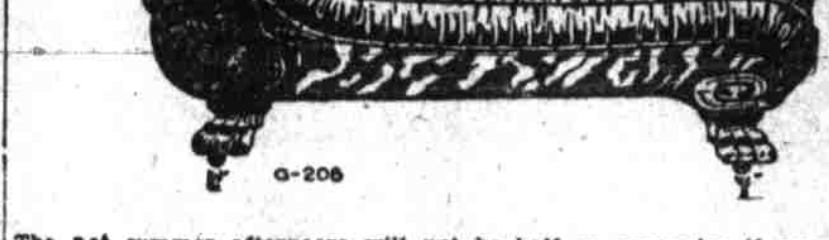
Many Go Out to the New Park. Large crowds went out to the Electric Park in north Charlotte yesterday afternoon seeking cool breezes and recreation. Richardson's Orchestra rendered sweet music for several hours and was much enjoyed. The opportunity to visit the spot no doubt made what was to many an agreeable break in a day of dullness and oppressive heat.

A CALIFORNIAN'S LUCK. "The luckiest day of my life was when I bought a box of Buckler's Arnica Salve," writes Charles F. Budahn, of Tracy, California. "Two 5c. boxes cured me of an annoying case of itching piles, which had troubled me for years and that yielded to no other treatment." Sold under guarantee at all drug stores.

Williams' Private Sanatorium

For the treatment of Alcoholism, Drugs, Neurasthenia and Rheumatism. 1020 W. MARKET STREET Greensboro, N. C. Phone No. 1262 B. B. WILLIAMS, M. D.

Attractive Values in Fine Couches



The hot summer afternoons will not be half so oppressive if you have one of our comfortable Couches to lounge upon. If you are at all interested in this line, the following prices will be of interest to you: Hancome Velour Couch, worth \$17.50; now \$12.75. Others as low as \$9.25 and \$1.75. Genuine Leather Couches from \$21.00 to \$60.00. The prices on these Couches means a net saving to the purchaser of at least 25 to 30 per cent. and you get the goods just at the time they are most needed.

W. T. McCoy & Company

This week we offer special attractions in Rugs and Carpets. We control on this market the lines of the best makers. That is why we can offer better styles and lower prices: Velvet Carpets, extra quality... \$1.25 per yd. Axminster Carpets, extra quality... \$1.35 per yd. Brussels Carpets, extra quality... \$1.00 per yd. Best China Mattings... 50c. per yd. Velvet Rugs, 9x12 feet... \$22.50 Extra Axminster Rugs, 9x12 feet... \$28.00 Extra Brussels Rugs, 9x12 feet... \$16.50 The largest stock of Carpets, Rugs, Mattings and Curtains in the State. We guarantee to meet prices on same quality from any and all directions. Expert men employed in the making and laying of our Carpets.

Bargains in Rugs and Carpets

THE STANDARD OF EXCELLENCE. C. C. B. POCAHONTAS SMOKELESS COAL. A SYMBOL OF QUALITY. Our registered Trade-Mark covering the CELEBRATED C. C. B. POCAHONTAS SMOKELESS COAL corresponds to the Sterling Stamp on Silver, as the United States Geological Survey has made it THE STANDARD FOR GRADING ALL STEAM FUEL. C. C. B. POCAHONTAS SMOKELESS. Is the Only American Coal That Has Been Officially Indorsed By the Governments of Great Britain, Germany and Austria, and Is the Favorite Fuel With the United States Navy, Which Has Used It Almost Exclusively For Many Years. UNEQUALLED FOR THE GENERATION OF STEAM. UNSURPASSED FOR DOMESTIC PURPOSES. Shipments During 1907... 4,900,000 Tons. We are now prepared to name prices, effective April 1st, 1908, and upon application shall be pleased to quote for immediate or future delivery. CASTNER, CURRAN & BULLITT. SOLE AGENTS. ROANOKE, VIRGINIA.

REPAIRING

We have the most complete repair shop in the Carolinas. Diamonds reset, any style desired. Special order work of any kind given our prompt attention. Engraving, Watch, Clock and Jewelry Repairing. Phone 2041.

GARIBALDI, BRUNS & DIXON

Leading Jewelers.

DRY CLEANING FANCY WAISTS

Very elaborate dress waists, those with delicate trimmings, costly lace net, etc., when soiled and mused can be safely entrusted to us for dry cleaning. We clean all such articles by the French dry cleaning process. No benzine, gasoline or other fluid is used, no odor is left in the goods and there is no danger of fading delicate colors or damaging the dainty goods by machinery or rough handling. Prices are right, too.

Charlotte Steam Laundry

Laundresses, Dyers, Cleaners, 217 S. Tryon St.

"IVORY" CEMENT PLASTER

The modern Hard Wall Plaster. One ton covers two hundred and twenty-five square yards. Makes a better job at less cost than any other Wall Plaster on the market. Quality guaranteed. Information cheerfully given. Inquiries solicited. Ask now. For sale by H. F. STEINER... DISTRIBUTOR BUILDERS' SUPPLIES... CHARLOTTE, N. C.