

# State's Retail Merchants Gather in Charlotte This Week

### Annual Convention to Be Held in This City June 3-5 —Great Gathering of Prominent Business Men Expected.

A business session for business men characterizes the sixth annual convention of the North Carolina Retail Merchants' Association, which convenes at Charlotte June 3d, 4th and 5th.

There is no doubt but that the sixth annual convention of the North Carolina Retail Merchants will be the largest and most beneficial of any previous conventions. There is much work to be accomplished by the Thursday evening, at 8:30 o'clock, when the visitors will be guests of the Charlotte Retail Merchants' Association.

#### THE PROGRAMME.

The programme follows:  
**WEDNESDAY, JUNE 3D, 2:30 P. M.**  
Assembling of delegates and registration.

Convention called to order by President N. L. Cranford, Winston-Salem.

Prayer offered by Rev. Dr. H. K. Boyer, Tryon Street M. E. church, Charlotte.

Addresses of welcome by Mr. T. S. Franklin, mayor of Charlotte; Mr. E. R. Preston, president Greater Charlotte Club, and Mr. J. M. McCausland, president Charlotte Retail Merchants' Association.

Response by Mr. Zeb F. Curtis, attorney, Asheville Association.  
Address—"The National Association," Hon. John A. Green, secretary, Cleveland, O.

Appointing committee on credentials.  
Reading of minutes of last meeting.

Report of president.  
Announcements.  
Adjournment.

**WEDNESDAY EVENING, 8:30 P. M.**  
Reports of district vice presidents.

Address—"The Past, Present and Future of the Association," Norman H. Johnson, general counsel, Charlotte.

Address—"The Homestead and Exemption Law," Hon. Cyrus B. Watson, Winston-Salem.

Appointing committees on constitution and by-laws, resolutions, legislative committee, ways and means, nominations.

General discussion.  
**THURSDAY MORNING, JUNE 4TH, 10 A. M.**

Minutes.  
Secretary's report, treasurer's report, general counsel's report.

Address—"How to Conduct a Local Association," W. A. Clarke, Jr., secretary Richmond Association, Richmond, Va.

Reports of local associations in alphabetical order.

Conference conducted by Mr. Luther M. Tash.

General discussion.  
**THURSDAY AFTERNOON, 2:30 P. M.**

Minutes.  
Report of credential committee; report of constitution and by-laws; report of insurance committee.

Address—"Deep Waterways For North Carolina," Maj. E. J. Hale, of Fayetteville.

Address—"The Attitude of the Business Man in North Carolina on Freight Discrimination and Kindred Grievances," Hon. E. J. Justice, Greensboro.

General discussion.  
**THURSDAY EVENING, 8:30 P. M.**

Entertainment by Charlotte local association.

**FRIDAY, JUNE 5TH, 9 A. M.**  
Minutes.

Reports from committees on resolutions, ways and means.

Communications.  
Unfinished business.

Report of committee on nominations.  
Election of officers.

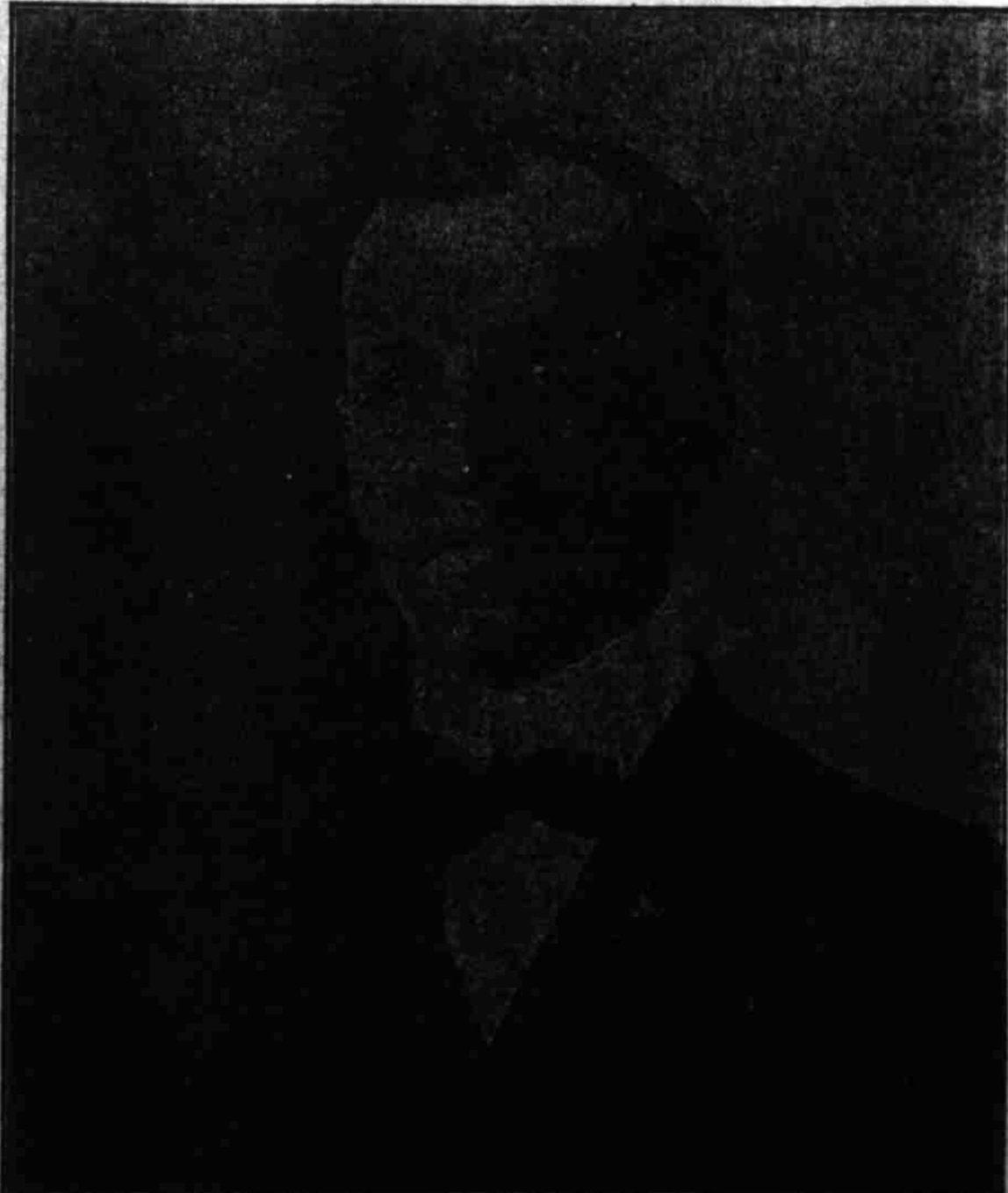
Selection of next place for meeting.  
Adjournment.



N. L. Cranford, President Retail Merchants' Association, Winston-Salem.



Norman H. Johnson, General Counsel and Editor Merchants' Journal.



Clarence Sawyer, Ex-President, Asheville.

The North Carolina Association is one of the largest in the United States. It has been an important factor in the commercial life of the State. It is solely responsible for the repeal of the "Merchants' tax," the beginning of the freight rate case before the Inter-State commerce commission and the statute to prevent the giving of worthless checks and orders.

The association has not only been beneficial to the trade but its operations has had a corresponding benefit to all classes. One of its principal objects is to prevent "dead beats" from living off the efforts of the industrious. In its efforts to prevent freight rate discrimination against North Carolina it has corrected many unjust classifications and has been successful in preventing any increase in rates.

The convention will be the most active ever held. A great many matters not only of public interest but of peculiar interest to merchants will be discussed.

#### "MR. DOOLEY" ON DIPLOMACY.

Life of an Ambassador is Gay, But Has Its Drawbacks.

American Magazine.

"I'm not sure that I'd want to be an ambassador if I ever had to come home again. Th' life is gay but it unites ye fr home cookin'. A lawyer, a prominent iceman, a prensor iv a college, or a pollytician who has lost his pull with th' boys is sint over to ripsint his country. He starts out a sturdy American, full iv th' Fourth of July an' wearin' th' American flag as a hatband. But he hasn't been gone long before he begins to appreciate th' discomforts iv Republican simplicity. He may not have been very much iv a dignitary at home but here he's a gr-real fellow. Instead iv bein' saluted as 'Say, you,' he is th' polis, he is addressed as 'Ye'er excellency.' Th' people seem much more polished off thin they are at home. He larns that a king, though following a detestable thrade, may be a good fellow. Th' country is more finished looking. There are few frame houses. Th' lawns are better trimmed. Hedges surround th' farms instead iv hog-tight rail fences. Th' peasantry accept their proper position instead iv chasin' the landlord off th' premises with a hoe. Ivrybody that amounts to anything at all is good to him. He is threatened with consideration due to his rank. If he has been taught to rivrence th' lither an' military traditions iv th' old wuruld, 'tis like bein' in Hiven when he mentions the name iv Shakespeare with hated breath. To hear th' man settin' next to him say lightly: 'Oh, yes, Shakespeare was a great frind iv me grandfather till he

reekin' with th' glorious traditions iv th' monarchies iv Europe to have ye go out to Cedar Rapids an' be greeted with a cry iv: 'Hello, Smithy, where have you been? I haven't seen ye lately.'"



J. Frank Morris, Secretary, Winston-Salem.

#### The Moor of To-Day.

Philadelphia Telegraph.

If the usurping Sultan of Morocco succeeds in thoroughly arousing the religious fanaticism of the tribes, some desperate fighting will fall to the share of France and Spain. No one who has not been in the interior of Morocco, or who is not well acquainted with conditions there, can appreciate the mediaeval quality of the hatred felt for Christians. The Moor who lives outside of the direct



William T. Watkins, Vice President, Fourth Congressional District, Henderson.



N. B. Josey, Vice President, Second Congressional District, Scotland Neck.

got caught hookin' some iv our deer. But his wife was impossible. Or, if he speaks iv th' Jook iv Marlborough some wan says: 'He married an aunt iv mine.' Fr a man that has been brought up in a land where there are no traditions older thin th' Chicago fire, it is wonderful to find himself in a place where he can't open his mouth without thrippin' over a tradition. He gradually succumbs. Before long he sinks softly into his position as an arryatoeratick Englishman or Eysellian. He frgets about th' public opinion iv Cedar Rapids, an' begins to wonder whether his conduct is suitable to th' sovereign. About this time he gets a short, crisp note sayin' that while not wanted at home he is still less wanted abroad. He comes back full iv mystery, avoidin' at th' dock th' reporters who bump him on their way to interview th' new bally dancer, an' goes to Washington. Th' forty-seventh Assistant Secrety iv State who takes him up iv th' elevator confides to him that th' Secrety iv State won't be able to see him that day as he is absorbed in a game iv checkers. What a comedown fr this gr-real statesman.

Influence of civilization is the same kind of a fighting man as his ancestor, who descended on Spain with the sword in one hand and the Koran in the other and founded an empire there. The only difference between a twelfth or thirteenth century Moor and the tribesmen of to-day is that the former was a cultured and learned man and the latter is an ignorant, barbarian robber, to whom war and pillage are the first and most enjoyable pursuits of existence.

#### Prodigal Man.

New York Herald.

Mankind will never again be as prodigal of nature's resources as it has been in the past.—Baltimore American.

With all respect to our confident contemporary this prophecy runs counter to human nature. Waste in days of plenty, save in days of want, these are the swings of the pendulum inevitable since Eden. We can repair some of the waste; that will be the wisdom of the future.



Theodore B. Brown, Vice President, Eighth Congressional District, Salisbury.



J. N. McCausland, Vice President, North Carolina Association, Charlotte.



E. D. Nall, Vice President, Sixth Congressional District, Sanford.

case is to be discussed and it is expected that action will be taken on the intervention of certain Virginia cities by reason of their attitude in this case. A campaign for the repeal of the homestead law, the formation of the fire insurance company, and many matters peculiar to the trade.

The Charlotte association has already completed arrangements for very many enjoyable events. The social life of the convention will be



J. O. Gardner, Vice President, Ninth Congressional District, Charlotte.

most attractive. Many distinct features are outlined on the programme below. Much attention will be given to an exchange of views from the delegates. This is a most instructive feature. Particular attention will be given the reports of the local associations.

Each delegate is requested to have a report of the accomplishments of his association. Also to have a list of questions to ask which would help him to make his local association better. Give attention to your report. If you have not been able to get results from some rule adopted, there will be some delegate who can tell you how they successfully accomplished it.

This meeting has been termed "The Merchants' Summer School." There is no doubt that these meetings combine both a profitable and pleasant occasion. Every possible accommodation has been provided for the merchants attending.

The local association has planned to give the visitors the same brand of hospitality as is usually distributed, and this is enough assurance that the delegates will enjoy themselves while in the Queen City. The time set apart for formal reception



H. Taylor Rogers, Vice President, Tenth Congressional District, Asheville.



J. H. Scott, Chairman Board of Directors, Winston-Salem.

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Archibald Nichols, Treasurer, Asheville.