

PEOPLE'S COLUMN

All advertisements inserted in this column at rate of ten cents per line of six words. No ad taken for less than 20 cents. Cash in advance.

WANTED.

- WANTED—Board for couple in IDworth.
WANTED—Providence or Woonsocket...
WANTED—Good blacksmith; male...
WANTED—First-class blacksmith...
WANTED—All kinds of lady demonstrators...
WANTED—By registered druggist...
WANTED—Position by registered druggist...
WANTED—500 men to learn barber trade...
WANTED—Manufacturing company wants...

FOR SALE.

- FOR SALE—A beautiful, gentle, spotted...
FOR SALE—The best all-round saddle...
FOR SALE—Brand new 7-horse gasoline...
FOR SALE—Brand new 7-horse gasoline...

FOR RENT.

- FOR RENT—Furnished rooms, modern...
FOR RENT—Furnished office in the city...
FOR RENT—Furnished room, modern...

MISCELLANEOUS.

- 3 CAR LOADS specials for Saturday at...
THOSE \$150 GOLD FILLED 20-YEAR...
ROOMS AND BOARD—Mrs. A. G. Vaese...
SEND REE to Eagle Distilling Co...
TELEWRITER CABINETS—The most...
MILLER WANTED AT ONCE—Must be...
THOSE \$150 GOLD FILLED 20-YEAR...
LATHERS WANTED—First Baptist...
50 MISCELLANEOUS TELEWRITERS...
YOU CAN SAVE \$5.00 by paying \$10.00...
JOIN OUR Girls' Club and keep your...
5 CHECK BOYS Thursday afternoon...
A LARGE well-established life insurance...
READ EPIDID'S whole page adv. with...
YOU CAN SAVE \$5.00 by paying \$10.00...
FOR \$2.00 we will ship you charges...
ROLL A BALL on a smooth surface...
REWARD will be paid for information...
CAPTAIN LAIRD IN THE LEAD.

MORE POLITICAL GOSSIP

LOCAL SELF-GOVERNMENT ISSUES

Some Forecasts and Prospects—The Legislature Will Be Asked to Take a Stand on Important Questions—An Interesting Story Concerning the Making of a Charlotte Man Made Answer to a Politician About Free Silver—A Query From Raleigh as to the Whereabouts of Col. Tom Pence—One Democrat Who Denies the Recent Slump Was Not a Slump at All.

The political story that I wrote for the Observer of last Sunday caused me to get some abuse and a few dithering letters. I looked for the abuse and welcomed the praise—something that newspaper men do not often get. That article of yours reminds me of an interesting conversation I had ten or more years ago, said a well-known Charlotte attorney, once prominent in the political affairs of the State but now quiet. "Major Finger came here one day, and I went to the Buford Hotel to pay my respects. In the course of our conversation he brought up the question of free silver."

"What," said Major Finger, "do the people of this county think about free silver?" "Do you want me to tell you the truth about our people and free silver?" I asked. "Yes, that is what I want—the truth."

"DID NOT CARE FOR FREE SILVER." "Well, they do not care a continental damn about it now if you will go down the country and you will discover that Squire Jones, who expects to run for office, is a strong advocate of free silver, he thinks it the proper attitude for him to take to get the nomination. He does not know what it means but he sees it coming."

"At this answer Major Finger perked up and said: 'I am sure you are right, because the people are clamoring for it.' "Take most of our burning issues and they come the same way. The dear people have no idea that they want the things demanded until the politicians who want office tell them about it."

"When Gen. Wade H. Hampton was defeated for re-election to the United States Senate his old comrades in war told him that it broke their hearts to oppose him, but they just had to go with the crowd. One life-time friend, after a public debate, took Senator Hampton aside and explained: 'General, I your friend and I prefer you to your opponent, but I can't go agin the move-mint.' That was sad but true. It is mighty hard to go against the 'move-mint.'"

"FAMILIES HOLD OFFICE TOO LONG." "I agree with your idea that certain families in North Carolina have held office too long, and this is particularly true as to county offices," wrote a Democrat here to me. "This is hurting some, as is the fact that many county officers have been in office a long time, and the people are restive under this apparent ownership of public office. There is also some objection to the third term of county officers. I do not know the wisest policy in regard to such matters. Personally I have been inclined to favor the election of new men to county offices, and perhaps as much as 11,000 in the majority of 1898 as compared with that of 1904. We have lost three Congressmen, three State Senators and seven members of the House. I expect a new party will be formed in the Legislature and am astonished that we have done so well. The Republicans have been whacked on the liquor question and picked up members of the Legislature and county officers wherever they could. That they did not do better is astonishing and shows to my mind conclusively that the people were unwilling to trust the Republican party under its present leadership."

"This man was opposed to State-wide prohibition," said he. "In my opinion, the best solution of the liquor question."

"DEPLORES COMING FIGHT." "But," he continued, "I believe in giving the new law a fair trial. I have seen suggestions to the effect that the question of local self-government is to be put to a vote in the Legislature. If by that it means that the liquor question is to be opened again, I deplore it. When the State voted for prohibition by a majority of 4,000 it seems to me the question must be given a fair trial. It does not go in effect until the 1st of January and the Legislature will adjourn by the 15th of March. Two months and a half cannot be called a fair trial. The Republicans are looking to use it only for political purposes."

"I have never seen anything in the papers about a conference of Democrats being held in Raleigh during the recent campaign," said a Charlotte visitor the other day. "We never knew of such," said an Observer man.

"Well," he said that the friends of Governor-elect Kitchin saw danger ahead unless something heroic could be done, and a great effort was made to induce old-time leaders, Aycock, Simmons, Craig and others work together, and each and every one responded and did valiant service. It will be recalled that the gentlemen named did not every effective work."

"CHAIRMAN KILMER DID WELL." In closing a letter concerning the results of the recent election, one man said: "Chairman Kilmer did well, thank He is clean, honest and of high grade. This was his first campaign and all things considered I think he has done splendidly. After setting through the prohibition agitation and the railroad rate reduction in the General Assembly, and decreasing its majority by only 10,000 except for this witness Indiana, where the complexion of the State government is entirely changed. Ohio, where it has partly changed."

"The fight has taken a new turn now, and will be interesting. Mr. Thomas made such a strenuous campaign for local self-government, it is determined that the members of the Legislature shall take a positive stand on that issue. He and his associates have done the best they could and the tide has turned and that the Democrats who espoused the cause of prohibition are on the run. These are his views."

North Carolina politics will be interesting for the next ten years to come and Mr. Sigger can sit on the fence and watch the fight."

"LOCAL STRAIGHT-OUT STOLEN." The following query of notice, comes from Raleigh: "Last night North Carolina friends will appreciate any information leading to the discovery of the stolen money which was spent the summer and fall in Chicago, with his enthusiastic friend, Joseph Daniels, boosting the Nabobs, a thriving city."

When last heard of he was on November 2, 1903, forecasting the election of Bryan with 334 votes. The worst it has ever done was 334 votes. The Tar Heel friends of T. Pence need not worry about his whereabouts, for he will turn up at Washington in time to greet John M. Morehead, Charles E. Cowles and John G. Grant, the new members from the Old North State. He is now somewhere in the stocks, hunting for that "Bryan vote" that Dr. Zach McChes pictures as waiting quietly, but determinedly, to appear at the right time and deliver Bryan with a grand and glorious lullaby. Tom and his friends are searching for the elusive "silent vote."

H. E. C. BRYANT

CHARLOTTE HEADQUARTERS.

Entire Business of the Southern Life Insurance Company for North Carolina to Pass Through Local Agency—Big Things Expected For Next Year—Mr. T. A. Haughton a Visitor.

Mr. T. A. Haughton, of Fayetteville, is in the city. When seen by a representative of the Observer, Mr. Haughton stated that he was engaged in special work for the Southern Life Insurance Company in organizing the North Carolina agency. Mr. Haughton added that several prominent men in Charlotte had agreed to take a financial interest in the North State Agency Company and that he was in the city in that connection. The North State Agency Company is to be in charge of Mr. J. J. Rogers, now of Charlotte, recently of Kingston. Mr. Rogers for two years has been superintendent of agents of the North State Mutual Life Insurance Company, of Kingston, and his successful management has caused his promotion to the position of inspector of agencies for the State of North Carolina for the Southern Life.

Mr. Haughton in reply to various questions, gave the following information: The Southern Life Insurance Company has increased its capital stock to \$2,000,000 and has surplus above its capital of about \$1,000,000. The balance of its treasury assets is being sold so that the company will have in a few months time \$500,000 of capital and an equal or greater amount of surplus. He stated in this connection that the company's assets would shortly have a larger capital than any Southern company and as much surplus as all them combined.

Mr. Haughton has filled several important positions with the Southern Life as soliciting manager, manager of agents, and superintendent of agents. This last position he resigned to engage in special work of the nature set forth above. In his recent efforts Mr. Haughton has been successful in organizing large interests in the cause of the Southern Life. He is enthusiastic for the company and points out that strong additions to the company's agency department by such men as Mr. Rogers have resulted in largely increased scope for the company's work. He states that South Carolina has been carefully organized and that nearly thirty agents will take part in a rousing banquet in Columbia on Thursday next, and predict at least \$4,000,000 of business from North Carolina during 1904 and claims that the company will write \$15,000,000 in the States in which it operates. He points out that the Southern Life possesses unequalled financial backing and such important financial alliances as a successful investment experience and a careful and conservative management of its disbursements. His great success for the company, chiefly from the fact that his active insurance methods are designed and carried out by the best insurance men in the South, and rapid additions to the company's establishment have made through the confidence of the public. He states that the company's work is in charge of experts from top to bottom and that other expert insurance men are rapidly being attracted to the company because of its rapid expansion and bright future.

The people of Charlotte are promised a larger proportion of the company's patronage in the future than in the past. The Queen City has been selected as headquarters for the company's agency plant and the \$4,000,000 of business predicted by Mr. Haughton would result in about \$150,000 annually passing through Charlotte on its way to the home office or invested through the Charlotte agency wherever proper opportunity offers. The agency department itself would be no small thing, as from the very first it will comprise an inspector of cash and manager, and a large force of stenographers and clerks. The company already has many millions of life insurance in force in North Carolina and in many cases collections of renewal premiums will be handled here. It is in keeping with the intelligence of the management to select Charlotte as headquarters for its agency work in the State.

ENDORSE ASSOCIATION. Letters From County Superintendents About the Good Work Done by Primary Teachers' Organization.

The Observer is requested to publish the following: The Primary Teachers' Association meets in Wilson from November 12th to 14th. Many expressions of appreciation of the work done by this association have come from the Superintendents throughout the State. Supt. J. A. Bivins, of Monroe, writes: "I attended the Primary Teachers' Association at Asheville last year and was more than pleased for you. I regard it as one of the best organizations of teachers in the State. The discussions are intelligent, timely, and most helpful. Every superintendent in the State should see to it that his primary teachers attend and attend himself if possible."

Supt. W. S. Snipes, of Winston, says: "I have always taken a very great interest in this Association for I think it means much to the educational development of the State."

In regretting his inability to attend this meeting, Supt. Charles M. Staley, Hickory, writes: "I feel very much interested in your work—it is the foundation of the educational structure rests—and I assure you of my hearty co-operation in all your efforts for improvement."

Mr. E. C. Brooks, of the Department of Education, Trinity College, and editor of The North Carolina Journal of Education says: "It is my intention now to attend this meeting—my strongest help has come from this association."

Leading Attracting Attention. That the efforts of the Greater Charlotte Club to boost the city have not been in vain is being daily proven by the receipt of numerous complimentary letters in response to the attractive leaflet issued several months ago. It was sent to various business men and concerns all over the country and all are appreciating in their praise for such evidence of a thriving city.

Free Music Lessons. Let Us Teach YOU. The Ludden & Bates New Scale PIANO. Sold to our club members only, in our new way of piano selling that enables you to secure a genuine \$400 instrument for only \$287, and on the easiest kind of terms at that. It is a cash saving to you of \$113.

CALLS PHYSICAL DIRECTOR. Southern Industrial Institute Team. The Southern Industrial Institute has organized a healthy football team that wants to play. The line-up is as follows: Ed Sherrill, captain and half back; Clingan Miller, half back; Charlie Miller, center; Brevard Hirst, full back; Lee Cathey, left guard; Bart Rhyme, right guard; George Sanders, left end; Fisher Jackson, right end; Ernest Knox, left tackle; Ernest Hupp, right tackle; Jess Reeves, quarterback, and Roy Stewart and Aaron Roberts, substitutes.

Are Your Kidneys Well? Bright's Disease, Diabetes, Rheumatism, Gout, Gravel, Dropsy, Inflammation of the Bladder, Bad Blood and Nervous Troubles caused by Sick Kidneys. Dr. H. H. McLaughlin, of the well-known Druggists of Charlotte, know by experience that HINDIPO will cure all forms of Kidney and Nervous Troubles, and will guarantee it in all cases. Can't you afford to try it at their risk? It costs you nothing if it doesn't do the work. Sent by mail to an address, prepaid, on receipt of 50 cents. Six boxes, \$2.50, under a positive guarantee.

"Get it at Hawley's." We Cover All Your Needs. In drug store goods of every kind we cover your needs. Supplies for home, bath, nursery and sick room are all found here in great profusion. Deliveries made promptly and prices are as low as is consistent with quality.

We Tell. Show this to your doctor and ask him if he knows anything better for coughs, colds, bronchitis. Ayer's Cherry Pectoral. Each Fluid Ounce Represents: Wild Cherry . . . 60c. Blue Spruce . . . 20c. White Pine . . . 40c. Citrus Acid . . . 20c. Glycerine . . . 40c. Syrup of Marshmallows . . . 40c. Water—Sufficient to make one fluid ounce. 25 CENTS PER BOTTLE. Lowell, Mass.

Practical Demonstrations in Loose Leaf Bookkeeping. Today and Tomorrow we will give free of charge instructions in MOORE'S MODERN METHODS of Accounting and Record-Keeping. Also a copy of Moore's Modern Methods, a 160 page book illustrating 40 different ledger and record forms and explaining how they are used.

Call at our Store—Phone for the Book, anyway. POUND & MOORE CO., 226 SOUTH TRYON ST., CHARLOTTE, N. C.

Green Fields and Running Brooks gentle rains and gentler dews, pure oxygen, blessed sunshine, common sense and the scientist's art have combined to produce Golden Glory Cooking Oil "The Faultless frying fat" really delicious, more economical, more healthful and more satisfactory For Frying than hog fat. All grocers sell it. Brannon Carbonating Co. Distributors, P. O. Box 85, Phone 536.

SIDEBOARDS AND BUFFETS. Among our late arrivals in Furniture for the fall buyers are some very handsome Sideboards and Buffets in Early English, Golden Oak and Mahogany. In this line are some real catches value in Golden Oak and Early English Buffets from \$12.50 to \$40.00, especially suitable for light housekeeping. For those having large dining rooms and who want heavy, massive Sideboards, we are showing some very imposing Mission and Colonial designs in Golden and Early English Oak and Mahogany.

W. T. McCOY & COMPANY THE HOME FURNISHERS.

MCPHEE BROTHERS. of the Dilworth Floral Gardens, have opened a flower store at No. 1 South Tryon street. Call and see our selection of cut flowers. Cut Flowers, Bridal Bouquets and Floral Designs a specialty. Decorations solicited. Gardens' phone 800. Phone 803. Night call 331.

Dilworth Floral Gardens. Fresh Cut Carnations and Roses Every Day. New Imported Bulbs Just in at SCHOLTZ, THE FLORIST. 106 North Tryon St. Phone No. 1143 or 1145.

WANTED. To Sell you Good Vehicles and Harness at low prices. J. W. Wadsworth's Sons' Co. Dealers in everything that pertains to either Horses, Mules, Vehicles or Harness.

WHEN THE TRUTH GROWS. Upon you that high quality is more economical than low prices, then you will begin to save in earnest. Our prices are always backed by the very best of High-Grade Goods, and you can always rest assured that you get full value for every dollar you leave with us, whether it is for Furniture, Rugs, Mattings, Stoves or Ranges. We can furnish your home from kitchen to parlor. Let us have a chance at your next furniture want. Lubin Furniture Company.

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