

Grit.
The following, written by a mechanic, shows the ruling "factor" which enables many of his class to successfully stem the tide "amid the countless ills of life":

Some call it luck, dear brother Jim,
Some term it common sense;
While others still with equal vim
Pro-nounce it Providence.
But I believe, in spite of all,
Fate, Providence, or Will,
Bull-headed luck or brazen gall,
Its proper name is "grit."
'Tis well for those, dear brother Jim,
With time and cash to spare
To lift their hands and hands to him
In everlasting prayer;
But prayer alone won't win the fight;
In spite of Holy Writ;
'Tis acts that tell, or wrong or right,
And actions call for "grit."
I've seen in trial tests of speed
The horse that balks or breaks,
Although he sometimes the lead,
He never takes the stakes.
While "sure and steady on the stride"
Though slower on the bit,
Is often on the winning side,
Because he's got the "grit."
I've seen some fellows in my time,
Good, noble men, and strong,
With hearts less human than divine,
Who couldn't get along.
No matter where you placed them, Jim,
They didn't seem to fit;
They couldn't win, or sink or swim -
They didn't have the "grit."
Amid the countless ills of life,
Its pleasures and its woes,
The strongest factors in the strife
Are steady sticks and blouses;
And though we may not always win,
We never will submit;
But still we'll win, dear brother Jim,
And die like men of "grit."

HOME INDUSTRIES

I read your recent article relative to home support for home industries, with much pleasure. I read it with the more interest, realizing as I do, the need of just such suggestions. It is known to the public, and I presume to all the contractors in Western North Carolina, that the firm of T. L. Clayton & Co., have at large expense, established large machine-shops and works near Asheville. They are equipped with the best, the latest improved, and costly machinery. They employ a large number of first-class mechanics. They are prepared to furnish any and all finished materials for buildings, including fancy hard wood mantels, doors, stair ways, wainscoting, &c., on short notice, and guarantee to duplicate any price of any factory in the United States, freight added. In the face of all this, contractors and builders prefer to order and buy the same goods from Boston, and other places. Just as you say, the money thus sent off, goes to support and enrich other communities, while for the want of it, workmen who prefer to be here, have to leave; and many others who would come, are deterred from so doing. There are, Messrs. Editors, a number of "infant industries" in and around Asheville, which are fully meritorious, and deserve the support of the people. If they receive it, they will not only prove, as you forcibly argued, a great benefit to this community, but, by being thus encouraged, would enlarge their establishments, add to their force, and thus increase the business of our community. Contractors and builders should think of this, for the more the community is set up the more work they must necessarily have. I write this, not so much as a matter of complaint, as to urge our people to give more attention to this matter. Knowing that the more united and co-operative our community can be, the more prosperous all must be.

Yours, respectfully,
MECHANIC,
Asheville.

"They can talk all they please about their great scientists," said the brakeman, as he stepped from between the two freight cars and made his arms go up in the air. "But I did something the other day that Darwin, Haeckel, Huxley and all them evolution fellows never could do, with all their learnin'. We were running along with about thirty cars, when our train broke in two sections. We stopped 'em an' we were goin' to couple 'em up again, when we found we couldn't do it. Something was gone. 'Wait a minute,' says I to the conductor, and then I skipped out and ran back along the track. It was then that I did what the crack scientists and skilled mechanics have never been able to do." "What was that?" "I found the missing link."

SWANNANOA HOTEL
Asheville, N. C.

Altitude, 2,339 Feet Above the Sea.
The recent additions and improvements to the SWANNANOA make it, perhaps, the most attractive and comfortable hotel in the South. Its Tower and 450 feet of galleries furnish views of the Swannanoa River and the French Broad River valleys. Also views of the Blue Ridge, Pisgah, Balsam, New Found and Elk ranges of mountains, peaks of which are over 4,000 feet high. Convenient to Post, Express, Telegraph and Railroad Ticket Offices, and Asheville Bank, Asheville Library and Asheville Club Rooms. Purest mountain water conducted to and through the Hotel.
All Modern Conveniences.
The Ball Room is 50x150 feet. A fine Orchestra from Philadelphia is engaged for the Summer.
Special Rates to Parties by the Month.
The Proprietors take special pride in the tidiness of their House, and the successful management of the outside department.
HAWES BROTHERS,
Proprietors.

HORSE FOR SALE
A SOBBEL MARE, 5 years old, thoroughly sound and gentle, a good saddle animal, also works well to plow and harness, will be sold cheap for cash, or will exchange for any extra good one. Address J. E. HOYT, Turnpike, N. C. no 19-418411

A. J. LYMAN,
(Successor to LYMAN & CHILD.)
REAL ESTATE AG'T,

Office in Court House, Asheville, N. C.

OFFERS FOR SALE
Elegant City Residences!
Choice Town Lots
Beautiful Suburban Homes,
Picturesque Country Seats,
Profitable Farms, Improved and Unimproved.

Large Tracts of Timbered Lands in Swain, Graham and Cherokee Counties, Mining Lands and Milling sites. Has **ALSO FOR RENT,** furnished and unfurnished houses and cottages by the month or year. For particulars apply by letter or in person.

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ASHEVILLE, N. C.
JOBBER AND DEALERS IN

HARDWARE, CUTLERY,
STOVES AND TINWARE.

HEADQUARTERS FOR IRON, NAILS, HORSE AND MULE SHOES, STEEL PLOWS, LOCKS AND BUILDERS' HARDWARE. **HARDWARE OF EVERY KIND IN GREAT ABUNDANCE AND AT THE LOWEST PRICES.**

Agents for Dupont's Blasting and Rifle Powders. Also Agents for Richmond Stove Co.'s Celebrated Patent, Lee and Southern Planter Stoves. Agents for the Celebrated Old Hickory Farm Wagons and Fairbanks and Co's Scales

HARDWARE, SHEET IRON, FUSE, STEEL, MINERS' TOOLS, &c., CONSTANTLY ON HAND.
A Full Line of Sportsman's Goods, Paper Shells, Primers, Fine Rifle and Ducking Powder, Smith & Wesson Pistols, &c.

GEORGE W. TILSON,
WITH
GEORGE BROWN,

IMPORTER AND JOBBER OF
HARDWARE AND CUTLERY,
Agricultural Implements, Machinery, Seed, &c.

And agent for South Bond Chilled Plows, Fairbanks' Standard Scales, Studebaker and Webster Wagons; and keep in stock Buggies, Carriages, &c.

226, 228 and 240 GAY STREET,
KNOXVILLE, TENNESSEE.

Special inducements offered to the trade of Western Carolina. All orders, or letters wishing information, sent to the house will receive attention promptly.

TWO CAR LOADS OF
CLOTHING AND FURNISHING GOODS
—JUST RECEIVED—

FOR THE NEW CASH STORE, OPPOSITE THE EAGLE HOTEL.

Do not buy till you have seen our stock, **\$15,000** worth of CLOTHING, HATS, GAPS, GENTS' FURNISHING GOODS, AND AN **ESPECIALLY CHOICE AND EXTENSIVE LINE OF**

MERCHANT TAILORING GOODS,

All from the manufacturers, which will be made up to compare with any work in the United States, and everything to be sold at **THE LOWEST POSSIBLE CASH PRICES.**

Call and see us—will be only too glad to show you through, whether you wish to buy or not. Will be ready for business about Saturday, October 17th.

F. W. JOSLYN,
The Cash Clothier and Tailor.

VANGILDER & BROWN
ASHEVILLE, N. C.

—THE—
LARGEST HARDWARE HOUSE
IN THE STATE

Headquarters for **HARDWARE, Agricultural Implements**
Wagon, Buggies, &c.

A CAR LOAD OF CAME MILLS AND MOLASSES EVAPORATORS JUST RECEIVED.
SEND FOR PRICES!

See **Big Jim Webb** always in attendance!
Dec. 12-1912

LANGE & CO.,

Doors below P. O.,
Main St., Asheville,

DEALERS IN
BACON, COFFEE, SUGAR, RICE,
B. Grils, Hominy, Fish, Molasses, Apple Vinegar, Soda, Spice, Hogafest, Pickles, Brooms, Barley, English Split Peas, Eggs, Fresh

COUNTRY BUTTER!

Chickens, Flour, Meal, Soap, Tobacco; Cigars, Candies, Canned Goods in large variety, and
SAUR KRAUT.
Pure Leaf Lard in buckets or barrels. We solicit a share of patronage. We sell very cheap for cash.

LANGE & CO.
If you wish anything you do not see in my store, ask for it, and it will be procured. May 29 D&W

NEW GOODS
AT
SPOT CASH.

150 lbs Blankets at 75 cts. to \$8.50 per pair. New lot Boots, Shoes and Overshoes, in every style. Rubber Boots for Men and Boys. A splendid line of Dress Goods, Flannels, Cashmires, Ladies' Vests, Children's Vests in every size and quality.

500 pieces Standard Prints, 4 1/2 to 7 1/2 cts. 50 pieces Indigo Prints at 8 1/2 cts. 300 pieces Bleached and Brown Domestic, 4 to 7 1/2 cts. for very best brands. A heavy stock of Gents' Underwear, Cassimere, Hats, Hosiery, Canton Flannels, &c., &c.

100 pieces Canton Flannel from 7 1/2 to 18c., very best brands. Bunch Thread Wool Yarns and Cotton Basting.

My prices make the closest buyers smile, and are warranted to cure cases of dyspepsia under four years' standing. My terms are strictly Spot Cash—happiness and prosperity insured.

Spot Cash Store
J. O. HOWELL.

If mud suggests Rubbers, go to Spot Cash Store and get them. A full line.

Assets, \$29,771,230
Liabilities, 24,789,784
Surplus, 4,981,445

Aetna Life
Insurance Company

Has paid Losses in North Carolina Over \$1,100,000.

Is Your Life Insured? If not, why not? If it is, are you carrying enough? Do you know that every \$1,000 produced by your hand and brain annually represents the producing power of \$15,000 at 7 per cent?

Do you ever reflect that your death would destroy that producing power, and would take from your wife and children just that much capital?

What sane Business Man would risk a \$15,000 stock of goods in one building without fire insurance, and yet the same stock may never be destroyed?

Is it prudent or kind to permit your family to carry that much risk upon a life that is certain of destruction in a very few years, and that may be destroyed to-morrow?

Do you know that a Life Insurance Policy costs less than a Fire Policy? On an ordinary stock of goods you pay a rate of from one per cent. to two per cent. per annum.

In case of a fire your loss will not probably exceed one half of the stock, while it may be but a trifle.

You can carry a life policy for from 1 1/2 per cent. to 2 1/2 per cent. per annum (if under forty years of age) with a certainty of ultimate death, and there will be no savings.

Do you ever think that if you insure your goods for a number of years, and then cease payment, that you obtain no further return on your investment?

Do you know that after three years, if you cease payment in Aetna Life Insurance Company, you will obtain a full-paid policy for the value of all the premium you have paid?

DO YOU KNOW that \$5,000 or \$10,000 can be added to your estate by paying from three per cent. to four per cent. interest for a short term of years on the same?

DO YOU KNOW that you can leave your family \$5,000 or \$10,000 by the simple payment of an amount each year that is less than the taxes would be upon the same amount of real estate, and you have not a dollar of capital invested?

DO YOU KNOW that the death of one partner may, and often does cause the closing up of a firm, and affairs to its ruin?

DO YOU KNOW that partnership inter-ests may be paid off upon the death of any member of the firm, by each member insuring for the benefit of the others, and the business continue without impairment?

ARE YOU ENCUMBERED with debts or mortgages? They can all be cleared off in case of death by a Life Insurance Policy in the Aetna Life Insurance Company.

DO YOU KNOW THAT NINETY PER CENT. of the business men of this country fail at least once during a period of twenty years.

DENTAL CARDS.

B. H. DOUGLASS, D. D. S.,
Dental Rooms over DeVan's, Drug Store, residence in same building Asheville, N. C. feb-24-12

DR. R. H. REEVES, D. D. S.,
Office in Slender Building, opposite Central Hotel, ASHEVILLE, N. C.

Homes without Capital!

THE FOUNDING OF THE TOWN OF **WHITTIER.**
SOMETHING UNIQUE AND NEW

CLARKE WHITTIER, of California, is dividing 20,000 acres of land, in Swain Co., N. C. in the "Sky land region," into small tracts for actual settlers only.

They will be sold for cash, or on credit of from one to ten years. If desirable the principal may be for five years at 4 per cent. interest, payable annually, and one-fifth of the principal to be paid each year thereafter.

The soil is rich, the tobacco brings the highest prices in the market, averaging a net profit of from \$10 to \$150 per acre. 250 acres of land are being cleared to rent on shares for tobacco growing.

The lands are divided into farms of from 20 to 100 acres to suit purchasers.

The latest report in opening, up these lands has made the town of WHITTIER a necessity, which is now a station on the Western North Carolina Railroad, 6 miles east of Charleston. The founder of Whittier will spare no pains or expense to make it the most attractive and desirable residential and business town in Western N. C.

Stores, residences and a fine hotel are now being erected, and other manufactures will follow. Lots are donated to churches, schools, public buildings and works.

The improvements of the lands and the town creates a line of mechanics and laborers, and purchasers of lands on lots can get immediate and constant employment at common labor.

Purchasers will be furnished lumber for improvements at \$10 to \$12 per 1000 feet, and work to pay for it.

Comfortable quarters at a ration will be provided for purchasers and their families, at the mere cost of rations, until they can erect their own houses. Come right along.

Thus you can buy land, lots, and build homes, on long terms and work to pay for them.

Some of our agents have never been offered before, as no one offered at Whittier.

Come at once and erect your homes. Plenty work at low prices. Tobacco lands to clear and get ready for crops. Fences, roads and houses to build, harness and outfit tracts to plant, &c. Plenty of work ready now.

C. WHITTIER,
Whittier, Charleston P. O., Swain Co., N. C. Sept. 18-17

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Liabilities, 24,789,784
Surplus, 4,981,445

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Has paid Losses in North Carolina Over \$1,100,000.

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COMPLETE LINE
ALL KINDS REPAIRING DONE. EXAMINE MY GOODS AND PRICES

ONE DOOR SOUTH VANGILDER & BROWN ASHEVILLE, N. C.

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I am offering until the 1st of March my entire stock of Clothing, Boots, Shoes, Hats and Gents' Furnishing Goods,

AT GREATLY REDUCED PRICES!

ALL-WOOL SUITS AT \$8.00, WORTH \$12.00
" " " 10.00 " 14.00
" " " 12.50 " 16.00
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Other Clothing in Proportion.



A full line of Boots and Shoes for Ladies, Gents, Boys and Children, of the best manufacture.

I make a Specialty in fine Boots and Shoes.

As I am determined to make room for Spring goods, have marked all above goods at very low prices. I advise every one who wishes to purchase to call and get my prices before buying.

Remember, I sell the best Asheville made Woman's Kip Bals at \$1.25. Remember, I sell the best Asheville made top sole Kip Brogans at \$1.50. Also make Boys' and Misses'. Try one pair, and you will never be without them. Very respectfully,
M. L. F. VY,
Main street, Asheville, N. C.

H. H. LYONS,
Wholesale and Retail Druggist,
AND DEALER IN STATIONARY.

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WHISKIES, BRANDIES & WINES FOR MEDICAL PURPOSES—ALWAYS on hand a full and well-selected stock of DRUGS, PATENT MEDICINES, PERFUMERY, FANCY GOODS, CIGARS, CHEWING TOBACCO, MINERAL WATERS, STATIONERY

BRUSHES OF ALL KINDS, SPONGES, TRUSSES, and all the Medicine manufactured by J. L. Lyons, of New Orleans, whom I am sole agent for.

Give me an early call
J. TAYLOR AMISS and F. L. JACOBS are with me, and would be pleased to see their friends and all who wish goods in their line.

Sole manufacturer of Nelson's Kidney Cure and Nelson's Diarrhoea Cure, and Lyon's Cough Syrup, Amies' Fragrant "Land of the Sky" Dentifrice, Leidy's Rheumatic Cure, Stevens' Clearing Compound for Skin, Clothes, etc.

Prescriptions filled at any hour of day or night. Night Bell or right of door
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PIANOS
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ORGANS.

The great Southern Music House of Ludden & Bates has established an Agency in this city. Pianos and Organs sold on one and two years' time. Save freight and correspondence and from \$15 to \$75 besides.

C. FALK, Agent.
AT MOORE & FALK'S Furniture Store.

NEW FIRM, NEW BUSINESS
AND NEW GOODS.
BROWN & BEARDEN.
STOVES, TIN WARE AND HOUSE FURNISHING GOODS
COME AND BUY!

We have opened a full line of the above, all selected from the best stock, and in most workmanlike manner.

Roofing, Grutting, Plumbing Specialties
WORK-DONE BY COMPETENT MEN—WORK GUARANTEED.
The house is now opened for business.
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Manufacturer of all kinds of Building Materials, Matched Flooring and Ceiling.
MOLDINGS BRACKETS,
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All work done with promptness at lowest prices.
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of
Carriages,
Buggies
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Vehicles

Do it in the best and most permanent style and at short notice.
On hand all varieties of horse shoeing stock. **Shoeing Fast Horses, A Specialty.**
These shoeing work done will do well to call early to avoid being overworked. My work is in demand. Call on
J. H. WOODY, Wilson st.
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AGENTS FOR THE

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company,
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Simple Safes and Locks on Exhibition.
Promoters, Negotiators, Real Estate Brokers, and General Collection Agents.

Special attention given to the purchase and sale of Real Estate and Personal Property, rental of houses, collection of rents, &c.

We have on hand three second-hand Safes, taken in exchange, which will be sold at a bargain. Address as above.
no 10-33m

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(Established in 1856.)
Watchmaker.
AND DEALER IN
Watches, Clocks, Jewellery, Spectacles, &c.
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Leroy W. Fairbanks' Gold Pen. Good stock always on hand.