# The Alamance Gleaner. 

## VCL. XV.

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##   and  Nation      <br> ADAIIS \& TIIOMPSOI, <br> FIRE, LTVE, AND ACOIDENT <br> aprosent ouly firt cimes Ho Yorelga Conpanies:

# Our Large Stook d MEW GODOS Yow 

## COMPLETEL

As we have before explained, our busjness methods though new to this section are not inexplicable, though they do seem mysterious to the average merchants who now seem to be struggling with the perplexing problem of how any one can sell goods for less than cost and live. One suggestion : We do not sell for less than they cost us, though we do sell for less than they cost the average merchant, and we make enough on the cash discounts given large purchasers to pay us a fair per cent. on the investment. But you have shown by your repeated and increased patronage that you fully understand and have solved the problem of where to trade to the best advantage, and we take it that you will be able see when we cease to do busines far above the average competition.
It is our aim and desfre to demonstrate to you èven more fully how far removed we are from the old methods which take such exhorbitant prices out
of the pockets of our people and thus lay a tax on living to which the war tariff itself does not compare-and how our interest in selling you at such of the pockets of our people and thus lay a tax on living to which the war tariff itself does not compare-and how our interest in selling you at such
low prices is so closely allied to your cwn iu buying from us at such close margin. We propose to give you entire satisfection and give you a marlow prices is so closely allied to your own iu buying from
kct here which shall be equal to any and excelled by none.

# L. B. HOLT \& CO, WHOLSALR AID RITALL NBRROHTTS. 



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