

## An Economic Waste, the Natural Outgrowth of a Competitive System

By HERBERT HOOVER, Before National Distributing Conference.

IN SPEAKING of waste, I do not mean waste in the sense of willful waste, but economic waste, which is the natural outgrowth of a competitive system. I do not mean the waste that any single individual can correct by his own initiative, but the waste that can only find remedy in collective action. Nor are the wastes to which I refer to be corrected by any extension of the Ten Commandments, or by any legislative extension thereof. You cannot catch an economic force with a policeman. The kinds of waste that cause costly losses may be roughly catalogued as follows:

From the speculation, relaxation of effort and extravagance of booms with the inevitable slump. From excessive seasonal character of production and distribution. From lack of information as to national stocks, of production and consumption, with its attendant risk and speculation.

From lack of standards of quality and grades. From unnecessary multiplication of terms, sizes, varieties. From the lack of uniformity of business practices in terms and documents, with resultant misunderstandings, frauds and disputes.

From deterioration of commodities. From inadequate transportation and terminals, from inefficient loading and shipping and unnecessary haulage. From disorderly marketing, particularly of perishables, with its attendant gluts and famines. From too many links in the distribution chain and too many chains in the system.

From destructive competition of people who are in fact exhausting their capital through little understanding of the fundamentals of business. From enormous expenditure of effort and money in advertising and sales promotion effort, without adequate basic information. From unfair practices of a small minority. From wastes in use of materials, in unnecessary fire destruction, in traffic accidents, and many other directions.

## Our Latin American Friends Who Live Among Us Are Our Best Friends

By CHARLES E. HUGHES, Secretary of State.

There are those among us who constantly assail our motives in relation to the Latin American. What a pity it is that among our fellow citizens are those who cannot be fair to their own government! And, of course, there are those in other countries who ever seek to create a feeling of animosity toward us.

But I am happy to say that these efforts, however persistent, are of diminishing effect. The number is constantly increasing of those who know the truth. Our Latin American friends who live among us, who know our purposes and ideals, who intelligently observe our activities, taking into account both preponderant sentiment and governmental action, are our best friends.

We wish to have prosperous and independent neighbors with whom we can deal in peace and to our mutual advantage. We harbor no thought of aggression upon anyone. Instead of encouraging the exploitation of other peoples we are constantly by word and deed diminishing the opportunities for it and throwing the weight of governmental influence against it.

## The United States Overburdened by Federal, State and Local Legislation

By ALBERT J. BEVERIDGE, American Publicist.

The United States is overburdened by federal, state and local legislation. Administration of the laws has become peremptory, insolent and autocratic, until officials have become vexatious tyrants and citizens have become cringing subjects.

We boast that ours is the land of liberty yet the American people are, by law, forbidden to do more things and, by law, ordered to do more things, than was the case in Russia under the czar or Turkey under the sultan.

Some of the ten commandments have been put on our statute books as they should be. But others cannot be legislated or enforced by any device of human government. You cannot force children to reverence parents; you cannot prevent covetousness or create altruistic love.

The Sermon on the Mount is the final word in moral duty and noble living, yet there is not a line of it that can be put into human law with a policeman behind it. But the preacher, if he is on the job, can put into the souls of men that which legislators cannot. The church cannot abdicate its mission and assume the task of the state without ruining both.

## Fellow Citizens Who Have Homes and Possessions in the Isle of Pines

By SENATOR COPELAND, Speech in Senate.

Ah, senators, I know you will listen to our fellow citizens who have homes and possessions in the Isle of Pines. They have appealed to us. We cannot do less than to listen to their appeal, and to judge it fairly.

For myself, I can see but one course, and it begins with the rejection of this treaty. After that we must take immediate steps to negotiate with Cuba a new and proper treaty, which will attach the Isle of Pines to the United States, giving us honorable and unquestioned possession.

Holding these views, I shall vote against the ratification of the treaty. If the senate rejects the treaty, as I hope it will, it is then my purpose, if no one else does, to offer a resolution in the senate requesting the President to enter into negotiations with the Republic of Cuba for the cession of its interest in the Isle of Pines to the United States upon such terms and conditions as may be equitable and just to the governments and peoples of the United States and of Cuba, and to the residents and property holders of the Isle of Pines.

## Assimilation, or Amalgamation, Is Non-Existent in the United States

By DR. CHARLES W. ELIOT, in Jewish Tribune.

You doubtless have heard a great deal of talk in this country during the last five or six years about the assimilation of races in the United States. The fact is, and it is perfectly plain, there has been no assimilation in the United States; and, more than that, it isn't deserving that there should be any assimilation or amalgamation of races in the United States. That isn't what we need, that isn't for our best advantage in this country.

What we want is numerous races with various histories, with various gifts, with various abilities, living side by side in concord, not in discord, but in concord, each contributing its own peculiar quality to the mixed population.

Assimilation, or amalgamation, is simply non-existent in the United States, and nobody sees, or very few people see, that it is non-existent.

# Brown, Gray, Blue, Colors for Shoes

Hand-Painted Satin Also Featured at Openings in Paris.

Milady's footgear shown at the Paris openings is plain in outline, writes a Paris fashion correspondent in the New York Herald-Tribune. The extreme cutaway décolletage of last year is no longer smart—the cut of the spring and summer slippers will be eminently conservative, though with no sacrifice of trim daintiness.

The burden of distinction and chic rests largely with the colors and the supplementary details, and the bottlers of Paris have contributed many interesting diversifications along these lines. Brown, gray and blue are the leading basic colors, and the greatest of these is brown. Golden brown, oak and putty are the principal tints of the brown range, while navy blue and light gray are preeminent among the other colors. In the case of the latter two, red kid is considered modish as a trimming—a typical model is in light gray kid, cut along simple court lines and has a little red strap and narrow ringlets of red kid at the sides. Red, however, and all the other bright and garish hues are distinctly demode except when used as trimmings. Black maintains its place in the mode and is considered quite as smart as it was last season.

Dual color combinations are en vogue, but the two shades must belong to the same range. A characteristic Riviera model appears in two shades of brown, the lighter hue being employed for the body of the shoe, while the darker shade appears on the trim.

Lace Trimming Used on Chic Dark Blue Frock



Here is a charming new spring frock of dark-blue silk, embroidered in gray in two different patterns for skirt and bodice. The outfit is greatly enhanced by the collar, jabot and cuffs.

## Paris Women Turning to Subtlety and Softness

Bobbed hair and overbright complexions, hard hats and barbaric jewelry appear to be on the decline, and cigarettes and slang among the feminine smart set are less aggressively indulged in than in past seasons. Such are the conclusions reached, writes a Paris correspondent, after attending numerous Parisian social functions.

Hard-boiled manners and a high complexion were found to be all wrong as a setting for dresses made of soft kasha in pastel shades, soft silks and muslins and hats with flowing lines. The trend of the hour is toward subtle charm and softness.

Color, however, is playing a much greater part in Paris fashion than at any time previously since the armistice. Black dresses have become less popular and light colors have been steadily on the increase.

The short skirt has had a new lease of life, but is slightly fuller in the back. Sleeves, for evening dress, are also more popular, and the bare arm is no longer considered essential for elegance in dress. The bare back also is less common, and very low-cut dresses rarely are seen except among the show girls.

Ostrich Feathers Used in Winsome Trimming

Ostrich feathers in the present style are wholly unlike anything that ever adorned the stately bird. Only trifling bits are used in the novelty ornaments seen on some of the hats; almost never a handsome full plume. But the "made" ostrich, the willow, the modern achievement of handcraft, is the case of the hour, and new ideas in

and the single strap, the latter being attached to the upper corners and serving in place of buckles.

A recent innovation along the Rue St. Honoré was the introduction of spring shoes in which the two sides of the vamp are in no way smaller. One model of this type has a cut-out

Black and White Gown With Colorful Girdle



Severe black and white creations promise to be popular this spring. An effective Chinese girdle of blue crepe, embroidered with gold thread and gold spangles and a blue and gold tassel affords a winsome feature. A large mushroom hat of black taffeta completes the outfit.

on one side and a strap on the other. Another, of putty-colored crocodile, has a section of royal blue kid attached to the right side and tapers off on the left side to a narrow strap which buttons onto the quarter. Thus, there appears a marked cut-out on the left side and none at all on the right.

Among the other novelties of the season are hand-painted satin shoes, inaugurated in London by the Duchess of York, and the employment of pyrogravure ornamentation in conjunction with kid leathers. Everywhere the tendency is to set off the plain outline and varied but subdued colors of the new French shoes with trim details which are always ingenious and often bizarre.

Beaded Bags Fashion

Beaded bags are if anything more fashionable than ever and come in a varied range of sizes and styles. Those of glass or china beads reproduce the old-fashioned patterns, while a more modern note is struck by those which are made of tiny metal beads.

Slippers Are Blond Satin

Particularly lovely in color and simple in style are the new shoes of blond satin intended for wear with afternoon or dinner dresses.

# MOTHER!

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Hurry Mother! A teaspoonful of "California Fig Syrup" now will thoroughly clean the little bowels and in a few hours you have a well, playful child again. Even if cross, feverish, bilious, constipated or full of cold, children love its pleasant taste.

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Walt Whitman on Thrift

Walt Whitman said: "The habit of thrift proves your power to rule your own self. You are able to take care of yourself and then out of the excess of your strength you produce a surplus. Thus you are not only able to take care of yourself, but you are able to take care of some one else—of wife, child, father and mother, to lend a hand to sick people, old people, unfortunate people. This is to live. The man who cannot earn a living for himself is sometimes less than a man. The man who can barely get a living and no more is little better than a barbarian or a savage."

If your eyes are sore, get Roman Eye Balsam. Apply it at night and you are healed by morning. 372 Pearl St., N. Y. Adv.

Insects Called "Camels"

There is an insect in the Holy Land known as the "camel." A consignment of "camels" arrived at the London zoo a few weeks ago—males and females. All arrived alive, which in itself was regarded as remarkable since it is a habit of the females to devour the males. By some Biblical students they, and not the big quadrupeds, are believed to have been referred to in the verse "Ye blind guides which strain at a gnat and swallow a camel."

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Causes for Divorce

The University of California has taken a step toward correcting the "divorce evil," by instituting a course of critical analysis of the home. Miss Mary Burt Messer, formerly of the sociology department of the University of Wisconsin, is director of the course. Miss Messer has been quoted as saying that the troubles of American home life fall into two main categories: "The belief on the part of the modern young woman that she is indifferent to the ties of love and home," and "the insufficiency of the home itself, its medievalism and inability to meet the needs of the present-day man, woman and child."

Australian Progress

Demand for telephones and postal facilities in Australia is so far beyond expectation that the estimated \$48,000,000 for the three-year program of new works will be far below the sum necessary.

He that dies this year is quit for the next.—Shakespeare.

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8-3-3 FOR TOBACCO  
ACID..... 1.00%  
NITROGEN..... 2.50%  
PHOSPHORUS..... 3.00%  
SULPHUR..... 3.00%  
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