

CO-OPERATIVE MARKETING

A Department Conducted For The Information of the Members of the Cotton and Tobacco Growers Associations.

By A. F. JOHNSON, Secretary

As the Associations will begin preparations for perfecting the State organizations for both the Associations right away it becomes necessary that every member of both the Associations in Franklin County should be giving serious consideration to the question of "who is the right man to be our director."

Signing the contracts and becoming members of the Co-operative Marketing Associations is not all you are expected to do. In order to make the Associations what they should be you have got to cultivate a spirit of working together with your neighbor—that is you must join in heart to heart talks and meetings for the purpose of more fully understanding Co-operation. To learn how through the proper efforts of each individual member the benefits of the Associations can be increased and broadened.

There are still a number of farmers

in Franklin County who are not in the Associations. There is no reason for them to be scared into it, although they should become members for their own benefit as the speculator has got to have some one to make a living out of and therefore you will find some one who will buy it. But it is the opinion of all who are familiar with the sign up for Cotton and Tobacco that the quantity of tobacco remaining outside the association would not be sufficient inducements either for the warehousemen to operate a warehouse, or for the manufacturer to maintain a corps of buyers to buy that tobacco. There will be some way, however, for the farmer outside the Association to sell his tobacco. But this will very probably be through a system of "pinhookers" going through the country on trucks, who will pay starvation prices and take it to a market and make a profit. We don't think any farmer will agree that the manufacturers would go to the trouble and expense of sending buyers out on the different markets to buy a lot of tobacco that they will have to finance and pay insurance and storage on for twelve months, when they can go to the association and purchase any quantity they wish, of any grade or grades, guaranteed to be right, to be delivered any time every week if they wish—and pay for it as

they get it, and at no greater cost than the tobacco is costing them under the present system. The place the farmer expects to get more for his crops is in saving the warehouse cost the buyers costs, country damage and the speculator's profit. As a matter of fact the manufacturer would prefer the farmers having this profit, as they know that when the speculator gets it, it is deposited in some bank or invested in some way that the manufacturer will never see it again. But if the farmer gets it, he will spend it for the necessities and luxuries of life, which will increase the demand on the manufacturer, who will make more money by manufacturing more goods. And the farmer will profit again by the fact that when the manufacturer makes more finished products he will have to have more raw material which opens a greater channel for the farm crops. This whole question is one of purely simple common sense and we strongly advise all farmers to use a little common judgment. Do you think a man who is putting all kinds of impediments in the way of your making money enough for you to pay your honest debts and have a decent living is a friend to you. Or do you consider the fellow who honestly tries to assist you around your difficulties and help you better your condition by helping, rather than criticizing your efforts, your friend. With all due respects to the man who sees it differently we do not expect to see but very few markets open in North Carolina for the sale of tobacco, because we do not think there will be a sufficient amount of tobacco outside the association to justify the expense. Our observation has been that the men who conduct this portion of the business, like all other business men, are not in it for their health or for the pleasure there is in it, nor for the purpose of accommodating the farmer, but purely for what money he expects to make out of it. Therefore when his sales decrease to a point that his profits will become missing and he has to call on his bank account to pay the difference how long do you think he will continue to run a warehouse for "your accommodation."

The latest reports from Raleigh headquarters indicate that fully eighty per cent of the two crops has been signed. Bear in mind that it is your duty to yourself and to your neighbor to get the signature of the fellow who has not signed. Your Association can protect your interests better by having control of a larger per cent of the crop. Resolve that you will get a member and then go get him.

STOCKHOLDERS MEETING
The annual meeting of the stockholders of the First National Bank of Louisburg, N. C., for the election of Directors and such other business as may come before the meeting, will be held at its banking house in Louisburg, N. C., on Tuesday January 10th, 1922, at 2 o'clock p. m.

1-6-11 F. J. BEASLEY, Cashier.

"The Farmer's Worst Enemy—Rats. The Farmer's Best Friend—Rat-Snap."

These are the words of James Baxter, N. J.: "Ever since I tried RAT-SNAP I have always kept it in the house. Never fails. Used about \$2.00 worth of RAT-SNAP a year and figure it saves me \$300 in chicks, eggs and feed. RAT-SNAP is convenient, just break up cake, no mixing with other food." Three sizes, 35c, 65c, \$1.25. Sold and guaranteed by Allen Bros. Co. and Aycock Drug Co.

TUCKER'S CAFE
Main Street
LOUISBURG, N. C.

I have just opened a first class Cafe in the old Neal building and am prepared to furnish meals at all hours, and the best the market affords.

Ice Cream 5 cents a cone. Soft Drinks, etc.

Prices reasonable, service the best.

J. C. TUCKER
Proprietor

To Stop a Cough Quick
take HAYES' HEALING HONEY, a cough medicine which stops the cough by healing the inflamed and irritated tissues.

A box of GROVE'S O-PEN-TRATE SALVE for Chest Colds, Head Colds and Croup is enclosed with every bottle of HAYES' HEALING HONEY. The salve should be rubbed on the chest and throat of children suffering from a Cold or Croup.

The healing effect of Hayes' Healing Honey inside the throat combined with the healing effect of Grove's O-Pen-Trate Salve through the pores of the skin soon stops a cough.

Both remedies are packed in one carton and the cost of the combined treatment is 35c.

Just ask your druggist for HAYES' HEALING HONEY.

L. KLINE & CO.
Great January Clearance
The Event in which our entire collection of Women's, Misses, Men's and Boys' Apparel is placed on sale at **TREMENDOUS REDUCTIONS**

These Reductions Take Greater Meaning When It Is Realized That The Regular Prices of Our Apparel Are Always Lower Than Elsewhere.

TAILORED AND FUR TRIMMED LADIES AND MISSES SUITS	JUST A FEW MORE MENS' AND YOUNG MEN'S OVERCOATS
Excellent tailored Suits of Velours and broadcloths; all silk lined; handsomely embroidered. The majority with beautiful fur collars. Former prices to \$50.	Prepare for the cold days and get into one of these long, warm overcoats. Full line. Former prices \$15.
\$18.95	\$9.95
	Also Complete lines at \$12.50 - \$14.95 - \$24.95

SHOES!
FOR WOMEN AND MISSES
We are showing a fine selection of tan brogues, on strap satin and patent leather Pumps **\$4.95**

FOR MEN AND BOYS
You can still make a good selection from our complete stock. Prices range from **\$2.95 - \$6.95**

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"When Seen or Advertised Elsewhere It's Always Cheapest Here"
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Louisburg, N. C.

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J. M. ALLEN, President
H. M. STOVALL, Cashier

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NOT ALL MEN USE PICKS and SHOVELS when they want to level a mountain.

SOME OF THEM USE THEIR BRAINS.

Take a leaf out of Nature's book of experience, and apply the intensive force of a powerful stream of water directed right at the hill that stands in the way of Public Improvement.

THERE IS A GREAT POINT IN THIS, when considering the AGENCY in which to place your INSURANCE.

T. W. WATSON'S INSURANCE AGENCY enables you to apply POWER where it will most surely accomplish the desired result.

AS THE BIG STREAM OF WATER CUTS THROUGH THE SIDE OF THE MOUNTAIN, So the KNOWLEDGE, EXPERIENCE and SERVICE of THIS AGENCY, enables the ASSURED to CUT THROUGH FINANCIAL DIFFICULTIES in case of fire.

When You Think of INSURANCE THINK OF **WATSON**

Colds Cause Grip and influenza
LAXATIVE BROMO QUININE Tablets remove the cause. There is only one "Bromo Quinine." E. W. GROVE'S signature on box. 30c.

MORTGAGE SALE OF VALUABLE DESIRABLE DWELLING AND STORE AT LAUREL, N. C.

By virtue of the power of sale contained in that certain deed of trust made by Mrs. Mattie E. Williams, Hodgie Williams and W. K. A. Williams, to Wm. H. Ruffin, Trustee, dated March 26, 1917, and recorded in Franklin Registry in Book 210, page 221, default having been made in the payment of the debt thereby secured, and demand for foreclosure having been made by the holder of said debt upon said trustee, the undersigned will, on **MONDAY, DECEMBER 26, 1921,** at about the hour of noon, at the Court house door in Louisburg, N. C., offer for sale at public auction, to the highest bidder, for cash, the property in said deed of trust conveyed and there described as follows:

Situate in Sandy Creek Township, at Laurel and more particularly defined as follows: Beginning at a Post oak on the West side of Laurel and Centerville road; thence along said road 110 yards to a stake; thence in a Southwest direction 250 yards to a Whiteoak Church corner; thence along Church line to the beginning, containing 1-2 acres, more or less, upon which there is situate a dwelling house and outhouses, and a store building.

This November 25, 1921.

11-25-21 WM. H. RUFFIN, Trustee.

The above sale was continued by consent of the makers and holders, to Monday, January 9th, 1922, at 12 o'clock.

W. H. RUFFIN, Trustee.

NOTICE OF SALE OF REAL PROPERTY.

Under and by virtue of the powers contained in a certain Deed of Trust from J. T. Alford and wife, Mavis Alford, to the undersigned Trustee, of date May 31st, 1920, and recorded in Book 233 at page 223 in the office of the Register of Deeds for Franklin County, N. C., and default having been made in the payment of said note or notes, the undersigned Trustee will offer for sale, to the highest bidder, for cash, at the Court house door of Franklin County, in Louisburg, N. C., on **MONDAY, JANUARY 30, 1922** at 12 o'clock noon, the following described property:

Situate in Dunns Township, Franklin County, N. C. Beginning at a light wood stake, George Taylor's corner; thence N 87d W 46 pls to the center of the road in George Taylor's line, corner of lot No. 3; thence along the road N 10d W 16 pls N 47 pls and 15 lks, N 8 1-2d W 79 pls to a stake, corner of lot No. 6 in Sid Alford's line; thence along this line S 84 3-4d E 71 pls and 20 lks to a pine stump, Sid Alford's corner; thence about S 4 3-4d 137 pls and 22 lks to the beginning, containing fifty (50) acres, more or less. This December 23rd, 1921.

12-30-21 W. D. BARTLETT, Trustee.

SALE OF VALUABLE REAL ESTATE
Under and by virtue of the power contained in a deed of trust executed to me by L. L. Whitaker and wife Ada M. Whitaker and duly recorded in the office of the Register of Deeds of Franklin County, in Book 224, page 286, default having been made in the payment of the note secured thereby, and demand having been made upon me by the holder of said note, I will on **MONDAY, JANUARY 16, 1922** at about the hour of noon, sell at public auction at the Courthouse door in Louisburg, North Carolina, to the highest bidder for cash, all the right, title and interest in certain tracts or parcels of land situate in Hayesville Township, Franklin County, State of North Carolina, and described as follows:

First tract: Bounded on the North by the lands of Hilliard Cooke, on the East by the lands of Mrs. A. M. Moize, on the South by the lands of T. L. Harrison, on the West by the lands of the R. H. Wynne estate and L. L. Whitaker, and containing 133 acres, more or less.

Second tract: Bounded on the North by the lands of Jno. Blacknall, on the East by the lands of W. C. Whitaker, on the South by the lands of Hilliard Cooke, on the West by the lands of the R. H. Wynne estate, and containing 54 acres, more or less.

Third tract: Bounded on the North by the lands of H. F. Mitchell, on the East by the lands of Jno. Blacknall, on the South by the lands of Jno. Blacknall and W. C. Whitaker, on the West by the lands formerly owned by J. H. Brodie, and containing fifteen acres, more or less.

Fourth tract: Bounded on the North by the lands of John Foster, on the East by the lands of T. W. Ruffin, on the South by the lands of J. O. Beasley and Walter Paschal, on the West by the lands of J. O. Beasley and T. W. Ruffin, and containing 57 acres, more or less, these four tracts of land being those conveyed to L. L. Whitaker by T. H. Whitaker and wife by deed recorded in Franklin County Registry of Deeds in Book 194, page 536, to which reference is hereby made. Also all the right, title and interest of the said L. L. Whitaker in the property, real and personal, owned by T. H. Whitaker at the time of his death, whether acquired by said L. L. Whitaker by inheritance from said T. H. Whitaker or as one of his distributees, or an devisee and legatee under his will recorded in the Office of the Clerk of the Superior Court of Franklin County in Book of Wills W, page 91, the same consisting in part of the residence of the said T. H. Whitaker, the Ballard store lot and the Black house, all in the town of Franklinton, said County and State.

This the 13th day of Dec., 1921.
W. H. YABBOROUGH, Trustee.

12-16-21
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of expressing a most grateful appreciation to the friends and patrons of Aycock Drug Co. Inc., for their support in the year 1921. The same firm desires your business for 1922... I wish for each and every one a year full of Happiness and Prosperity.

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