

C. P. VANSTORY, LIVERY.



Vanstory began business in 1875. He opened his livery, stables, the largest in the city. He has since added his barns from time to time. He now keeps from forty to fifty horses and as many vehicles of every description for the accommodation of the public.

He has horses and mules from Virginia and Tennessee in large lots and has frequent sales. His specialty is fine single and double drivers and saddle horses in the selection of which his judgment is relied upon by all those with whom he deals.

Western horses and mules are often handled on order.

Mr. Vanstory has a large collection of fancy rigs and traps, bicycle buggies, and a tallyho, and controls a large majority of the trade to the colleges and other surrounding places.

In the above illustration Mr. Vanstory is seen driving Ecker Boy, a son of Jolly Fair, and George V. of Wilkes Boy, a son of Red Wilkes of the famous Kentucky family. They are bays, six years old, nicely broke, and will step the mile at a 2:30 gait. They are considered the finest team in this part of the country and can be bought for \$1,000.

Greensboro Water Supply Co.

Its Organization, Re-organization, Water Supply, Equipment, and Extension.

The original water company was organized in 1886 by Col. T. B. Keogh and others, and was known as the Greensboro Water Company. Work was completed in 1887, and originally was confined to the old corporate limits of the city. The plant at that time consisted of a small water pump run by a turbine wheel, and a medium-sized Blake steam pump. The original cost was \$50,000. In 1892 the company was placed in the hands of a receiver, and was afterwards re-organized, and since then the street mains have been gradually extended over the entire city, until now there are over twelve miles of pipe ranging in size from four to ten inches, and four miles of small pipe on streets not supplied with mains. There are 130 hydrants for fire protection, and the pump house is supplied with two large Dean steam pumps, each with a capacity of over 750 gallons per minute. There are two first-class boilers made interchangeable, so that either pump can be run with either boiler. The water supply is from a creek of



GENERAL J. D. GLENN.
From a portrait taken while Adjutant-General of the State.

pure water, and is taken from a point far beyond the city, insuring pure, wholesome water, which has been analyzed by the State Chemist in Raleigh and Baltimore, and pronounced first-class in every respect. There is a large storage reservoir and settling basin, so that except in times of protracted wet weather the water is always clear. The water supply is sufficient for a city of at least fifty thousand inhabitants and in the most severe dry weather the water supply has been abundant. Since 1887 the plant has been very much improved and extended, the sum of over \$110,000.00 having been expended in extensions and improvements. The officers of the company are James D. Glenn, president and manager; Robert R. King, treasurer and attorney; J. E. Jenkins, engineer, and W. C. Seddon, secretary. The company is a stock company of whom the following are the directors: W. H. Bosley, A. H. Taylor and W. C. Seddon, of Baltimore, Md., and R. R. King and Jas. D. Glenn, of Greensboro. The use of the city water is increasing rapidly, there being over four hundred regular consumers and all of the colleges, schools and other public buildings.

HUFF & OVERBY.

Manufacturers of Business Wagons.

Mr. E. K. Huff, the senior member of the firm whose name appears above, came to Greensboro from Kernersville in 1895. He was then associated with a Mr. Lewis and conducted business under the firm name of Lewis & Huff. During 1898 the works of the firm were consumed by fire. In July, 1898, Mr. Huff formed a partnership with Mr. W. S. Overby, and the new firm secured the premises on Davie street. The firm makes a specialty of business and delivery wagons and the substantial vehicles of this kind which they have turned out are sufficient evidence of their ability to do good work. Although in business but a short time they have acquired a wide reputation for the high standard of excellence which they have attained in their special line and this together with the fact that they can build a business or delivery wagon at twenty-five per cent. less than the price charged for similar work in the large cities has secured for the firm a large trade not only in Greensboro but in many other cities of the state and indeed in other states. Their line is an important one in any community and one which is not overcrowded in this city and their business is bound to increase as every vehicle turned out is an advertisement of their mechanical skill.

E. K. HUFF. W. S. OVERBY.
HUFF & OVERBY.
Manufacturers of DELIVERY WAGONS
SOUTH DAVIE STREET,
GREENSBORO, N. C.

A comparison of our work and prices is requested. Mail inquiries requested and promptly answered.

INTERIOR OF JOHN B. FARRISS'S DRUG STORE.



Here is an illustration that will doubtless appear familiar to the thousands of readers of this edition.

It is John B. Fariss's drug store, where the public has been served for many years, first by W. C. Porter and later by Richardson & Fariss, and since February last by John B. Fariss, who became the sole owner. Mr. Fariss is a native of Greensboro, born in 1869, and received his early education here. He first entered the drug business under the tutelage of Mr.

Porter, and in 1892 he and Mr. Richardson bought out the business. Mr. Fariss is to-day the proprietor and has learned to serve the trade in a manner that has won confidence and patronage. A large and complete stock of drugs, chemicals and sundries is always carried, and physicians throughout the country find here a stock of supplies to meet their every demand.

In common with the other sundries Mr. Fariss carries a fine line of cigars.

among them El Modella and Principe de Gales. The line of fine smoking tobaccos carried is unsurpassed by any in the city.

Mr. Fariss is the inventor of thirty special preparations which are carefully compounded to meet all manner of ills. A large business is done in the manufacture and jobbing of physicians' supplies, and no concern in the country is better equipped to supply the many drugs and chemicals required by the physician.

WAKEFIELD HARDWARE COMPANY.

HARDWARE, AGRICULTURAL MACHINERY AND IMPLEMENTS.



Did it ever occur to the average reader how dependent we are on the agriculturist? If the soil does not produce a bountiful harvest the blood is stagnant in the veins of business. They are, as it were, the autocrats of commercial life, as all the people suffer when they prosper. The genius of the inventor has been taxed in devising machinery for the tilling of the soil and harvesting of its fruits, and millions of capital have been invested in its manufacture.

The name of "Wood" has become synonymous with the best harvesting machinery and the Walter A. Wood mowers, binders and rakes stand acknowledged as the very "acme" of perfection.

The Wakefield Hardware Company has been handling this machinery for years and its superiority is fully attested by the phenomenal yearly increase in sales.

OLIVER CHILLED PLOWS.
The Oliver Chilled Plow Works, of South Bend, Ind., have produced a plow that has buried all others in the furrow of despondency and covered them deep with the soil of advancement smoothly turned from the mold-board of the Oliver. This plow has all the essential features of a perfect implement. That this plow suits the farmers of this section is fully proven by the large increase in their sales. When the Wakefield Hardware Company first began handling them they made but few sales. Last year they disposed of a car load and a half.

BUCKEYE DRILLS.
Another invaluable piece of farm

J. HENRY PHIPPS.
GROCERIES, DRY GOODS, ETC.

The combination of integrity, enterprise and industry displayed in the management of the business establishment of J. Henry Phipps has in the course of ten years met with gratifying success in a trade of large proportions derived from all sections of the country adjacent to Greensboro. The premises, corner Asheboro and Bragg streets, are of ample proportions and especially arranged and adapted for the business, being 26 by 70 feet in dimensions and three stories in height. The first floor or basement is devoted to the storage of stock, which is bought in large quantities in order to secure the advantages of discounts which are beneficial alike to the proprietor and his patrons. The second floor is used as a general sales and display room for the stock of fancy and staple groceries, dry goods, provisions, coffees, teas, condiments, spices, etc. The third floor contains an important feature of the business is the handling of flour, mill feed and country produce.

Those celebrated millings, the "Crystal" and "Champion" brands of extra fancy flour that are in high favor with housewives and chefs are among the various brands, also the "Danville," "De Soto" and "St Elmo," all popular products of the Danville Milling Company.

On March 28, 1888, Mr. Phipps, who had been a member of the well known firm of J. W. Scott & Co., bought the

business of M. G. Newell, located in an old building on Asheboro street, just north of the present location. In two years the business grew to such proportions as to exceed the accommodations afforded by the old building and Mr. Phipps erected the present commodious structure he now occupies, which is fully adequate for the business and a desirable addition to the commercial houses of the city. Polite and courteous treatment of patrons and prompt delivery of purchases are predominant features of the house.

PAINTS.
This company are leaders in paints and their sales in this department have shown remarkable yearly increase.

MAJESTIC STEEL RANGES.
One hundred and twenty-five is a large number of ranges to sell, but that represents the number of Majestic ranges the Wakefield Hardware Company have disposed of. The makers issue the Majestic Cook Book that tells you all about the superiority of the range and how to prepare and cook the most toothsome food as well as a lot of other valuable information. The Wakefield Hardware Company will gladly give you one.

HARDWARE AND CUTLERY.
Everybody knows what hardware is. There are a dozen kinds—builders, saddlery, carriage and a lot of others. This company keeps them all, as well as a full line of tools, cutlery and sporting goods, house furnishing goods and store sundries.



J. HENRY PHIPPS' STORE.

CAPE FEAR MANUFACTURING COMPANY,

MANUFACTURERS OF

ALL KINDS OF BUILDING MATERIAL.

FRAMES, SASH, DOORS, MANTELS, BRACKETS, VENEERED DOORS, Grille Work, Mouldings, Ballusters, Stair Work, and Inside Finish.

AND DEALERS IN
Rough and Dressed Lumber, Shingles, Lime, Plaster, Hair, Cement, Etc.

HARDWOOD INTERIOR FINISH A SPECIALTY.
ESTIMATES FURNISHED.
GREENSBORO, N. C.

ART IN MANTELS AND TILES.

The improvement in the style of architecture in the South has been very marked in the last decade and the homes of the people have been "Bowers of Beauty."

No material has played a more important part in interior decorations in recent years than tile. It has been utilized for floors, mantels and other interior adornment, and the effect of its varied colors contrasting with more sombre hangings is pleasing to the artistic sense. These facts have been recognized by a critical public and the manufacturer of mantels in hardwood and tile, grates, tiles, and

South Elm street, occupy two floors 26 by 90 feet in dimensions. While not near all the designs are carried in stock a large assortment of artistic styles are displayed from which the buyer can select.

Oak and Birch are standard woods and form the basis of all net prices. Persons desiring mantels of special sizes can have them constructed at a very small additional cost.

GRATES AND TILES.

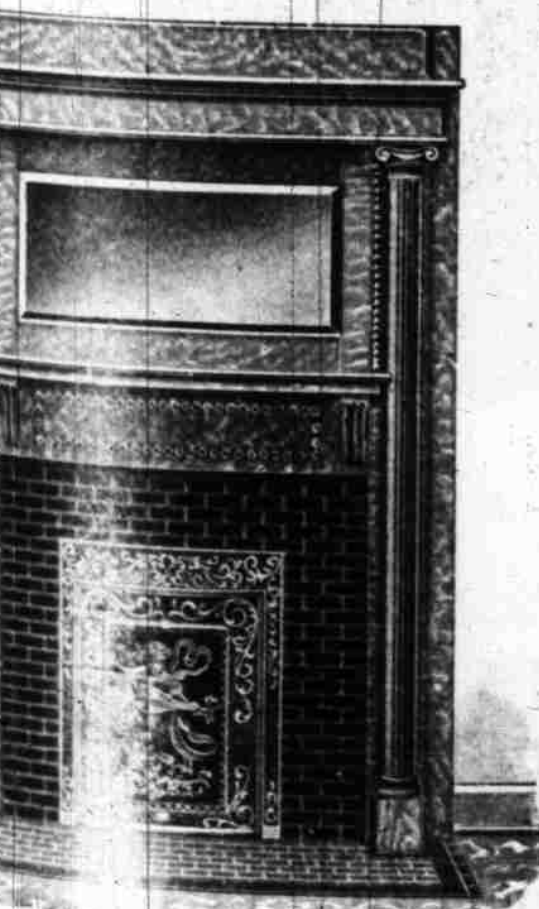
In Grates and Tiles are included almost every style of construction. Of the former, the "Club House," "Peerless," "Southern Queen" and the "Cahill" are leaders and growing in popularity. Tiling of onyx and glazed and unglazed enamel of the best quality in all the latest and most popular colors from which the most fastidious can easily make a selection are carried in stock in great variety.

CATALOGUE.

The only way to get a perfect and correct idea of the construction and style of the various Mantels, Tiles and Fireplace furnishings is to consult the catalogue for 1899. This catalogue contains more than forty designs and on its sixty pages which are bound in a handsome cover are illustrations so perfect in execution that every detail of construction and even the coloring is discernable. It also contains directions for ordering and valuable hints on making selections. It will be sent free to any person desiring to purchase mantels.

SOME OF THEIR WORK.

Among the operations of McClamrock Bros., of Greensboro, N. C., Merchants' and Manufacturers' Association, of Greensboro; residences of Messrs. Ashley Horne, of Clayton, N. C., J. B. Owens, of Henderson, N. C., J. W. Cobb, Charlotte, N. C., C. H. Speights and C. E. Graham, of Greenville, S. C., C. Cone, vice-president of Cone Export and Commission Co., J. M. Walker, president of City National Bank of Greensboro; Bailey Owens, president Citizens Bank of Henderson, N. C., and many others.



place has increased to a great extent. Old houses in these places have been taxed beyond their capacity and new ones have entered their modern ideas and their modern ideas have made their laurels. This peculiar force to the House of McClamrock Bros., of Greensboro, N. C., while having been in the business for a few years have won the top and acquired a patronage in not only North Carolina but in the adjoining states of South Carolina, Georgia, Virginia and others, and they have even invaded England, to which country they shipped during the last eight years fine mantels, thus spreading the fame of the coming metropolis across the seas. The salesrooms of McClamrock Bros. at 217