

Last Years vs. This Year's SIGHT



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TOBACCO PRICES AVERAGE FOR THIS SEASON HIGHER THAN LAST YEAR BUT PRODUCERS' SALES SMALLER

Increase of About Two Cents Per Pound for Season to January 31st as Compared with Last Year—
Figures Announced by Crop Reporting Service

Raleigh, Feb. 18.—With the 1921 tobacco marketing season almost at its close in North Carolina, the market reports are especially important and in most cases, conclusive of the season's results. The price average for the season to January 31, was about 2 cents per pound higher than at this date last year. The producers sales for the season, however, are only 75 per cent of last year's sales to this date.

Comments From Warehousemen.
Eastern Markets: "Very poor quality, practically all sold, grades holding up well, mostly common, about all gone, a few scattering loads left. Prices good on good grades, offerings scrappy, finishing up now and the offerings are very poor odds and ends."
Piedmont Markets: "Offerings poor to medium average, all tobacco offered now is of a very poor quality. Our trade just about through selling. Prices getting weaker on better grades. 10 per cent good, 30 per cent medium, 60 per cent poor or common. Poorest crop in years through this season. Good tobacco selling better. No change in common tips. Crop 95 per cent sold. Winding up of season, but average has held very well for the past month. Very few lugs, mostly leaf. Prices high according to grades received. Farmers urged to curtail crop and make better quality which will bring better prices. More sulphate of potash should be used in fertilizer to produce better tobacco. Scrap poor."

January Tobacco Sales.
This Year 1922.
Producers' sales during month (reported) 16,718,383 pounds
Average price of sales during month \$21.41 pound
Total resales (including dealers and warehouses) 3,468,186 pounds
Total sales for month (including resales) 20,186,569 pounds
Amount paid for all sales during month \$4,323,165

Last year 1921.
Producers' sales reported for January 49,314,570 pounds
Average price of sales during month \$20.28
104 warehouses operated on 33 markets during January, 1922.
140 warehouses operated on 44 markets during January, 1921.

Season's Sales.
This Year 1922-1921.
Total producers sales to January 31 228,596,227 pounds
Average price of sales during season to January 31 \$24.18

Last year 1921-1920.
Total producers sales to January 31 304,795,104 pounds
Average price of sales during season to January 31 \$22.00

Percentage of Crop Sold During Each Month Season.

Month	Season 1921-22	Season 1920-21
July	9 per cent	7 per cent
August	5.9 per cent	3.0 per cent
September	17.8 per cent	11.7 per cent
October	21.0 per cent	20.2 per cent
November	31.0 per cent	19.2 per cent
December	12.3 per cent	13.4 per cent
January	7.1 per cent	11.8 per cent

Total percentage sold 95.0 per cent 80.0 per cent
January, 1922, Tobacco Sales Bureau of Markets and Crop Estimates
Crop Reporting Service, Raleigh.

Warehouse Sales Report.

Markets	Number of Houses	Producers		Total		Jan. 1921	Producers
		January	Resales	January	Price		
Apex	1		4,006	\$ 3.00	\$23.73		310,263
Burlington	4	567,307	618,787	16.55	26.76		2,482,935
Durham	4	834,652	1,096,368	21.40	25.51		5,968,050
Elkin	1	105,218	108,012	14.98	17.72		852,596
Enfield	2	122,472	146,172	20.96	15.21		1,717,684
Farmville	3	233,738	293,512	24.80	21.54		8,761,100
Fuquay Springs	5	160,722	181,638	27.90	24.89		2,969,392
Goldsboro	3	57,138	95,330	12.40	11.53		3,411,865
Greensboro	2	109,806	137,710	13.84	15.02		937,243
Greenville	6	725,179	964,863	24.30	17.33		19,346,861
Henderson	6	763,832	816,330	23.63	19.65		7,370,506
Kinston	5	303,499	352,797	21.50	16.34		14,940,141
Louisburg	3	60,882	61,532	18.00			1,135,271
Madison	3	273,101	302,909	14.23	18.11		1,533,438
Mebane	3	530,532	567,956	17.10	35.63		1,855,904
Mt. Airy	3	515,129	594,513	20.83	18.44		2,675,896
Oxford	5	987,616	1,207,922	20.89	23.89		6,577,642
Pinetops	2	82,490	119,220	28.88	18.09		2,488,738
Raleigh	2	115,702	163,961	17.38			2,014,638
Reidsville	3	618,604	672,885	17.35	19.60		2,766,767
Robersonville	2	26,980	39,012	16.74	13.20		2,510,542
Rocky Mount	5	862,846	931,702	23.10	19.98		13,318,795
Roxboro	3	803,143	885,095	18.45	32.76		3,310,553
Spring Hope	1	37,626	39,976	20.50	14.13		913,964
Statesville	1	59,160	64,130	17.05	14.80		458,956
Stoneville	2	314,211	332,531	14.83	16.52		984,384
Tarboro	2	122,238	142,092	13.60	12.25		3,074,393
Warrenton	3	403,341	436,906	23.71	15.32		3,169,177
Wendell	2	182,232	221,596	21.40	18.75		3,410,461
Wilson	6	1,740,858	2,465,291	25.99	21.53		33,034,334
Winston-Salem	5	4,899,375	5,976,656	19.85	21.43		23,077,164
Youngsville	2	34,552	98,676	26.40	19.20		3,315,976
Zebulon	4	16,202	46,482	11.65	15.39		2,556,097
State	104	16,718,383	20,186,569	\$21.41	\$20.28		228,596,227

NOTE: The total for season's sales included all sales for closed markets.
Warehouses failing to report—Curren's Warehouse, Goldsboro, N. C.
Compiled by C. W. Haig, Crop Reporting Service.
W. A. Graham, Commissioner.

BAYNES IS AGAIN HEAD GREENSBORO MERCHANTS

The board of directors of the Greensboro Merchants' association re-elected B. T. Baynes president of the association at a meeting held Thursday. Miss Bessie Hill Hackney was re-elected secretary.
The "pay up" campaign, to begin March 1 and to continue seven months was endorsed.
Hoover Offered \$150,000 Job.
Philadelphia, Feb. 18.—An offer of \$150,000 a year for five years to Secretary of Commerce Herbert Hoover to become director of the proposed sequel-centennial exposition in Philadelphia in 1926 has been made by Edward Bok.

BANK BUILDING TO BE IMPROVED VERY MUCH.

Wednesday the Greensboro Bank and Trust company will begin the work of renovating the interior of the building. About \$5,000 will be expended in enlargement and improvement of the bank's quarters.
An additional space for a lobby will be provided by abolishing the vestibule, giving about 120 more square feet for lobby room. The entrance to the upper floors will be directly from the street instead of through the vestibule. The stairway will be constructed of granite.
Big improvements will be made in the interior arrangements. The woodwork and walls of the building will be repainted.

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