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REMEMBER
All goods sold at **SPECIAL BARGAIN PRICES** must be paid cash.

After you have sold your tobacco on the Fairmont market and purchased your goods at our store, figure on what you have saved by the two transactions and invest this amount in War Savings Stamps—on sale here at all times.

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FAIRMONT, N. C.

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**OVER 90 PER CENT OF
PEOPLE BUYING STAMPS**

Plenty of Money Found in State—
People Ready and Willing to Buy—
Counties Realize Their Mistake.

Winston-Salem, July 19.—Two of the most surprising things learned from the War Savings drive recently conducted in the State were that so many people were ready and willing to buy stamps and willing to pledge themselves to buy far in excess of what they had been rated as able to buy. It is estimated that far over 90 per cent of all the people are now buying War Savings stamps. "The old State is lousy with money," one canvasser said. "I found enough in the county I canvassed to raise Forsyth's, Guilford's and Mecklenburg's quotas, and the astonishing fact to me was," he said, "everybody had more money than anybody knew they had and were then and there ready to buy stamps instead of pledging themselves to buy later on."

It is these observations that have led county chairmen and other war Savings workers to realize that one of the biggest mistakes made in the recent drive was failure to rate their citizens high enough. In other words, they failed to pay the people the double compliment of having as much patriotism and as much money as they did have. Consequently, where this was the case, counties fell far short of their quotas. Pledge cards show, however, that a large and sufficient number contributed to the cause but that their pledges were small. This instance related by one of the county canvassers serves well to show how easy it was, as well as how fatal for counties to make the mistake of rating their citizens too low.

"How much have you got me down for?" a man asked the canvasser when he was approached. "For about \$100 worth," he said on looking at his card. "I have already bought \$200 worth and intended to buy \$300 more," said the man, "but as long as you have me down for only \$100 in all I will take only \$100 more." The truth of the matter was the canvasser did not know his subject. It is evident that he was a \$1,000 prospect if he had only paid him that compliment in the beginning.

Another mistake that county chairmen have realized they made in connection with the War Savings drive was that of choosing men without jobs, or young boys and girls, who were not capable of knowing what it required to make the War Savings drive a success. The failure to secure mature, purposeful men and women as canvassers of the drive and to inspire them with the bigness and the importance of the work has been fatal to the success of the drive in every county where this was the case.

**AMERICAN SOLDIERS
WIN GLORIOUS VICTORY**

With Frenchmen Drive Enemy Back 4 to 6 Miles in First Day of Strong Offensive—Captured 20 Villages and Large Stores of Guns and Supplies and Killed Wounded and Captured Thousands of Germans.

From the region west of Soissons to the northwest of Chateau Thierry, American and French armies began Thursday a strong offensive against the Germans. Along the 25 miles the French and American troops dashed in brilliant fashion across positions held by the Germans, killing, wounding or capturing thousands of the enemy and taking towns, villages and large quantities of guns and other war supplies.

Six miles apparently was the deepest point of penetration made by the allied troops in the first day of fighting. This was at Buzancy, south of Soissons, which they captured and passed through eastward. At several other points distances of from four to five miles were reached from the original starting line. At Soissons the Americans and Frenchmen came to within a mile of the city. Altogether more than 20 villages fell into the hands of the Americans and French all along the battle front.

To the Americans alone in the region west of Soissons came 4,000 prisoners, 30 guns and much war material. Additional large numbers of captives and further greater stores of guns, ammunition and other war necessities were taken by the French. Before all the positions by the Americans and the French their guns and machine guns cut to pieces fleeing hordes of the enemy or bands which endeavored to withstand the onrush.

A dispatch from the French front July 18 gives the following:
"The French-American attack along the broad front north of the Marne was an absolute surprise. Many German officers were captured while asleep and numbers of men were taken while harvesting rye. The greatest stupefaction was created among all the enemy troops holding the lines at the suddenness of the attack. Prisoners declare they had been told it was impossible for the allies to carry out any operation in the way of an offensive for some time."
"Many tanks participated in the attack having been able to take up their positions during the terrific storm which prevailed."
"The American troops, co-operating with their French comrades in the assault, did brilliant work."
From a dispatch of July 18 from the American front:
"The American troops had carried all before them by late afternoon and had proceeded so fast that cavalry was thrown into the action. All the American headquarters staff tonight were well inside the territory which the Germans held this morning."
"Showing the effect of splendid training, the American troops went forward swiftly and fought with fury. Nothing seemed to stop them, especially in the region of Soissons and to the south of that city. Light and heavy pieces were moved up as the troops advanced, and soon after each barrage ended, shells from the American guns were deluging the enemy's rear areas, playing havoc with his forces, whether those in retreat or reserves endeavoring to come up."
"It was open warfare with all the attending excitement and through the gaps made by heavy guns and infantry, the French cavalry dashed beating down those in their path. Terrific losses were inflicted at all points on the enemy. The tanks did all that

was expected of them. The great, lumbering engines rolled along in front of the infantry driving the Germans before them with streams of bullets and clearing away many obstructions that had escaped the artillery."
"On the line south of Soissons the American troops carried all their objectives in the second attack with the same dash as the first, even proceeding further than had been expected."
"The enemy was routed and for the most part fled before the American advance, abandoning even light guns and ammunition. Only here and there along the line was strong resistance offered and at these points the Germans were attacked with rifle and bayonet, before which they retreated steadily."
From French front, July 18:
When the Entente Allies' attack began at dawn today the Germans were surprised and offered slight resistance in the advanced lines, many immediately throwing up their arms and shouting "Kamerad."
The barrage fire preceded the waves of infantry, but one of the heaviest storms of this year drowned the noise of the shells. Most of the Germans had taken shelter in their dugouts from the deluge and the Entente allied troops were among them with grenades and bayonets before they had time to turn around."
More than 20 villages have been recaptured by the French and American troops in the offensive begun this morning, according to the war office announcement tonight which reports also the occupation of the plateau dominating Soissons on the southwest. The statement says:
"After having broken the German offensive on the Champagne and Rheims mountain fronts on the 15th, 16th, and 17th, the French troops in conjunction with American forces, attacked the German positions on the 18th between the Aisne and the Marne on a front of 45 kilometers (approximately 28 miles). The front comprises Ambleny, Longpont, Troesnes and Boursesches."
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LUMBERTON, N. C.

it is a fine place for young men. Of course, it seems hard to part from your friends but I hope we won't have to be absent very long from home. I have given the departure hand to my neighbors and relatives, but I hope I will be able to view my old home again in peace and happiness. "Though I walk through the valley of the shadow of death, I fear no evil, for Thou art with me." I am glad to know that is true.

I give many sincere wishes to all of my Robeson county friends, with hopes we will be together again to live in peace.

W. D. GODWIN,
23, Co. 156 D. B.
Camp Jackson, Columbia, S. C.
July 8, 1918.

**MCLEAN DIRECTOR WAR
FINANCE CORPORATION**

The Southern Banker for June carries a cut of A. W. McLean and the following article:
Angus W. McLean, president of the National Bank of Lumberton, N. C., and one of the most prominent among the bankers and business men in the South, has been named a director of the War Finance Corporation of Washington, D. C. Mr. McLean has had wide experience in the investment business; also in the organization, construction, operation, maintenance and financing of cotton mills, railroads and other enterprises. He is thoroughly familiar with standard systems of accounting of public service corporations, and also industrial, mercantile and financial concerns and the analyzing of their financial and operating statements. No man in the State is more familiar with the methods of corporate financing, including the issuing of common and preferred stocks and bonds, than is Mr. McLean, and for twenty years he was attorney for many large corporations, during the

period of their organization and also financing them after they were organized.

Men who are considered capable judges and with whom Mr. McLean has been closely associated, state that he possesses a rare combination of the conservative but aggressive business man and successful lawyer, and he possesses administrative and executive ability of a high order. Mr. McLean has been active in war work, such as Red Cross, chairman of the Liberty Loan committee, counsel in North Carolina for alien property custodian, etc., and holds the most responsible office a layman can hold in the Presbyterian church, that of ruling elder. As an evidence of the confidence of manifested in him by the business men of his own State at the annual convention of the North Carolina Bankers' Association, held in Raleigh recently, a resolution was unanimously adopted commending the President upon the appointment of Mr. McLean, and expressing unqualified confidence in his character and ability.

In his connection with educational matters, Mr. McLean, for the past ten years or more, has been a trustee of the university of North Carolina and chairman of the board of trustees of the Flora Macdonald female college, which is located at Red Springs, N. C.

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