

HOW TO GET VOTES.

Some Pointers for Those who Want to Work for Subscriptions.

Any one interested in our buggy contest, and intends to make an effort to secure the prize should proceed as follows:

Get a supply of sample copies of the WATCHMAN and hand them to your neighbors and friends whom you hope to secure as subscribers; but if you haven't enough samples keep one to show. Explain the merits of the paper and make him the cut rate to join your club. Nine times out of ten you will land him. Every subscriber is entitled to 1 vote for every cent paid on subscription and the agent is given the same for his trouble. As a rule the subscriber will not object to voting for the agent, so this generally means, with every full year's subscription the agent will get 100 votes. Voting coupons will be issued at this office when the subscription is paid. Renewals will be counted in the same way. Sample copies will be furnished to all free of charge.

Agents should be very careful to get the proper name and address of every subscriber obtained. Any one intending to make a canvass should drop in and see us as soon as convenient, it may be that we can give them more assistance. It would be a good idea to send us the name and address of every man in your neighborhood and let us send them sample copies and some special information to agents. There may be some too stingy and mean to take a newspaper at any price, but there are none too poor to take their home paper at the figure the WATCHMAN is now being offered. In your rounds don't overlook any one.

If other information is desired, write us.

Mr. Page Will Have a Say.

Those who know Henry A. Page, of the Asheboro and Aberdeen Railroad, will be interested to know that he has something good up his sleeve. No man in North Carolina is more feared than Mr. Page, when he takes up his pen and begins to write out what he knows. Before he starts hunting he sees that his gun is well loaded. Therefore when the Moore county railroad man lowers his fowling piece everybody will sit up and take notice.

When asked the other day if he could not add something to the gayety of nations, Mr. Page said: "Wait until the legislature adjourns. I have been hit and hit hard already and if I were to talk or write, my enemies might take another crack at me." These were not his exact words but they carry the substance of his remarks.—Charlotte Observer.

For Effective Coast Guard.

Letters have been sent by assistant secretary Oliver, of the war department, to the governors of all seaboard states asking their co-operation in the development of the war department's plan for the training of an effective coast guard through the operation of the organized militia in connection with the regulars assigned to coast artillery service.

The letters were accompanied by circulars prepared by the chief of artillery setting forth his plan to set aside a portion of the State troops in all of the coast states for artillery service, the State troops to have each year from seven to ten days of training at an artillery post under the direction of the regulars. The chief of artillery also suggests designation of certain State troops to protect the land side of the coast artillery posts, which plan entails no additional expense on the States.—Washington dispatch.

Are you tired, fagged out, nervous, sleepless, feel mean? Hollister's Rocky Mountain Tea strengthens the nerves, aids digestion, brings refreshing sleep. 85 cents, Tea or Tablets. T. W. Grimes Drug Co.

SUNDAY SCHOOL CONVENTION.

Important Meeting of Workers to be Held at Reidsville In April.

The 24th annual session of the North Carolina Sunday School Association will be held in the First Methodist church, Reidsville, N. C., Tuesday, Wednesday and Thursday, April 2-4, 1907.

Prof. H. A. Hayes, Reidsville, is chairman of the entertainment committee. Those who expect to attend this meeting are requested to send their names to Mr. Hayes at once. All who desire to attend will be accredited as delegates.

The railroads will grant a rate of one and one-third fare for the round trip. Tickets will be on sale April 1st, good till April 10th.

An interesting programme has been arranged for the occasion. Marion Lawrence, general secretary of the International Sunday School Association, and Dr. A. L. Phillips, general superintendent of the Sunday school work of the Southern Presbyterian church, will be in attendance during the sessions of the convention.

Rev. Grant C. Tullar and I. H. Meredith, of New York, will have charge of the music. These gentlemen conducted the music at the Greensboro convention, and their singing was one of its entertaining features.

Chamberlain's Cough Remedy is Both Agreeable and Pleasant.

Chamberlain's Cough Remedy has no superior for coughs, colds and croup, and the fact that it is pleasant to take and contains nothing in any way injurious has made it a favorite with mothers. Mr. W. S. Pelham, a merchant of Kirksville, Iowa, says: "For more than twenty years Chamberlain's Cough Remedy has been my leading remedy for all throat troubles. It is especially successful in cases of croup. Children like it and my customers who have used it will not take any other."

For sale by James Plummer, Salisbury, and Spencer Pharmacy, Spencer, N. C.

"Preventics" will promptly check a cold or the Grippe when taken early or at the "sneeze stage." Preventics cure seated colds as well. Preventics are little candy cold cure tablets, and Dr. Shoop, Racine, Wis., will gladly mail you samples and a book on Colds free, if you will write him. The samples will prove their merit. Check early Colds with Preventics and stop Pneumonia. Sold in 5c and 25c boxes by Grimes Drug Store.

WHICH SHALL IT BE?

Having tried all other remedies, will you continue to suffer through false pride?

Don't be Foolish

Represented Eye Head-aches sap one's vitality and bring about a general nervousness break down.

Let us Relieve Your Headaches by Removing the Cause.

Save your Eyes and nervous energy.

W. H. LEONARD,

Jeweler and Optician,
128 N. Main St., Salisbury, N. C.

COTTON SEED WANTED.

Highest Cash Price Paid by

J. H. McNEELY,

Office at the Brown Shoe Store
107 N. Main St., Salisbury.

Plant Wood's Garden Seeds

FOR SUPERIOR VEGETABLES & FLOWERS.

Twenty-eight years experience—our own seed farms, trial grounds—and large warehouse capacity give us an equipment that is unsurpassed anywhere for supplying the best seeds obtainable. Our trade in seeds both for the

Garden and Farm

is one of the largest in this country.

We are headquarters for Grass and Clover Seeds, Seed Oats, Seed Potatoes, Cow Peas, Soja Beans and other Farm Seeds.

Wood's Descriptive Catalog gives fuller and more complete information about both Garden and Farm Seeds than any other similar publication issued in this country. Mailed free on request. Write for it.

T. W. Wood & Sons, Seedsmen,
RICHMOND, VA.

Charles W. Woodson, M. D.,

Medicine and Surgery.

Offers his Professional Services to the Public. Phone 886.

OFFICE: Wachovia Bank Building.

HARNESS!

Now is the time to buy a new set of harness. We have them for all purposes and at all prices. Light driving from \$8.50 to \$25 Carriage or Surry harness from \$15 to \$25. Team Wagon Harness, best in town for the money.

We have a job lot of harness which we will close out at a very close price. Now is the time to get a bargain.

Repairing of all kinds neatly and promptly done at lowest prices.

Cut this ad. out and bring it with you and for every \$1 purchase, or more, we will give a nice buggy whip.

Hartline & Co.

Phone 433, 130 East Inniss St.

A. W. WINECOFF

North Main Street,

Wishes to say to his many customers and friends, and the public in general that he has this fall one of the largest and most complete lines of Merchandise to be found in the city, and, he asks, that you call and look through this mammoth stock.

Children's and Misses Coats.

If you are looking for a Ladies' Coat, he has them in all the new styles; coverts, shadow plaids, tan and castor kerseys, black kerseys, rain coats, all up-to-the-minute. Big lot of Children's and Misses' Coats. Something that is real nobby and stylish.

Fine Line of Dress Goods.

If you are looking for the most up-to-date styles in Dress Goods, simply see his line. He has all the new shadow effects, in all colors, and in black.

His stock cannot be surpassed. See his

Poplins and Panamas, Serges and Po

de Soie, in fact anything in Dry

Goods. It will do you good

to call and see what he has

Our line of black and

colored Taffetas

Guaranteed.

Have no equal. They are just from the loom. No starch, soft and pliable, still having the rustle.

Big Line of Carpets and Rugs.

All new and up-to-date. Big line of Lace Curtains. Bought in a job. Can save you from 25c to 50c a pair.

BIG LINE OF Sample Carpets. Comforts and Blankets. Short ends of Percals, Domestics, Flanneletts. All cheap and good styles.

If you want the Best Shoes for Men;

See his line.

If you Want a Good Hat:

See what he has.

A. W. WINECOFF.

\$4,500.00 SACRIFICE SALE!

We will commence closing out one of the best, newest and most up-to-date lines of Shoes that has ever been closed out at any sale in this town on

Thursday, February 21st.

These are not odds and ends or Sample Shoes or odd sack, but everything is New, Fresh and up-to-date goods, but we have made up our minds to go out of the shoe business and these Shoes must go out. Our prices on these Shoes will be the manufacturer's, plus the freight. None of these goods will be charged or taken back. We want to close out this stock inside 80 days if we have to sell them bulks to some merchant. Don't wait if you want the best.

Another line we are going to close out is our **Art Squares and Rugs**. We have a big line of them bought direct from the mills. These are all new fresh goods of the very latest make and the Newest Patterns.

Our 9x12 Ingram Art Squares worth \$6.00 to \$6.50 will be closed out at **\$4.25**.
Our 9x12 Saxony Art Squares worth \$10.00 at **7.00**.
Our 9x12 Alma Art Squares worth \$10 to \$12 at **\$7.00**.
Our Royal Axminster 9x12 worth \$25.00 at **\$18.00**.
Our 9x12 Shiraz worth \$18.00 at **\$13.00**.
Our Oriental Art Squares worth \$80.00 at **\$21.00**.

We have a big line of small Rugs to match these Art Squares, that will be reduced in the same proportion. We also have a lot of Hall Runners that will go in at Manufacturer's Cost.

Brittain & Campbell.

AT REID'S.

WE begin February with an array of values destined to make it a banner month. The people certainly came our way in January. They seemed to appreciate the special efforts made to save them money and we had many nice things said which pleased and encouraged us. Yes, even merchants like to have nice things said about them once in a while. * *

Silks

CREAM JAP SILKS—An excellent line of these in 27 inch and 36 inch at **30c, 50c, 75c and \$1 the yard.**

COLORED TAFFETA—Excellent values, all best colors, at **39c yard**

COLORED TAFFETA—75c grade at **65c yd.** Colored Taffeta, 36 inch, at **\$1.00 yard.**

CREPE DE CHENE—Pink, blue and cream, at **58c yard.** We would like for you to compare ours with that sold by others at 75c yd.

PEAN DE CYGNE—27 inch at **75c yard.**

BLACK TAFFETA—Now we can talk to you in dollars and cents. We do not like to say our \$1.00 grade of black Taffeta is the \$1.25 grade of some one else or is worth \$1.25 a yd. but we can honestly say that our **\$1 grade is worth the last red cent we ask for it.**

Extra value in 36 inch black Taffeta at **\$1.25.**

BLACK PEAN DE SOIE, 36 in. wide

BLACK HA U. A., at 50c yard.

CREAM MOHAIR, at 50, 75c, \$1 and \$1.25 yard.

CREAM SERGE, 44 inch at \$1.00

CREAM EOLEA, at \$1.25 yard

PRINTED WOOL CHALLIES.

Long Silk Gloves

BLACK AND WHITE.

NEW RUCKING.

Coat Suits

A few of them left and we will continue to sell them at **half price** until the last one is gone.

Rain Coats and Children's Cloaks

Some excellent values in these and we are selling them one-third less than regular price.

AT REID'S. AT REID'S.