

### HOW TO GET VOTES.

#### Some Pointers for Those who Want to Work for Subscriptions.

Any one interested in our buggy contest and intends to make an effort to secure the prize should proceed as follows:

Get a supply of sample copies of the WATCHMAN and hand them to your neighbors and friends whom you hope to secure as subscribers; but if you haven't enough samples keep one to show. Explain the merits of the paper and make him the cut rate to join your club. Nine times out of ten you will land him. Every subscriber is entitled to 1 vote for every cent paid on subscription and the agent is given the same for his trouble. As a rule the subscriber will not object to voting for the agent, so this generally means, with every full year's subscription the agent will get 100 votes. Voting coupons will be issued at this office when the subscription is paid. Renewals will be counted in the same way. Sample copies will be furnished to all free of charge.

Agents should be very careful to get the proper name and address of every subscriber obtained. Any one intending to make a canvass should drop in and see us as soon as convenient, it may be that we can give them more assistance. It would be a good idea to send us the name and address of every man in your neighborhood and let us send them sample copies and some special information to agents. There may be some too stingy and mean to take a newspaper at any price, but there are none too poor to take their home paper at the figure the WATCHMAN is now being offered. In your rounds don't overlook any one.

If other information is desired, write us.

#### U. S. Marines in Honduras.

Washington, March 21.—Bluejackets and marines have been landed from the United States gunboat Marietta at Trujillo and Ceiba and probably at Puerto Cortez, Honduras, in order to protect American interests in those ports. Advice to this effect were received today from Commander Fullam of the Marietta. As yet no word has been received as to whether forces have been landed at Central American ports on the Pacific coast side, but undoubtedly this step will be taken if American interests are considered in danger.

The landing of bluejackets and marines and the policing of both shores of Central American republics with United States gunboats before trading vessels had been molested in any manner or foreign interests jeopardized is regarded here as a diplomatic move that will prevent any international complications growing out of the policy of the United States not to permit European demonstrations in Central American or South American waters.

#### Real Estate Prices.

Real estate in Monroe is bringing good prices. There is nothing abnormal about these prices however. It is true that the price of real estate has more than doubled within the past few years, but business along every line has more than doubled in this town within a few years. Land never sells too high until some purchaser pays more than he can get for the land he bought and that time has not come in Monroe.—Monroe Enquirer.

#### Your Credit is Good.

If you are in the habit of doing as you agree, you can secure a fine Weaver Piano on easy weekly or monthly payments. Don't buy a cheap piano because you do not have enough ready cash to pay immediately for a Weaver Piano. You will never regret having saved several years to pay for a piano of this character. Ask for particulars as to our easy monthly payment plan.

WEAVER ORGAN & PIANO CO.,  
Manufacturers, York, Pa.

### BANK OFFICIAL GONE.

#### Charlotte Assistant Cashier a Defaulter for a Large Sum.

Franc H. Jones, assistant cashier of the Charlotte National Bank, came up missing last Wednesday, and right on the heels of his departure it was ascertained that the funds of the bank were short to the extent of \$68,000. Jones was bonded for \$20,000, and this sum will materially cut down the loss of the bank. The bank has offered a reward for the arrest of Jones.

When the shortage became known the president and directors of the bank issued the following statement:

"A shortage of \$68,000 in the cash of the bank was discovered Monday, the 18th inst. The assistant-cashier, Franc H. Jones is missing. He is bonded in two strong surety companies for an aggregate of \$20,000. The total loss to the bank will be approximately \$48,000, which will come out of the undivided profits and surplus fund of the bank, leaving not only its capital stock of \$125,000 untouched, but in addition a surplus fund of \$50,000. The business will be continued without interruption."

The directors also issued a signed statement to the effect that they would personally guarantee that all depositors would be paid in full.

#### Chamberlain's Cough Remedy is Both Agreeable and Pleasant.

Chamberlain's Cough Remedy has no superior for coughs, colds and croup, and the fact that it is pleasant to take and contains nothing in any way injurious has made it a favorite with mothers.

Mr. W. S. Pelham, a merchant of Kirksville, Iowa, says: "For more than twenty years Chamberlain's Cough Remedy has been my leading remedy for all throat troubles. It is especially successful in cases of croup. Children like it and my customers who have used it will not take any other." For sale by James Plummer, Salisbury, and Spencer Pharmacy, Spencer, N. C.

"Preventics" will promptly check a cold or the Grippe when taken early or at the "sneeze stage." Preventics cure seated colds as well. Preventics are little candy cold cure tablets, and Dr. Shoop, Racine, Wis., will gladly mail you samples and a book on Colds free, if you will write him. The samples will prove their merit. Check early Colds with Preventics and stop Pneumonia. Sold in 5c and 25c boxes by Grimes Drug Store.

### WHICH SHALL IT BE?

Having tried all other remedies, will you continue to suffer through false pride?

#### Don't be Foolish

Represented Eye Headaches sap one's vitality and bring about a general nervousness break down.

#### Let us Relieve Your Headaches by Removing the Cause.

Save your Eyes and nervous energy.

W. H. LEONARD,  
Jeweler and Optician,  
128 N. Main St., Salisbury, N. C.

### COTTON SEED WANTED.

Highest Cash Price Paid by

J. H. McNEELY,  
Office at the Brown Shoe Store  
107 N. Main St., Salisbury.

### Plant Wood's Garden Seeds

#### FOR SUPERIOR VEGETABLES & FLOWERS.

Twenty-eight years experience—our own seed farms, trial grounds—and large warehouse capacity give us an equipment that is unsurpassed anywhere for supplying the best seeds obtainable. Our trade in seeds both for the

#### Garden and Farm

is one of the largest in this country. We are headquarters for Grass and Clover Seeds, Seed Oats, Seed Potatoes, Cow Peas, Soja Beans and other Farm Seeds.

Wood's Descriptive Catalog gives fuller and more complete information about both Garden and Farm Seeds than any other similar publication issued in this country. Mailed free on request. Write for it.

T. W. Wood & Sons, Seedsmen,  
RICHMOND, -VA.

### Charles W. Woodson, M. D.,

Medicine and Surgery.

Offers his Professional Services to the Public. Phone 386.

OFFICE: Wachovia Bank Building.

### HARNESS!

—O—O—

Now is the time to buy a new set of harness. We have them for all purposes and at all prices. Light driving from \$8.50 to \$25 Carriage or Surry harness from \$15 to \$25. Team Wagon Harness, best in town for the money.

We have a job lot of harness which we will close out at a very close price. Now is the time to get a bargain.

Repairing of all kinds neatly and promptly done at lowest prices.

Cut this ad. out and bring it with you and for every \$1 purchase, or more, we will give a nice luggy whip.

Hartline & Co.  
Phone 433, 180 East Innis St.

## A. W. WINECOFF

North Main Street,

Wishes to say to his many customers and friends, and the public in general that he has this fall one of the largest and most complete lines of Merchandise to be found in the city, and, he asks, that you call and look through this mammoth stock.

#### Children's and Misses Coats.

If you are looking for a Ladies' Coat, he has them in all the new styles; coverts, shadow plaids, tan and castor kerseys, black kerseys, rain coats, all up-to-the-minute. Big lot of Children's and Misses' Coats. Something that is real nobby and stylish.

#### Fine Line of Dress Goods.

If you are looking for the most up-to-date styles in Dress Goods, simply see his line. He has all the new shadow effects, in all colors, and in black. His stock cannot be surpassed. See his

Poplins and Panamas, Serges and Po de Soie, in fact anything in Dry Goods. It will do you good to call and see what has

Our line of black and colored Taffetas Guaranteed.

Have no equal. They are just from the loom. No starch, soft and pliable, still having the rustle.

#### Big Line of Carpets and Rugs.

All new and up-to-date. Big line of Lace Curtains. Bought in a job. Can save you from 25c to 50c a pair.

**BIG LINE OF** Sample Carpets, Comforts and Blankets. Short ends of Percals, Domestic, Flannelets. All cheap and good styles.

#### If you want the Best Shoes for Men;

See his line.

#### If you Want a Good Hat:

See what he has.

**A. W. WINECOFF.**

## Seed Proposition!

5,000 PAPERS FREE!

We have made larger purchases of

## Garden Seed

this year than ever before and we hope to have enough to go around.

Those who availed themselves of our seed proposition last year were highly pleased, and we hope that everybody will get some of our free seed this year.

A small purchase at our store and you have your seeds free. For every 25 cts. purchase we give you one paper of seeds; 50 cts., 2 papers; 75 cts., 3 papers, and for \$1.00, 5 papers.

Our seeds are all of the very best varieties and all are fresh new seeds.

You should begin now and get your seeds for the year.

Respectfully,

**Brittain & Campbell.**

## AT REID'S.

WE begin February with an array of values destined to make it a banner month. The people certainly came our way in January. They seemed to appreciate the special efforts made to save them money and we had many nice things said which pleased and encouraged us. Yes, even merchants like to have nice things said about them once in a while. \* \*

#### Silks

**CREAM JAP SILKS**—An excellent line of these in 27 inch and 36 inch— at 30c, 50c, 75c and \$1 the yard.

**COLORS TAFFETA**—Excellent values, all best colors, at 39c yard

**COLORS TAFFETA**—75c grade at 65c yd. Colored Taffeta, 36 inch, at \$1.00 yard.

**GREPE DECHENE**—Pink, blue and cream, at 58c yard. We would like for you to compare ours with that sold by others at 75c yd.

**PEAN DE CYGNE**—27 inch at 75c yard.

**BLACK TAFFETA**—Now we can talk to you in dollars and cents. We do not like to say our \$1.00 grade of black Taffeta is the \$1.25 grade of some one else or is worth \$1.25 a yd, but we can honestly say that our \$1 grade is worth the last red cent we ask for it.

Extra value in 36 inch black Taffeta at \$1.25.

**BLACK PEAS, GESOLIE, 36 in. wide**

**BLACK HAIR, at 50c yard.**

**CREAM MOHAIR, at 50, 75c, \$1 and \$1.25 yard.**

**CREAM SERGE, 44 inch at \$1.00**

**CREAM EOLEAN, at \$1.25 yard**

**PRINTED WOOL CHALLIES.**

#### Long Silk Gloves

**BLACK AND WHITE.**

**NEW RUCKING.**

#### Coat Suits

A few of them left and we will continue to sell them at half price until the last one is gone.

**Rain Coats and Children's Cloaks**

Some excellent values in these and we are selling them one-third less than regular price.

AT REID'S. AT REID'S.