

ROYAL

Baking Powder

ABSOLUTELY PURE

Makes delicious home-baked foods of maximum quality at minimum cost. Makes home baking a pleasure

The only Baking Powder made from Royal Grape Cream of Tartar

No Alum - No Lime Phosphates

AMBITION TALKS

BY HARLAN READ



The Man Who Shows That He Knows.

No business man wants a clerk or employe about the office who doesn't appear to listen when instructions are being given. It isn't enough that the subordinate should hear what is said. He must do more—he must SHOW THAT HE UNDERSTANDS what is wanted. No matter how TRUSTWORTHY a young man is, there is another thing necessary, and that is that he CONVINCES OTHERS that he knows just exactly what he's about. The dreamy eye, the lifeless, fishy glance and the stupid-looking face would condemn the most reliable man in the United States if it were possible for him to have such characteristics. It has been said of the great French orator, Mirabeau, that he was so ugly as to excite sharp criticism from one of the beautiful ladies of the court, but that when the two were introduced and engaged in conversation, the lady fell immediately in love with him; for when he spoke HIS EYES SPARKLED and HIS WHOLE FACE GLIMMERED with interest and enthusiasm. He had the rare gift of being able to make all to whom he spoke believe that he was for the time most interested in them than in any other person or thing in the world. That is the secret of many a success today—the faculty of showing those to whom one speaks that the ATTENTION IS COMPLETELY ON THE QUESTION under discussion. Men leave the presence of such a person fully convinced that he UNDERSTANDS WHAT HE IS ABOUT, and that his knowledge is evidence enough of his ability.

At a meeting of the state council of the Farmers' Union in Greensboro Thursday night, Wilson was chosen as the place for the next annual meeting of the union, which will be held Decem-

ber 18, 14, and 15. A number of routine matters were considered. There was a large attendance of members of the council, which Dr. H. Q. Alexander of Charlotte is chairman.

Women Who Suffer

from woman's ailments are invited to write to the names and addresses here given, for positive proof that Lydia E. Pinkham's Vegetable Compound does cure female ills.

Tumor Removed.
Elmo, Mo.—Mrs. Sarah J. Stuart, R.F.D. No. 2, Box 16.
Peoria, Ill.—Mrs. Christina Reed, 106 Mount St.
Stark, Mass.—Mrs. Nathan E. Gordon, 61 North Main St.
Milwaukee, Wis.—Mrs. Emma Ince, 333 1st St.
Chicago, Ill.—Mrs. Alvina Springle, 1468 Clybourne Ave.
Galena, Kan.—Mrs. R. E. Huey, 713 Mineral Ave.
Victoria, B.C.—Mrs. W. H. Edwards.
Cincinnati, Ohio.—Mrs. W. H. Booth, 7 East View Ave.

Change of Life.
Epping, N.H.—Mrs. Celia E. Stevens.
Stratford, Conn.—Mrs. J. H. Campbell, 206 North Second St.
Brooklyn, N.Y.—Mrs. Emma, 626 Halsey St.
Nash, Ky.—Mrs. Lizzie Holland.
Cashmere, Wash.—Mrs. Elva Barber Edwards.
Circleville, Ohio.—Mrs. Alice Kirtin, 323 West Hugson St.
Salon, Ind.—Mrs. Lizzie S. Hinkle, R.R. No. 3.
New Orleans, La.—Mrs. Gaston Blouin, 1312 Terpsichore St.
Mesa Falls, Ind.—Mrs. Chas. Baner, Sr., 623 East Marion St.
Madison, Wis.—Mrs. Katie Kubik, R. 2, Box 27.
Searsville, Pa.—Mrs. W. F. Boyd, 2410 1/2 Ave.
Bromfield, Mo.—Mrs. D. T. Adams.
Phoenix, R.I.—Mrs. Wm. O. King, Box 282.
Carleton, N.Y.—Mrs. Louis Fischer, 22 Montrose St.
South Sanford, Me.—Mrs. Charles A. Austin.
Schuylkill, Pa.—Mrs. J. Porter, 122 Albany St.
Taylorville, Ill.—Mrs. Joe Grantman, 825 W. Michigan Ave.
Cincinnati, Ohio.—Mrs. Sophia Hoff, 615 McKinley Ave.
Big Run, Pa.—Mrs. E. Pooler.
Philadelphia, Pa.—Mrs. M. Johnston, 210 Second St.

Backache.
Peoria, Ill.—Mrs. Clara G. Lawrie, R. R. No. 4, Box 62.
Augusta, Me.—Mrs. Windfall Dana, R. F. D. 2, St. Paul, Minn.—Mrs. B. M. Schorn, 1083 Woodbridge St.
Pittsburg, Pa.—Mrs. G. Lester, 6219 Kinkaid St., E.E.
Kenawy, Mo.—Mrs. Thomas Asbury.
Blue Island, Ill.—Mrs. Anna Schwartz, 238 Grove St.
East Earl, Pa.—Mrs. Augustus Lyon, R.F.D. 2.

Operations Avoided.
Sikeston, Mo.—Mrs. Dama Betham.
Gardiner, Me.—Mrs. S. A. Williams, 142 Washington Ave.
Chicago, Ill.—Mrs. Wm. Abrams, 2239 W. 21st St.
Bellevue, Ohio.—Mrs. Edith Wieland, 238 Monroe St.
DeForest, Wis.—Mrs. Augustus Yesserman.

These women are only a few of thousands of living witnesses of the power of Lydia E. Pinkham's Vegetable Compound to cure female diseases. Not one of these women ever received compensation in any form for the use of their names in this advertisement—but are willing that we should refer to them because of the good they may do to other suffering women to prove that Lydia E. Pinkham's Vegetable Compound is a reliable and honest medicine, and that the statements made in our advertisements regarding its merit are the truth and nothing but the truth.

GREEN MANURING.

Straw, Woods and Coarse Grass Make Excellent and Cheap Fertilizer.

Traveling through the piedmont section it is not unusual to see large stacks of straw two or more years old rotting to the ground. As the farmers do not need it for bedding for their live stock, and find it very poor roughage, they are content to let it lie in the field or around the barn lot as worthless "straw", good for nothing but to be burned or rot where it lies.

A ten acre field of wheat that yields 200 bushels will produce 10 tons of straw and chaff. This straw has about 12 lbs. of nitrogen, 4.4 lbs. of phosphate, and 12.6 lbs. of potash per ton. These amounts were necessarily taken out of the soil and should be returned together with the very large amount of organic matter contained in a ton of straw.

Should the straw from this 10 acre field be put back into the land the soil would receive an application of 120 lbs. of nitrogen, 44 lbs. of phosphate, and 126 lbs. of potash. This is as much nitrogen as can be gotten from three tons of an 8-2-2 fertilizer or 18 tons of fresh cow manure. The potash made available in the amount of straw is equal to that in three tons of an 8-2-2 fertilizer or in 17 tons of fresh cow manure.

Wheat straw, old hay, dead weeds out when cleaning fence rows, ditch banks, etc. should be spread evenly over the poor places in the field during the fall and allowed to weather and rot during the winter. In the spring this rough material may be easily cut to pieces with a disc harrow and plowed under.

Last year a good farmer in Davidson County spread a lot of rag weed, coarse grasses, etc., out from around his tobacco barns and cow stables, over a very poor land in the fall on which he had sown rye. He did this to get the "stuff" out of the way and with no thought of its possible fertilizing value. I saw the rye in the spring just before it was cut, and the result was astonishing. The crop was as thick on the ground as it could stand, well filled, and about 5 feet high. Just a few steps away where no mulch of any kind was used the rye made but an indifferent growth and was thin on the land.

Another farmer in Randolph County last year thoughtlessly spread some old straw, weeds, and coarse, dirty grass over a gall spot in his wheat field, and in the spring and at harvest time was surprised to find his crop looking as though he had spread tons of stable manure over the land. Instances may be multiplied.

In the future do not let your old hay, old straw, flooded grass, mixed weeds and coarse grass, lie around and rot in the fence corners and gullies, but spread them evenly over the poor spots in the wheat or oat fields just after the crop is sown. When the crop is harvested, run a sharp disc harrow over this mass of half rotten vegetation once or twice and plow it under prior to seeding the field to soy beans or cow peas to be plowed under if the land is poor or out and fed to live stock if the land is not in need of fertility. We had intended to discuss corn as a green manuring crop this time but find our space all occupied with the above discussion and we will have to defer this crop for next week.—Bulletin from N. C. Department of Agriculture.

Severe fighting between the Portuguese royalists and republicans was reported Saturday. Captain Couceiro in command of royalist forces is said to have been defeated at Braganca, in the northeast, and at Vinhass, fourteen miles further west, a royalist column is reported to have been surrounded and captured. The most sensational news, however, comes from Oporto, where it is believed a decisive battle of the uprising will be fought. It is asserted that two modern battleships, purchased in some mysterious manner by the royalists, are now off the port ready to bombard the town as soon as the land battle begins.

Clives Aid to Strikers. Sometimes liver, kidneys and bowels seem to go on a strike and refuse to work right. Then you need those pleasant little strike breakers—Dr. King's New Life Pills—to give them natural aid and gently compel proper action. Excellent health soon follows. Try them. 25c at All Druggists.

TRUTH TRIUMPHS.

Salisbury Citizens Testify to the Public Benefit.

A truthful statement of a Salisbury citizen, given in his own words, should convince the most skeptical about the merits of Doan's Kidney Pills. If you suffer from backache, nervousness, sleeplessness, urinary disorders or any form of kidney ills, the cure is at hand. Read this:

Mrs. Sarah E. Dennis, 411 E. Vine St., Salisbury, Md., says: "I was subject to kidney trouble for years and last fall my kidneys became more badly disordered. My back was weak and the kidney secretions were unnatural. I also had symptoms of dropsy and my feet and hands often became swollen. I at last procured Doan's Kidney Pills at McPherson & Co.'s Drug Store and the contents of one box made a wonderful improvement. At the present time my back does not pain me and my kidneys cause me no trouble. I advise anyone suffering as I did to try Doan's Kidney Pills."

For sale by all dealers. Price 50 cents. Foster-Milburn Co., Buffalo, N.Y., sole agents for the United States.

Remember the name—Doan's—and take no other.

PEOPLES NATIONAL BANK

SALISBURY, N. C.

Does a General Banking Business.

4 Per Cent.

We pay 4 per cent on time deposits. Interest payable every three months. Prompt attention given to any business entrusted to us. Your business solicited.

Peoples' National Bank. JOHN S. HENDERSON, J. D. NORWOOD, president, cashier. D. L. GASKILL, W. T. BERRY, V.-president, asst. cashier.

Two Bargains in Gasoline Engines

We have for quick sale one 6 H.P. Westinghouse gasoline engine mounted on trucks, steel wheels, oak frame and tongue, friction clutch, water and oil tank complete, new and ready to run, \$260.00

One second-hand 3 1/2 H.P. New-way air cooled engine, mounted on skids. In excellent condition. A small outfit, very light and just the thing for general farm work, \$135.00

Both these machines can be seen at our store house near the passenger depot. Drop in and let us demonstrate them to you. 10-4

Salisbury Supply & Commission Co.

ADMINISTRATOR'S NOTICE.

Having qualified as administrator of the estate of Ednos Sechler, dec'd, I hereby notify all persons having claims against said decedent to present the same to me on or before the 10th day of August, 1912, or this notice will be pleaded in bar of recovery. Persons indebted to said estate are notified to make prompt payment. This August 9th, 1911. JAMES E. CORRIHER, SEN'R., Administrator. Theo. Kluttz, Att'y. 8-8-0t

NOTICE TO CREDITORS.

Having qualified as administrator of the estate of Jesse Hellard, this is to notify all persons having claims against the said decedent to file an itemized, verified statement of same with the undersigned on or before the 26th day of September, 1912, or this notice will be pleaded in bar of their recovery. Persons indebted to said estate are notified to make prompt settlement. This 26th September, 1911. J. L. HELLARD, administrator of Jesse Hellard. W. A. Bristol, E. E. T. Weberman, attorneys, Statesville, N. C. 9-27-8t

LEARN AUTOMOBILE BUSINESS.

Men to take thirty days Practical course in our well equipped Machine Shop, also road lessons; and accept good positions. Charlotte Auto School, Charlotte, N. C. 5-24 ft

NOTICE.

NORSE CAROLINA, In Superior court, Rowan County, November term '11 Nellie Shivers vs. Walter B. Shivers. The defendant above named will take notice that an action entitled as above has been commenced in the Superior court of Rowan county for an absolute divorce for the plaintiff from the defendant; and the said defendant will further take notice that he is required to appear at the next term of the Superior court of Rowan county to be held on the 20th day of November, 1911, at the court house of said county in Salisbury, N. C., and answer or demur to the complaint in said action, or the plaintiff will apply to the court for the relief demanded in said complaint. This the 11th day of September, 1911 J. E. McCUBBINS, clerk Superior court, Rowan county. Clement & Clement, Attys. 4t

Notice to Non-Residents

State of North Carolina, In the Superior court, Rowan County. John J. Stewart, administrator of Pattie Johnson, deceased, vs. Will Lillington and Ethel L. Bryant and husband W. H. Bryant, Jr. The defendants above named will take notice that an action entitled as above has been commenced in the Superior court of Rowan county to sell the real estate of Pattie Johnson, deceased, to make assets to pay the debts of said decedent; and the said defendants will further take notice that they are required to appear at the Superior court's office in Rowan county, in the court house of said county on the 21st day of October, 1911, about 12 o'clock, noon of said day and answer or demur to the complaint in said action, or the plaintiff will apply to the court for the relief demanded in said complaint. J. F. McCUBBINS, clerk Superior court, Rowan county. This 15th day of Sept., 1911. 5t

Don't Buy a Typewriter

From some one 500 or 1,000 miles away because his advertisement sounds good, but COME IN and LET ME SHOW YOU MY STOCK OF GUARANTEED MACHINES. Prices from \$12.50 up.

S. H. WILEY, Next Door to Skyscraper, Salisbury, N. C.

SPECTACLES

They're Eye Helps if Right.

Eye Hurters and Headache Makers if Wrong

Who but yourself can prevent your eyes from being hurt if you don't get them at the right place? Not the average spectacle seller. His mission seems to be to get your nose harnessed with a pair that strikes your fancy and opens your purse.

It is by knowing the optical business thoroughly and attending to it properly that we hope to build up and keep a reputation.

W. H. LEONARD, OPTICIAN, 128 N. Main Street, SALISBURY, N. C.

JNO. R. BROWN, Jeweler and Optician. CHINA GROVE, N. C. 16 years experience. Prices moderate.

DR. W. R. MUNGER, OSTEOPATHIC PHYSICIAN, Davis & Wiley Bank Bldg., Phone 120. Salisbury, N. C. Osteopathy treats, successfully, all curable diseases. 9-13-16t

NOTICE TO DEBTORS.

The directors of the Rockwood Mercantile Company, Inc., having appointed the undersigned to collect all accounts due it on or before Friday, December 1st, 1911, all persons indebted to said firm are hereby requested to settle same with me at once. Accounts not otherwise settled on or before the above named date will be placed in the hands of an attorney to collect by law. J. JULIUS FRICK, secretary. Rockwell, N. C. 7t-pd.

WATCH REPAIRING. Watches at R. W. & I. S. Brown's store, (the post office) at Granite Quarry. Leave your repair work there, or send it direct to me at No. 6, Salisbury, N. C. 2-1-11 1yr. pd. R. L. BROWN.

NOTICE.

Notice is given of application to the governor for the pardon of Joe White sentenced to the roads of Guilford county for two years at June term, 1911, Guilford Superior Court, for assault with a deadly weapon. September 6, 1911. ANNIE WHITE, mother. 5t. pd.

Eyes Examined Free by Expert Optometrist at GREEN'S JEWELRY STORE.

CHICHESTER'S PILLS. Ask your Druggist for Chichester's Pills. They are the best for all ailments of the bowels and stomach. They are the best for all ailments of the bowels and stomach. They are the best for all ailments of the bowels and stomach.

DR. M. J. RAGLAND VETERINARIAN. Office and hospital on Innis St. near Mansion House corner. Day phone Night phone 480. 4-270 25.

Our Building Material will please you. Our ceiling and siding at \$1.00 per 100 feet will tickle you. Good-man Lumber Co. Phone 405L.

OVER 65 YEARS' EXPERIENCE PATENTS TRADE MARKS DESIGNS. Anyone sending a sketch and description may quickly ascertain our opinion free whether an invention is probably patentable. Communications strictly confidential. HAMBROOK on Patents sent free. Oldest agency for securing patents. Patents taken through Hamm & Co. receive special notice, without charge, in the Scientific American. Handwritten instructions, Terms of sale, etc. of any scientific journal. Terms \$5 a year, four months \$4. Sold by all newsdealers. MUNN & Co., 312 Broadway, New York.

You Are Welcome!

We invite you to visit our store. We can assure you that you will be satisfied, for, we have just received our new stock of goods for the fall and winter. Everything in the DRY GOODS LINE. Latest styles-Prices right Call and see for yourself. A. W. WINECOFF.

Drummers Sample Shoes.

1000 pairs

and they're going at

Factory Cost

Spring Shoes

for your inspection. Prices always Reasonable.

A full and complete line of SPRING SHOES for your inspection. Prices always Reasonable. Bell Shoe Store, 111 N. Main St. Salisbury, N. C.

J. O. WHITE & CO.,

Carriage and Wagon Builders.

Farm and Dray Wagons. Delivery Wagons, Open and Top, Best Quality and Style.

We sell the celebrated Geo. E. Nisson & Co's Farm and Log Wagons, fully warranted. Old Carriages and Buggies repaired, painted and made as good as new. New Tops made and old Tops repaired. New Cushions furnished and old Cushions repaired. New Dashes furnished and old Frames Re-covered. Rubber Tires a Specialty; steel tired wheels changed to Rubber Tires. Old rubber tires repaired. All kinds of Wood and Iron Work done at short notice. We have skilled workmen in each department. Surreys, Buggies and Wagons for sale. Harness of all kinds made and repaired. Call and get prices. Respectfully, J. O. WHITE & CO.

Eyes Examined Free

by Expert Optometrist at GREEN'S JEWELRY STORE.

THE RIGHT PLACE TO BUY FURNITURE is at GEO. W. WRIGHT'S, because his Goods and Prices are Right and you will surely be right if you go right there for anything usually carried in a first-class, all right Furniture Emporium.

He has FURNITURE TO SELL and at prices most Reasonable. You will make a mistake should you fail to give him a call when in need of anything in his line.

Undertaking and Embalming. There are no better undertaking parlors in the State than Wright's. He is prepared to look after interment of any one and has coffins and caskets at prices to suit. Embalming done according to the best and latest methods. Same old stand, West Innes Street. GEO. W. WRIGHT