ELKS' BIG PARADE AT NOON TODAY

Below are the marshals and line of march for the Elks' Parade:

Chief Marshal, Frank Stronach.

Aids: R. M. Albright, J. P. Wray, T. C. Denson, W. P. Little, Will Taylor, Rawley Galloway and John B. Stronach.

Parade Forms at 11:30.

The parade will form in front of the Elk's Home promptly at 11 30 o'clock.

Line of March.

Promptly at 12 o'clock the parade [illegible] Fayetteville to Capitol, around Capitol back to Fayetteville, down Fayetteville to Martin and back to Elk's Home.

The Third Regiment band will render several selections at the corner of Martin and Fayetteville streets.

Notice to Elks.

It is urgently requested that all Elks of the city be at the Home promptly at 11 30 o'clock. Automobiles have been provided for all and they are expected to join in the parade.

By order Chief Marshal,

FRANK STRONACH

Why do they all say, "As good as Sauer's?" SAUER'S PURE FLAVORING EXTRACTS have received Thirteen Highest American and European Awards.

FAYETTEVILLE IS CHOSEN FOR MEET

(Continued from Page One.)

Last evening the local underwriters tendered the visitors a very delightful smoker, in which, in the very essence of things smoke out, a similar digit [illegible] anything else. It was a pleasing evening. There were various and multifarious speeches. They were good to listen to, for they said a lot about Raleigh. And that was good to hear. The city is doing its pretty well [illegible] reputation as a capital city, and the word "capital" didn't mean anything too nice. Everybody says it is a great host and all of these state conventions are going away to do missionary work. The tribute of the local insurance men last night was exceedingly generous and entertained them from nine to midnight.

In the absence of President Miller, who has been forced to go to Detroit for his health and to give up his business life, Vice President D. E. Follin called the convention to order.

The Underwriters decided to change their meeting place from the hotel to the House of Representatives, where a desk is provided every man and lounging is the law. There was the subtle suggestion of patronism in the move too. More than fifty men were present when the roll-call was dispensed with.

BREAKING THE HOODOO

Mr. Follin introduced Col. A. Barbee H. Johnson, whom he presented as a man who needed no presentation. "All that there is in the good little English word, welcome, is compressed in Raleigh's attitude toward you," he said. "I don't know what this date, for June 13, was originally, but it isn't Friday thirteenth. Not if there is any man or set of men who can subdue this immortal hoodoo. It is the insurance agent."

Mr. Johnson paid high tribute to the association, saying the motto which is "To support right principles and oppose bad practices in the underwriting" [illegible] expressed expression of [illegible]. He had found the companies of the country to be honorable men and prompt in the meeting of their obligations. He saw the two sides, saw as insurer and insured.

Speaking humorously of Joseph as the first insurance agent, he said that it must be admitted that he did well. He brought a lamb when he took of the unearthed ruins of Pompeii. In that place there was found on a tablet the evidence of an insurance company. Less than a hundred men escaped that great conflagration, he said. Yet I think those who did escape were insured. [illegible] companies would [illegible] like the agents. It [illegible] some satisfaction to know that this was old insurance company and not a fire.

Mr. Johnson, speaking for his brother, Mayor Johnson, said: "I am authorized by him to say that everything in Raleigh, that the Democratic convention did not take off is yours."

Response By Mr Merrimon

The Underwriters had both welcome and response in Raleigh people. W. H. Merrimon, formerly of this city, now of Greensboro, spoke of his coming of his old home and said that Raleigh is known far and wide for its hospitality. All people who know anything of the city know that. The insurance men portray it, he said, and if you have any doubt of this just hand him a nice big rise this morning. He'll show you.

The speech of Mr. Merrimon was in the choicest of terms and so heartily spoken that it caused enthusiastic applause. Both were in good taste. It was very delightful to hear, for it showed that though an insurance agent may talk your head off and his too, he knows that silence has a power all its own and both neglected, no good stopping points.

Colonel James E. Young was called for but he had gone. While the committee was searching for him, H. W. Murray, of Greensboro, asked that a rising vote be taken on the matter of sending to Mr. Miller the president, a telegram of sympathy, in Denver. It was done.

The President's Address

President Follin then read his address. The fine newspaper hand ran the rule of [illegible] a great deal to say to small [illegible] and golf. He had the sympathy of the feels in what he said about golfing and made it sound when confessing his ignorance. He was more careful than some regarding his metaphors.

The address was brief and is given in full.

This the fifteenth convention of the insurance agents of North Carolina finds one big question settled, to wit, the application of the graded and [illegible] scale of commission. This was for years the metaphorical bronco, and against which we vainly had our full [illegible]. I can know we finally tamed it. Some of us have been amazed that our good friends the companies should have hesitated so long before applying the graded [illegible] schedule, for fact it [illegible] which we, at the end of each month's toil, [illegible] something in our henhouse [illegible] eggs laid? It was not until [illegible] that I learned the real reason for the grouting of the graded commission agreement. It was just to shut off the loud howls in president's addresses.

It is gratifying to us all to know that this association is growing steadily and that it has assented to movements for the betterment of the fire insurance business. Some of us will [illegible] that the highest measure of good of which the association is capable has been accomplished, but if we did nothing more than keep adding a little each year to the sum of the corps of insurance men to the building up of habits of purpose to make more the foundations [illegible] the public and the [illegible] which we are not [illegible].

State Rating Bureau

[illegible] the benefit of the [illegible] perhaps [illegible] the [illegible] [illegible] the [illegible] [illegible] [illegible]