

GROWING AND MARKETING TOBACCO, AN INDUSTRY THAT IS DIFFERENT

Wilson, Oct. 21.—Bright leaf tobacco. There are two places in the world to see it, and they are Wilson and Durham.

Wilson is the place to see bright leaf tobacco when the harvest has ended and the crop has been made.

Tobacco is sold at auction. The farmer brings his product to the warehouse where it is arranged in a neat pile on the floor.

At first thought you doubt if buyers have time enough to determine what to pay for the tobacco, but they are trained men, and a glance at the leaf tells them what they want to pay for it.

The price of tobacco is fixed by the quality of the leaf. That which will make fancy wrappers for plug will bring fancy prices, and the buyers all know what to give for it.

So the big warehouse system has grown up through necessity, and it has chosen some particular towns for its highest development.

Wood's Seeds. Seed Wheat. The Seed Wheat we offer are from the best and most productive crops grown in the finest wheat-growing sections of Virginia.

taking the tobacco from the floor and putting it into trays and hauling it away to the store houses that have been built in town for the purpose.

When the sale starts the black cloud sweeps over the floor, and the mingling of the two makes a cloud of dust and smoke that is very thick.

It is in a fair where things are doing, where money is coming, and where the bird of prosperity sits on the high places and smiles at the entire neighborhood.

The railroads haul it in too. Tobacco, most of that comes from distant points in the state, is rolled on the floor and opened, and the tobacco piled up the same as that which comes from the wagons.

Tobacco works its way into three different channels to the consuming market. The bright leaf of North Carolina is principally a smoking tobacco, and it is sold in large quantities in Durham to make cigarettes and package smoking tobacco.

Once in a while when we are victoriously pouring anathemas on the heads of the trusts we might remember that they have scattered the name of the United States over more of the world than any other nation has ever combined.

This bright leaf territory is a curious discovery. Bright leaf is like the hot pepper. It started in a limited section of the upper part of the State and kept spreading year by year until it has reached out over much of the eastern part of the State and down into South Carolina.

Gradually tobacco planters are breaking into that sandy land, and the reports are that they are making satisfactory crops. That which will make fancy wrappers for plug will bring fancy prices.

At any rate a lot of tobacco comes from the sections that have little markets to this big market with its enormous sales and as there is no very satisfactory way of telling whether the tobacco sold at one place would have brought more had it been sold some place else it is easy to believe that the warehouse and its storage, and the big market will continue to draw trade from the little market.

However, the ways and the wherefore are not a part of this disquisition. It is the vanity fair that interests me here, and the likelihood that this thing is to grow bigger and more interesting and more spectacular with each successive year.

That is why the stage is set as it is. Adjoining the warehouses are the blacksmith shops, the harness shops, the restaurants, the stores, the various places the farmers and the hands want to find convenient.

There is also a democracy about the warehouse floor. Pick up a bunch of tobacco, shake it once or twice, and rub it between your fingers and you are entitled to open a conversation with the man next you on the floor, no matter if he is come down from somewhere to sell tons of tobacco.

As tobacco continues to make Wilson more of a spectacular and profitable tobacco market the farmers will continue to make the town more of a cotton market, and more of a market for everything else, for I will tell you a secret that is known pretty well to everybody who raises tobacco.

CASCARETS SELL TWENTY MILLION BOXES PER YEAR. Best, safest cathartic for liver and bowels, and people know it. They're fine! Don't stay bilious, sick, headachy or constipated.

CASCARETS advertisement featuring an image of the product box and text describing its benefits as a cathartic.

DANGEROUS CALOMEL IS SELDOM SOLD NOW

Calomel Salivates! It Makes You Sick and You Lose a Day's Work—Dodson's Liver Tone Acts Better Than Calomel and Is Harmless for Men, Women, Children—Read Guarantee!

Every druggist in the South—your druggist and everybody's druggist has noticed a great falling-off in the sale of calomel. They all give the same reason. Dodson's Liver Tone is taking its place.

sour stomach or clogged bowels. Dodson's Liver Tone doesn't gripe or cause inconvenience all next day like calomel. Take a dose of calomel tonight and tomorrow you will feel sick, weak and nauseated.

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COMMERCIAL BODIES FOR FORDS advertisement featuring an image of a Ford commercial body and text listing services.

VIDES WANTED. The Board of County Commissioners of Lenoir County, North Carolina, invites bids for the construction of a steel bridge across Neuse river at Kingston, N. C.

URINARY DISCHARGES advertisement for Santal Midy capsules, featuring an image of the product box.

MAGNIFICENT FURNITURE EXHIBIT

A Permanent Exposition, Showing All Leading Periods and Modern Furniture, in the Heart of Richmond. A Trip Is Really Educational.

Our buyer with a quarter of a century's training, has collected under one roof the most gigantic assortment of Furniture and Housefurnishings ever seen in the entire South.

Automobile Directory advertisement for Franklin and Ford cars, listing dealerships and contact information.

Improved Service NORFOLK SOUTHERN Raleigh to Fayetteville. The following schedule inaugurated October 17, 1915.

HOTEL POWHATAN WASHINGTON, D. C. Best Located Hotel in Washington. Close proximity to White House, State, War and Navy Dept.

DURHAM & SOUTHERN RY. Schedule in Effect Mar. 18, '12. SUBJECT TO CHANGE WITHOUT NOTICE.

ROWLAND & ROGERS Cash Grocers and Food Dealers. In contemplating the purchase of any kind of feedstuffs or groceries, consider First, Our Good Prices.

"BEST SEA FOOD CHEAPEST." SPECIAL PRICES AT SCHOOLS, HOTELS AND CAFES. I have an unsurpassed line of shrimps, lobsters, crabs, spots, speckled trout and extra fine dinner fish.

MASONIC TEMPLE BARBER SHOP UNDER NEW MANAGEMENT. ENGRAVED Wedding Invitations and Visiting Cards almost as CHEAP as Printing.