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## THOMPSON Electrical Co. paectrical Co.


#### Abstract

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\section*{Noteworthy <br> Specials}




For This
Week's Selling

Boy ${ }^{2}$ Wash Hats All Colors 59 c and 6be values 38c Ladies'
Gingham DRESSES
$\$ 5.95$ and $\$ 7.50$ values

## $\$ 3.98$

Ladies' Parasols Biiggest Values
ever offored
79c

## S. Glass

210-Fayetteville St.

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Lumbago Victims Turn to Chiropractic


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## McLeod \& Watson Co.

Three months of real hot weather to overcome. Do it with an "M \& W" light weight suit, they're here and we are particular about giving you a perfect fit. Suits for Particular Men.
"M 8 W" SUITS

## Illustrate a typical example of striking good taste, in pat-tern-clever designing-ex <br> cellent value, modest prices.

> "TALK WITH CRAFTS"

Añ Open Letter From
A. J. CRAFTS

Richmond, Virginia.
I have already had the pleasure of meeting a number of the Raleigh folks, and I am impressed with the fact that they are "real folks." And that just brings us back to the thought that we must offer REAL Piano valuea

Of course, we have been doing business with the North Carolinians for a good many years, but we have lacked the to be desired in building a great business.

- In opening our Raleigh store we determined to organize a local force which would conduct the business in accordance with our policies; and with that ideal in mind, we were fortunate in securing , the services of Mr. Theodore H. Bower as District Manager, and he, in turn, has surrounded him self with such able aenistanta as Mr. A. C. Stallings, Mr. Karl Essrich and Miss Velma Stallings. This, however, is only the nucleus of a greater organ 1 en. Wo want Nor Carolinians to expect a good dool or us-more than they better. We want them to be more exacting. We feel sure they will find that our Raeeid store will mesure up to the they wil andor. Thay will find Mr. Bower ever ready willing and able to please.

Mr. Bower is a man of wide experience in the Piano trade. He was associated with us in Richmond before taking charge of our Raleigh heaacyuarters, so that he has been
thoroughly imbued with our policies and ideals. We beepeak for him a courteous reception at your hande, arrd hope to merit, through him, your confidence and patronage.


July 12, 1919.
President:

## A. J. Cratts Piano Co.

323 Fayetteville Street
RALEIGH, NORTH CAROLINA

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