THE BEST-NOT THE CHEAPEST-WANT MEDIUM IN NORTH CAROLINA

Stock, Positry and As

REAL ESTATE

PRICE: FIVE CENTS.

VOL. CX. NO. 13.

RALEIGH, N. C., SUNDAY MORNING, JULY 13, 1919.

HELP WANTED-MALE

WANTED—TINNERS AND SI metal workers. Budd Piger R. Co., Durbam, N. C.

WANTED - ALL- BOUND MARBLE

N. C. WANTED-NEWS AGENT ON GOOD train; must be a Austler and furnies 925 cash bond and uniform. Union News Co., Rocky Mount, N. C. 8-7t

WANTED-MEN TO LEARN COTTON business in our sample rooms. We also teach thorough correspondence course with type samples. Good openings. Charlotte Cotton School, Charlotte, N. C. 6-7t. Charlotte, N. C.

WANTED-RULER AND BINDER, who can do good ruling and oc-casional job of binding; well equipped, roomy plant, best city, best opportunity for ambitious young man of initiative in Carolinas. Box 074 Charlette W. C. 974, Charlette, N. C.

UNSKILLED MEN For Production Work

Ages 18 to 45

Weight 140 lbs. or more

IN GOOD PHYSICAL CONDITION

Good Living Wages Paid while

Steady Work Assured. Apply in Person Communicate with

Factory Employment Office

THE GOODYEAR TIRE ANT RUBBER COMPANY

Akron, Ohio

WANTED-AN EFFICIENT, RELIable battery man to take charge of battery service. Only those with ex-perionce and best references will be considered. "G-107," care News and Observer.

WANTED—LIVE YOUNG MAN WITH EXPERIENCE IN SELL-ING SHOES. JOHNSON'S DE-PARTMENT, STORE, DAN-VILLE, VA.

WANTED - MARBLE AND GRANITE letterer. Must be good reliable man. Good salary. Robert Tucker Marble Co., Clinten, N. C. 30-14t.

WANTED: AN EXPERIENCED wholesale grocery salesman to work the city trade. H. H. McCoy Co., Kinston, N. Ca. 11-7t

ARCHITECTURAL DRAUGHTSMAN wanted. Can use two first-class archiectural draughtsmen at g Advice experience and mlary desired State how soon you can report for work. H. E. Bonits, Architect, Wilmington, N. C.

WANTED - BARITONE, TRUMBONE, carnet, base and clarinet player for land auction sale band. Steady work; must be sober. Prefer young men that have had service in military Write Carolina Realty Co. Raleigh, N. O. 11-71

WANTED: DISCHARGED SOLDIER or sailor to solicit subscriptions all over the State to Everywoman's Magazine; 50 per cent commission. Easily make \$10 a day. Address Mrs. N. H Covingson, 605 N. Blount St., Raleigh 11-7t N. C.

WANTED-LIVE YOUNG MAN WITH EXPERIENCE IN SELL-ING DRY GOODS, JOHN-SON'S DEPARTMENT STORE, DANVILLE, VA.

WANTED UP-TQ-DATE NIGHT SUperintendent for oil mill for next eason. Farmers' Oil Mill Company, Nashville, N. C.

WANTED-FIRST-CLASS SAWMILL VANTED—FIRST-CLASS SAWMILL man to handle ground mill, either on contract or salary; capacity, ten thousand feet and under per day; three and a half millian feet pine timber; mill located twenty miles from Charleston on railroad ciding; load from mill to cars. Unless you can get results, don't abswer. Address L. C. Whitaker, Charleston, B. C. 12-8t.

LINOTYPE OPERATOR WANTED For day work on afternoon paper. In applying state speed and salary expected. The Fayetteville Observer, Fayetteville, N. C. 12-2t.

EXPERIENCED SALESMAN AND CLERK WANTED FOR A LARGE GENERAL STORE AT GREENWOOD, IN ALBE-MARLE COUNTY, VIRGINIA. HE WILL BE EXPECTED TO GENERAL MANAGEMENT OF THE BUSINESS, AND MUST HAVE HAD PREVIOUS EX-TENSIVE GENERAL STORE SERVICE. WILL SELL HALP INTEREST TO DESIRABLE PARTY BRINGING SATIS-PACTORY REPERENCES. ANNUAL SALES EXCESS OF \$126, 606.00. ADDRESS "K-8," GREENWOOD, YA.

HELP WANTED-MALE

WANTED-A MAN TO CURE TO-bucce; good pay to the right man. E. H. Haitheeck, Raleigh, N. C. 11-13-15.

WANTED-LIVE MAN WITH BRY GOODS EXPERIENCE, WHO CAN TRIM WINDOWS, DO CARD WRITING AND AD-VERTISING, AND WHO CAN ALSO DISPLAY MERCHAN-BISE JOHNSON'S DEPART-MENT STORE, DANVILLE,

WANTED-COMPETENT MAN TO take charge of road work Williamston Township. State salary expected, sond references with first letter. Address B. F. Godwin, Williamston, N. C. 11-15-16

YES, IF YOU HAVE TWO HANDS Prof. Branning will teach you the barber's trade. Good wages. Chain of shops. Positions guaranteed. Atlanta Borber College, 14 East Mitchell street, Atlanta, Ga. street, Atlanta, Ga.

MAN TO WORK THIS CITY BEFIN ishing chandeliers, brass beds, auto-mebiles, by new method, \$10 dhily, without capital or experience. Write Gunmetal Co., 126 Elm, Decatur, Ill.

LEARN AUTOS—TRACTORS BIG DEMAND AT BIG PAY FOR trained auto, truck and tractor men.
Oldest, most reliable school in U. S.
A. Endorsed by factories and garages everywhere. Free Big 175-page catalog. Come to Detroit, the heart of auto industry.
MICHIGAN STATE AUTO

SCHOOL 96 Auto Bldg., Detroit, Mich. MEN—STOP-DON'T LOOK FOR JOBS. We guarantee to teach you the bar-ber trade. Paying positions guaran-teed in chain of shops. Full course \$30. Tools free. Greatest Southern College. Send for catalogue, Jack-sonvills Barber College, 822 W. Bay St., Jacksonville, Fla. 29-6-13-20, WANTED AT ONCE-TWO PRINTERS

for job and newspaper. Wire if can fill bill. Free Press, Kinston. 18-21 WANTED-AN ALL ROUND DAIRYman. Married man preferred. Write or eall. R. H. Gower, Clayton, N. C.

WANTED AT ONCE: WHITE WAITER for first-class service; good pay. Taylor's Cafe, Wilson, N. C.

WANTED: SEVERAL COMPETENT compositors and first-class monetype easter operator. Best salary and per manent positions. Open shop conditions. State in your answer whether union or non-union. Living conditions as economical as any city of comparative size. Virginia Station-Co., Richmond, Va. 13, 15, 17, 20, 22, 24, 27, 29; 1, 2

COOK WANTED AT ONCE FOR service in first-class cafe; good pay. Taylor's Cafe, Wilson, N. C. 13-3t BARBER: ONE FIRST-CLASS BARber wanted at once; good job; wire or write. C. P. Moore, Goldsboro,

WANTED AT ONCE: SAWYER FOR sawmill, 12,000 feet capacity. Must be thoroughly capable to set down and keep up mill. Location 5 miles from 2 prosperous towns in thickly settled country; 25 miles from Raleigh. References required. Only first-class men need apply. "M-3," care News and Observer.

WANTED AT ONCE: HIGH-CLASS retail shoe salesman; must have experience and best of references; furnish references and salary wanted first letter. Heilig Deas Shoe Co., Salisbury, N. C.

> WANTED LABORERS FOR PLANING MILL, YARD, SAW-MILL AND WOODS. TREX-LER LUMBER COMPANY, ALLEN, S. C.

ANTED-REGISTERED OR UNREGistered drug clerk. Single man pre-forred. Give reference and salary ex-pected. Address "M-7," care News and Observer. 13-1t

WANTED-YOUNG MAN WITH EXperience in bottling business to purchase half interest in bottling plant and manage same. Plant located in prosperous section. Apply to Pepsical Co. Promotion Department, New Pages N. C. 13-7t. Bezn, N. C.

WANTED - PRINTERS FOR OPEN shop, book and job compositors; minimum \$32.50 per week, and machine men, minimum \$35.00 per week for efficient men; 8-hour day. Write or wire Freeman Advertising Agency, Richmond, Va.' 13-16-18 mond, Va.

LEARN AUTO AND TRACTOR BUSIness in 6 to 8 weeks. Big opportunities now. Master Mechanic Instruc-tors. Same method we used to train thousands of soldier mechanic for U. S. Army in 60 day courses. Double equipment now. Write at once for big Free Catalog and 7-day trial offer. he Aute & Tructor School, 2138 Oak

St., Kansas City, Mo. WANTED - EXPERIENCED INDUStrial insurance man, to handle \$109.00 "Sick Benefit" debit in Goldsboro. Salary \$30.00 per week. P. O. Box 471, Goldsboro, N. C. 13-lt

WINDOW TRIMMER WANTED— Southern town of thirty thousand Good practical trimmer-need not be eard writer. Write, giving exper-tence, etc., to B. F. Kronheimer, Dur-ham, North Carolina. Salary \$1,200 a year. For dry goods and ready-to-

WINDOW TRIMMER WANTED—
Southern town of thirty thousand.
Good practical trimmer—need not be
card writer. Write, giving experience, etc., to B. F. Kronheimer, Durham, North Carolinal Salary \$1,200 a year. For dry goods and randy-to-

WANTED-REGISTERED DRUGGIST for small town. State salary. 'H-I care News and Observer. 6-OU WRITE THE WORDS FOR A song—We write music and guarantee publication. Submit poems on any subject. Metropolitan Studios, 542 Write or wire J. W. M. Batchelor, Morton Bidg., Chicago.

HELP WANTED-FEMALE

WANTED - PUPIL NURSES, 1ST. Luke's Hospital, New Bern, N. C. One of the most modern hospitals in Applicants write to the &

FITTER WANTED FOR LADIES' READY-TO-WEAR

WANTED-TO ENGAGE THE SERVICES OF AN EXPERI-ENCED PITTER FOR READY-T 6-W E A B DEPARTMENT; WOLAN OF ABILITY FOR THE FALL SEASON WHO IS CAPABLE OF MANAGING A BIG ALTERATION ROOM. EXCELLENT SALARY. PER-MANENT POSITION.

ADDRESS "K-6,"

CARE NEWS AND OBSERVER.

WANTED-THREE BRIGHT-CAPABLE ladies to travel, demonstrate and sell dealers. \$25 to \$50 per week. Write or call Cummings Chemical Co., Cor. Fifth and Hickory Sts., Winston-8-71 Salem, N. C.

WRITE THE WORDS FOR A SONG-We write music and guarantee publisher's acceptance. Submit pooms, patriotic, love or any subject. Chester Music Co., 1858 So. Dearborn, Suite 1858, Chicago.

GIRLS-LEARN MILLINERY; BE INdependent. Demand for millisers in ereasing daily. Good positions always open. Start now for fall season. Making and trimming taught in four to six weeks by artistic milliner. Full course, 625. Sparks Practical Millinery College, 40 1-2 Whitehall St., Atlanta, Ga. ,

WANTED — A SEWING TEACHER. (EPISCOPAL.) ADDRESS THOMP-SON ORPHANAGE, CHARLOTTE,

SPLENDID OPPORTUNITY IS OFfered to a reliable lady to engage with an old, established firm as local representative. Address "L-6," News and Observer. 13-1t

WANTED - TWO WHITE WAITresses for dining room. N. Constantine, Tarbore, N. C. 13-7t:

HELP WANTED (Male and Female)

RAILWAY MAIL AND OTHER GOV ernment clerks wanted: Prepare for coming examinations. We prepare you for \$6.00; no extras. Pittman Civil Service School, Washington, D. C.

U. S. GOVERNMENT WANTS HUNdreds women, girls 18 or over. Permanent peace positions; \$1,000-\$1,200 year. Paid vacation. Examinations everywhere coming. List positions Write immediately. Franklin Institute, Dept. 689 R, Rochester, N. Y. 8-15-22-29; 6-13-20-27

DO YOU WANT TO IMPROVE YOUR POSITION ?

THIS STORE NEEDS: 4 EFFICIENT DRY GOODS SALESLADIES, 2 BFFI-CIENT READY-TO-WEAR SALES-LADIES, 2 EFFICIENT CLOTHING AND SHOE SALESMEN, 1 EFFI-CIENT BOOKKEEPER.

We offer these positions to Capable, Experienced persons who are seeking as opportunity to be associated with the most progressive firm in our State, a firm where merit receives its own reward. Our system of a each bonus on all sales in addition to regular salaries paid, makes it possible for our employes to greatly increase their earnings. Answers to this advertise-ment must be in your own handwriting, giving this information in first letter: Age. Married or single. Ex-perience. State of health. References. Salary received in last or present position. Correspondence confidential upon request.

OETTINGER'S,

The Dependable Store, WILSON, N. C.

RAILWAY MAIL CLERES-HUNdreds wanted. \$1,100-\$1,500. Age, 18-35. Experience unnecessary. Examinations everywhere, August 23. For free particulars. Write John Leonard (former government examiner) . 1038 Equitable Bldg., Washing-

TEACHERS WANTED

WANTED-MALE HIGH SCHOOL ASsistant; teacher for grades 5-6; teacher for grade 7 and part 8, for Norlina High School; liberal salar-jes; good town. Only trained teachers need apply: C. H. Johnson, prin cipal, Trenton, N. C.

WANTED-PRINCIPAL AND GRADE teachers for eight months school. Address Box B, Mayesville, N. C. 10-5t LADY TEACHER DESIRES INTER-mediate work. College graduate. Holds State certificate. Best refer-

ences. Address Box 117, Jackson WANTED-TEACHERS IN ALL DEpartments for next school year. Ap-ply to Box 165, Selma, N. C.

WANTED-PRINCIPAL AND TWO AS sistant teachers for graded school. Apply to D. N. McClain, Clerk Board Trustees, Newport, N. C. 29-6-13.

POSITIONS WANTED

POSITION AS AUCTIONEER IN CABolina community 1st September; 20 years experience; astisfaction guaranteed. Address "L-4," care of News and Observer.

TOBACCO WARRHOUSE CLERK, bookkeeper, book or elip carrier. Fifteen years experience. Speed no abject. Absolutely sober. Desire contract for season. Address, "Expert." P. O. Box 659, Raleigh, N. C. 13-2t

A Little 70 Cent WANT AD In The News and Observer

Brings 41 Replies.

BOWMAN'S RABBIT FARM CHAS. R. BOWMAN, Proprietor

Breeder and Shipper of

Rafus Red Belgians, Utility Belgian Hares, New Zealand Reda, Steel, Black and Grey Flemish Gianta, English White Pink Eye, Long Hair or Wool Angerss, and Fancy or Spotted Rabbits of All Colors. (These Make Pine Ment for the Table). Also Guinea Pigs from Good Stock, Spotted and Solid Colors.

LEXINGTON, 8. C., 7-11-19,

Gentlemen:

I received 41 replies from the little 70e ad I run in your last Sunday's paper, and have made 11 nice sales, one sale paid for the ad. What I mean is the profit from the one small sale. I am telling you this for I know it will help as well as please you and will cause other people to advertise for success.

Enclose please find \$2.30 for which please run the following in Sunday's paper and use 8 pt. or a nice size type to make it show up well. If I have good results from this I will try some display ads soon. Yours very truly,

> BOWMAN'S RABBIT FARM. Chas. R. Bowman, Prop.

POSITIONS WANTED

EXPERIENCED PHYSICIAN, MARried, just from overseas service, desires immediate location in thriving town of not less than 3,000 inhabit ants. Address "K-5," care News and 11-8t Observer.

YOUNG ARMY OFFICER **DESIRES EMPLOYMENT** I DESIRE TO BECOME PERMAnently connected with some aggressive organization that offers advancemens for proven worth and ability.
Willing to start at the bottom. Six
years in the U. S. Regular Army—
Private, Corporal, Sergeant, First Sergeant and Second Lieutenant. Perfeet record. Recommendations from two Colonels and two Captains of the Regular Army. High school graduate and one year in Mars Hill College, Mars Hill, N. C. To be discharged about August 30th, 1919. Address Lieutenant G. D. Craig, Assistant to Superintendent, Office Building, No.

WANTED - POSITION AS DOUBLE entry bookkeeping by a young man with several years experience. Can furnish good reference. Desire position at ouce. Address, Bookker Box 58, Middlesex, N. C. EXPERIENCED, HARDWARE MAN

1121 W., Camp Grant, Illinois.

opan for position; good references. Married. "I-5," care News and Observer. WANTED BY WIDOW, child of 3, as housekeeper; domestid nurse, matron or any work where

child can be under my own care. Mrs. D. E. Kusel, Route 2, Petersburg, TRAVELING MAN OF EIGHT YEARS' experience, wants good, strong line; commission or salary basis. Address

"K-7," care News and Observer.

WANTED TO REAR PROM PARTIES who have a business that would sell an interest in, on terms, to an experience office man in general mercan-tile business of fifteen years. Now employed but wish to acquire an in-terest in some good, sound mercantile business. "L-1," care News and Observer.

YOUNG MARRIED MAN WITH EXperience wants to make connection with good wholesale house to go ou the road at once. Good experience. Salesman, General Delivery, Hender son, N. C. 13-1

EXPERIENCED ASSISTANT CUSTOM tailoring cutter, and salesman; age 31 desires position; single. Chas-Johnson, 119 Chestnut St., Wilming-

WANTED BY COTTON MAN, A POSItion to handle cotton this and sur rounding territory or some good cot ton point. Thoroughly understand classing and grading according to New Government Standards, and firstclass financial references. Address Route Two, Box 68, Battlebore, N. C.

YOUNG MAN, NOW EMPLOYED, wants to lecate in Wilson, Bocky Mount or Tarboro. Am looking for permanent connection with future.
Experienced Salesman and office man.
Married; references. Address Post
Office Box 35, Charlotte, N. C. 13-1t
YOUNG MAN—EXPERIENCED SALESman, wants commission proposition to work in Eastern North Carolina. Profer territory with Rocky Mount as headquarters. Any good line con-midered. Address Post Office Box 35, Charlotte, N. C. 13-25 Charlotte, N. C.

WANTED POSITION IN RETAIL-Grocery store September 1. Three experience; good reference. J. T. Jackson, Four Oaks, N. C. 13-1t

for college desires position as un-tron or housekeeper in male college. Address "M-2," care News and Ob-YOUNG LADY JUST, COMPLETED stenographic course at King's Business College desires position in Raleigh (at once). Call Phone 1958.

13-3 EGGISTERED GRADUATED DEUGgist, with five years' experience; age 24, single, desires a permanent posi-tion with good concern. Will go any-where. Address Box 114, Stillmore,

SALESMEN

WANTED - DISTRICT MANAGER for old line stock accident and health company; liberal policies giving complete coverage to all wage-earners, both men and women. Will make both men and women. Will make direct home office contract with right party; open territory near you; write today. Nationa troit, Michigan. National Casualty Co., De-

> WANTED - GOOD LIVE salesman or broker to represent an up to date line in this vicinity. Apply Fleming & Christian Co., sale Grocers and Manufacturing Confectioners, Richmond, .Va.

WANTED: SALESMAN WITH CHARacter and sales ability; a new proposition with merit that will interes you. Write or call Cummings Chemi cal Co., Cor. Fifth and Hickory Sts. Winston-Salem, N. C.

ONE OF THE OLDEST COMmission houses in New York would tike to hear from reliable mill manufacturing GREY SHEETINGS. TWILLS AND CANTON FLANNELS

FOR DOW TIC AND EXPORT distributi a, with a view of making arrangements for the selling agency. All correspondence will be kept in strictest KINDLY ADDRESS REPLY with full details as to constructio..s manufactured, production,

DEPARTMENT "X," P. O. BOX NO. 207, **NEW YORK CITY**

WANTED: THREE WIDE-A-WAKE SPECIALTY SALESMEN. F.E. TIP-TON, STATE DISTRIBUTOR, TO-LEDO SCALE COMPANY, RAL-

SALESMAN WANTED BY LARGE PHILADELPHIA JOBBING HOUSE HAND-LING AUTO AND BICYCLE SUPPLIES AND ACCES-SORIES. TC COVER NORTH AND SOUTH CAROLINA. SALARY AND EXPENSES PAID. STEADY POSITION TO THE RIGHT MAN. MANUFACTURERS' SUPPLIES CO., PHILADEL-PHIA, PA

SALBSMEN WANTED-IN NEW TERritory fully protected. Sell the "Brady System" Gasoline Tanks and Pumps. Appointment and personal interview necessary. Don Richardson, District Manager, Raleigh, N. C. Mon.-Wed.-Fri.-Sun.

VANTED - EXPERIENCED SALES lady for dry goods and ready-to wear. Please give reference, age and salary expected. Address "H-10," care News and Observary News and Observer.

LESMEN TO SELL HIGH-GRADE package and ball gum; also vending trachines. Splendid proposition. American Gum Corporation, Memphis

town for Speedoline; quart equals 53 gallons gasoling; hustlers make \$300 to \$500 per month; particulars free. Speedoline Co., Dallas, Texas. ALESMEN - NEW CARBURETOR WIDOW WITH TWO SONS READY

for Ford care. Simple, not amoving part, installed in thirty minutes, guaranteed to double your mileage and start in zero weather without heating or priming. 15 day Free trial.
Our St. Leuis man sold 1400 in 6
months; Salt Leise City man made
\$1,200 in one week. Write U. & J.
Carburetor Co., 505 W. Jackson Blvd.,

ECIALTY SALESMEN WANTED Something new in temperance drinks; live wire min earn \$300 per month-net; liberal commission contract with \$35.00 weekly drawing account. Red Cross Mfg. Co., 502 Title Guaranty Bldg., Dept. G. St. Louis, Mo.

AGENTS

AGENTS-WIRELESS . UMBRELLAS. I'll pay hustlers \$2.00 an hour to take orders for this newest inven-tion. No investment. Write for five style outfit. Parker Mfg. Co., 1833 Wall St., Dayton, Ohio.

SCOTT'S OFFICIAL HISTORY OF THE Negro in World War. The only official and authentic history published exclusively for the negro race; over 600 large pages and nearly 250 illustrations; best terms to agents; selling like hot cakes; agents outfit free. Send 10 cents for postage. Boyd Publishing Co., Dallas, Texas.

AGENTS-SELL RICH LOOKING IMported 36x60 rugs, \$1 each; Carter, Teau., sold 115 in 4 days; profits \$57. You can do same; write for sample offer selling plan; exclusive territory; sample rug by parcel post prepaid, \$1.19. E. Condon, Importer, Stonington, Me.

EVERYBODY BUYS "VICTORY EMblem"; agents are making big money, over 100 per cent profit. Be first in your district and reap a harvest sample free. Belgian, Specialty House, 2806 Union Ave., Chicago, Ill.

AGENTS-\$5.00 HOURLY ABSOLUTEly guaranteed; others making it; you can too; write for positive proof; makes gasoline 2c gallon. Federal Chemical Works, 20 W. Jackson St., Chicago, Ill.

MINUTES PAY DOLLARS DEMONstrating new \$10 adding machine; wonderful invention; adds, subtracts, multiplies, divides automatically; work equals \$300 machine; five-year guarantee; sells everywhere. quick for liberal trial offer and exclusive proposition. Dept. 114 Cal-

AGENTS - BIG SUMMER SELLER something new; concentrated soft drinks; just add water; delicious drinks in a jiffy; popular for the home, picnies, parties, socials, etc.; small packages; carry in pocket; enormous demand; agents making \$6 to \$12 a day; outfit free to wbrkers Just a postal today. Albert Mills manager, 165 American Bldg., Cineinnati, Ohio.

RESIDENT REPRESENTATIVES wanted. Chance to make money at once and establish a permanent, profitable business, our proposition of interest to every one in the United States No investment required, pro tected territory, exceptional opportunity to augment income for attorneys real estate, insurance, farm implement men, etc. Write for our co-operative plan. National Securities Co., Inc.; 29 Broadway, N. Y.

MADE \$210 FIRST EIGHT DAYS cleaning monuments. No capital. New process. Dandy plan; gets big contracts. Particulars for stamp. L. G. Brinkley, Suffolk, Va.

BUSINESS OPPORTUNITIES

SPLENDID BUSINESSMAN, HAVE about \$3,000 cash to invest with my services in any legitimate mercantile business, as partner or other-wise. Prefer medium or small town Eastern Carolina. Invite correspondence. Address "L-5," care News and

TARRYMORE HOTEL AT SWANSbore, N. C., for sale. To rettle estate o.' Mrs. W. J. Moore, first suitable offer accepted. Write L. G. Daniels and W. J. Moore, Administrators, Morehead C. -, N. C. 29-14:

SEND SIX TWO-CENT STAMPS FOR list legitimate Southern business opportunities. Southern Business Exchange, Empire Bldg., Birmingham,

WANTED TO LEASE TO SOME GOOD tobacco man, new brick tobacco warehouse in the best tobacco section in North Carolina; 'only warehouse in county. Fifteen miles from any market. Crop looking fine. Prospect of several million pounds. Address Box 55, Hiddenite Tobacco Warehouse Co., Hiddenite, N. C.

SUBSTANTIAL MANUFACTURING corporation wants capable man to establish branch and manage salesmen. \$390 to \$1,500 necessary. You handle own money. Will allow expenses to Baltimore if you will qualify. For particulars, address Secretary, 416 N. Howard Lt., Baltimore, Md.

CAPITAL-I MAKE A SPECIALTY OF financing meritorious business enterprises by the sale of stocks or first mortgage bonds on a strictly commission basis. Mail me full particulars in first letter, John Trier, 1829 Eddy street, Chicago.

FOR SALE-ONE-THIRD INTEREST in only Drug Store in growing town. "L-10," care News and Observer,

ORGANIZE YOUR BUSINESS UNDER Declaration of Trust. Legal in all States if properly drawn. Informa-tion free. Nat'l Org. Co., 123 Madi-son, Chicago.

RETAIL HARDWARE BUSINESS FOR SALE

ONE OF THE OLDEST AND BEST paying retail hardware business in Eastern Carolina, located at Golds borg, N. C. Owing to proprietor's heafth failing, he is compelled to close out. Will sell for a lump sum or will inventory and sell for liberal discount from present price. A wonderful opportunity for a quick buyer.

N. E. BRADFORD, BOX 323, GOLDSBORO, N. C.

VALUABLE SEASHORE HOTEL FOR SALE AT LOW PRICE.

Good location. Completely and nicely equipped. Doing rushing business. Contains forty rooms. Wrights ville grows more popular with Southern people every year and the property is constantly increasing in value. If you want a good paying invest-ment, write for price and full par-ticulars. Address T. B. Wright, Wilmington, N. C. 11-15.

SALESMEN

SALESMEN - INEXPERIENCED OF experienced. City or traveling. Free comployment service for members. Send for list of openings and full particulars. Address Nat'l Sciences Tr. Assn., Dept. 448, Chicago, III.

WANTED — TRAVELING SALESMAN salesman for low-priced blankets and dress goods. We sell the retailer and pay good commission. Desirable side pay good commission. Desirable side line. Schuylkill Mills, Box 1192, Philadelphia, Pa.

SALESMEN-MAKE S5 TO \$10 PER day selling eigars direct to the tail trade; easy to get good busing with our direct proposition. Brothers, High Point, N. C. SALESMAN - PROGRESSIVE, WIDE-

awake type; capable of handling large trade; specialty that backs up representation; exclusive field; re-peat credits. Box 1, Station E, Cleveland, Ohio. SALESMAN - CAPABLE SPECIALTY man for North Carolina staple line on new and exceptional terms; va-cancy, new; attractive commission

contract, \$35 weekly for expenses, Miles F. Bixler Co., 197 28 Carlin Bidg., Cleveland, Ohio. STOCK SALESMAN - TO MARKET bonnfide oil stock issue; large hold-ings; dividend payer; bank referencea;/ top commission. Guaranty Title and Trust Co., Slaughter Bidg.

Daflas, Texas. SALESMAN-LARGE MANUFACTURing company producing merchants new high class mechanical specialty, wants factory representative; only high class applications will be con sidered; permanent position; 6400 to 6700 per month; commissions paid weekly; state experience. Address J. L. Rogers, Box 190, Station C. Cleve-

LIBERAL COMMISSION; STEADY INcome, with selling agency for Davis tailor made clothes from maker to wearer; write today; reference wanted. P. H. Davis Tailoring Co., Cineinaati, Ohio.

SPLENDID OPPORTUNITY FOR A SALESMAN

IF YOU ARE EMPLOYED NOW AND

want to better yourself, write us. We

want a salesman for North and South

Carolina to handle our exclusive of high grade products sold to one merchant in each town. The possibilities for making money with us are splendid. It takes a first-class man for this work, both as to character and WM. B. REILY & CO., INC. New Orleans, La. ARGEST COMPANY IN THE WORLD

specializing in accident and health insurance wants live, earnest agents throughout your state. Over twenty million dollars paid in claims. Johnson & Adams, Southeastern Managers, 595 Southern Bldg., Washing 13-15-17

SALESMEN-RELIABLE AND WELL established paint manufacturing company want several good salesmen to sell roofing cement direct from manufacturer to consumer, North Carolina territory open. Men with car prefered. Can earn commission from \$300, to \$900, per month. Expenses advanced. Give full particulars and references with first letter. Mgr., Box 229, Greenville, N. C. 13-11

be familiar with local grocery trade. State experience and salary wanted first letter. Position permanent and all replies treated confidentially. Address P. O. Box 541, Raleigh. 13-1t TRAVELING MEN, WOMEN, BEST side line in the world; \$1,000

CITY SALESMAN WANTED-MUST

monthly; nothing to sell or carry; in-formation only. J. H. Walker, Boul-der, Col. 13-14t WE WANT FIVE OR SIX MORE EXperienced stock security salesmen to sell stock in fertilizer corporation Address R. S. Freeman, 704 Mutual Bldg., Richmond. Va.

VANTED - SALESMEN GIVEN EXelusive territory for greatest fuel saver on earth. District manager wanted at once. Write, wire or come. Demonstration rooms, 262 Bank street, Norfolk, Va. Virginia-Carolina SALESMEN WANTED TO SELL

shares in big oil company. Something now. A cracker jack oil proposition. Pay each commission. Write Monarch Investment Company, Blackwell, Oklahoma. 18-11 WANTED-AN HONEST RELIABLE man with limb off (must be good walker), with some capital, as part-ner in an old established firm; one that can give his entire service to same. This is a splendid opportunity to the right man. Address E. M. Peter Artificial Limb Co., No. 6 S. 7th Street. Richmond, Va. 13-1t.

AGENTS

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