

RATES 10 CENTS PER LINE CLASSIFIED ADS BRING IMMEDIATE RESULTS USE and READ FOR PROFIT

HELP WANTED—MALE

WILL PAY SINGLE MAN \$40 PER month with board and lodging to work on farm; one with experience in tobacco preferred. Don't write unless you mean business. Address W. C. Powers, Jonesboro, N. C. 14-21

WANTED THREE CAPABLE MEN TO manage bottling plants, and six bottles to operate Foot Crowning Machines, and three bottles to operate Automatic Crowning Machines. Qualified parties apply to Pepsi-Cola Company, promotion department, New Bern, N. C. 14-21

WANTED—LINO TYPE operators, day work, \$35.00 per week. Edwards and Broughton Printing Company, Raleigh, N. C. 14-31

WANTED—ONE FIRST-CLASS WHITE Barber, \$25 and \$30 or 68 per cent. Can make \$20 to \$35 per week. Wire N. W. Throver, Laurinburg, N. C. 14-21

WANTED—TINNERS AND SHEET metal workers. Budd Piper Roofing Co., Durham, N. C. 10-71

WANTED—ALL-ROUND MARBLE cutter and letter familiar with pneumatic tools; one capable of managing shop. Good job; steady employment. Apply to Columbus Marble Works, C. C. Moore, Mgr., Whiteville, N. C. 9-71

WANTED—NEWS AGENT ON GOOD terms; must be hustler and furnish \$25 cash bond and uniform. Union News Co., Rocky Mount, N. C. 8-71

WANTED—MEN TO LEARN COTTON business in our simple rooms. We also teach thorough correspondence course with type samples. Good openings. Charlotte Cotton School, Charlotte, N. C. 6-71

WANTED—RULER AND BINDER, who can do good ruling and occasional job of binding; well equipped, roomy plant, best city, best opportunity for ambitious young man of initiative in Carolinas. Box 974, Charlotte, N. C. 6-71

WANTED: AN EXPERIENCED wholesale grocery salesman to work the city trade. H. H. McCoy Co., Winston, N. C. 11-71

WANTED—BARITONE, TRUMPET, cornet, bass and clarinet player for land auction sale band. Steady work; must be sober. Prefer young men that have had service in military band. Write Carolina Realty Co., Raleigh, N. C. 11-71

WANTED: DISCHARGED SOLDIER or sailor to solicit subscriptions all over the State to Everywoman's Magazine; 50 per cent commission. Easily make \$10 a day. Address Mrs. N. H. Coyne, 605 N. Blount St., Raleigh, N. C. 11-71

EXPERIENCED SALESMAN AND CLERK WANTED FOR A LARGE GENERAL STORE AT GREENWOOD, IN ALBERMARE COUNTY, VIRGINIA. HE WILL BE EXPECTED TO ASSIST THE OWNER IN THE GENERAL MANAGEMENT OF THE BUSINESS, AND MUST HAVE HAD PREVIOUS EXTENSIVE GENERAL STORE SERVICE. WILL SELL HALF INTEREST TO DESIRABLE PARTY BRINGING SATISFACTORY REFERENCES. ANNUAL SALARY EXCESS OF \$120,000.00. ADDRESS "K-8," GREENWOOD, VA. 13-21

WANTED AT ONCE—TWO PRINTERS for job and newspaper. Wire if can fill bill. Free Press, Kinston. 13-21

WANTED AT ONCE: WHITE WAITER for first-class service; good pay. Taylor's Cafe, Wilson, N. C. 13-31

COOK WANTED AT ONCE FOR service in first-class cafe; good pay. Taylor's Cafe, Wilson, N. C. 13-31

BARBER: ONE FIRST-CLASS BARBER wanted at once; good job; wire or write. C. P. Moore, Goldsboro, N. C. 13-31

WANTED AT ONCE: SAWYER FOR sawmill, 12,000 feet capacity. Must be thoroughly capable to set down and keep up mill. Location 5 miles from 2 prosperous towns in thickly settled country; 25 miles from Raleigh. References required. Only first-class men need apply. "M-5," care News and Observer. 13-31

WANTED—YOUNG MAN WITH EXPERIENCE in bottling business to purchase half interest in bottling plant and manage same. Plant located in prosperous section. Apply to Pepsi-Cola Co., Promotion Department, New Bern, N. C. 13-71

WINDOW TRIMMER WANTED—Southern town of thirty thousand. Good practical trimmer—need not be card writer. Write, giving experience, etc., to E. F. Kronheimer, Durham, North Carolina. Salary \$1,200 a year. For dry goods and ready-to-wear. 13-11

HELP WANTED—FEMALE WANTED—PUPIL NURSES, ST. Luke's Hospital, New Bern, N. C. One of the most modern hospitals in the State, is desirous of pupil nurses. Applicants write to the Superintendent. 9-71

WANTED—THREE BRIGHT CAPABLE ladies to travel, demonstrate and sell dealers. \$25 to \$30 per week. Write or call Cummings Chemical Co., Cor. Fifth and Hickory Sts., Winston-Salem, N. C. 8-71

WANTED—TWO WHITE WAITresses for dining room. N. Constantine, Tarboro, N. C. 13-71

REFINED, SITTLED WOMAN AS housekeeper for small family. All modern conveniences. Address "L," Postoffice Box No. 867, Greensboro, N. C. 14-41

HELP WANTED (Male and Female) RAILWAY MAIL AND OTHER GOVERNMENT clerks wanted. Prepare for coming examinations. We prepare you for \$5.00; no extras. Pittman Civil Service School, Washington, D. C. 6-31

HELP WANTED (Male and Female)

TRAVELING MEN, WOMEN, BEST side line in the world; \$1,000 monthly; nothing to sell or carry; information only. J. H. Walker, Boulevard, Col. 13-141

WANTED AT ONCE—COOK AND housekeeper. White or colored. Prefer woman for country home, four miles of Apex. Good wages paid. A. V. Barker, Route 5, Apex, N. C. 14-11

RAILWAY MAIL CLERKS—HUNDREDS wanted. \$1,300-\$1,500. Age, 18-35. Experience unnecessary. Examinations everywhere, August 23. For free particulars, write John Leonard (former government examiner) 1038 Equitable Bldg., Washington. 13-51

TEACHERS WANTED WANTED—MALE HIGH SCHOOL Assistant; teacher for grades 5-6; teacher for grade 7 and part 8, for Norlina High School; liberal salaries; good town. Only trained teachers need apply. C. H. Johnson, principal, Trenton, N. C. 12-51

WANTED—SCHOOLS AND COLLEGES of N. C. to know that the Bureau of Registration and Employment of Teachers of the Department of Education of South Carolina has a number of experienced University men recently discharged from the army who want positions. They are well qualified for superintendents and departmental work. Notify the Bureau of your wants. No charges. Jos. H. Shealy, Registrar, Columbia, S. C. 14-11

WANTED—PRINCIPAL AND GRADE teachers for eight months school. Address Box B, Mayesville, N. C. 10-51

POSITIONS WANTED POSITION AS AUCTIONEER IN CAROLINA community 1st September; 20 years experience; satisfaction guaranteed. Address "I-4," care of News and Observer. 12-71

TOBACCO WAREHOUSE CLERK, bookkeeper, book or clip carrier. Fifteen years experience. Speed no object. Absolutely sober. Desire contract for season. Address, "Expect," P. O. Box 650, Raleigh, N. C. 13-21

"BANKERS ATTENTION!" HAVE you a man who would like to take his vacation any time soon? I have just finished a course in banking and must have some experience on a posting machine. So, would like to work for you for about ten days or more. A-1 references. "M-8," care News and Observer. 14-71

EXPERIENCED PHYSICIAN, MARRIED, just from overseas service, desires immediate location in thriving town of not less than 3,000 inhabitants. Address "K-5," care News and Observer. 11-81

YOUNG ARMY OFFICER DESIRES EMPLOYMENT I desire to become permanently connected with some aggressive organization that offers advancement for proven worth and ability. Willing to start at the bottom. Six years in the U. S. Regular Army—Private, Corporal, Sergeant, First Sergeant and Second Lieutenant. Perfect record. Recommendations from two Colonels and two Captains of the Regular Army. High school graduate and one year in Mars Hill College, Mars Hill, N. C. To be discharged about August 30th, 1919. Address Lieutenant G. D. Craig, Assistant to Superintendent, Office Building, No. 1121 W., Camp Grant, Illinois. 11-81

EXPERIENCED HARDWARE MAN open for position; good references. Married. "I-5," care News and Observer. 9-71

POSITION WANTED BY WIDOW, I child of 3, as housekeeper; domestic nurse, matron or any work where child can be under my own care. Mrs. D. E. Kusel, Route 2, Petersburg, Va. 9-71

TRAVELING MAN OF EIGHT YEARS experience, wants good, strong line; commission or salary basis. Address "K-7," care News and Observer. 11-31

YOUNG MAN—EXPERIENCED SALESMAN, wants commission proposition to work in Eastern North Carolina. Prefer territory with Rocky Mount as headquarters. Any good line considered. Address Post Office Box 25, Charlotte, N. C. 13-21

WIDOW WITH TWO SONS READY for college desires position as matron or housekeeper in male college. Address "M-2," care News and Observer. 13-21

YOUNG LADY JUST COMPLETED stenographic course at King's Business College desires position in Raleigh (at once). Call Phone 1536. 13-31

SALESMEN WANTED—GOOD LIVE salesman or broker to represent an up to date line in this vicinity. Apply Fleming & Christian Co., Wholesale Grocers and Manufacturers, Richmond, Va. 10-71

WANTED: SALESMAN WITH CHARACTER and sales ability; a new proposition with merit that will interest you. Write or call Cummings Chemical Co., Cor. Fifth and Hickory Sts., Winston-Salem, N. C. 8-71

WANTED—SALESMEN GIVEN exclusive territory for greatest fuel saver on earth. District manager wanted at once. Write wire or come. Demonstration rooms, 262 Bank street, Norfolk, Va. Virginia-Carolina Mfg. Co. 3-41

WANTED—EXPERIENCED TRAVELING salesman, sell flour, meat and grain also experienced shipping clerk and double entry bookkeeper. Permanent positions. Good salaries. Address Box No. 417, Raleigh, N. C. 14-31

SALESMEN

WANTED—DISTRICT MANAGER for old line stock accident and health company; liberal policies giving complete coverage to all wage-earners, both men and women. Will make direct home office contract with right party; open territory near you; write today. National Casualty Co., Detroit, Michigan. 10-71

ONE OF THE OLDEST COMMISION houses in New York would like to hear from reliable mill manufacturing GREY SHEETINGS, TWINLS AND CANTON FLANNELS FOR DISTRIBUTION AND EXPORT distribution, with a view of making arrangements for the selling agency. All correspondence will be kept in strictest confidence. KINDLY ADDRESS REPLY with full details as to construction a manufactured, production, etc., to DEPARTMENT "X," P. O. BOX NO. 207, NEW YORK CITY

AGENTS AGENTS WANTED IN EVERY COUNTY in North Carolina for the Duplex Hair Cutter, the greatest invention of the age. Just the thing to keep your children's hair in perfect trim at small cost. Can cut your own hair easier than you can shave yourself. Just comb your hair and it cuts at the same time. Sample mailed for \$2. Price will soon be \$3. Full instructions with each cutter. A harvest for agents. Send \$2 for complete and special terms. "The Duplex Hair Cutter," Box 705, Raleigh, N. C. 24-71

FOR SALE (Miscellaneous) 106 HORSES and mules, dump wagons, lumber wagons, transfer wagons and etc., too numerous to mention. My contract has expired at Naval Base and have no other work to do. E. L. Williams, 317 Brewer St., Norfolk, Va. 8-141

ARMY GOODS U. S. ARMY REFRIGERATORS, Grand Rapids, 500 lbs. ice capacity; two large compartments 6 feet high, 2 feet wide, 2 feet deep each. Worth \$350.00. Special \$112.75 each. U. S. REFRIGERATORS, C. V. HILL, 6 feet high, 5 feet wide, two compartments. Ice capacity 500 lbs. Worth \$200.00. Special \$75.00. U. S. ARMY REFRIGERATORS, Alaska, 8 feet high, 5 feet wide, four compartments. Ice capacity 800 lbs. Side feed ice chamber on top. Very thing for markets. Worth \$400.00. Special \$150.00. U. S. ARMY COMFORTS, COMMERCIAL. Used in bales of 20 each. We sell them as they come from the government. While they last \$25.00 per bale of 20. U. S. OLIVE DRAP WOOL SHIRTS, used but serviceable. A-grade, \$14.50 per dozen, \$1.95 singly; B-grade, \$12.00 per dozen, singly \$1.50 each. U. S. ARMY OLIVE DRAP WOOL. Breaches, used but serviceable. A-grade, \$14.50 dozen, singly \$2.35 pair; B-grade, \$12.00 dozen, \$1.95 pair. U. S. ARMY CANVAS HAYRACKS with leather shoulder straps, used but serviceable. Excellent for camping, etc. 95¢ each. U. S. ARMY GALVANIZED IRON garbage cans, used but in good condition. For institutions, restaurants, mills, city health department, etc. Worth \$4.50. Special \$1.75 each. U. S. ARMY GALVANIZED IRON water buckets, four grades and sizes, 35¢, 50¢, 75¢, \$1.00 each. U. S. ARMY LEATHER RUSSET waist belts. Used but in good condition, 50¢ each. ENGLISH KNIFE BAYONETS. Make a fine carving, hunting, fish knife, etc. Sheffield steel, cost about \$3.50, each 50¢; steel scabbards to fit this bayonet, each 50¢. U. S. ARMY AXES, VARIOUS weights, from 45¢, 65¢, 95¢, \$1.15 each. U. S. BLOCKED TIN CUPS, NEARLY new, 4 1/2" dia. 2 1/2" deep, \$1.00 dozen. U. S. BLOCKED TIN CUPS QUART size, 10¢ each, or \$1.00 dozen. U. S. ALUMINUM CUPS, 5" dia. 2 1/2" deep, 15¢ each, \$1.50 dozen. U. S. ARMY BLOCKED TIN FOLDING meat or mess pan; used but in good serviceable condition. A splendid camping utensil. With lid and handle 25¢, or \$2.25 dozen. U. S. ARMY RIFLE, 43 CAL. BEAUMONT five shot repeater. Will shoot ball and shot cartridges, standard ammunition. U. M. C., \$9.50 each. MANILA ROPE, ALL SIZES. In splendid condition, 25¢ pound. U. S. ARMY FOLDING CANVAS cots, used but serviceable, \$2.95 each. U. S. ARMY STEEL COTS, USED but serviceable, \$3.95 each. U. S. ARMY TICKET SELLING MACHINE, nearly new; adjustable 2,000 tickets. Special \$99.00. 5,000 PIECES ASSORTED U. S. ARMY ENAMELWARE. EVERYTHING FOR COMMISARIES, CHAIN GANGS, CAMPERS, ETC. SPECIAL BARGAINS IN ARMY GOODS OF ALL KINDS. WE DEAL IN ARMY GOODS EXCLUSIVELY. Terms: Cash only. U. S. Government requires us to pay cash when we buy. No C.O.D. orders accepted. Money back if not satisfied. BRADLEY BONDED WAREHOUSE CO., GREENVILLE, S. C.

FOR SALE (Miscellaneous) 106 HORSES and mules, dump wagons, lumber wagons, transfer wagons and etc., too numerous to mention. My contract has expired at Naval Base and have no other work to do. E. L. Williams, 317 Brewer St., Norfolk, Va. 8-141

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104 Per Cent Gain in News and Observer CLASSIFIED ADS Last Week Over the Corresponding Week Last Year.

THERE ARE SEVERAL REASONS FOR THIS One of the Reasons Read This Letter

Z. V. ROBERTSON J. L. HAWTHORNE Virginia Farmers Land Company REAL ESTATE OF ALL KINDS FARM LANDS A SPECIALTY

The News and Observer, Raleigh, N. C. Dear Sirs: I am greatly pleased with results from the advertisements in your valuable paper. Closing deals to the amount of \$250,000.00 within the last 90 days speaks for itself. I do not object to the people of your section knowing this. With best wishes for The News and Observer, Very truly yours, Z. V. ROBERTSON, Blackstone, Va.

FOR SALE (Miscellaneous) WE WANT SAWMILL MAN WITH two or three small portable sawmills to contract to cut 15,000,000 feet of timber. Jeffreys, Myers Manufacturing Co., Oxford, N. C. 11-31

WANTED (Miscellaneous) WANTED—20 CARS OF TOBACCO sticks, 5-8 x 1 1/2 x 4 1/2; phone or wire us your best price for immediate shipment. Hardys & Newsom, LaGrange, N. C. 8-71

WANTED—GUM AND POPLAR LOGS. Twelve, fourteen and sixteen-foot lengths; cash when loaded on cars. Denny Veneer Company, High Point, N. C. 17-301

WANTED ONE MEDIUM SIZE SECOND HAND FIRE-PROOF SAFE. Address W. T. Meadows, Treasurer Town of Williamston, Williamston, N. C. 9-71

WANTED QUICK—DOUBLE OIL tank, suitable for hauling kerosene and gasoline. If mounted on motor truck of standard make, could use that. Capacity of tank, 300 to 900 gallons; must be bargain. G. G. Edgerston & Son, Keady, N. C. 11-71

WANTED: 3 COPIES OF THE NEWS AND OBSERVER OF MAY 8, 2 COPIES OF MAY 23 AND 3 COPIES OF MAY 30. D. T. KING, MAILING ROOM, NEWS AND OBSERVER.

CALL 538 FOR WARREN'S TRANSFER. AUTOMOBILES FOR HIRE.

FOR SALE—CONSTRUCTION EQUIPMENT. 14x14x4 Wall Tents, Flies, Metal Cots, Bed Sacks, Blankets, Ranges, Cooking Utensils and Dishes, Disphragm pumps, Nash-Quad Trucks, Troy Trailers, Cleveland Tractor. All used three to six months. In good condition. Apply Phoenix Utility Company, Hartsville, S. C. 5-271

FOR SALE OR HIRE: 106 HORSES and mules, dump wagons, lumber wagons, transfer wagons and etc., too numerous to mention. My contract has expired at Naval Base and have no other work to do. E. L. Williams, 317 Brewer St., Norfolk, Va. 8-141

FOR SALE—15 HORSE MOGUL KEROSENE oil engine; right size for 80-hp gas outfit, or will trade for auto. Box 294, Hendersonville, N. C. 13-21

FOR SALE—ONE SET ATWOOD & Jones Standard Nigger Valves for Hill Nigger. Used about two weeks and just as good as new. Address "X-1," care News and Observer. 13-51

FOR SALE—ONE SECOND-HAND American Soda Fountain complete. One prescription counter and two side fixtures. Address inquiries to P. O. Box 517, West Durham, N. C. 13-21

FOR SALE: TWO 60-SAW WINDSHIP gins and all system work with house complete. Will sell together or separate; 3,000 gallon cypress tank and all other fixtures good as new. Bennett Rowland, Willow Springs, N. C. Cardenas phone. 13-71

FOR SALE—A FOUR GOOSE-feather bed for sale; a bargain. Phone 1290, 710 West Pine street. 13-31

FOR SALE: SEMI-WEEKLY PAPER, with linotype, first class presses and electric motors. Enterprise, Newton, N. C. 8-71

FOR RENT—ONE BEDROOM AND kitchenette, completely furnished for light housekeeping; bath connection; close in. Phone 720. 6-71

HOUSES, APARTMENTS Wanted WANTED TO RENT A 6 TO 8 ROOM house. "M-1," care News and Observer. 13-31

BOARD BOARD AND ROOMS, REASONABLE rates, 528 Fayetteville street. 12-21

WANTED—BOARD WITH PRIVATE family; one large front room with bath for couple. Chickamanga Trust Company, phone 716. 10-71

REAL ESTATE FOR SALE FINE FARM OF 208 ACRES ON Bankhead National Highway, 3-4 of a mile from McKinney, Va., a growing town and tobacco market; 1-2 mile from graded high school. One nice dwelling and two tenant houses, and all necessary outbuildings. About one hundred fruit trees; 80 acres in good state of cultivation and balance in young timber. For a quick sale at \$45 per acre. Apply to T. S. Crowder, McKenney, Virginia. 11-41

FOR SALE—700-ACRE FARM, 300 acres in cultivation; 400 acres easy to clear; 6 good tenement houses, one 3-room dwelling; good barns and stables all in good condition; land in high state of cultivation. For particulars address or call on C. H. Bryan, Pollockville, N. C. 10-71

LAND FOR SALE A 200-ACRE FARM, 15 TO 30 MINUTES ride from New Bern, known as the Sunset-Golden Oak Farm. This land will produce cotton, corn and tobacco. Last year's crop 1,200 pounds, which sold at an average of between \$5.00 and \$6.00 per acre. This property was bought in 1916 before the advance in the price of real estate, and therefore can be sold at a time at a bargain. For terms and prices write THE LANE LAND COMPANY Greenville, N. C. 12-31

FOR SALE—A COMPLETE SET OF bank fixtures for small bank. Almost as good as new; will sell cheap. Also one large iron safe for sale. Address "H-3," care News and Observer. 6-71

WANTED—SMALL PAPER CUTTER for job office. Box 340, Tarboro, N. C. 12-51

WANTED—TO BUY A LIGHT WEIGHT Tenoner with ball-bearing table. Address Box 701, Raleigh, N. C. 14-31

REAL ESTATE FOR SALE

BARGAIN FOR A QUICK SALE: 127-acre farm at only \$50 per acre; on Bankhead National Highway, 1 1/2 miles from McKinney, Va., a growing town and tobacco market; 1 1/2 miles from graded school; about 50 acres in cultivation; balance in timber. For further information, apply to T. S. Crowder, McKenney, Va. 11-41

VIRGINIA FARM LAND BARGAINS BARGAIN NO. 1

THREE HUNDRED ACRES OF LAND, practically all tillable, in the best Bright Tobacco section of Virginia. One mile from depot on splendid road; well watered by creeks and springs; no gravel. Improvements consist of two tobacco barns, four tenant houses and other outbuildings in good condition. Convenient to high school and churches. Nine-room residence, which would cost \$70,000 to erect; hardwood floors. Situated in a pretty grove. Terms: One-third cash; balance from one to five years, secured by first mortgage bearing 6 per cent. interest. Sufficient wood and timber to take care of farm and outbuildings. Price, \$15,000.00.

BARGAIN NO. 2 FIFTY-FIVE ACRES, GOOD 7-ROOM house, barn, sheds and other outbuildings in good condition; six miles from Richmond. Forty acres tillable and soil especially adapted to Bright Tobacco. Terms: One-third cash; balance payable in three years. Price, \$3,500.00.

BARGAIN NO. 3 THREE HUNDRED ACRES, 200 TILLABLE, 40 miles from Richmond, on good road; accessible to schools, stores and churches. Splendid 9-room house, large cattle barn and other necessary outbuildings in good condition. Three miles from railroad station. Soil is a red clay loam, adapted to heavy tobacco, grasses and grain crops; good cattle farm. Terms: One-third cash; balance payable from one to five years; deferred payments bearing 6 per cent. interest. Price, \$13,500.00.

BARGAIN NO. 4 FOUR HUNDRED ACRES, 150 IN CULTIVATION; quantity of growing timber, within 30 miles of Richmond, in excellent community. Accessible to schools, stores and churches; excellent ecological type of 10-room residence and outbuildings. This property will double in value if properly handled, within three years' time. Terms: One-third cash; balance in one to five years. Price, \$10,000.00.

E. F. SCHMIDT & CO., INC. REAL ESTATE AND INSURANCE. 26 N. 8th St. Phone Randolph 2786 RICHMOND, VA.

1,000-ACRE FARM IN JOHNSTON county, 600 acres cleared; excellent buildings; good neighborhood. This is one of the best tobacco farms in county. 465 acres near Clayton; about 300 cleared; good buildings and neighborhood. 150 acres near Smithfield; good buildings and barns. We have a number of other farms for sale. Carolina Realty Company, Raleigh, N. C. 8-71

475-ACRE FARM, 8 MILES WEST OF Raleigh on Durham road; good house, stable and barns. Will sell at bargain. Carolina Realty Company, Raleigh, N. C. 8-71

FOR SALE: 17-ACRE FARM; 1 1/2 mile to depot; good land; buildings and water; joins Tucker Farm. Address "L-3," care of News and Observer. 12-31

A BIG BARGAIN IN TIMBER—FIFTEEN million feet long and short leaf pine; also bargain in cut over land, seven thousand acres for fifty thousand. Liberal terms. Also one of the best large farms in Eastern North Carolina. For full details address P. O. Box No. 2, Rose Hill, N. C. 13-21

FOR SALE—17-ACRE FARM ONE AND one-half miles of Fair Grounds and car line;